



*City of Arts & Innovation*

# City Council Memorandum

**TO: HONORABLE MAYOR AND CITY COUNCIL                      DATE: FEBRUARY 26, 2019**

**FROM: GENERAL SERVICES DEPARTMENT                      WARDS: ALL**

**SUBJECT: MEASURE Z – PURCHASE 10 NEW 2019 CHEVROLET TAHOE POLICE VEHICLES FROM FOLSOM CHEVROLET INC. OF FOLSOM, CALIFORNIA FOR POLICE DEPARTMENT USE IN ACCORDANCE WITH PURCHASING RESOLUTION 23256, SECTION 602(G) IN THE AMOUNT OF \$394,549.13 AS APPROVED IN THE MEASURE Z SPENDING PLAN**

**ISSUE:**

Approve the purchase of 10 new full size 2019 Chevrolet Tahoe vehicles from Folsom Chevrolet, Inc. of Folsom, California, for Police Department use in accordance with Purchasing Resolution 23256, Section 602 (g) in the amount of \$394,549.13.

**RECOMMENDATION:**

That the City Council approve the purchase of 10 new full size 2019 Chevrolet Tahoe Police vehicles from Folsom Chevrolet, Inc. of Folsom, California, for Police Department use in accordance with Purchasing Resolution 23256, Section 602 (g) in the amount of \$394,549.13.

**BACKGROUND:**

To help address the service cuts as well as a portion of the City of Riverside's critical unfunded needs, at staff's recommendation, the Mayor and the City Council placed Measure Z on the November 8, 2016 ballot. The measure authorized a one-cent increase in the City's sales tax rate and was approved by over 60% of Riverside voters. The collection of the additional one-cent sales tax authorized by voters through Measure Z began on April 1, 2017.

After hearing recommended Measure Z spending options from City staff and the Budget Engagement Commission (BEC), on May 16, 2017 the City Council approved the Measure Z Spending Plan, which appropriated \$9.5 million in FY 2016-2017 and \$ 20.5 million in FY 2017-2018. As part of the Measure Z Spending Plan, City Council approved funding for a five-year Vehicle Replacement and Maintenance Plan.

On October 9, 2018, City Council approved the purchase of 20 compact Ford Explorer pursuit vehicles to be assigned to Field Operations for patrol. Shortly after issuance of a purchase order to Fritts Ford of Riverside California, Ford Motor Company cancelled the order due to increased demand and the inability to fulfill orders.

**DISCUSSION:**

Ford Motor Company no longer has 2019 model year compact pursuit vehicles available for the per unit cost of \$32,672.33. Fleet Management worked with a General Motors Government Business Development Manager to find a General Motors dealership who could provide Police pursuit vehicles that meet Riverside Police Department specifications. The local Riverside dealership does not have a government fleet contract in place and therefore cannot sell pursuit vehicles at this time.

On September 26, 2018, San Joaquin County issued Bid No. 8085. The Bid was publicly advertised. Folsom Chevrolet, Inc. was awarded Bid No. 8085 for the purchase of one full size Chevrolet Tahoe vehicle factory equipped for Police use with two wheel drive, in the amount of \$40,234.68. Folsom Chevrolet has agreed to provide 10 new full size 2019 Chevrolet Tahoe factory equipped Police vehicles to the City of Riverside at a reduced per unit cost of \$39,454.91, a savings of \$779.77 per unit. These full size vehicles cost \$6,782.58 more than the compact Ford vehicles. The full size vehicles will primarily be used for patrol in the Field Operations Section of the Police Department.

The General Services Department recommends the purchase of 10 new Chevrolet Tahoe vehicles for Riverside Police Department use from Folsom Chevrolet, Inc. in the amount of \$394,549.13 in accordance with Purchasing Resolution 23256, Section 602 (g) which states that competitive procurement through the informal and formal procurement process shall not be required when goods can be procured from a bidder who offers the same or better price, terms and conditions as the bidder previously offered as the lowest responsive bidder under competitive procurement provided that, in the opinion of the Purchasing Manager, it is in the best interests of the City to do so.

The Purchasing Manager concurs that the recommendation is in compliance with Purchasing Resolution No. 23256, Section 602 (g). The Chief of Police concurs with this report.

**FISCAL IMPACT:**

The total fiscal impact of this action is \$394,549.13. Sufficient funds are available in the FY 2018-19 Measure Z Vehicle Replacement Account No. 3115009-450057.

Prepared by: Carl Carey, General Services Director  
Certified as to availability of funds: Edward Enriquez, Chief Financial Officer/City Treasurer  
Approved by: Moises Lopez, Deputy City Manager  
Approved as to form: Gary G. Geuss, City Attorney

Attachments:

1. San Joaquin County Bid No. 8085
2. Bid No. 8085 Appendix A – Warranty & Service Location Questionnaire
3. Bid No. 8085 Appendix G – Bid Sheet – Unit Price
4. San Joaquin County Purchase Order to Folsom Chevrolet, Inc.
5. Folsom Chevrolet pricing for the City of Riverside
6. Measure Z Slide