

Siemens NJPA contract 030817-SIE Labor Rates and Material Markups Rev01292018

Mechanical Tiered Labor Rates FY18

Type Labor	Tier	Standard Rates / hr	After Hours & Emergency Rates	Sundays / Holiday Rates
Mechanical	Tier 1	\$ 217	\$ 283	\$ 348
	Tier 2	\$ 191	\$ 248	\$ 305
	Tier 3	\$ 164	\$ 214	\$ 263
	Tier 4	\$ 143	\$ 187	\$ 229
	Tier 5	\$ 122	\$ 159	\$ 195
Project Management	Tier 1	\$ 219	\$ 284	\$ 350
	Tier 2	\$ 179	\$ 233	\$ 287
	Tier 3	\$ 174	\$ 226	\$ 278
	Tier 4	\$ 174	\$ 226	\$ 278
	Tier 5	\$ 167	\$ 217	\$ 267

Type Labor	Tier	Standard Rates / hr	After Hours & Emergency Rates	Sundays / Holiday Rates
Engineering	Tier 1	\$ 230	\$ 299	\$ 367
	Tier 2	\$ 214	\$ 278	\$ 343
	Tier 3	\$ 199	\$ 259	\$ 318
	Tier 4	\$ 179	\$ 233	\$ 286

Material Markup	Multiplier
Siemens Cost (Line Items)	
\$0.01 thru \$150.00	= X2.00
\$150.01 thru \$500.00	= X1.75
\$500.01 thru \$5,000.00	= X1.65
\$5,000.00 and up	= X1.55

Tier 1	Tier 2	Tier 3	Tier 4	Tier 5
Branch Name	Branch Name	Branch Name	Branch Name	Branch Name
Alaska New Jersey New York San Francisco	Boston Chicago Fresno Hartford Harvard Hawaii Los Angeles Philadelphia Portland Sacramento Seattle	Albuquerque Baltimore Central Illinois Columbus Detroit Grand Rapids Houston Indianapolis Iowa Las Vegas Milwaukee Minneapolis Nashville Nebraska Phoenix Rhode Island San Diego St. Louis Wash DC-Beltsville	Albany Atlanta Austin Buffalo Charlotte Cincinnati Cleveland Colorado Springs Denver Harrisburg Kansas City Miami Pittsburgh Richmond Rochester San Antonio Syracuse Virginia Beach	Alabama Boise Dallas Greensboro Jackson Jacksonville Lafayette Louisville Maine Memphis New Orleans Oklahoma Orlando Pensacola Puerto Rico Raleigh Roanoke Salt Lake City Savannah Tallahassee Tampa

Tier 1	Tier 2	Tier 3	Tier 4
Branch Name	Branch Name	Branch Name	Branch Name
Alaska Boise Chicago Detroit Fresno Grand Rapids Hawaii Indianapolis Iowa Kansas City Los Angeles Milwaukee Minneapolis Nebraska Portland Sacramento San Diego San Francisco Seattle St. Louis	Alabama Atlanta Charlotte Greensboro Jackson Jacksonville Lafayette Miami New Orleans Orlando Palm City Pensacola Puerto Rico Raleigh Savannah Tampa	Albuquerque Austin Baltimore Cincinnati Cleveland Colorado Springs Columbus Dallas Denver Houston Las Vegas Louisville Memphis Nashville Oklahoma Richmond Roanoke Salt Lake City San Antonio Tallahassee Virginia Beach Wash DC-Beltsville	Albany Boston Buffalo Harrisburg Hartford Harvard Maine New Jersey New York Philadelphia Pittsburgh Rhode Island Rochester Scranton Syracuse