



City of Arts & Innovation

City Council Memorandum

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TO: HONORABLE MAYOR AND CITY COUNCIL DATE: JUNE 9, 2026

FROM: POLICE DEPARTMENT WARDS: ALL

SUBJECT: MASTER CUSTOMER AGREEMENT WITH MOTOROLA SOLUTIONS, INC TO UPGRADE BODY WORN CAMERAS AND UPGRADE SOFTWARE AND LICENSING FOR BOTH BODY WORN AND IN-CAR CAMERAS INCLUDING UNLIMITED STORAGE, ACCESSORIES AND WARRANTY FOR A TERM OF FIVE-YEARS IN THE AMOUNT OF \$331,176.82 PER YEAR FOR A TOTAL CONTRACT AMOUNT OF \$1,655,884.10

ISSUE:

Approve the Master Customer Agreement with Motorola Solutions, INC. for the upgrade of all Police Department body worn cameras, the upgrade of software and licensing for all Police Department body worn and in-car cameras including unlimited storage, accessories, and warranties for a five-year term in the amount of \$331,176.82 per year for a total contract amount of \$1,655,884.10.

RECOMMENDATIONS:

That the City Council:

1. Approve the Master Customer Agreement with Motorola Solutions, INC. for the upgrade of all Police Department body worn cameras, the upgrade of software and licensing for all Police Department body worn and in-car cameras including unlimited storage, accessories, and warranties for a five-year term in the amount of \$331,176.82 per year for a total contract amount of \$1,655,884.10; and
2. Authorize the City Manager, or designee, to execute the Master Customer Agreement with Motorola Solutions, INC. for the upgrade of all Police Department body worn cameras, the upgrade of software and licensing for all Police Department body worn and in-car cameras including unlimited storage, accessories, and warranties for a five-year term, including making minor, non-substantive changes.

BACKGROUND:

On September 15, 2020, the City Council approved a Professional Consultant Services Agreement for Technology Services with WatchGuard Video, Inc., for the installation and configuration of the

WatchGuard Video System which included 200 WatchGuard body worn cameras, 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and five-year warranty from WatchGuard Video Inc. for a term of five-years in the amount of \$273,548.66 per year for a total contract amount of \$1,367,743.31.

On July 19, 2019, Motorola Solutions, Inc. (Motorola) and WatchGuard Video, Inc. executed a merger and on April 25, 2022 an Assignment and Assumptions Agreement was made effective for a restructuring which transferred and assigned all WatchGuard Video, Inc. contracts and agreements to Motorola including the Agreement with the City of Riverside.

Over the last 5 years, the Police Department has made significant progress in their efforts to increase both the number of sworn personnel hired and patrol vehicles deployed. As these numbers increased, it was necessary for the Department to purchase additional body worn and in-car cameras in order to equip the personnel and the vehicles. As of the writing of this report, the Police Department has a total of 385 body worn cameras and 286 in-car cameras.

DISCUSSION:

The term of the Professional Consultant Services Agreement for Technology Services for the installation and configuration of the WatchGuard Video System which included 200 WatchGuard body worn cameras, 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and five-year warranty expired in September 2025. Since the expiration of the agreement, the Police Department has been actively negotiating with Motorola to renew the software and licensing for Police Department owned body worn and in-car cameras.

Negotiations resulted in the proposed agreement which includes the upgrade of all body worn cameras, upgrade of all software and licensing for all body worn and in-car cameras, unlimited storage, miscellaneous accessories, and warranty for a five-year term in the amount of \$331,176.82 per year for a total contract amount of \$1,655,884.10.

On September 15, 2020 City Council awarded WatchGuard Video, Inc. with a Professional Consultant Agreement for Technology Services for the installation and configuration of the WatchGuard Video System in accordance with Purchasing Resolution No. 23256, Section 602 (g) and Section 702 (g), that states competitive procurement through the informal and formal procurement process shall not be required when goods or services can be procured from a contractor who offers the same or better price, terms and conditions as the contractor previously provided that, in the opinion of the Manager, it is in the best interests of City to do so.

Purchasing Resolution 24101, Acquisition of Goods - Section 602 states "Exceptions. Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required ... (q) When the procurement is for the renewal of maintenance, license(s), support, or a similar need for existing technology systems, including hardware, and the items procured are from the owner/developer of the software/hardware or from a sole source provider, and the Manager is satisfied that the best price, terms, and conditions have been negotiated." Acquisition of Services - Section 702 states "Exceptions. Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances ... (t) When the Procurement is for the annual maintenance, license(s), support, or similar need for current technology systems, including hardware, and the items procured are from the owner/developer of the software/hardware or from a sole source provider, and the Manager is satisfied that the best price, terms and conditions have been negotiated."

The Purchasing Manager concurs that the recommended actions are in compliance with Purchasing Resolution No. 24101, Section 602 (q) and Section 702 (t).

The Innovation and Technology Director concurs with this report.

FISCAL IMPACT:

The total fiscal impact of this action is \$1,655,884.10. Sufficient funds in the amount of \$283,250.00 are budgeted and available in the General Fund, Police Department, Field Operations, Software Purchase/Licensing Account No. 3115000-425700 for FY 2025/26. Remaining funds in the amount of \$47,926.82 are available in the Grants and Restricted Programs Fund, Police Department, Administration, State COPS 24/25 State Operating Grant Account No. 9353100-440210. Sufficient funds for future years in the amount of \$331,176.82 per year will be included in the budget for those fiscal years.

Prepared by: Eric Meier, Police Lieutenant
Approved by: Larry V. Gonzalez, Chief of Police
Certified as to
availability of funds: Julie Nemes, Interim Finance Director
Approved by: Mike Futrell, City Manager
Approved as to form: Rebecca McKee-Reibold, Interim City Attorney

Attachment: Master Customer Agreement with Motorola Solutions, Inc.