



ORDER FORM

SPIDAWEB LLC

560 Officenter Pl,

Gahanna OH 43230

Attention: Brett Willitt

Telephone No.: 614-470-9882 x830

Email: brett.willitt@spidasoftware.com

Order Date: _____

City of Riverside Public Utilities

3750 University Avenue, Mission Square 4th Fl.

Riverside, California 92501

Attention: George Orizu

Telephone: 951-782-0330

Email: GOrizu@riversideca.gov

Purchase Order: _____

This Order Form (the "Order Form") made by and between SPIDAWEB LLC ("SPIDA"), and City of Riverside Public Utilities ("Client") as of the Order Date, written above, pursuant to the terms of the Master Agreement (the "Agreement"), dated _____. Capitalized terms used here and not defined shall have the meanings given to them in the Agreement.

The Client wishes to purchase Services, as set forth below, pursuant to the terms and conditions of the Agreement. Services furnished by SPIDA are described in Addendum(s) attached to this Order Form. Pricing is guaranteed for 30 days from Order Date. Afterward, pricing is subject to change solely at the discretion of SPIDA with no prior notice. All pricing is quoted in US Dollars. All other terms, covenants and conditions of the above-referenced Agreement remain in full force and effect.

Quotation Summary for a 5-Year Subscription Term

15 SPIDAcalc installations, SPIDAstudio configured for a 20,000 job Analysis Package and 2TB of Data Storage, and 2 Days of Onsite Training

	Subtotals
SPIDAcalc	\$ 11,475.00
SPIDAstudio	\$ 27,715.00
Software Discounts and Credits	\$ (7,380.00)
Professional Services	\$ 4,700.00
Total Amount Due	\$ 36,510.00

SPIDAWEB LLC

City of Riverside Public Utilities

("SPIDA")

("Client")

By *Wil Schulze*

DocuSigned by:

1P008AC94320431

Name Wil Schulze, PE

Name _____

Title President

Title _____

Date 4/18/2018

Date _____



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Quotation for a 5-Year Subscription Term

15 SPIDAcalc installations, SPIDAstudio configured for a 20,000 job Analysis Package and 2TB of Data Storage, and 2 Days of Onsite Training

SPIDAcalc		Unit Totals	
SPIDAcalc (Works w/ Studio for design analysis)			
Installation Package	15	users	\$ 11,475.00
SPIDAcalc Full			
# of Installations	0	users	\$ -
		Subtotal	\$ 11,475.00
SPIDAstudio		Unit Totals	
SPIDAcalc Analysis Package	20,000	jobs	\$ 9,150.00
SPIDAdmin Deployment	None		\$ -
Data Storage (Req'd for design storage a/o SPIDAdmin)	2000	GB	\$ 14,875.00
SPIDAstudio Account Needed?	Required		\$ 3,690.00
		Subtotal	\$ 27,715.00
Software Discounts and Credits		Unit Totals	
Credit for Past Purchases	\$ 7,380.00	USD	\$ (7,380.00)
		Subtotal	\$ (7,380.00)



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Professional Services	Unit Totals		
Training Budget	Included, Estimated		
Onsite, Instructor-Led Training, Estimated	2	days	\$ 4,700.00
Online, Instructor-Led Training	0	hours	\$ -
Client File Configuration Budget	Not Included		
Client File Configuration - Not Included	0	hours	\$ -
	Subtotal		\$ 4,700.00



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ADDENDUM B – PROFESSIONAL SERVICES: END-USER TRAINING

STATEMENT OF WORK

SPIDA TRAINING SERVICES OVERVIEW

SPIDA will furnish 2 consecutive days of onsite, instructor-led training for the Client at their facilities. The date and location of the training shall be determined at a future date and coordinated between the Parties.

SPIDA shall furnish an instructor and printed training manuals. All other training needs will be furnished by the Client including training facilities, internet access, computers for each participant, and the installation of SPIDAcalc on training computers.

DESCRIPTION OF SERVICES

SPIDA will provide a 2 day training class for up to 15 total participants. Training sessions will provide the participants with a solid understanding of SPIDAcalc structure analysis software. Additionally, the training class prepares participants to use SPIDAcalc in their daily jobs through hands-on exposure to the software and various use case exercises.

The training curriculum is divided into a series of hands-on training modules that guide participants through the software. Each module focuses on a certain aspect or use case associated with the software. Each module provides specific instruction and best practices related to the module topic. An overview of the training modules is provided below:

Module 1: Overview of user interface and basic functions

Module 2: Project Set Up

Module 3: Assemblies

Module 4: Connectivity

Module 5: Training Project 1 (Low Complexity)

Module 6: Training Project 2 (Moderate Complexity)

Module 7: Additional Features (Assign Photos, Photo Measuring, Reports, Advisor)

Module 8: Analysis Results (Pole Load Fundamentals, Analysis View, Interpreting Results)

Module 9: Client Editor

Module 10: Additional Hand-On Exercises



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PAYMENT

FEE SCHEDULE

Training Budget			
Item	# of Units	Unit Price	Unit Total
Onsite, Instructor-Led Training, Estimated	2 Days	Lump Sum	\$4,700.00
		Subtotal	\$4,700.00

EXPENSES

All training materials, travel, food, and lodging expenses associated with the training incurred by SPIDA is included in the lump sum pricing provided above.

INVOICING

Upon completion of the training, SPIDA shall invoice the client for the agreed-to Fees.