



City Council

City of Arts & Innovation

TO: HONORABLE AND CITY COUNCIL DATE: FEBRUARY 27, 2024

FROM: FIRE DEPARTMENT WARDS: ALL

SUBJECT: AWARD OF BID NO. 8048 TO SECURITY 20/20 INC., FOR THE PURCHASE AND REPLACEMENT OF EXPIRED BALLISTIC PERSONAL PROTECTIVE EQUIPMENT FOR THE FIRE DEPARTMENT IN THE AMOUNT OF \$152,615.40

ISSUE:

Award Bid No. 8048 to Security 20/20 Inc., of Los Angeles, California for the purchase and replacement of expired ballistic personal protective equipment in the amount of \$152,615.40.

RECOMMENDATIONS:

That the City Council:

1. Award Bid No. 8048 to Security 20/20 Inc., of Los Angeles, California, in the amount of \$152,615.40; and
2. Authorize the City Manager, or designee, to issue a Purchase Order related to this purchase.

BACKGROUND:

The Fire Department purchased ballistic personal protective equipment (PPE) in 2015, which has reached its useful life expectancy. The Fire Department purchases ballistic personal protective equipment for emergency responses to Unified Response to Violent incidents (URVI), which include active shoot incidents. This PPE allows the Fire Department to unify with law enforcement to enter hostel areas and provide life saving measures to victims of these type of incidents.

The ballistic personal protective equipment (PPE) is stored on each of the City of Riverside Fire Departments fire apparatus, which allows for rapid deployment of the PPE if a Unified Response to Violent Incident would occur in any area within the City of Riverside.

DISCUSSION:

The Fire Department personnel face a variety of threats daily. The purpose of the fire armor ballistic gear is to fill the need of emergency medical services and firefighter safety when responding to active shooters, violent incidents, and dangerous domestic calls. The department's

ballistic gear is showing signs of wear and tear, fitting differently and over the five-year expiration mark. Adequate protection is vital to safeguard the protection of firefighters and paramedics. Overall, personnel safety is the primary goal in which to serve the community.

On November 30, 2023, the Purchasing Division of the Finance Department posted Bid No. 8048 to replace the expired ballistic gear. There were a total of sixteen (16) prospective bidders. The bid closed on December 18, 2023 with one (1) response received, On January 11, 2024 a non-bidder email was sent to determine reasoning for only one bid. Three (3) prospective bidders responded that they were unable to provide the requested product. Security 20/20, Inc. was deemed the lowest, responsive bidder in the amount of \$152,615.40.

Purchasing Resolution 23914 Section 600 (b) states “Acquisition of Goods by a Using Agency under the supervision of the Manager: (b) Anticipated to be more than \$50,000, shall follow the Formal Procurement process.”

The Purchasing Manager concurs that the recommended actions comply with the City of Riverside’s Purchasing Resolution No. 23914, Section 600 (b).

STRATEGIC PLAN ALIGNMENT:

This item contributes to the following Strategic Priorities:

No. 2 Community Well-Being

- No. 2.6 Strengthen community preparedness for emergencies to ensure effective response and recovery.

This item aligns with each of the five Cross-Cutting Threads as follows:

1. **Community Trust** – The City of Riverside Fire Department is an all-risk department. Having Personal Protective Equipment for responses to violent incidents allows the Fire Department to be ready for any incident that might occur within the City.
2. **Equity** – The ballistic Personal Protective Equipment will be on all Fire Department apparatus, which are strategically located throughout the City of Riverside protecting all communities within.
3. **Fiscal Responsibility** – Competitive procurement was used to secure the lowest cost for ballistic personal protective equipment being purchased.
4. **Innovation** – The ballistic equipment allows the Fire Department to work with its law enforcement partners in an environment to provide emergency care in areas that would be inaccessible without the ballistic equipment.
5. **Sustainability & Resiliency** – The purchase of this equipment will keep the City of Riverside Communities prepared for any type of violent incident that the Fire Department would need to respond to.

FISCAL IMPACT:

The total fiscal impact of the action is \$152,615.40. The funds are budgeted and available in the General Fund, Fire-Operations, Clothing/Linen/Safety Supplies Account Number 3510000-426200.

Prepared by:	Steve McKinster, Deputy Fire Chief
Approved by:	Michael A Moore, Fire Chief
Certified as to availability of funds:	Kristie Thomas, Finance Director/Assistant Chief Financial Officer
Approved by:	Mike Futrell, City Manager
Approved as to form:	Phaedra A. Norton, City Attorney

Attachments:

1. Award Recommendation
2. Bid No: 8048 Summary