



*City of Arts & Innovation*

# City Council Memorandum

**TO: HONORABLE MAYOR AND CITY COUNCIL** **DATE: DECEMBER 9, 2025**

**FROM: PARKS, RECREATION AND COMMUNITY SERVICES DEPARTMENT** **WARDS: ALL**

**SUBJECT: THIRD AMENDMENT TO AGREEMENT FOR THE YOUTH SPORTS OFFICIALS AND SCOREKEEPERS WITH DANNY FULLER DBA SPORTS INNOVATORS, FOR THE TERM OF JANUARY 1, 2026, THROUGH DECEMBER 31, 2026, IN THE AMOUNT OF \$33,950, WITH A FINAL ONE-YEAR OPTION TO EXTEND SUBJECT TO NEGOTIATED COMPENSATION**

## **ISSUE:**

Approve the Third Amendment to Agreement for the Youth Sports Officials and Scorekeepers with Danny Fuller DBA Sports Innovators, for the term of January 1, 2026, through December 31, 2026, in the amount of \$33,950, with a final one-year option to extend subject to negotiated compensation.

## **RECOMMENDATIONS:**

That the City Council:

1. Approve the Third Amendment to Agreement for the Youth Sports Officials and Scorekeepers with Danny Fuller DBA Sports Innovators, for the term of January 1, 2026, through December 31, 2026, in the amount of \$33,950, and authorize a final one-year extension, subject to mutual agreement on compensation and availability of funds in the subsequent approved budget; and
2. Authorize the City Manager, or designee, to execute the Third Amendment to the Agreement for the Youth Sports Officials and Scorekeepers, with Danny Fuller DBA Sports Innovators and negotiate and execute the final one-year extension, provided funding is available and included in the approved budget.

## **BACKGROUND:**

On August 24, 2022, the City of Riverside issued Request for Proposal (RFP) No. 2190 seeking a contractor to coordinate and administer officials for the City's youth sports programs. The solicitation closed on September 8, 2022, with no proposals received.

On December 22, 2022, due to no responses to RFP No. 2190, the City Council entered into a single source agreement with Sports Innovators, Inc. to provide officiating services for year-

round youth sports programs, including but not limited to youth basketball and youth flag football. The agreement was effective January 1, 2023, through December 31, 2023, with four optional one-year extensions, not to exceed a total contract term of five years, subject to mutual agreement.

In December 2023, both parties agreed to amend the agreement and extend the term through December 31, 2024. The amendment also revised the compensation structure, increasing the annual contract amount from \$24,060 to \$30,000 to align with current market rates for officials and to account for insurance costs.

In December 2024, the City and contractor mutually agreed to extend the agreement for an additional one-year term, maintaining the same annual compensation amount of \$30,000.

In August 2025, the contractor requested the next amendment to extend the term through December 31, 2026. The amendment includes an increase in annual compensation to \$33,950 to support rising officiating service costs. The Parks, Recreation and Community Services Department (PRCSD) agrees with the terms and compensation requested.

Sports Innovators provides officiating services for multiple organizations throughout the region, including the 7th Day Adventist programs in Redlands, the City of Loma Linda, the City of Moreno Valley, The Grove Church, and the California School for the Deaf in Riverside.

## **DISCUSSION:**

PRCSD is requesting approval to enter into a third amendment with Sports Innovators Inc., with the option to renew the agreement for a fourth and final one-year term, subject to negotiation of compensation. The annual contract amount is \$33,950 and will support officiating services for youth sports programs, including youth basketball, youth flag football, Summer Teen Basketball, and youth volleyball.

PRCSD has reviewed the request and determined the pricing to be fair and reasonable based on current market conditions, including inflation and minimum wage increases. Contracting with Sports Innovators allows PRCSD to maintain high-quality officiating services from a contractor with extensive experience in youth sports programming, with an emphasis on safety, sportsmanship, and youth development. Additionally, outsourcing officiating services reduces the amount of staff time required to recruit, schedule, and manage officials.

The original procurement was approved by City Council in accordance with Purchasing Resolution 23914 Section 702 which states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances... (d) When the Procurement can only be obtained timely from a single source and the Manager is satisfied that the best price, terms and conditions for the Procurement thereof have been negotiated."

Purchasing Resolution 24101, Section 1104 which states, "Unless otherwise specifically authorized by the Awarding Entity, Change Orders which cumulatively exceed the following will require Awarding Entity approval.... (c) 10% of the original contract price for Contracts and/or Purchase Orders previously approved by the Awarding Entity and the total Change Order amount will not exceed \$150,000."

The Purchasing Manager concurs that the recommended action complies with the City of

Riverside Resolution No. 24101.

**FISCAL IMPACT:**

The total fiscal impact of the action is \$33,950. Funds are budgeted and available in General Fund, Parks and Recreation, Recreational Services Account 5205000-421040. Any future amendments to this agreement will be negotiated between Sports Innovators, Inc., and the City.

Prepared by: Jessica Ochoa, Recreation Superintendent  
Approved by: Pamela M. Galera, Parks, Recreation and Community Services Director  
Certified as to  
Availability of funds: Kristie Thomas, Finance Director/ Assistant Chief Financial Officer  
Approved by: Kris Martinez, Assistant City Manager  
Approved as to form: Rebecca McKee-Reimbold, Interim City Attorney

Attachment: Sports Innovators Third Amendment Agreement