



OMNIA Partners, Public Sector

Contract # R191801

Effective 05/01/2020 – 04/30/2024

Last Updated: 03/22/2023

Based on Current Commercial Price Lists

Entire AIS Product Offering is available on OMNIA

Systems, Casegoods, Tables, Universal & Specials

(All finish grades)

Discounting for Matrix, Divi, MWall, A02, Universal, Oxygen, Aloft, PowerBeam, PowerBench, Calibrate Community, Calibrate Series, Tables and Specials

List Price of Order	OMNIA Member Discount
\$1-\$45,000**	74%
\$45,001-\$110,000	79%
\$110,001-\$325,000	81%
\$325,001 +	Negotiable
Steel Storage Cabinets & Bookcases (S-CAB and S-BC model #'s only) \$1 +	65%

**All orders under \$17,500 list will have a 15% of net freight charge.

Discounts do not include delivery and installation.

Discounting is for all finish grades.

All AIS Specials and any custom product within these product categories are available on contract.



Discounting for Divi Fast Track

List Price of Order	OMNIA Member Discount
\$17,500-\$45,000***	76%
\$45,001-\$110,000	81%
\$110,001-\$325,000	82%
\$325,001 +	Negotiable

***Orders less than \$6,000 net will have a small order charge of \$100 per order.

Divi Fast Track items cannot be combined with non-Divi Fast Track items for deeper discounting.

Discounts do not include delivery and installation.

Must use all Divi Fast Track finish options and qualifying products.

Must be complete workstations. To qualify, full workstations must consist of panels, worksurfaces and storage (upper and/or lower storage).

Seating

Discounting for Seating including Divi Fast Track Seating (freight included)

List Price of Order	OMNIA Member Discount
\$1 +	57%

Discount does not include delivery and installation.

Seating cannot be combined with Systems, Casegoods, Tables, Universal & Specials category for deeper discounting.

Services

Service	OMNIA Member Rate (not to exceed)
Design	\$65/hour
Project Management	\$85/hour
Installation	Negotiable

Approved Price Lists: Current Commercial Price Lists.

Freight & Delivery:

- All orders under \$17,500 list will have a 15% of net freight charge. Does not apply to seating.

Any questions, email omniapartners@ais-inc.com



October 26, 2023

Mr. Bryan Poist

bpoist@ais-inc.com

Chief Financial Officer

Affordable Interior Systems, Inc. (AIS)

25 Tucker Drive

Leominster, MA 01453

Re: Renewal Award of Contract #R191801

Dear Mr. Poist:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 24, 2023, Region 4 ESC is pleased to announce that Affordable Interior Systems, Inc. (AIS) has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on December 11, 2019, and subsequent performance thereafter:

Contract

Furniture, Installation and Related Services

The contract will expire on April 30, 2025, completing the fifth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Christine Dorantes, at (615) 431-8182 or christine.dorantes@omniapartners.com.

The partnership between Affordable Interior Systems, Inc. (AIS), Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:

30EE15BEEF1C4C6...
Robert Zingelmann

Chief Financial Officer, Finance and Operations Services