City Council Memorandum

TO: **HONORABLE MAYOR AND CITY COUNCIL** **DATE: JUNE 17, 2025**

FROM: **INNOVATION & TECHNOLOGY DEPARTMENT** **WARDS: ALL**

SUBJECT: **PURCHASE OF SECURITY CAMERA EQUIPMENT AND INSTALLATION SERVICES FROM CONVERGINT TECHNOLOGIES THROUGH SOURCEWELL COOPERATIVE PURCHASE PROGRAM CONTRACT 121024-CTL IN THE AMOUNT OF $178,538 PLUS A CONTINGENCY IN THE AMOUNT OF $85,000 FOR A TOTAL OF $263,538**

ISSUE:

Approve the purchase of security camera equipment and installation services from Convergint Technologies of Anaheim, California, through Sourcewell Cooperative Purchase Program Contract 121024-CTL in the amount of $178,538 plus a contingency in the amount of $85,000 for a total of $263,538.

RECOMMENDATIONS:

That the City Council:

1. Approve the purchase of security camera equipment and installation services from Convergint Technologies, of Anaheim, California, under Sourcewell Cooperative Purchasing Agreement 121024-CTL, in the amount of $178,538 plus a contingency in the amount of $85,000 for a total of $263,538; and

2. Authorize the City Manager, or designee, to execute the Agreement, including making minor non-substantive changes.

BOARD RECOMMENDATION:

On May 12, 2025, the Board of Public Utilities unanimously approved the expenditure for the purchase of security camera equipment and installation services from Convergint Technologies, LLC, of Anaheim, California, under Sourcewell Cooperative Purchasing Agreement 121024-CTL, in the amount of $178,538 plus a contingency in the amount of $85,000 for a total amount of $263,538.

BACKGROUND:

The City has long used video security to help secure City-owned property, enhance public safety, and improve traffic flow and management throughout the city. Over the last decade, camera technologies have drastically improved while the City's existing security camera hardware has

started to fail due to aging. The City currently has approximately 1,000 security cameras strategically placed throughout the City of Riverside, many of which are outdated, of diminished quality, or no longer meet the needs of safety for the community.

On August 1, 2023, the City Council approved a purchase of $275,000 that allowed the City to repair or replace up to 135 of these cameras in the most critical safety areas of the city. The new cameras are equipped with state-of-the-art technology, including high-definition video recording, advanced video analytics capabilities, motion detection, and add-on features for some strategically located cameras, such as night vision. These cameras are installed in many community areas such as traffic intersections, areas with high pedestrian traffic, parks, concentrated business locations, and City facilities. The newer, updated cameras help the Riverside Police Department by deterring crimes, helping solve crimes, capturing evidence for the prosecution of crimes, providing peace of mind to residents and businesses, and making the city a safer place for everyone. In addition, the cameras are used to monitor traffic flow and identify accidents, provide live video feeds to emergency responders, and assist in the investigation of natural disasters.

Since Fall 2023, the City has replaced, repaired or added 100+ security cameras throughout the city. The upgrade or refresh of cameras at RPU sites will result in a security level commensurate to other local and national utilities. This new level of security will allow RPU to comply with the basic security requirements under specific industry regulations for Critical Infrastructure. In addition, this project will increase the resilience of RPU services to the city. The objective is to secure our sites, our systems, our equipment, our processes, and our personnel.

DISCUSSION:

Riverside Public Utilities (RPU) is seeking to replace 43 old, outdated surveillance cameras at the Utilities Operation Center (UOC). The UOC serves as a central hub for managing and coordinating the City's utility operations, ensuring efficient and reliable service delivery. The quote of $178,538 includes the cost of materials and labor. The additional $85,000 contingency will provide for wireless connectivity throughout the yard should traditional connection methods not be sufficient.

This purchase adds to the continued efforts of staff to improve and enhance the City’s network of cameras. The installation and replacement of surveillance cameras requires familiarity with the City’s required configurations, as well as City requirements pertaining to access to secure sites and aesthetics related to mounting sites and pole types.

Convergint Technologies, LLC is a recognized leader in the video security field and has partnered with the City on many past projects, including the downtown camera/wireless project. They have the expertise and are a properly sized company that can quickly mobilize to assist the City with camera restoration. They are able to provide competitive pricing for both goods and services through Sourcewell Cooperative Purchasing Agreement 121024-CTL.

Purchasing Resolution No. 24101, Article Six: Acquisition of Goods, Section 602 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) When Cooperative Purchasing is available and undertaken or when Goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements."

Purchasing Resolution No. 24101, Article Seven: Acquisition of Services, Section 702 Exceptions

states, “Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: …(f) When Cooperative Purchasing is available and undertaken or when Services can be obtained through Federal, State and/or other public entity pricing contracts or price agreements.”

The Purchasing Manager concurs that the recommendations to authorize the purchases are in compliance with Purchasing Resolution 24101, Sections 602 and 702.

STRATEGIC PLAN ALIGNMENT:

This item contributes to **Strategic Priority 6 - Infrastructure, Mobility & Connectivity and Goal 6.2** - Maintain, protect and improve assets and infrastructure within the City’s built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

The item aligns with each of the five cross-cutting threads as follows:

1. **Community Trust** – The decision to make these purchases was made by conducting thorough research within the City’s procurement policies while keeping the City and its’ resident’s best interest at the forefront – including the enhancement to public safety.

2. **Equity** – All members of RPU will benefit from the security camera system through improved safety, and savings related to protecting infrastructure.

3. **Fiscal Responsibility** – This purchase is being made utilizing a publicly bid contract via a cooperative agreement.

4. **Innovation** – Upgrading and/or replacing equipment provides better technologies and enhanced video surveillance options.

5. **Sustainability & Resiliency** –. This purchase is imperative to the uninterrupted services provided by RPU.

FISCAL IMPACT:

The total fiscal impact of this action is $263,538, which includes a contingency amount of $85,000. Sufficient funds are budgeted and available in the Electric Fund, Public Utilities Admin- Building Occupancy, Building and Improvements account 6000010-462050**.**

Prepared by:	Stephanie Gallegos, Administrative Services Manager
Approved by:	George Khalil, Chief Innovation Officer
Certified as to availability of funds:	Kristie Thomas, Finance Director/Assistant Chief Financial Officer
Approved by:	Edward Enriquez, Assistant City Manager/Chief Financial Officer/City Treasurer
Approved as to form:	Rebecca McKee-Reimbold, Interim City Attorney

Attachments:
1. Convergint Technologies Quotes
2. Sourcewell Purchasing Agreement 121024-CTL