

March 7, 2018
Our 89th Year**Ship To:**CITY OF RIVERSIDE CALIFORNIA
ATTN VALORIE
2911 ADAMS ST
RIVERSIDE, CA 92504
US**Bill To:**CITY OF RIVERSIDE CALIFORNIA
FINANCE DEPARTMENT
3900 MAIN ST
RIVERSIDE, CA 92522-0000
United StatesAttn:
Phone: 951-826-5548
Email:**Altec Quotation Number:** 347306 - 7
Account Manager: Mark James Baldwin
Technical Sales Rep: Kyle Alan Bailey

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	ALTEC Model AT235 telescoping articulating aerial device with end mounted, hydraulically leveled platform. To include the following features: A. Ground to bottom of platform height: 35.0 feet B. Working height: 40.0 feet C. Maximum reach to edge of platform: 26.5 feet (at 12 foot platform height) D. Telescopic boom extension: 10 feet E. Noncontinuous rotation: 370 degrees F. Non-Insulating Aerial Device G. Platform Capacity: 400 lbs. H. Articulating Arm: Articulation is from 0 to 90 degrees. I. Compensation System: The work position is achieved through a single function operation. J. Telescoping upper boom: Articulation is from -25 to 78 degrees. K. Hydraulic Leveling: Platform automatically maintains level during boom articulation through a hydraulic leveling system that requires no major preventive maintenance. Hydraulic leveling permits storing of the platform in a horizontal position for road travel. L. Controls: Electric style controls activate hydraulic valve for aerial device operation. M. Hydraulic System: Open center system operating at 2.5 gpm and 2,200 psi N. Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. O. Structural Warranty on all of the following applicable major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables. P. Manuals: Two (2) operator and Maintenance/Parts manuals	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
2.	AT235 Unit Model	1	
3.	Unit Control And Accessories Inverter on/off switch located at the upper controls	1	
4.	Post mount pedestal 51.00 inch tall	1	
5.	Poly Hydraulic Reservoir, Pedestal Mounted, 7 Gallon (Includes Sight Gauge)	1	
6.	Single One (1) Man, Fiberglass Walk-In Platform; fixed position with door. 26 x 26 x 42 inches; includes safety strap and latch for door.	1	
7.	Two-Speed Electric controls at the platform include toggle switch controls for boom functions, an emergency stop switch, and a high/low speed selector that is integral with the master engage switch. Lower controls are on a pendent mounted box and include electric toggle switches and a 'push to operate' master engage switch. Lower controls are installed in a body compartment unless otherwise specified.	1	
8.	Engine Start/Stop At Upper And Lower Controls	1	
9.	Secondary stowage system: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. Control is operated with a switch at the platform and lower controls stations. This feature allows the operator to completely stow the boom, and platform.	1	
10.	110 VAC Outlet At Platform	1	
11.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1	
12.	Unit Mounted Strobe Lights One strobe light with brush guard mounted under the platform.	1	
13.	Powder coat unit Altec White.	1	
<u>Unit & Hydraulic Acc.</u>			
14.	HVI-22 Hydraulic Oil (Standard).	9	
15.	Standard Pump For PTO	1	
16.	Hot shift PTO for automatic transmission	1	
<u>Body</u>			
17.	Altec Body	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
18.	Steel Body	1	
19.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications:	1	
	A. Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel.		
	B. All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Stainless Steel Hinge Rods Extend Full Length Of Door.		
	C. Integrated Door Header Drip Rail At Top For Maximum Weather Protection.		
	D. Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes Mechanically Fastened.		
	E. Steel Treated For Improved Primer Bond And Rust Resistance.		
	F. Automotive Type Non-Porous Door Seals Fastened To The Door Facing.		
20.	Smooth Galvanneal Steel Floor	1	
21.	Low-Side General Service (LGS)	1	
22.	Finish Paint Body Altec White (Applies To Steel And Aluminum)	1	
23.	Undercoat Body	1	
24.	108" Estimated Body Length (Engineering To Determine Final Length)	1	
25.	94" Body Width	1	
26.	Custom Body Compartment Height 43" High compartments.	1	
27.	Custom Body Compartment Depth 18" deep	1	
28.	5.5 Inch Drop-In Wood Cargo Retaining Board At Rear Of Body	1	
29.	Adhesive Strip Lighting (LED) Around Top And Sides Of Compartment Door Facings	6	
30.	Stainless Steel Rotary Paddle Latches With Keyed Locks	6	
31.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
32.	Standard Master Body Locking System (Standard Placement Is At Rear. Sidepacks With A Throughshelf/Hotstick Door At Rear, Standard Placement Is At The Front)	6	
33.	Gas Shock (Gas Spring) Rigid Door Holders On All Vertical Doors	1	
34.	Chains On All Horizontal Doors	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
35.	One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel	1	
36.	1st Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
37.	1st Horizontal (SS) - Adjustable Shelf With Removable Dividers On 8" Centers	1	
38.	Rear Vertical (SS) - Locking Swivel Hook(s) On A Fixed Rail (Left Wall)	1	
39.	Rear Vertical (SS) - Locking Swivel Hook(s) On A Fixed Rail (Rear Wall)	4	
40.	Rear Vertical (SS) - Locking Swivel Hook(s) On A Fixed Rail (Right Wall)	1	
41.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	2	
42.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	3	
43.	1st Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	2	
44.	1st Horizontal (CS) - Adjustable Shelf With Removable Dividers On 8" Centers	1	
45.	Rear Vertical (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	2	
46.	29" L Steel Tailshelf, Width To Match Body	1	
47.	Steel U-Shaped Grab Handle Installed on Tailshelf Install curbside of the tailshelf.	1	
48.	Steel Cross Storage Located Between Tailshelf Floor And Top Of Chassis Frame Rail, With Drop Down Doors And Keyed Latches On Streetside And Curbside, As Wide As Possible	1	
49.	Smooth Galvanneal Steel Tailshelf	1	
50.	Small Steel Grab Handle Installed At Rear	1	
51.	Additional Steel Top Opening Storage Box 108" L X 18" W X 10" T. Door to open towards the cargo area (access from cargo area). Install one (1) on C/S compartment top and one (1) on S/S compartment top.	2	
52.	Additional Body Option Body to have false floor to store 6ft. A-frame ladder.	1	
53.	Additional Body Option Stop sign rack to hold 10 standard stop signs, 5 columns x 2 rows, installed in cargo bed, curbside. Reference 317521901.	1	

Body and Chassis Accessories

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
54.	ICC Underride Protection	1	
55.	Receiver Hitch, 2", Class 3	1	
56.	Set Of D-Rings for Trailer Safety Chain, installed one each side of towing device mount.	1	
57.	Rear Torsion Bar Installed On Chassis	1	
58.	Timbren Springs for Front Suspension (Small Ford/Dodge Chassis)	1	
59.	Cable Step Installed At Rear, Single Step Install on curbside of the tailshelf.	1	
60.	Boom Rest "A" Configuration, Allows Approximately 18" Space on Streetside of Tailshelf, Platform Approximately 6" off the Tailshelf	1	
61.	Mud Flaps With Altec Logo (Pair)	1	
62.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
63.	Lower control holder Install in curbside rear vertical.	1	
64.	Slope Indicator Assembly For Machine Without Outriggers	1	
65.	Post Style Cone Holder (Holds up to four 15"x15" large cones) Install on streetside of the tailshelf.	1	
66.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1	
67.	5 LB Fire Extinguisher With Light Duty Bracket, Shipped Loose	1	
68.	Triangular Reflector Kit, Shipped Loose	1	
69.	Vinyl manual pouch for storage of all operator and parts manuals	1	

Electrical Accessories

70.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
71.	Altec Standard Amber LED Strobe Light with Brush Guard Post mounted on S/S and C/S front bulkhead. Mounted as far out as possible, inboard of Go lights.	2	
72.	Directional Light Bar, Amber, Super-LED, 47" Long installed recessed into rear tailshelf, with controller.	1	

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
73.	Cab Mounted Light Bar, Amber, LED, With Sixteen (16) 4-LED Modules (4 Corner, 6 Front, And 6 Rear) - 64 LEDs Total, Meets SAE Class 1 And California Title 13 Specifications Code 3 brand. Standard LED cab mounted light bar.	1	
74.	Remote Spot Light, LED, Permanent Mount with Wireless Dash Mounted Controls and Programmable Wireless Remote Post mounted on the bulkhead, outboard of strobe lights.	2	
75.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1	
76.	Altec Backup Camera System, 7" Color LCD Monitor, Heated Infrared Camera with Day/Night Sensor and Audio	1	
	A. 7" Color LCD Monitor With LED Backlighting And Proximity Indicators		
	B. 2 Inputs With Independent Triggers		
	C. Heated Infrared Camera With Day/Night Sensor And Audio		
	D. Mirror/Normal View		
	E. IP68 Rated		
	F. Wide Viewing Angle (104 Degrees Horizontal x 78 Degrees Vertical)		
	G. 20 Meter Cable Assembly		
77.	PTO Hour Meter, Digital, with 10,000 Hour Display	1	
78.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
79.	Ford Upfitter Switches (Supplied With Chassis)	1	
80.	Inverter, 1800 Watt, Pure Sine Wave, 120 VAC (Sensata #12/1800N) Installed in the curbside first vertical	1	
81.	Deep Cycle Auxiliary Battery For Vented Applications (Group 31)	2	
82.	Battery Box, Aluminum Install in the S/S front cargo area	1	
83.	Start/Stop/Throttle Module, 12 Volt System	1	
84.	Install secondary stowage system.	1	
85.	PTO Indicator Light Installed In Cab	1	

Finishing Details

86.	Powder Coat Unit Altec White	1	
87.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings,	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	receiver tubes, accessory mounts, light brackets, under-ride protection, etc.Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.		
88.	Custom Cargo Coating Gatorhyde the walking surfaces in the cargo area and tailshelf.	1	
89.	English Safety And Instructional Decals	1	
90.	Vehicle Height Placard - Installed In Cab	1	
91.	Placard, HVI-22 Hydraulic Oil	1	
92.	Stability test unit according to ANSI requirements.	1	
93.	Focus Factory Build	1	
94.	Delivery Of Completed Unit 2911 ADAMS ST, RIVERSIDE, CA 92504	1	
95.	Inbound Freight	1	
96.	AT235 FA Installation	1	
<u>Chassis</u>			
97.	Chassis	1	
98.	Altec Supplied Chassis	1	
99.	2019 Model Year	1	
100.	Ford F450	1	
101.	4x2	1	
102.	60 Clear CA (Round To Next Whole Number)	1	
103.	Regular Cab	1	
104.	Chassis Cab	1	
105.	Chassis Color - White	1	
106.	Ford Gas 6.8L	1	
107.	Ford Torqshift 6-Speed (6R140) Automatic Transmission (w/PTO Provision)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
108.	GVWR 16,500 LBS	1	
109.	6,500 LBS Front GAWR	1	
110.	12,880 LBS Rear GAWR	1	
111.	Hydraulic Brakes	1	
112.	Park Brake In Rear Wheels	1	
113.	Ford E/F250-550 Single Horizontal Right Side Exhaust	1	
114.	No Idle Engine Shut-Down Required	1	
115.	50-State Emissions	1	
116.	Ford 40 Gallon Fuel Tank (Rear)	1	
117.	AM/FM Radio	1	
118.	Keyless Entry	1	
119.	Power Door Locks	1	
120.	Power Windows	1	
121.	Vinyl Full Bench Seat	1	

Additional Pricing

122.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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Unit / Body / Chassis Total	97,507.00
Estimated Tax (7.75%)	7,384.00
Total	104,892.00

Altec Industries, Inc.

BY _____

Kyle Alan Bailey

Notes:

1 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

Outrigger pads (When Applicable)
Fall Protection System
Fire extinguisher/DOT kit
Platform Liner (When Applicable)
Altec Sentry Training
Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quotation developed for you. These options must be listed as individual options in the body of the quotation for them to be supplied by Altec.

2 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts

Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

3 F.O.B. - Customer Site

4 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

5 Altec Extended Warranty Option:

Labor/Material/Expense for 1 Year. Price to be quoted

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An Altec Extended Warranty is an extension of Altec's Limited Warranty, that protects you from the repair cost associated with defects of materials and workmanship beyond the first year of ownership.

A number of packages are available and can be quoted upon request.

- 6 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.
- 7 Interest charge of 1/2% per month to be added for late payment.
- 8 Delivery: 300-330 days after receipt of order PROVIDING:
A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
B. Chassis is received a minimum of sixty (60) days before scheduled delivery.
C. Customer approval drawings are returned by requested date.
D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
E. Customer expectations are accurately captured prior to releasing the order. Unexpected additions or changes made at a customer inspection will delay the delivery of the vehicle.
- Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.
- 9 This quotation is valid until APR 30, 2018. After this date, please contact Altec Industries, Inc. for a possible extension.
- 10 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 11 Please email Altec Capital at finance@altec.com or call 888-408-8148 for a lease quote today.
- 12 Please direct all questions to Mark James Baldwin at (270) 360-0600