



City Council Memorandum

City of Arts & Innovation

TO: HONORABLE MAYOR AND CITY COUNCIL **DATE: AUGUST 1, 2023**
FROM: INNOVATION AND TECHNOLOGY DEPARTMENT **WARDS: ALL**
SUBJECT: MEASURE Z – PURCHASE OF SECURITY CAMERA EQUIPMENT AND PROFESSIONAL SERVICES NECESSARY FOR SECURITY CAMERA REPLACEMENTS AND UPGRADES FROM CONVERGINT TECHNOLOGIES OF ANAHEIM, CALIFORNIA, IN THE AMOUNT OF \$275,000

ISSUE:

Authorize the purchase of security camera equipment and professional services necessary for security camera replacements and upgrades from Convergent Technologies of Anaheim, California, in the amount of \$275,000.

RECOMMENDATIONS:

That the City Council:

1. Authorize the purchase of security camera equipment and professional services from Convergent Technologies, of Anaheim, California, under Sourcewell Cooperative Purchasing Agreement 030421-CTL, in the amount of \$275,000; and
2. Authorize the City Manager, or designee, to execute all documents necessary to effectuate this purchase, including making minor and non-substantive changes.

BACKGROUND:

The City has long used video security to help secure City-owned property, enhance public safety, and improve traffic flow and management throughout the City. The most recent, large-scale purchase of security cameras was approved by the City Council on April 20, 2010, at a cost of \$250,000. This allowed for new cameras to be added to the existing camera network.

DISCUSSION:

Over the last decade, camera technologies have drastically improved while the City's existing security camera hardware has started to fail due to aging. The City currently has approximately 1,000 security cameras strategically placed throughout the City many of which are outdated, of diminished quality and no longer meet the needs of safety for the community. The proposed

procurement would allow the City to repair or replace up to 90 of these cameras in the most critical safety areas of the City. Staff is currently working on a comprehensive security camera plan in coordination with Riverside Police and will be bringing forward a similar request that will address the entire system.

The new cameras will be equipped with state-of-the-art technology including high-definition video recording, advanced video analytics capabilities, motion detection, and add-on features for some strategically located cameras, such as night vision. The proposed procurement would be a significant and positive investment in the safety of the community. These cameras are installed in many community areas such as traffic intersections, areas with high pedestrian traffic, parks, concentrated business locations and City facilities.

The newer, updated cameras will help the Riverside Police Department by deterring crimes, helping solve crimes, capturing evidence for the prosecution of crimes, providing peace of mind to residents and businesses, and making the City a safer place for everyone. In addition, the cameras could be used to monitor traffic flow and identify accidents, provide live video feeds to emergency responders, and assist in the investigation of natural disasters. The Riverside Police Department will continue to provide the locations of cameras that need to be repaired or replaced and will continue to prioritize replacements based on the need for improved public safety. The proposed procurement is in line with the City's strategic plan to improve community trust including the enhancements to public safety.

The installation or replacement of new cameras requires familiarity with configurations and locations throughout the City, as well as City requirements pertaining to traffic safety, access to secure sites and aesthetics related to mounting sites and pole types. Convergent Technologies is a recognized leader in the video security field and has partnered with the City on many past projects, including the downtown camera/wireless project. They have the expertise and are a properly sized company that can quickly mobilize to assist the City with camera restoration. They are also able to provide competitive pricing for both goods and services through cooperative agreement 030421-CTL through Sourcewell. This cooperative agreement is in line with the City's Purchasing Resolution No. 23914, Sections 602(f) and 702(f). While their quote (Attachment 1) provides a list of items staff believe will be most widely used during this project, the full catalog of items available under the Sourcewell agreement is available through the following link:

<https://www.sourcewell-mn.gov/cooperative-purchasing/030421-ctl>

Purchasing Resolution No. 23914, Article Six: Acquisition of Goods, Section 602 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) When Cooperative Purchasing is available and undertaken or when Goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements".

Purchasing Resolution No. 23914, Article Seven: Acquisition of Services, Section 702 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) When Cooperative Purchasing is available and undertaken or when Services can be obtained through Federal, State and/or other public entity pricing contracts or price agreements".

The Purchasing Manager concurs that the recommendations to authorize the purchases are in compliance with Purchasing Resolution 23914, Sections 602(f) and 702(f).

STRATEGIC PLAN ALIGNMENT:

This item contributes to **Strategic Priority 6 - Infrastructure, Mobility & Connectivity** and **Goal 6.2** - Maintain, protect and improve assets and infrastructure within the City’s built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

The item aligns with each of the five cross-cutting threads as follows:

1. **Community Trust** – The decision to make these purchases was made by conducting thorough research within the City’s procurement policies while keeping the City and its’ resident’s best interest at the forefront – including the enhancement to public safety.
2. **Equity** – All members of the community will benefit from the security camera system.
3. **Fiscal Responsibility** – This purchase is being made utilizing a publicly bid contract via a cooperative agreement.
4. **Innovation** – Upgrading and/or replacing equipment provides better technologies and enhanced video surveillance options.
5. **Sustainability & Resiliency** – This purchase is imperative to the success of the City’s public safety program.

FISCAL IMPACT:

The total fiscal impact of this action is \$275,000. Sufficient funds are budgeted and available in the Measure Z Fund, IT-Administration, Technology Replacement Prog-PC, account number 8003301-462310.

Prepared by: George Khalil, Chief Innovation Officer
Certified as to availability of funds: Edward Enriquez, Assistant City Manager/Chief Financial Officer/City Treasurer
Approved by: Edward Enriquez, Assistant City Manager/Chief Financial Officer/City Treasurer
Approved as to form: Phaedra A. Norton, City Attorney

Attachment: Converjint Technologies Quote