



FIRST AMENDMENT TO SOFTWARE AS A SERVICE AGREEMENT WITH SMARTWORKS

PUBLIC UTILITIES – BUSINESS SYSTEMS

Board of Public Utilities
September 11, 2023

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BACKGROUND

In January 2019, the Board of Public Utilities Awarded RFP 1837 – Advanced Metering Infrastructure (AMI) and Meter Data Management Systems (MDMS).

The Software as a Service Agreement was awarded to SmartWorks, a division of N. Harris Computer Corporation, for MDMS, related equipment, implementation services, and hosting fees in an amount not-to-exceed \$ 1,754,677 for a five-year term.



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DISCUSSION

- 1. The System was implemented as part of the AMI project in 2019, including a five-year term annual maintenance agreement at a cost of \$1,754,677.

Annual Software Subscription Fee	Amount
Year 1	\$254,732
Year 2	\$319,637
Year 3	\$395,665
Year 4	\$395,665

- 2. Staff have successfully renegotiated the annual maintenance fees at \$298,000 with SmartWorks, resulting in a cost reduction for ratepayers.
- 3. The First Amendment to the Software as a Service Agreement with SmartWorks is for a 5-year term starting October 1, 2023 with automatic two-year term renewals thereafter.



The total five year cost is \$1,490,000.

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STRATEGIC PLAN ALIGNMENT

 **Priority 6 – Infrastructure, Mobility & Connectivity**

Goal 6.2 – Maintain, protect, and improve assets and infrastructure within the City's built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

Cross-Cutting Threads



Community Trust



Fiscal Responsibility



Sustainability & Resiliency



Equity



Innovation



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RECOMMENDATIONS

That the Board of Public Utilities:

1. Approve the First Amendment to the Software as a Service Agreement for a Meter Data Management System with SmartWorks, a Division of N. Harris Computer Corporation, extending the term for five years commencing on October 1, 2023, in a total five-year amount of \$1,490,000, and with automatic two-year term renewals thereafter; and
2. Authorize the City Manager, or designee, to execute the First Amendment and contract extensions (renewals), including making minor non-substantive changes, and to sign all documents and instruments necessary to complete the transactions in accordance with all purchasing policies.



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