



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL **DATE: AUGUST 19, 2025**

FROM: PUBLIC WORKS DEPARTMENT **WARDS: 7**

SUBJECT: RFP NO. 2459 - LANDSCAPE SERVICES AGREEMENT WITH MARIPOSA LANDSCAPES, INC., OF IRWINDALE, CALIFORNIA FOR LANDSCAPE AND GENERAL OUTSIDE MAINTENANCE SERVICES FOR THE RIVERWALK LANDSCAPE MAINTENANCE DISTRICT IN THE AMOUNT OF \$592,155.00 FOR SERVICES THROUGH JUNE 30, 2028, WITH THE OPTION TO EXTEND FOR THREE ADDITIONAL ONE-YEAR TERMS

ISSUE:

Approve a Landscape Services Agreement with Mariposa Landscapes, Inc., of Riverside, CA, for Landscape and General Outside Maintenance Services for the Riverwalk Landscape Maintenance District in the amount of \$592,155.00 for services through June 30, 2028, with the option to extend for three additional one-year terms.

RECOMMENDATIONS:

That the City Council:

1. Approve a Landscape Services Agreement with Mariposa Landscapes, Inc., of Riverside, CA, for Landscape and General Outside Maintenance Services for the Riverwalk Landscape Maintenance District in the amount of \$592,155.00 for services through June 30, 2028; and
2. Authorize the City Manager, or designee, to execute the Professional Services Agreement, including making minor and non-substantive changes, including term extensions up to three additional one-year terms, subject to the availability of budgeted funds.

BACKGROUND:

The City has approximately 450 acres of City maintained landscapes, approximately 150,000 City maintained Street Trees with over 300 different species spread over 81 square miles and has been recognized by the Arbor Day Foundation as a "Tree City USA" since 1987. The Riverwalk Landscape Maintenance District (LMD) consists of approximately 17.82 acres or approximately 776,239 square feet of various landscape materials. Portions of the project sites are equipped with recycled water. It is also one of eight contracted service areas that allows the City to attain landscaping operational efficiencies while meeting the specialized needs of each landscaped area.

DISCUSSION:

On February 25, 2025, the City issued Request for Proposal (RFP 2459) for landscape and general outside maintenance services for the Riverwalk LMD. The City of Riverside did not host a pre-proposal meeting, provided 26 responses by the questions and answer deadline, and had 46 prospective bidders. On April 3, 2025, the City received 13 proposals in response to the RFP, which are listed below along with fees submitted, lowest to highest, for the scope of work. One of the proposals received was deemed non-responsive by the Purchasing Department. Innovative Growth Landscape was deemed non-responsive due to not having a valid Qualified Applicator License (QAL) at the time of proposal submittal.

| Vendor | Vendor City | Proposed Cost (Based on RFP Scope) | Evaluation Scores |
|--|----------------------|---|------------------------------|
| Mariposa Landscapes, Inc. | Irwindale, CA | \$592,155.00 | 921.63 |
| Integrity Arborist and Ecoscape Inc. | Riverside, CA | \$519,098.76 | 918.17 |
| Inland Empire Landscape | San Bernardino, CA | \$641,472.00 | 835.60 |
| Priority Landscape Services, LLC | Anaheim, CA | \$508,699.20 | 825.35 |
| Nova Landscape Group | Fontana, CA | \$846,900.00 | 812.00 |
| Greentech Landscape Inc | Whittier, CA | \$542,040.00 | 806.88 |
| RP Landscape & Irrigation | San Bernadino, CA | \$781,260.00 | 775.04 |
| Pacific Coast Landscape & Design, Inc | Riverside, CA | \$488,400.00 | 773.34 |
| Merchants Landscape Services, Inc. | Santa Ana, CA | \$775,056.00 | 736.03 |
| J. Orozco Enterprises | Pomona, CA | \$1,695,448.20 | 734.28 |
| Evolution Landscape & Plumbing | Huntington Beach, CA | \$1,826,352.00 | 680.14 |
| Ability Counts, Inc. | Corona, CA | \$985,604.76 | 609.11 |

A three-member panel comprised of staff from Public Works and Riverside Public Utilities evaluated the proposals and Mariposa Landscapes, Inc., (MLI) was ranked the highest. MLI is a full-service landscape contracting company based in Irwindale, California. In business since 1977, MLI has more than 600 employees with operations throughout all Southern California and Arizona. Public Works staff will oversee, inspect and review the work.

Purchasing Resolution 24101 Section 508 states, “Contracts procured through Formal Procurement shall be awarded by the Awarding Entity to the Lowest Responsive and Responsible Bidder, except that...(c) Contracts procured through Formal Procurement for Services or Professional Services, where a Request for Proposals or Request for Qualifications was used to solicit Bids, shall be awarded by the Awarding Entity in accordance with the evaluation criteria set forth in the Request for Proposals or Request for Qualifications...”

The Purchasing Manager concurs that the recommendation to approve is in compliance with Purchasing Resolution 24101.

FISCAL IMPACT:

The total fiscal impact of the 3-year agreement is \$592,155. Sufficient funds are available for FY 25/26 and future years' amounts will be incorporated in the Department's Budget submissions for City Council for approval. Funding for the agreement is outlined in the table below.

Funding

| Fund | Program | Account Number | Amount |
|----------------------|-----------------------------------|-----------------------|----------------------|
| General Fund | Forestry Landscape Maintenance | 4110110-421203 | \$ 41,451.11 |
| Riverwalk LMD | Zone A PW - Landscape Maintenance | 9760385-421203 | \$ 324,915.12 |
| | Zone B PW - Landscape Maintenance | 9760395-421203 | \$ 225,788.77 |
| Total: | | | \$ 592,155.00 |

Prepared by: Robert Filiar, Urban Forestry Manager
 Approved by: Gilbert Hernandez, Public Works Director
 Certified as to availability of funds: Kristie Thomas, Finance Director/Assistant Chief Financial Officer
 Approved by: Kris Martinez, Assistant City Manager
 Approved as to form: Rebecca McKee-Reimbold, Interim City Attorney

Attachments:

1. Landscape and General Outside Maintenance Service Agreement
2. Award Recommendation