



City Council Memorandum

City of Arts & Innovation

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: OCTOBER 5, 2021

FROM: POLICE DEPARTMENT WARDS: ALL

SUBJECT: MEASURE Z - PURCHASE OF THIRTY ADDITIONAL WATCHGUARD IN-VEHICLE VIDEO SYSTEMS AND TEN ADDITIONAL WATCHGUARD BODY WORN CAMERAS FROM WATCHGUARD VIDEO, INC. INCLUDING MISCELLANEOUS ACCESSORIES, SOFTWARE, LICENSING, AND WARRANTY IN THE TOTAL AMOUNT OF \$216,830.63

ISSUE:

Authorize a purchase order for the purchase of 30 additional WatchGuard in-vehicle video systems and ten additional WatchGuard body worn cameras from WatchGuard Video, Inc. including miscellaneous accessories, software, licensing, and warranty in the total amount of \$216,830.63.

RECOMMENDATION:

That the City Council authorize a purchase order for the purchase of 30 additional WatchGuard in-vehicle video systems and ten additional WatchGuard body worn cameras from WatchGuard Video, Inc. including miscellaneous accessories, software, licensing, and warranty in the total amount of \$216,830.63 and authorize the City Manager, or his designee, to execute all documents necessary to issue the purchase order.

BACKGROUND:

On September 15, 2020, the City Council approved a Professional Consultant Services Agreement (Technology Agreement) with WatchGuard Video, Inc. for the installation and configuration of the WatchGuard Video Systems which included 200 WatchGuard body worn cameras (BWC), 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and a five-year warranty from WatchGuard Video, Inc. in the amount of \$1,367,743.31.

On April 6, 2021, the City Council authorized a purchase order for the purchase of 105 additional WatchGuard body worn cameras from WatchGuard Video, Inc. including miscellaneous accessories, software, licensing, installation, and warranty in the total amount of \$178,977.30 and approve a supplemental appropriation of asset forfeiture funds in the same amount.

DISCUSSION

RPD has 409 budgeted sworn personnel within the Department. RPD has purchased a total of 305 WatchGuard BWCs and 100 WatchGuard in-vehicle video systems, including software, licensing and a five-year warranty from WatchGuard Video, Inc. The proposed purchase will provide WatchGuard in-vehicle video systems for an additional 30 new police vehicles, funded by Measure Z, with the main purpose of equipping all police vehicles with an in-vehicle video system. It will also provide the Department with 10 additional BWCs with the purpose of providing all Police Department sworn personnel with BWCs.

The purchase includes, 30 standard DVR with HD panoramic front camera, cabin cameras, 10 BWCs, 30 Configured Wireless Kits, annual device license and support, and five-year warranty for a one-time purchase amount of \$216,830.63. This is a one-time purchase and will not affect the existing agreement with WatchGuard Video, Inc.

It is necessary to purchase the WatchGuard in-vehicle video systems, BWCs and miscellaneous accessories in order for the new devices to be compatible with the WatchGuard BWCs and WatchGuard in-vehicle video systems previously purchased. Purchasing Resolution 23256, Section 602(n) states that competitive procurement of goods through the informal or formal procurement process shall not be required when “the procurement is for the annual maintenance, license(s), support, or similar need for current technology systems, including hardware, and the items procured are from the owner/developer of the software/hardware or from a sole source provider, and the Manager is satisfied that the best price, terms and conditions have been negotiated.” Purchasing Resolution 23256, Section 702 (q) states that, “Competitive procurement through the Informal Procurement and Formal Procurement process shall not be required...(q) When the Procurement is for the annual maintenance, license(s), support, or similar need for current technology systems, including hardware, and the items procured are from the owner/developer of the software/hardware or from a sole source provider, and the Manager is satisfied that the best price, terms and conditions have been negotiated.”

The Purchasing Services Manager Concur that this purchase is in accordance with Purchasing Resolution 23256, Sections 602(n) and 702(q).

STRATEGIC PLAN ALIGNMENT:

This item contributes to Strategic Priority No. 2 *Community Well-Being* and Goal No. 2.4 – Support programs and innovations that enhance community safety, encourage neighborhood engagement, and build public trust.

This item aligns with each of the five Cross-Cutting Threads as follows:

1. **Community Trust** – The use of in-vehicle video systems and the BWCs by the Police Department improves transparency between the RPD and the community. The goal of the department is for all police vehicles and police personnel to be equipped with an in-vehicle video system and BWC.
2. **Equity** – The Police Department provides public safety services to all residents in the City of Riverside. The use of in-vehicle video systems and the BWCs ensures equal

distribution of department resources.

3. **Fiscal Responsibility** – The RPD is proposing this purchase in accordance with Purchasing Resolution 23256, Sections 602(n) and 702(q) and is satisfied that the best price, terms and conditions have been negotiated.
4. **Innovation** – The Riverside Police Department previously utilized the Coban in-vehicle video systems until summer of 2020. Due to an increasing amount of lost video data and outdated software technology, the Department decided to collaborate with WatchGuard Video, Inc. in order to meet the community’s changing needs and prepare for the future.
5. **Sustainability & Resiliency** – The proposed in-vehicle video systems and BWCs from WatchGuard Video, Inc. have the capacity to meet the present and future needs of the RPD and ensures the Departments capacity to preserve, adapt and grow with the needs of the community.

FISCAL IMPACT:

The total fiscal impact of the action is \$216,830.63. Sufficient funds are budgeted and available in the Measure Z Fund, Police Field Operations, Vehicle Replacement Account 8001201-450057. This purchase is required for the New Police Vehicles purchased with Measure Z funding prior to use by the Department.

Prepared by: Larry Gonzalez, Chief of Police
Certified as to
availability of funds: Edward Enriquez, Chief Financial Officer/City Treasurer
Approved by: Lea Deesing, Assistant City Manager
Approved as to form: Phaedra A. Norton, City Attorney

Attachment: WatchGuard Quote