

Park and Recreation Commission

City of Arts & Innovation

TO: HONORABLE COMMISSIONERS DATE: MARCH 20, 2023

FROM: PARKS, RECREATION AND COMMUNITY SERVICES DEPARTMENT

SUBJECT: PROPOSED FEE INCREASE AT THE FAIRMOUNT GOLF COURSE; \$4

INCREASE WITHIN A THREE-YEAR PLAN STARTING JULY 1, 2023

ISSUE:

Provide an update on the proposed fee increase at the Fairmount Golf Course.

RECOMMENDATIONS:

That the Park and Recreation Commission provide feedback and receive report for file.

BACKGROUND:

In 2014, the Parks, Recreation and Community Services Department (PRCSD) assumed responsibility for the management and operations at Fairmount Golf Course. Fairmount Golf course is open seven days a week from 7:00 a.m. – 6:00 p.m.

On November 19, 2019, City Council adopted a resolution amending the Master Fees and Charges Schedule in Resolution No. 21960. Included in the fees that received an increase were for the Fairmount Golf Course fees.

DISCUSSION:

The Fairmount Golf Course is supported through a combination of fees and General Fund support. The PRCSD has re-evaluated its golf course fees to generate additional revenue to assist with minimizing General Fund support and address operational and maintenance needs of the Golf Course. The proposed fees for Fairmount Golf Course are based on a market study (attachment 1) conducted by Staff. Annual rate increases are proposed to meet the market average. Comparable golf courses included in the market study were Van Buren Golf Course, General Old Golf Course, El Prado Golf Course, Whispering Lakes Golf Course, Cottonwood Golf Course, Anaheim Hills Golf Course, and Dad Miller Golf Course. These courses were selected due to similar rate categories and affordability compared to other courses in the Inland Empire. City owned courses included in the study were Whispering Lakes Golf Course which serves residents of Ontario and Upland, Cottonwood Golf Course serving residents in Moreno Valley, and both Anaheim Hills Golf Course, and Dad Miller Golf Course serving residents in Anaheim. The goal of the Department is to offer competitive pricing to customers, but still be

within the market average. Staff proposes incremental rate increases over the course of three years.

Current Fees Since November 19, 2019				Year 1 : July 1, 2023 \$2 Playing Cost Increase				Year 2 : July 1, 2024 \$1 Playing Cost Increase				Year 3 : July 1, 2025 \$1 Playing Cost Increase				
	9 H	oles	18 I	Holes	9 F	loles	18	Holes	9 H	Holes	18	Holes	9 F	loles	18 F	loles
Weekday - Resident	\$	13	\$	21	\$	15	\$	23	\$	16	\$	24	\$	17	\$	25
Weekday - Non-Resident	\$	14	\$	23	\$	16	\$	25	\$	17	\$	26	\$	18	\$	27
Weekday - Senior Resident	\$	9	\$	13	\$	11	\$	15	\$	12	\$	16	\$	13	\$	17
Weekday - Senior Non-Resident	\$	11	\$	17	\$	13	\$	19	\$	14	\$	20	\$	15	\$	21
Weekday - Junior (17 & Under)	\$	10	\$	15	\$	12	\$	17	\$	13	\$	18	\$	14	\$	19
Weekend & Holidays - Resident	\$	15	\$	25	\$	17	\$	27	\$	18	\$	28	\$	19	\$	29
Weekend & Holidays - Non-Resident	\$	17	\$	29	\$	19	\$	31	\$	20	\$	32	\$	21	\$	33
Weekend & Holidays - Senior Resident	\$	15	\$	25	\$	17	\$	27	\$	18	\$	28	\$	19	\$	29
Weekend & Holidays - Senior Non-Resident	\$	17	\$	29	\$	19	\$	31	\$	20	\$	32	\$	21	\$	33
Weekend & Holidays - Junior (17 & Under)	\$	13	\$	21	\$	15	\$	23	\$	16	\$	24	\$	17	\$	25

Rentals & Extras Year 1 : July 1, 2023 One-Time Fee Increase								
	Cu	rrent Fee	Pro	posed Fee				
9-Hole Tournaments w/ Cart	\$	19	\$	30				
Clubs	\$	5	\$	10				
Golf Cart	\$	7	\$	10				
Push Cart	\$	4	\$	5				
Small Bucket	\$	5		keep as is				
Large Bucket	\$	8		keep as is				
Range Cards 10 Buckets	\$	65		keep as is				
Range Cards 20 Buckets	\$	105	\$	120				

The Department's goal is to eventually be a self-sustained enterprise fund and set aside funding for an infrastructure account. In Fiscal Year 2021-2022 the Department offset 70% of expenditures through golf course fees. Increasing fees would assist the department in offsetting increasing costs associated with landscape maintenance, address staffing needs and other operational needs. A fee increase would also assist in decreasing General Fund Support. The second goal of an infrastructure account would assist in setting aside funds for renovations and repairs. Since the Golf Course is fee based it does not qualify for grant funding for renovations, and currently does not have funding set aside when costly repairs are needed, or aging infrastructure needs to be replaced.

To ensure the public has an opportunity to voice their opinion on the fee increase, the Department has implemented an outreach campaign. A Flyer was posted at the Fairmount Golf Course. Social medial posts were done to promote community outreach. The residents had the opportunity to speak to Staff, leave a comment, and call or email the Department. The Parks, Recreation and Community Services Director has had meetings with stakeholders and experts in golf courses for further input on the fee increase.

The Fee Increase proposal is planned to be presented to the Commission on Aging on March 20, 2023; Finance Committee on April 14, 2023; and City Council in May 2023.

STRATEGIC PLAN ALIGNMENT:

The work contributes to the "Arts, Culture and Recreation" priority of the Envision Riverside 2025 Strategic Plan, which aims to provide diverse community experiences and personal enrichment opportunities for people of all ages.

The golf course aligns with Goals 1.1. Strengthen Riverside's portfolio of arts, culture, recreation, senior, and lifelong learning programs and amenities through expanded community partnerships, shared use opportunities, and fund development; and 1.2. Enhance equitable access to arts, culture and recreational service offerings and facilities.

- Community Trust Riverside is transparent and makes programming decisions based on sound policy, inclusive community engagement, involvement of City Boards & Commissions, and timely and reliable information. Programming offered at the Fairmount Golf Course through city staff and partners serve the public interest, benefit the City's diverse populations, and result in the greater public good.
- 2. Equity The Fairmount Golf Course is supportive of the City's racial, ethnic, religious, sexual orientation, identity, geographic, and other attributes of diversity and is committed to advancing the fairness of treatment, recognition of rights, and equitable distribution of services to ensure every member of the community has equal access to share the benefits of community progress. The goal of the Fairmount Golf Course is to provide an amenity for everyone to enjoy.
- 3. **Fiscal Responsibility** The Fairmount Golf Course has stayed within market range for years and has tried to sustain a low fee. It is now time to be within the new market range and increase fees to assist with increased costs and assist with minimizing General Fund support.
- 4. **Innovation** The Fairmount Golf Course is inventive and timely in meeting the community's changing needs and prepares for the future through collaborative partnerships and adaptive processes.
- 5. **Sustainability & Resiliency** The Fairmount Golf Course is committed to meeting the needs of the present without compromising the needs of the future and ensuring the City's capacity to persevere, adapt and grow during good and difficult times alike. The golf course is used as a training site for young golfers, and they are calling the Fairmount Golf Course their home site.

FISCAL IMPACT:

There is not fiscal impact associated with this report. Based on Fairmount Golf Course statistics on rounds of golf; Department predicts a \$50,000 increase in revenue Year 1 for plays alone; a \$10,000 increase for the one-time increases; and Year 2 and 3 an additional \$25,000 each.

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Attachments:

- Golf Course Market Study PowerPoint Presentation 1.
- 2.