

PRICE QUOTATION
CARASOFT TECHNOLOGY CORP

11493 SUNSET HILLS ROAD | SUITE 100 | RESTON, VIRGINIA 20190
PHONE (703) 871-8500 | FAX (703) 871-8505 | TOLL FREE (888) 66CARAH
WWW.CARASOFT.COM | SALES@CARASOFT.COM



TO: Jessica Gordon
Administrative Services Manager
City of Riverside
3900 Main St.
Riverside, CA 92522-0001 USA

FROM: Colin Cahill
Carahsoft Technology Corp.
11493 Sunset Hills Road
Suite 100
Reston, Virginia 20190

EMAIL: JGordon@riversideca.gov

EMAIL: Colin.Cahill@carahsoft.com

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FAX: (703) 871-8505

TERMS: Contract Number: 7-17-70-40-05
NASPO Master Contract Number: AR2472
Contract Term: 09/15/17 - 09/15/26
Shipping Point: FOB Destination
Credit Cards: VISA/MasterCard/AMEX
Remit To: Same as Above
Payment Terms: Net 45 (On Approved Credit)
Sales Tax May Apply

QUOTE NO: 48088582
QUOTE DATE: 06/12/2024
QUOTE EXPIRES: 09/30/2024
RFQ NO:
SHIPPING: ESD
TOTAL PRICE: \$299,959.47
TOTAL QUOTE: \$299,959.47

LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	QTY	EXTENDED PRICE
YEAR 1						
1	ZIA-ESS-EDITION	Annual subscription to Zscaler Internet Access cloud platform includes 0.5 GB per user for any unauthenticated traffic to/from workloads, IoT and others (Per User), Per Year. Zscaler, Inc - ZIA-ESS-EDITION Start Date: 08/05/2024 End Date: 08/04/2025	\$72.00	\$19.77	CO OP 2,600	\$51,402.00
2	ZIA-SANDBOX	Annual subscription to inline Sandbox performing AI-driven quarantine and advanced behavioral analysis + simplified policy management with granular controls + advanced reporting. Per Year. Zscaler, Inc - ZIA-SANDBOX Start Date: 08/05/2024 End Date: 08/04/2025	\$50.00	\$11.95	CO OP 2,600	\$31,070.00
3	ZCES-SUP-PREM	Annual Premium Support Services (No Onsite Support Included), Per Year. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 15.0% of the price you paid fo Zscaler, Inc - ZCES-SUP-PREM Start Date: 08/05/2024 End Date: 08/04/2025	\$0.01	\$12,366.49	CO OP 1	\$12,366.49
4	ZCES-DEP-ESS	Remote Deployment Services – Essential, architecture and deployment plan, training units = 3. This services for this SKU shall be rendered by a certified deployment partner (Per Unit). Per Year. Zscaler, Inc - ZCES-DEP-ESS Start Date: 08/05/2024 End Date: 11/04/2024	\$7,800.00	\$7,722.00	CO OP 1	\$7,722.00
5	ZCES-PRO-CREDITS	Professional Services Credits. See detailed "Prof Services - Credit Schedule" for credits required for different services (Per Unit) Zscaler, Inc - ZCES-PRO-CREDITS Start Date: 08/05/2024 End Date: 08/04/2025	\$300.00	\$297.00	CO OP 26	\$7,722.00
YEAR 1 SUBTOTAL:						\$110,282.49

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LINE NO.	PART NO.	DESCRIPTION	LIST PRICE	QUOTE PRICE	CO OP	QTY	EXTENDED PRICE
YEAR 2							
6	ZIA-ESS-EDITION	Annual subscription to Zscaler Internet Access cloud platform includes 0.5 GB per user for any unauthenticated traffic to/from workloads, IoT and others (Per User). Per Year. Zscaler, Inc - ZIA-ESS-EDITION Start Date: 08/05/2025 End Date: 08/04/2026	\$72.00	\$19.77	CO OP	2,600	\$51,402.00
7	ZIA-SANDBOX	Annual subscription to inline Sandbox performing AI-driven quarantine and advanced behavioral analysis + simplified policy management with granular controls + advanced reporting. Per Year. Zscaler, Inc - ZIA-SANDBOX Start Date: 08/05/2025 End Date: 08/04/2026	\$50.00	\$11.95	CO OP	2,600	\$31,070.00
8	ZCES-SUP-PREM	Annual Premium Support Services (No Onsite Support Included). Per Year. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 15.0% of the price you paid fo Zscaler, Inc - ZCES-SUP-PREM Start Date: 08/05/2025 End Date: 08/04/2026	\$0.01	\$12,366.49	CO OP	1	\$12,366.49
YEAR 2 SUBTOTAL:							\$94,838.49
YEAR 3							
9	ZIA-ESS-EDITION	Annual subscription to Zscaler Internet Access cloud platform includes 0.5 GB per user for any unauthenticated traffic to/from workloads, IoT and others (Per User). Per Year. Zscaler, Inc - ZIA-ESS-EDITION Start Date: 08/05/2026 End Date: 08/04/2027	\$72.00	\$19.77	CO OP	2,600	\$51,402.00
10	ZIA-SANDBOX	Annual subscription to inline Sandbox performing AI-driven quarantine and advanced behavioral analysis + simplified policy management with granular controls + advanced reporting. Per Year. Zscaler, Inc - ZIA-SANDBOX Start Date: 08/05/2026 End Date: 08/04/2027	\$50.00	\$11.95	CO OP	2,600	\$31,070.00
11	ZCES-SUP-PREM	Annual Premium Support Services (No Onsite Support Included). Per Year. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 15.0% of the price you paid fo Zscaler, Inc - ZCES-SUP-PREM Start Date: 08/05/2026 End Date: 08/04/2027	\$0.01	\$12,366.49	CO OP	1	\$12,366.49
YEAR 3 SUBTOTAL:							\$94,838.49
SUBTOTAL:							\$299,959.47
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This is a 3 year non-cancellable term with an annual payment structure.
The customer agrees that all payments will be paid in a timely manner based on the payment schedule below.

Installment Payments: All payments are due NET 30 from their respective invoice date. Customer will pay Carahsoft the Total amount of this quote; in the following installments:

- Payment 1: \$110,282.49 due NET 30 from the invoice date
- Payment 2: \$94,838.49 will be invoiced 1 year from the original purchase date and due NET 30
- Payment 3: \$94,838.49 will be invoiced 2 years from the original purchase date and due NET 30

The total amount and payments due herein are separate from, and in addition to, any payments due in connection with any other Carahsoft transaction.

Failure to pay any installment in a timely fashion will result in all remaining payments to become immediately due. Any fees paid will be non-refundable.

"Deployment services will be invoiced upfront. Any Deployment hours not used within Ninety (90) days of the Subscription start date will expire."

Customer / Partner is responsible for ordering the correct number of seats, servers/workloads, and/or GB of monthly traffic. On a quarterly basis during the Subscription Term, Zscaler and Customer will jointly review the quantity of seats, servers/workloads, and/or monthly traffic being used by Customer to access Zscaler Products, and if it is determined that Customer is using more seats, servers/workloads, and/or monthly traffic than it has ordered, Customer / Partner shall place an additional Order for such additionally required seats, servers/workloads, and/or monthly traffic. Any such Order to true-forward the seats, servers/workloads, and/or monthly traffic being used by Customer shall be pro-rated and coterminous with the then-current Subscription Term.

In addition to the EUSA, Zscaler's Deployment Services or Professional Services shall be governed by the terms at <https://www.zscaler.com/resources/legal/deployment-and-ps-terms.pdf>.

For U.S. Government Resellers, such Resellers agree to obtain End User Customer's acceptance of Zscaler's end user subscription agreement (EUSA) by either (1) obtaining End User Customer's signature on a hard copy of the EUSA; (2) ensuring the EUSA link at: <https://www.zscaler.com/legal/end-user-subscription-agreement-us-government-customers> is included in the End User Customer's final binding purchase order to Reseller; or (3) attaching the EUSA as an exhibit to Reseller's final binding contract/order with End User Customer for the Zscaler Products.

All subscriptions purchased herein are non-cancellable

SFP (small form-factor pluggable) devices are NOT part of private service edges sku or offering and need to be ordered by Reseller