



# City Council Memorandum

City of Arts & Innovation

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**TO: HONORABLE MAYOR AND CITY COUNCIL                      DATE: JUNE 28, 2022**

**FROM: PUBLIC WORKS DEPARTMENT                                      WARDS: 3, 4, 5**

**SUBJECT: RFP NO. 2155 – AGREEMENT FOR LANDSCAPE MAINTENANCE SERVICES WITH MARIPOSA LANDSCAPES, INC., OF IRWINDALE, CALIFORNIA FOR LANDSCAPE AND GENERAL OUTSIDE MAINTENANCE SERVICES OF VICTORIA AVENUE PARKWAYS AND MEDIANS FOR A TERM OF JULY 1, 2022 TO JUNE 30, 2025 IN THE AMOUNT OF \$1,238,196 PLUS 10% CONTINGENCY IN THE AMOUNT OF \$123,820 FOR A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,362,016, WITH THE OPTION TO EXTEND FOR THREE ADDITIONAL ONE-YEAR TERMS**

**ISSUE:**

Approve an Agreement for Landscape Maintenance Services with Mariposa Landscapes, Inc., of Irwindale, California, for Landscape and General Outside Maintenance Services for Victoria Avenue Parkways and Medians in the amount of \$1,238,196 plus 10% contingency in the amount of \$123,820 for a total contract amount not to exceed \$1,362,016 for the term of July 1, 2022 to June 30, 2025, with the option to extend the agreement for three additional one-year terms.

**RECOMMENDATIONS:**

That the City Council:

1. Approve an Agreement for Landscape Maintenance Services with Mariposa Landscapes, Inc., of Irwindale, California, for Landscape and General Outside Maintenance Services for Victoria Avenue Parkways and Medians for a term of July 1, 2022 to June 30, 2025 in the amount of \$1,238,196 plus 10% contingency in the amount of \$123,820 for a total contract amount not to exceed \$1,362,016 with the option to extend the agreement for three additional one-year terms; and
2. Authorize the City Manager, or designee, to execute the Agreement for Landscape Maintenance Services, including making minor and non-substantive changes; and
3. Authorize the City Manager, or designee, to execute optional term extensions to the agreement, provided that the annual amounts are included in the subsequent approved budgets.

**BACKGROUND:**

The City has approximately 450 acres of City maintained landscapes, approximately 150,000 City maintained Street Trees with over 300 different species spread over 81 square miles and has been recognized by the Arbor Day Foundation as a “Tree City USA” since 1987. Designed to mirror the divided carriageway of Magnolia Avenue, Victoria Avenue is a City Landmark with its trademark Ragged Robin Roses. It is also one of eight contracted service areas that allows the City to attain landscaping operational efficiencies while meeting the specialized needs of each landscaped area.

## **DISCUSSION:**

On January 6, 2022, the City issued a Request for Proposal No. 2155 for landscape and general outside maintenance services for Victoria Avenue parkways and medians between La Sierra and Myrtle Avenues. The RFP was publicly advertised in the Press Enterprise on January 13, 2022, as required, for improvement projects in Section 1109 of the Riverside City Charter. On February 3, 2022, the City received 14 proposals in response to the RFP, which are listed below in order of proposed costs for the scope of work. Two of the proposals received were deemed non-responsive by the Purchasing Department. Integrity Arborist and Ecoscape Inc. was deemed non-responsive due to submitting an incomplete proposal and Five Star Landscape Maintenance was deemed non-responsive due to not being registered with the Department of Industrial Relations at the time of proposal submittal.

<b>Vendor</b>	<b>Vendor City</b>	<b>Proposed Cost (based on RFP scope)</b>	<b>Evaluation Scores</b>
Pacific Coast Landscape & Design, Inc	Riverside, CA	\$ 936,000	641.66
Tapia Landscaping	Anaheim, CA	\$ 1,049,940	583.72
Greentech Landscape Inc	Whittier, CA	\$1,001,700	568.50
Excel Landscape	Corona, CA	\$ 1,128,708	846.72
Merchants Landscape Services, Inc	Santa Ana, CA	\$ 1,190,268	799.62
RP Landscape & Irrigation	San Bernardino, CA	\$ 1,208,904	654.47
<b>Mariposa Landscapes, Inc</b>	<b>Irwindale, CA</b>	<b>\$ 1,238,196</b>	<b>876.72</b>
C.G. Landscape, Inc	Anaheim, CA	\$ 1,264,314	694.38
Landscape West Management Services, Inc	Anaheim, CA	\$ 1,350,000	627.33

Priority Landscape Services, LLC	Anaheim, CA	\$ 1,421,100	537.13
Inland Empire Landscape, Inc	San Bernardino, CA	\$ 1,502,592	715.11
Brightview Landscape Services	Riverside, CA	\$ 1,895,580	630.74

A three-member panel comprised of staff from Public Works and Riverside Public Utilities evaluated the proposals and Mariposa Landscapes, Inc., (MLI) was ranked the highest. MLI is a full-service landscape contracting company based in Irwindale, California. In business since 1977, MLI has more than 600 employees with operations throughout all Southern California and Arizona. Public Works staff will oversee, inspect and review the work.

The contract price of \$1,362,016 includes a 10% contingency for additional unforeseen services that may be required for items such as vandalism, theft and/or decay and allows for full and proper maintenance needs of the area in accordance with all Federal, State and local laws and regulations.

The Purchasing Manager concurs that the recommendation to approve is in compliance with Purchasing Resolution No. 23812.

**STRATEGIC PLAN ALIGNMENT:**

These items contributes to **Strategic Priority 4 – Environmental Stewardship** and **Goal 4.5: Maintain and conserve 30% of Riverside’s natural lands in green space including, but not limited to, agricultural lands and urban forests in order to protect and restore Riverside’s rich biodiversity and accelerate the natural removal of carbon, furthering our community’s climate resilience.**

1. **Community Trust** – Management of the city’s urban forest and landscapes benefit all city residents, businesses and visitors by helping to remove gaseous air pollutants and sequestering carbon.
2. **Equity** – Approval of this action benefits all who live near or travel through the historic Victoria Avenue.
3. **Fiscal Responsibility** – Maintaining city owned landscapes and their infrastructure supports Public Works’ efforts to minimize inefficiencies and maximize reliability.
4. **Innovation** – Public Works is focused on replacing old, outdated, failing equipment with the newest technologies. When it comes to irrigation, there are a number of options on the market that allow us to maximize our sustainability efforts.
5. **Sustainability & Resiliency** – Planting water wise plants and ensuring the proper operation of irrigation controllers are just two of the ways Public Works sustainably and efficiently manages the city’s water resources and green spaces.

**FISCAL IMPACT:**

The total fiscal impact of this action is \$1,362,016. Sufficient funds are budgeted and available in the General Fund, Urban Forestry & Landscape, Landscape Maintenance account no. 4110110-421203. Appropriations for future fiscal years will be included in the Department's Budget submission and will be presented to the City Council for approval.

Prepared by: Gilbert Hernandez, Public Works Director  
Certified as to  
availability of funds: Edward Enriquez, Interim Assistant City Manager/Chief Financial Officer/City Treasurer  
Approved by: Kris Martinez, Assistant City Manager  
Approved as to form: Phaedra A. Norton, City Attorney

Attachments:

1. Agreement
2. Award Recommendation
3. Area Map
4. Presentation