

Solution Summary

Upgrade and Convert Subscription (CP VMWare) - NCPA Contract

Customer: City of Riverside	Primary Contact: Steve Crunk
Ship To , Address:	Email: scrunk@riverside.ca.gov
Bill To Address: 3900 Main St Bsmt IT Riverside, CA 92522	Phone: 9518265579
National Account Manager	Email: CCarter@convergeone.com
Customer ID: CITRIV0001	Phone: +16517966788
Customer PO:	

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$712.04		One-Time		\$712.04
Software	\$175,077.60	\$175,077.60	Annual	\$525,232.80	\$875,388.00
Hardware	\$11,026.88		One-Time		\$11,026.88
Professional Services	\$290,311.00		One-Time		\$290,311.00
Maintenance					
Manufacturer Support*	\$5,882.64	\$5,882.64	Annual	\$17,647.92	\$29,413.20
Manufacturer Maintenance	\$17,807.64	\$17,807.64	Annual	\$53,422.92	\$89,038.20
Project Subtotal	\$500,817.80			\$596,303.64	\$1,295,889.32
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$500,817.80				\$1,295,889.32

*If the term includes an amount of time that is not a full 12 months, payment for the partial year will be included in the Price. After the initial payment, the remaining years of the term will be billed on an annual basis in advance. Customer agrees to pay the remaining payment(s) when invoiced.

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer's Agreement is a master agreement entered into with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.convergeone.com/online-general-terms-and-conditions/>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect.

This Order is a configured order and/or contains software.

Solution Quote

#	Description	Public Sector Contract	Term	Qty	Unit List Price	Extended List	% Disc	Unit Price	Extended Price
10540 Magnolia									
Maintenance									
1	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
					Maintenance Subtotal:	\$4,455.00			\$2,747.40
					10540 Magnolia Subtotal:	\$4,455.00			\$2,747.40
1077 Orange									
Maintenance									
2	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
					Maintenance Subtotal:	\$3,742.20			\$2,308.20

1077 Orange Subtotal: \$3,742.20 \$2,308.20

19595 Orange

Maintenance

3 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
			Maintenance Subtotal:	\$3,742.20			\$2,308.20
			19595 Orange Subtotal:	\$3,742.20			\$2,308.20

3900 Main St

Software

4 CC BASIC VOICE LICENSE FIXED SUBS ADJ LP NCPA 01-97	60	137	\$46.43	\$381,654.60	43.76 %	\$26.11	\$214,624.20	
5 408957 - AWE R15.2 20.1 QUALITY MONITORING ACRA PACKAGE ENTITLE LIC:SR	NCPA 01-97	125	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
6 AWE ORDER FOR CM-MBT	NCPA 01-97	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
7 403576 - CC CBA SUBSCRIPTION LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	5	\$36.00	\$10,800.00	44.67 %	\$19.92	\$5,976.00
8 407021 - CC WE QUAL MANGMNT PKG LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	125	\$36.00	\$270,000.00	62.00 %	\$13.68	\$102,600.00
9 NUANCE ASR/TTS LANGUAGE en-US	NCPA 01-97	2	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
10 UC CORE LICENSE FIXED SUBS ADJ LP	NCPA 01-97	60	2315	\$5.70	\$791,730.00	42.63 %	\$3.27	\$454,203.00
11 NUANCE 6 DIALOG MODULE-CORE 1ST LANGUAGE/E LIC:CU;SR	NCPA 01-97	24	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
12 403570 - CC AAEP SUBSCRIPTION LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	24	\$36.00	\$51,840.00	44.67 %	\$19.92	\$28,684.80
13 UC BASIC LICENSE FIXED SUBS ADJ LP	NCPA 01-97	60	525	\$3.85	\$121,275.00	42.86 %	\$2.20	\$69,300.00
14 AWE ACRA TRACKING	NCPA 01-97	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
15 NUANCE VOCALIZER R7 1ST LANGUAGE/E LIC:CU;SR	NCPA 01-97	24	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
16 AWE 15.2 20.1 APPLICATION TRACKING CODE	NCPA 01-97	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00	
17 409920 - AAEP R8 CM PER PORT CONNECT PLDS UPGRADE AUTHORIZATION LIC:CU	NCPA 01-97	24	\$33.50	\$804.00	36.69 %	\$21.21	\$509.04	
			Software Subtotal:	\$1,628,103.60			\$875,897.04	

Professional Services

18 Professional Services	NCPA 01-97	\$0.00	\$290,311.00	\$290,311.00
		Professional Services Subtotal:	\$0.00	\$290,311.00

Maintenance

19 SA PREFER SUPT AIXWE R15 ENTITLE	NCPA 01-97	60	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
20 351643 - SA PREFER SUPT AAEP R8 CM PER PORT CONNECT PLDS 3YR AN PREPD	NCPA 01-97	60	24	\$1.18	\$1,699.20	44.92 %	\$0.65	\$936.00
21 SA ON-SITE 24X7 CM SM SRV 5YPP	NCPA 01-97	60	1	\$49.01	\$2,940.60	38.32 %	\$30.23	\$1,813.80
22 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
23 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
24 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	2	\$74.25	\$8,910.00	38.32 %	\$45.80	\$5,496.00
25 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
26 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	2	\$74.25	\$8,910.00	38.32 %	\$45.80	\$5,496.00
27 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	5	\$62.37	\$18,711.00	38.32 %	\$38.47	\$11,541.00
Maintenance Subtotal:						\$54,535.80	\$33,525.00	
3900 Main St Subtotal:						\$1,682,639.40	\$1,199,733.04	

4102 Orange St**Maintenance**

28 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20	\$2,308.20	
4102 Orange St Subtotal:						\$3,742.20	\$2,308.20	

4600 La Sierra**Maintenance**

29 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20	\$2,308.20	
4600 La Sierra Subtotal:						\$3,742.20	\$2,308.20	

5215 La Sierra**Maintenance**

30 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20	\$2,308.20	
5215 La Sierra Subtotal:						\$3,742.20	\$2,308.20	

5950 Acorn**Maintenance**

31 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20	\$2,308.20	
5950 Acorn Subtotal:						\$3,742.20	\$2,308.20	

6927 Magnolia**Maintenance**

32 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
6927 Magnolia Subtotal:							\$2,308.20

7020 Central**Maintenance**

33 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
7020 Central Subtotal:							\$2,308.20

725 Central**Maintenance**

34 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
725 Central Subtotal:							\$2,308.20

7950 Philbin**Maintenance**

35 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
7950 Philbin Subtotal:							\$2,308.20

8267 Philbin**Maintenance**

36 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
8267 Philbin Subtotal:							\$2,308.20

9556 Magnolia**Maintenance**

37 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
9556 Magnolia Subtotal:							\$2,308.20

Alessandro

Maintenance

38 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Alessandro Subtotal:							\$2,308.20

Andrew**Maintenance**

39 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Andrew Subtotal:							\$2,308.20

Arlington**Maintenance**

40 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Arlington Subtotal:							\$2,308.20

Chicago Ave**Maintenance**

41 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Chicago Ave Subtotal:							\$2,308.20

Cranford**Maintenance**

42 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Cranford Subtotal:							\$2,308.20

Cypress**Maintenance**

43 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$2,308.20
Cypress Subtotal:							\$2,308.20

Eastridge**Maintenance**

44 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Eastridge Subtotal:				\$3,742.20	\$2,308.20					
Hole										
Maintenance										
45 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Hole Subtotal:				\$3,742.20	\$2,308.20					
Indiana										
Maintenance										
46 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Indiana Subtotal:				\$3,742.20	\$2,308.20					
Jackson										
Maintenance										
47 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Jackson Subtotal:				\$3,742.20	\$2,308.20					
Jefferson										
Maintenance										
48 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Jefferson Subtotal:				\$3,742.20	\$2,308.20					
Lawrence St										
Software										
49 ASP RELEASE4 VM STANDARD SOFTWARE		NCPA 01-97	2	\$0.00	\$0.00	0.00 %	\$0.00			
Software Subtotal:				\$0.00	\$0.00					
Hardware										
50 ASP 130 DELL R640 SERVER PROFILE 3 WITH VMS BUNDLE		NCPA 01-97	1	\$15,300.00	\$15,300.00	36.67 %	\$9,690.00			
51 POWER CORD USA		NCPA 01-97	2	\$23.00	\$46.00	63.30 %	\$8.44			
							\$16.88			

Hardware Subtotal:	\$15,346.00	\$9,706.88
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Maintenance

52 346233 - SA PREFER SUPT ASP VM R4 STANDARD SOFTWARE 5YR PREPD	NCPA 01-97	60	2	\$24.23	\$2,907.60	44.99 %	\$13.33	\$1,599.60
53 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
Maintenance Subtotal:							\$7,362.60	
Lawrence St Subtotal:							\$22,708.60	

Lincoln**Maintenance**

54 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$3,742.20	
Lincoln Subtotal:							\$3,742.20	

Madison**Maintenance**

55 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$3,742.20	
Madison Subtotal:							\$3,742.20	

Mission Ave**Maintenance**

56 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$3,742.20	
Mission Ave Subtotal:							\$3,742.20	

Mission Inn**Maintenance**

57 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$3,742.20	
Mission Inn Subtotal:							\$3,742.20	

MLK**Maintenance**

58 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:							\$3,742.20	

MLK Subtotal:	\$3,742.20	\$2,308.20
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Mulberry**Maintenance**

59 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
			Maintenance Subtotal:	\$3,742.20			\$2,308.20
			Mulberry Subtotal:	\$3,742.20			\$2,308.20

Orange St- Public Utilities Co**Software**

60 APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT NCPA 01-97		1	\$150.00	\$150.00	64.67 %	\$53.00	\$53.00
61 APPLIANCE VIRTUAL PLATFORM R8 UTILITIES NCPA 01-97 VAPP ENABLEMENT		1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
62 APPLIANCE VIRTUAL PLTFRM R7+ SINGLE CPU NCPA 01-97 EMBEDDED SERVER LIC:SR		1	\$150.00	\$150.00	0.00 %	\$150.00	\$150.00
			Software Subtotal:	\$300.00			\$203.00

Hardware

63 S8300E SERVER	NCPA 01-97	1	\$3,600.00	\$3,600.00	63.33 %	\$1,320.00	\$1,320.00
			Hardware Subtotal:	\$3,600.00			\$1,320.00

Maintenance

64 230022 - SA PARTS NBD SUPT CM SMALL SERVER 5YR PREPD	NCPA 01-97	60	1	\$29.70	\$1,782.00	38.32 %	\$18.32	\$1,099.20
65 UPGRADE ADVANTAGE AAVP R7 SINGLE CPU EMBD SRV 5YR PREPD	NCPA 01-97	60	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
66 SA PREFER SUPT AAVP R7 SINGLE CPU EMBD SRV 5YR PREPD	NCPA 01-97	60	1	\$3.73	\$223.80	45.04 %	\$2.05	\$123.00
			Maintenance Subtotal:	\$2,005.80				\$1,222.20
			Orange St- Public Utilities Co Subtotal:	\$5,905.80				\$2,745.20

RERC**Maintenance**

67 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
			Maintenance Subtotal:	\$3,742.20			\$2,308.20
			RERC Subtotal:	\$3,742.20			\$2,308.20

Riverside**Maintenance**

68 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Riverside Subtotal:				\$3,742.20	\$2,308.20					
Sycamore										
Maintenance										
69 230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20			
Maintenance Subtotal:				\$3,742.20	\$2,308.20					
Sycamore Subtotal:				\$3,742.20	\$2,308.20					
University										
Maintenance										
70 SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40		
Maintenance Subtotal:				\$4,455.00	\$2,747.40					
University Subtotal:				\$4,455.00	\$2,747.40					
Total:				\$1,839,914.20	\$303,339.18		\$1,295,889.32			

Date: 3/4/2021

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Documents #: OP-000594888
SO-000654392

Solution Name: Upgrade and Convert
Subscription (CP VMWare) -
NCPA Contract

Customer: City of Riverside