

SERVICES AGREEMENT

PARADIGM MECHANICAL CORP.

RFP NO.2352 JW North Air Handler & Condenser Replacement

On this _____ day of _____, 20____, the CITY OF RIVERSIDE, a California charter city and municipal corporation (“City”), and **PARADIGM MECHANICAL CORP., a California corporation**, (“Contractor”), mutually agree as follows:

1. **Scope of Services.** Contractor shall furnish all labor, materials and equipment for and perform the work of **RFP NO.2352 JW North Air Handler & Condenser Replacement** (“Services”). Contractor shall perform the Services in accordance with the provisions and requirements of the Scope of Services attached hereto as Exhibit “A” and incorporated herein by reference.

2. **Term.** This Agreement shall be in effect for *the fiscal year beginning July 1, 2024 through June 30, 2025*, unless otherwise terminated pursuant to the provisions herein.

3. **Compensation.** City shall pay Contractor for the performance of the Services during the initial term of this Agreement a Contract Price not to exceed *Ninety-Eight Thousand Nine Hundred and Ninety-Two Dollars (\$98,992)*, unless an increase is agreed to by the parties. City shall pay Contractor for Services performed to City’s satisfaction on a monthly basis in accordance with the provisions of the Compensation Schedule attached hereto as Exhibit “B” and incorporated herein by this reference. If the term of the Agreement is extended, Contractor’s compensation for the extended term shall be mutually agreed upon in writing by the parties.

4. **General Compliance with Laws.** Contractor shall keep fully informed of federal, state and local laws and ordinances and regulations which in any manner affect those employed by Contractor, or in any way affect the performance of Services by Contractor pursuant to this Agreement. Contractor shall at all times observe and comply with all such laws, ordinances and regulations, and shall be solely responsible for any failure to comply with all applicable laws, ordinances and regulations.

5. **Business Tax Certificate.** As a condition of this Agreement, Contractor shall secure a business tax certificate to operate in the City of Riverside pursuant to Chapter 5.04 of the Riverside Municipal Code, and shall also secure any other licenses or permits which may be required.

6. **Business Tax and Penalties.** Contractor acknowledges and agrees that with respect to any business tax or penalties thereon, utility charges, invoiced fee or other debt which is owed, or which becomes owed, by Contractor to City, City reserves the right to withhold and offset said amounts from any payments, refunds or reimbursements owed by City to Contractor under the Agreement. Notice of such withholding and offset shall promptly be given to Contractor by City in writing. In the event of a dispute as to the amount owed or whether such amount is owed to City,

City will hold such disputed amount until either the appropriate appeal process has been completed or until the dispute has been resolved.

7. **Personnel.** Contractor shall furnish all personnel necessary to perform the Services and shall be responsible for their performance and compensation. The key personnel are listed in Exhibit "C," attached hereto and incorporated herein by reference. Contractor shall furnish qualified personnel to perform the Services.

8. **Assignment and Subcontracting.** Neither party shall assign any right, interest, or obligation in or under this Agreement to any other entity without prior written consent of the other party. In any event, no assignment shall be made unless the assignee expressly assumes the obligations of assignor under this Agreement, in a writing satisfactory to the parties. Contractor acknowledges that any assignment may, at the City's sole discretion, require City Manager and/or City Council approval. Contractor shall not subcontract any portion of the work required by this Agreement without prior written approval by the responsible City Contract Administrator. Subcontracts, if any, shall contain a provision making them subject to all provisions stipulated in this Agreement, including without limitation, the insurance obligations set forth in Section 11. The Contractor acknowledges and agrees that the City is an intended beneficiary of any work performed by any subcontractor for purposes of establishing a duty of care between any subcontractor and the City.

9. **Independent Contractor.** In the performance of this Agreement, Contractor, and Contractor's employees, subcontractors and agents, shall act in an independent capacity as independent contractors, and not as officers or employees of the City of Riverside. Contractor acknowledges and agrees that the City has no obligation to pay or withhold state or federal taxes or to provide workers' compensation or unemployment insurance to Contractor, or to Contractor's employees, subcontractors and agents. Contractor, as an independent contractor, shall be responsible for any and all taxes that apply to Contractor as an employer.

10. **Indemnification.** Contractor shall indemnify and hold harmless the City, and the City's employees, officers, managers, agents and council members from any liability, claim, damage or action whatsoever, arising out of the sole negligence or willful misconduct of Contractor, its officers, employees, subcontractors, agents or including but not limited to property damage, bodily injury, or death. Contractor shall defend, at its sole cost and expense, including but not limited to attorney fees, cost of investigation, defense and settlement or awards, the City and the City's employees, officers, managers, agents and council members in any such action or claim. With respect to any action or claim subject to indemnification herein by Contractor, Contractor shall, at its sole cost, have the right to use counsel of its own choice and shall have the right to adjust, settle, or compromise any such action or claim without the prior consent of City; provided, however, that any such adjustment, settlement or compromise in no manner whatsoever limits or circumscribes Contractor's indemnification of City. Contractor's obligations hereunder shall be satisfied when Contractor has provided to City the appropriate form of dismissal (or similar document) relieving the City from any liability for the action or claim involved. The specified insurance limits required in this Agreement shall in no way limit or circumscribe Contractor's obligations to indemnify and hold harmless the City.

11. **Insurance.**

11.1 General Provisions. Prior to the City's execution of this Agreement, Contractor shall provide satisfactory evidence of, and shall thereafter maintain during the term of this Agreement, such insurance policies and coverages in the types, limits, forms and ratings required herein. The rating and required insurance policies and coverages may be modified in writing by the City's Risk Manager or City Attorney, or a designee, unless such modification is prohibited by law.

11.1.1 Limitations. These minimum amounts of coverage shall not constitute any limitation or cap on Contractor's indemnification obligations under Section 10 hereof.

11.1.2 Ratings. Any insurance policy or coverage provided by Contractor or subcontractors as required by this Agreement shall be deemed inadequate and a material breach of this Agreement, unless such policy or coverage is issued by insurance companies authorized to transact insurance business in the State of California with a policy holder's rating of A or higher and a Financial Class of VII or higher.

11.1.3 Cancellation. The policies shall not be canceled unless thirty (30) days' prior written notification of intended cancellation has been given to City by certified or registered mail, postage prepaid.

11.1.4 Adequacy. The City, its officers, employees and agents make no representation that the types or limits of insurance specified to be carried by Contractor pursuant to this Agreement are adequate to protect Contractor. If Contractor believes that any required insurance coverage is inadequate, Contractor will obtain such additional insurance coverage as Contractor deems adequate, at Contractor's sole expense.

11.2 Workers' Compensation Insurance. By executing this Agreement, Contractor certifies that Contractor is aware of and will comply with Section 3700 of the Labor Code of the State of California requiring every employer to be insured against liability for workers' compensation, or to undertake self-insurance before commencing any of the work. Contractor shall carry the insurance or provide for self-insurance required by California law to protect said Contractor from claims under the Workers' Compensation Act. Prior to City's execution of this Agreement, Contractor shall file with City either 1) a certificate of insurance showing that such insurance is in effect, or that Contractor is self-insured for such coverage, or 2) a certified statement that Contractor has no employees, and acknowledging that if Contractor does employ any person, the necessary certificate of insurance will immediately be filed with City. Any certificate filed with City shall provide that City will be given ten (10) days' prior written notice before modification or cancellation thereof.

11.3 Commercial General Liability and Automobile Insurance. Prior to City's execution of this Agreement, Contractor shall obtain, and shall thereafter maintain during the term of this Agreement, commercial general liability insurance and automobile liability insurance as required to insure Contractor against damages for personal injury, including accidental death, as well as from claims for property damage, which may arise from or which may concern operations by anyone directly or indirectly employed by, connected with, or acting for or on behalf of Contractor.

The City, and its officers, employees and agents, shall be named as additional insureds under the Contractor's insurance policies.

11.3.1 Contractor's commercial general liability insurance policy shall cover both bodily injury (including death) and property damage (including, but not limited to, premises operations liability, products-completed operations liability, independent contractor's liability, personal injury liability, and contractual liability) in an amount not less than \$1,000,000 per occurrence and a general aggregate limit in the amount of not less than \$2,000,000.

11.3.2 Contractor's automobile liability policy shall cover both bodily injury and property damage in an amount not less than \$1,000,000 per occurrence and an aggregate limit of not less than \$1,000,000. All of Contractor's automobile and/or commercial general liability insurance policies shall cover all vehicles used in connection with Contractor's performance of this Agreement, which vehicles shall include, but are not limited to, Contractor owned vehicles, Contractor leased vehicles, Contractor's employee vehicles, non-Contractor owned vehicles and hired vehicles.

11.3.3 Prior to City's execution of this Agreement, copies of insurance policies or original certificates along with additional insured endorsements acceptable to the City evidencing the coverage required by this Agreement, for both commercial general and automobile liability insurance, shall be filed with City and shall include the City and its officers, employees and agents, as additional insureds. Said policies shall be in the usual form of commercial general and automobile liability insurance policies, but shall include the following provisions:

It is agreed that the City of Riverside, and its officers, employees and agents, are added as additional insureds under this policy, solely for work done by and on behalf of the named insured for the City of Riverside.

11.3.4 The insurance policy or policies shall also comply with the following provisions:

a. If the policy is written on a claims made basis, the certificate should so specify and the policy must continue in force for one year after completion of the services. The retroactive date of coverage must also be listed.

b. The policy shall specify that the insurance provided by Contractor will be considered primary and not contributory to any other insurance available to the City and Endorsement No. CG 20010413 shall be provided to the City.

12. **Termination.** City shall have the right to terminate any or all of Contractor's Services and work covered by this Agreement at any time upon thirty (30) calendar days' written notice to Contractor. In the event of such termination, Contractor shall submit Contractor's final written statement of the amount of services provided as of the date of such termination for payment by the City.

Notwithstanding the foregoing, the City may terminate Contractor's performance of this Agreement upon five (5) calendar days' written notice if:

- (1) Contractor fails to promptly begin performance of the Services;
- (2) Contractor fails to perform the Services;
- (3) Contractor discontinues performance of the Services;
- (4) Contractor fails to make payment to employees in accordance with applicable law;
- (5) Contractor disregards laws, ordinances, or rules, regulations, or orders of a public authority having jurisdiction;
- (6) Contractor otherwise is guilty of breach of a provision of this Agreement;
- (7) Contractor becomes insolvent, is adjudicated bankrupt, or makes a general assignment for the benefit of creditors and fails to provide City with adequate assurances of Contractor's ability to satisfy its contractual obligations.
- (8) A receiver, trustee, or other judicial officer shall not have any right, title, or interest in or to this Agreement. Upon that person's appointment, City has, at its option and sole discretion, the right to immediately cancel the Agreement and declare it null and void.

13. **Non-Discrimination.** During Contractor's performance of this Agreement, Contractor shall not discriminate on the grounds of race, religious creed, color, national origin, ancestry, age, physical disability, mental disability, medical condition including the medical condition of Acquired Immune Deficiency Syndrome (AIDS) or any condition related thereto, marital status, gender, gender identity, genetic information, gender expression, sex or sexual orientation, military and veteran status, in the selection and retention of employees and subcontractors and the procurement of materials and equipment, except as provided in Section 12940 of the California Government Code. Further, Contractor agrees to conform to the requirements of the Americans with Disabilities Act in the performance of this Agreement.

14. **City's Right to Employ Other Consultants/Contractors.** City reserves the right to employ other Contractors in connection with the Services. If the City is required to employ another contractor to complete Contractor's work, due to the failure of the Contractor to perform, or due to the breach of any of the provisions of this Agreement, the City reserves the right to seek reimbursement from Contractor.

15. **Conflict of Interest.** Contractor, for itself and on behalf of the individuals listed in Exhibit "C", represents and warrants that by the execution of this Agreement, they have no interest, present or contemplated, affected by the above-described Services. Contractor further

warrants that neither Contractor, nor the individuals listed in Exhibit “C” have any real property, business interests or income interests that will be affected by this project or, alternatively, that Contractor will file with the City an affidavit disclosing any such interest.

16. **Solicitation.** Contractor warrants that Contractor has not employed or retained any person or agency to solicit or secure this Agreement, nor has it entered into any agreement or understanding for a commission, percentage, brokerage, or contingent fee to be paid to secure this Agreement. For breach of this warranty, City shall have the right to terminate this Agreement without liability and pay Contractor only for the value of work Contractor has actually performed, or, in its sole discretion, to deduct from the Agreement price or otherwise recover from Contractor the full amount of such commission, percentage, brokerage or commission fee. The remedies specified in this section shall be in addition to and not in lieu of those remedies otherwise specified in this Agreement.

17. **Prevailing Wage.** If applicable, pursuant to Section 1771 of the California Labor Code, Contractors are required to pay the general prevailing rates of per diem wages, overtime and holiday wages as determined by the Director of the Department of Industrial Relations and implemented by Resolution No. 13346 of the City Council of the City of Riverside. The Director’s determination of prevailing wage rates is available on-line at www.dir.ca.gov/dlstr/DPreWageDetermination.htm, and is referred to and made a part hereof as though fully set forth herein. Contractor is aware of and stipulates that Contractor will also comply with California Labor Code Sections 1725.5 and 1771.1 requiring all general contractors and subcontractors to be registered with DIR, when applicable. Registration can be accomplished through the DIR website by using this link: <http://www.dir.ca.gov/Public-Works/PublicWorks.html>.

18. **Notices.** Service of any notices, bills, invoices or other documents required or permitted under this Agreement shall be sufficient if sent by one party to the other by United States mail, postage prepaid and addressed as follows:

To City

**Public Utilities - Operations
City of Riverside
Attn: Asset Management
2911 Adams Street
Riverside, CA 92504**

To Contractor

**Paradigm Mechanical Corp.
Attn: Melinda Dicharry, President
10641 Prospect Ave
Santee, Ca, 92701**

19. **Venue.** Any action at law or in equity brought by either of the parties hereto for the purpose of enforcing a right or rights provided for by this Agreement shall be tried in the Superior Court of California, County of Riverside and the parties hereby waive all provisions of law providing for a change of venue in such proceedings to any other county.

20. **Waiver.** No action or failure to act by the City shall constitute a waiver of any right or duty afforded City under this Agreement, nor shall any action or failure to act constitute

an approval of or acquiescence in any breach thereunder, except as may be specifically provided in this Agreement or as may be agreed in writing.

21. **Severability.** Each provision, term, condition, covenant and/or restriction, in whole and in part, in this Agreement shall be considered severable. In the event any provision, term, condition, covenant and/or restriction, in whole and/or in part, in this Agreement is declared invalid, unconstitutional, or void for any reason, such provision or part thereof shall be severed from this Agreement and shall not affect any other provision, term, condition, covenant and/or restriction of this Agreement and the remainder of the Agreement shall continue in full force and effect.

22. **Amendments.** This Agreement may be modified or amended only by a written agreement and/or change order executed by the Contractor and City.

23. **Authority.** The individuals executing this Agreement and the instruments referenced herein on behalf of Contractor each represent and warrant that they have the legal power, right and actual authority to bind Contractor to the terms and conditions hereof and thereof.

24. **Entire Agreement.** This Agreement constitutes the final, complete, and exclusive statement of the terms of the agreement between the parties pertaining to the subject matter of this Agreement, and supersedes all prior and contemporaneous understandings or agreements of the parties. Neither party has been induced to enter into this Agreement by, and neither party is relying on, any representation or warranty outside those expressly set forth in this Agreement.

25. **Digital and Counterpart Signatures.** Each party to this Agreement intends and agrees to the use of digital signatures that meet the requirements of the California Uniform Electronic Transactions Act (Civil Code §§ 1633.1, et seq.), California Government Code § 16.5, and California Code of Regulations Title 2 Division 7 Chapter 10, to execute this Agreement. The parties further agree that the digital signatures of the parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as manual signatures for purposes of validity, enforceability, and admissibility. For purposes of this section, a “digital signature” is defined in subdivision (d) of Section 16.5 of the Government Code and is a type of “electronic signature” as defined in subdivision (h) of Section 1633.2 of the Civil Code. This Agreement may be executed in any number of counterparts, each of which will be an original, but all of which together will constitute one instrument. Each certified or authenticated electronic copy of an encrypted digital signature shall be deemed a duplicate original, constituting one and the same instrument and shall be binding on the parties hereto.

26. **Interpretation.** City and Contractor acknowledge and agree that this Agreement is the product of mutual arms-length negotiations and accordingly, the rule of construction, which provides that the ambiguities in a document shall be construed against the drafter of that document, shall have no application to the interpretation and enforcement of this Agreement.

26.1 Titles and captions are for convenience of reference only and do not define, describe or limit the scope or the intent of the Agreement or any of its terms. Reference to section numbers, are to sections in the Agreement unless expressly stated otherwise.

26.2 This Agreement shall be governed by and construed in accordance with the laws of the State of California in effect at the time of the execution of this Agreement.

26.3 In the event of a conflict between the body of this Agreement and Exhibit “A” - Scope of Services hereto, the terms contained in Exhibit “A” shall be controlling.

27. **Exhibits.** The following exhibits attached hereto are incorporated herein to this Agreement by this reference:

Exhibit “A” - Scope of Services

Exhibit “B” - Compensation

Exhibit “C” - Key Personnel

[SIGNATURES ON FOLLOWING PAGE]

IN WITNESS WHEREOF the parties hereto have caused this Agreement to be executed the day and year first above written.

CITY OF RIVERSIDE,
a California charter city and municipal
corporation

PARADIGM MECHANICAL CORP., a
California corporation,

By: _____
City Manager

By: Melinda Dicharry
Print Name: Melinda Dicharry
Title: President

Attest: _____
City Clerk

and

By: _____
Print Name: _____
Title: _____

Certified as to Availability of Funds:

By: [Signature]
Chief Financial Officer

Approved as to Form:

By: [Signature]
Deputy City Attorney

EXHIBIT "A"

SCOPE OF SERVICES

EXHIBIT A
SCOPE OF SERVICES

- The work to be performed will be at our JW North Water Treatment Facility located at 22001 Grand Terrace Rd, California 92313.
- Replacement of existing 30-ton Carrier Air Handler and Condensing Unit with as like unit.
- The existing unit specs are as follows:
 - 30-Ton Carrier Air Handler Unit, Split System, 11,100 cfm, 20 HP, 3-Phase, 480 Volts
 - 30-Ton Carrier Condensing Unit, Split System, 3-Phase, 480 Volts
- Prefab piping & sheet metal based off existing piping, as required.
- Shut down AHU, lock out tag out.
- Removal of existing piping and secure
- Remove existing electrical and secure.
- Disconnect existing BAS controls.
- Disconnect existing duct work.
- Remove existing air handler from mezzanine. The site has an overhead lift to aid in removal. A forklift may be required to move outside for recycling, if applicable.
- Install and set new 30-ton air handler to mezzanine located above the electrical room.
- Reconnect supply and return ducts with new flexes and transition as required.
- Install New 30-ton condensing unit.
- Install new 410A refrigerant lines.
- Reconnect existing drain line.
- Pressure test refrigerant lines as necessary and verify no leaks.
- Evacuate refrigerant lines and recharge with new R-410a as required.
- Reconnect existing electrical utilizing existing disconnect.
- Start up and inspect.

EXHIBIT "B"
COMPENSATION

G. Pricing

Location:

JW North Water Treatment Facility
22001 Grand Terrace Road
Grand Terrace, CA 92313

Customer Info:

Public Utilities
2911 Adams Avenue
Riverside CA 92504

Per your request, Paradigm Mechanical is pleased to present the following estimate for the JW North air handler and condenser replacement Invitation #2352

Scope of Work:

1. Coordinate schedule of work with customer. All work to be performed Monday through Friday 7am to 4pm.
2. Lock out and tag out system.
3. Remove current refrigerant from twin circuit piped system.
4. Isolate electrical for reuse.
5. Removal of old air handler and condensing unit.
6. Removal of existing refrigerant piping.
7. Provide and install new 30-ton Condenser listed below.
8. Provide and install new Air handler listed below.
9. Provide and install new duct connections and seal.
10. Provide and install new refrigerant lines to accommodate new R-410A.
11. Vacuum and pressure test new lines.
12. Provide and install new R-410A.
13. Reinstall electrical utilizing current disconnect.
14. Start-up per manufacturer's specifications and test for proper operation in heating and cooling.
15. Return to normal operating condition.

Nominal 30 Ton Air-Cooled Condenser, 460/3/60V

- Dual Refrigeration Circuit
- Low Sound Fans - Includes Aero-Acoustic fan system
- Micro Channel (MCHX)
- Scrolling Marquee Display
- Across the Line
- No Low Ambient Head Pressure Control
- Digital Compressor - Allows for increased unloading capability with Std SCCR (5K)
- Standard Line Length
- Single Point Terminal Block

12000 CFM Modular Air Handler Unit, 460/3/60V

- Unit Parameters
- Aero Indoor Air Handler
- 39MN Size 25W
- Insulation: R-13 Double Wall Sealed Panel
- Exterior Finish: Galvanized Exterior Panels
- Interior Finish: Galvanized Interior Panels
- Level II Thermal Break
- 6 inch tall Base Rail
- Filter Mixing Box
- Direct Expansion Coil and Plenum
- Draw-Thru Supply Fan

Field Installed

- MERV 13 Filter

Field Services:

- Start-up and 1st Year Parts + Labor

Equipment.....	\$55,985.00
Other Materials.....	\$6,951.00
Mark Up	%15
Subtotal	\$72,376.40
Labor.....	\$26,615.35

Paradigm Mechanical price for the above scope of work is..... \$98,991.75

Total price listed to include all labor, tax, and materials necessary to complete scope of work.

-Includes 1 year warranty on labor and a match of the manufacturer’s warranty on parts.

Exclusions:

The following items are not included in our proposal and should not be considered as part of our base scope of work:

- HVAC Ducting cleaning
- Title 24, plans, permits, structural inspection or repair.
- Modifications to the existing systems other than what is specifically identified above.
- Condition or capacity of existing mechanical systems
- Temporary services
- After hours and overtime work
- Unforeseeable conditions. (These include additional scope items that could not in any way have been identified during the time of submitting our proposal)

Payment Terms:

The customer agrees to pay for said work, labor, and materials promptly. In the event of failure to pay the same, or any portion thereof within (30) days the customer, unless otherwise specified below, agrees to pay a finance charge computed at a “periodic rate” of 1.5% on balances less than \$1,000.00. This represents an annual percentage rate of 18%. On balances in excess of \$1,000.00 the finance charge will be computed at a “periodic rate” of 1% per month, which is an annual percentage of 12%. The customer further agrees to pay any reasonable attorney fees and costs of collection incurred by Paradigm Mechanical to enforce the provisions of this agreement.

EXHIBIT “C”

KEY PERSONNEL



Melinda Dicharry, CEO / President

Melinda Dicharry founded Paradigm Mechanical Corp. on the principles of setting the standard for the industry. As a proven 17-year construction industry leader, Melinda’s goal is to exceed customers’ expectations. She builds solid partnerships with clients, engineers, designers, subcontractors and vendors to deliver a quality product on time - under the owner’s budget.

Melinda grew up in an entrepreneurial environment. She has incorporated innovative thinking in all of her career positions – gaining a wealth of experience in construction insurance, bonding, finance, consulting and management. In the controller position of a large San Diego HVAC mechanical contractor, she saw opportunities existed for a company that would use project team experience, technical knowledge and creativity to address and implement solutions to any challenge a building project might present. Herein lays one of Melinda’s inherent strengths – and that’s what sets her team of subject-matter experts at Paradigm Mechanical Corp. apart from all of the rest.

Relevant Experience

Paradigm Mechanical Corp. Benchmark Achievements & Awards

- Won AGC 2013 “Best of the Best!” Build San Diego Award - Unique Small Project – Public Work category for Escondido Fire Station No. 4 with Erickson-Hall Construction Co.
- Certified as SBA 8(a) Business Development Program Participant
- Managed \$3M to \$8M in projects.
- Recruited and hired 35+ employees.
- Prior to founding PMC in 2010, helped with the sale of a HVAC company to a Fortune 500 company, and financially managed seven companies at one time – multiple entities, divisions and disciplines.

Business Development

- Maintain direct contact with JOC contract stakeholders across multiple bases
- Attend job walks and scoping meetings, negotiate all task orders
- Attend all major milestone meetings – Precon, Final Walks, Inspections
- Review all pricing and proposals before they are submitted

Contracts Administrator

- Analyze contracts for content, clauses and scope of work required.
- Review subcontracting documents for project requirements / assign vendors.
- Review correspondence to assure compliance.
- Perform contract close-out actions and maintain contract/project files.

Project Management

- Coordinate project scheduling with clients using MS Project.
- Oversee project labor scheduling, training, and safety on all jobs.
- Ensure timely invoicing and payment of all projects.
- Oversee financial review of all projects.

Financial Management

- Prepare monthly financial statements, including income statement, balance sheet, and WIP Report.
- Interface directly with banker, attorneys, insurance agents, and CPA.

Licenses / Registrations / Certifications & Affiliations

*Certified SBA 8(a)
HVAC Contractor (C-20 and B)
License # 947497*

*Certified Construction Industry
Financial Professional (CCIFP)*

*NAVFAC Southwest Region CQM
Contractor Certified*

*Associated Builders and
Contractors San Diego (ABC),
Director 2018-2021*

*Boys and Girls Clubs of East
County, President 2020 - present*

*SD Future Construction Leaders
Foundation, Vice President 2017-
2020*

*National Association of
Women in Construction (NAWIC),
San Diego Chapter #21
President 2014-2016*

*2021 SBA San Diego Office
Woman Owned Business of the
Year*

*2015- Connected Women of
Influence – Woman to Watch*

*2014 – San Diego Metro 40
Under 40*

*2013 Most Admired CEO Finalist
-- San Diego Business Journal*

Education

*Bachelor of Business
Administration,
National University*

*UCSD HVAC System Design and
DDC Controls*

*Turner School of Construction
Management*

Additional Strengths

*Innovative Thinker
Strategic Decision Maker
Creative Problem Solver
Flexible Project Manager
Fair & Firm Negotiator
Personable & Professional*



CJ Eatherton, Estimator/Project Manager

CJ Eatherton has worked as a construction industry leader for over 35 years with a specialty in Refrigeration systems. He is focused on developing new industry leaders to understand and continue to learn all facets of the industry. CJ is polished in interfacing with diverse personnel such as contractors, city officials and inspectors on a regular basis. He possesses good communication, planning and problem-solving abilities. CJ is an enthusiastic individual experienced in resolving conflicts and issues with exceptional skill and poise. He offers an engaging and pleasant personality with expertise ensuring projects meet safety regulations, policies, and procedures.

His hands-on experience has led to excellent supervisory skills as he knows how the projects should develop while viewing it through safety and quality lenses.

Relevant Experience

2023 Pali Hotel Cast Iron Piping and HVAC Installation
Project Manager (\$1.4 mil)

2022 Sheraton Harbor Island Replace Cooling Tower
Project Manager (\$400k)

2022 Sheraton Harbor Island Replace Air Handling Units
Project Manager (\$1mil)

2020 Cheyenne Wyoming HS HVAC Gymnasium Remodel
Project Manager (65k)

2018 Spectrum Plaza Inglewood 175 Ton York Screw Replacement
Project Manager (\$265k)

1996 – 2016 Multiple Rooftop Unit Changeouts for Sports Authority
Project Manager (\$100k)

2006 Paragon Building Replaced (2) 125lb Split Units
Project Manager (\$500k)

2019 Commercial HVAC Build for Eagle County School District
Project Manager (115k)

2014 Water Treatment Facility Modular HVAC Changeout – 4 Buildings
Project Manager (350k)

Registrations/Certifications

CPR/First Aid Certified

OSHA Compliance Trained

Competent Person Training for Excavation

Forklift and Scissor Lift Certified

EPA Universal Certification for Refrigerant Handling.

Education

Completed 18-month education with an associate degree in HVAC-R service

Completed Apprenticeship 28 years ago and became a Journeyman in Colorado Local 208

Additional Strengths

Project Scheduling

Blueprint Analysis

Piping and instrumentation drawings

Commercial Construction

Heavy Equipment Operation

Effective Communication

Safety and Compliance

30+ Years Industry Experience



Eduardo Valle, Project Engineer, Alternate Quality Control Manager

Mr. Valle is a responsible, results driven, construction professional, who has worked efficiently and committed to ensure that all projects meet the standards of quality required.

He has 10 years of experience in the construction industry, starting in his hometown in Mexico, and moving to San Diego in 2017, where he started as a Project Engineer on NAVFAC Projects. Since joining Paradigm in 2021, Eduardo has gained JOC project experience and has expanded his knowledge across multiple military bases in the California region.

Relevant Experience

- 2022 Replace HVAC Units Phase 3, MAGCC 29 Palms**
N62473-19-D-2602 22F4175 Superintendent/SSHO/Alt. QC (\$855,250)
- 2022 Replace Boiler B5016, MWTC Bridgeport, CA**
N62473-19-D-2602 21F5500 QCM (\$164,360)
- 2022 Replace Mechanical Equip Bldg 3005, MWTC Bridgeport, CA**
N62473-19-D-2602 21F5486 QCM (\$126,526)
- 2022 Gas Line Repair at B44- Gym, MCLB Barstow Nebo Base**
N62473-19-D-2602 21F5313 Alt. QCM (\$63,168)
- 2021-2022 Chapel Furnace Replacement, MWTC Bridgeport, CA**
N62473-19-D-2602 20F5463 QCM (\$180,866)
- 2021-2022 B301 Sewer Line & Infrastructure Repair, MCLB Barstow Nebo Base**
N62473-19-D-2602 21F4567 Alt. QCM (\$465,789)
- 2021 Replace HVAC Units Phase 2, MAGCC 29 Palms**
N62473-19-D-2602 21F4626 Project Coordinator (\$529,776)
- 2021 Repair Well 10a, MAGCC 29 Palms**
N62473-19-D-2602 21F4666 Project Coordinator (\$440,000)
- 2021 Relocate Trailer from Bldg 1103 to Bldg 1587, MAGCC 29 Palms**
N62473-19-D-2624 20F5525 Project Coordinator (\$342,632)
- 2021 Repair Boiler Bldg. 1815, MAGCC 29 Palms**
N62473-19-D-2602 20F5517 Project Coordinator (\$225,201)
- 2021 Replace HVAC Units Phase 1, MAGCC 29 Palms**
N62473-19-D-2602 21F43226 Project Coordinator (\$372,384)
- 2020 P110- Littoral Combat Ship Mission Module Readiness Center- San Diego**
Naval Base, San Diego, CA, (Design Build) [\$14M USD] Quality Control
- 2018 Mission Bay H.S. Whole Site Modernization - San Diego, CA, (Design Bid Build) [\$23M USD] Quality Control**
- 2018 Airline Relocations at Terminal 1W/Terminal 2E & Terminal 1 W**
CUPPS, San Diego, CA, (Design Bid Build) [\$14M USD] Quality Control
- 2017 HVAC Systems IDIQ Project Closeout - San Diego Unified School District, San Diego, CA, (Design Bid Build) [\$55M USD] Quality Control**

Registrations/Certifications

- NAVFAC Southwest Region*
CQM Contractor Certified
- EM385-1-1 40 Hour NAVFAC*
Safety Certification
- 30 Hour OSHA Certified*
- CPR/First Aid*

Education

- B.S. in Civil Engineering. Aug 07-*
May 12 - Universidad de las
Américas Puebla
- Project Management Program,*
AGC San Diego (currently enrolled)

Additional Strengths

- Computer Skills*
- Management Skills*
- Efficient Communication*
- Multilingual*
- Highly Organized*
- Creative Thinking*
- Autodesk*
- Microsoft Office Suite*
- Document Control Software*
- Adobe Acrobat/Revu Bluebeam*



Scott Akers, Superintendent/SSHO/QCM

Scott Akers has worked as a construction industry leader for over fifteen years with a specialty in piping systems. He is a focused piping foreman with expertise in piping and welding teams. As a pipefitter, Scott is polished in interfacing with diverse personnel such as contractors, city officials and inspectors on a regular basis. He possesses good communication, planning and problem-solving abilities. Scott is an enthusiastic individual experienced in resolving conflicts and issues with exceptional skill and poise. He offers an engaging and pleasant personality with expertise ensuring projects meet safety regulations, policies, and procedures.

Since joining Paradigm, he has increased his knowledge of the trade by completing coursework for EM-385 and QCM. His hands on experience has led to excellent supervisory skills as he knows how the projects should develop while viewing it through safety and quality lenses.

Relevant Experience

2022 Replace HVAC Units Phase 3, MAGCC 29 Palms

N62473-19-D-2602 22F4175 Superintendent/SSHO/Alt. QC (\$855,250)

2022 Barstow HP5 Condensate Tank, MCLB Barstow Yermo Base

N62473-19-D-2602 21F5520 Superintendent/SSHO (\$328,791)

2022 Gas Line Repair at B44- Gym, MCLB Barstow Nebo Base

N62473-19-D-2602 21F5313 Superintendent/SSHO/Alt. QCM (\$63,168)

2021-2022 B301 Sewer Line & Infrastructure Repair, MCLB Barstow Nebo Base

N62473-19-D-2602 21F4567 Superintendent/SSHO (\$465,789)

2021 Repair District Metering Production Zone, MAGCC 29 Palms

N62473-19-D-2602 22F4063 QCM (\$212,513)

2021 Install Airline System for Air Compressors, MCLB Barstow Nebo Base

N62473-19-D-2602 21F5383 QCM (\$323,047)

2019-2020 Pipefitter Foreman, Pacific Ship Repair and Fabrication Inc.- San Diego, CA

Contributed to development, implementation, and execution of maintenance programs. Assessed operating conditions and adjusted settings to maximize performance and equipment longevity. Identified equipment and production non-compliance issues and notified foreman to facilitate resolution. Followed safe work practices, which included fall protection and personal protective equipment.

2007-2019 Pipefitter Foreman, Pacific Rim Mechanical- San Diego, CA

Monitored safety compliance to maintain strict standards and protect team members from harm. Organized ongoing maintenance schedules to boost system performance. Coordinated movement of materials and equipment to job sites. Installed piping for plumbing systems for domestic and HVAC lines. Identified equipment and production non-compliance issues and notified foreman to facilitate resolution. Assessed operating conditions and adjusted settings to maximize performance and equipment longevity. Reviewed technical documentation to complete equipment maintenance and repair.

Registrations/Certifications

EM385-1-1 40 Hour NAVFAC Safety Certification

NAVFAC Southwest Region QCM Contractor Certified

CPR /First Aid Certified

OSHA 30 Hour

Competent Person Training for Excavation

Forklift and Scissor Lift Certified

Confined Space Training for Entrant

Education

Completed Plumbing

Apprenticeship (4 year program)

Additional Strengths

Project Scheduling

Blueprint Analysis

Piping and instrumentation drawings

Commercial Construction

Heavy Equipment Operation

Effective Communication

Safety and Compliance

15+ Years Industry Experience