

From: [Compton, Jim](#)
To: ["John Quan"; Cyber Security Working Group](#); [Royer, Michael](#)
Cc: [Daniel Hashimi \(dhashimi@scppa.org\)](#); [Michael Webster](#)
Subject: [External] RE: Cybersecurity RFP
Date: Monday, July 15, 2019 3:27:25 PM
Attachments: [SCPPA KnowBe4 MPSA \(SCPPA redlined 11 July 2019\).cleaned.docx](#)

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John, we BWP may use Lockheed in the future but will engage at a later date, perhaps if others need any of the additional vendors listed below we could have the vendors come do a presentation and Q&A to the CSWG.

What is everyone's thoughts on that?

All,

As for the KnowBe4. I have included the final agreement that will be going to the board this Thursday and the breakdown of each organizations commitment to license user seats below. if everything stays as committed

We will be in 20,001-50,000 price bracket.

Burbank 1300

LADWP 13,500

Glendale 2000

IID 1329

Pasadena 2000

Banning 185?

Riverside 0

Anaheim 0

Total = 20,314

Thanks

Jim

From: John Quan <jquan@scppa.org>

Sent: Monday, July 15, 2019 2:40 PM

To: Cyber Security Working Group <CyberSecurity@scppa.org>

Subject: Cybersecurity RFP

Good Afternoon,

From our discussion last Thursday, below is the listed vendors that scored highly on the Cybersecurity RFP. We have agreements with Ardent, Archer, and Dragos. Let me know if you would like to reach out to the other vendors on the list.

The scoring resulted in the following vendors being most qualified in each of these groups:

A. Cyber Program Services (Categories 1,2,3)

1. Ardent

2. Archer

3. Lockheed

4. Ankura
5. Deloitte
6. EnerNex

B. Cybersecurity Technical Services (Categories 4,5,6,7)

1. Ardent
2. Lockheed
3. Dragos
4. FireEye
5. Ankura

C. Cybersecurity Training Services (Categories 8,9,10,11)

1. Ardent
2. Archer
3. Dragos
4. GridSME
5. Sheffield Scientific

Regards,



John Quan | Utility Analyst
Southern California Public Power Authority
1160 Nicole Court, Glendora, CA 91740
O: (626) 793-9364 Ext. 219 | F: (626) 793-9461 | M: (626) 327-2733
E: jquan@scppa.org | W: www.scppa.org

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