

Quoted for: City of Riverside  
 Customer Contact:  
 Phone: / Email:

Quoted by: Jason Boblit  
 Phone: / Email:  
 Altec Account Manager: Chris Campbell

| REFERENCE ALTEC MODEL                                       | Sourcewell Price |
|---|------------------|
| AT237 Articulating Telescopic Aerial Device (Non-Insulated) | \$160,905        |

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

|   |            |                         |          |
|---|------------|-------------------------|----------|
| 1 | AT237-US35 | 35' Boom Height (AT235) | -\$2,164 |
| 2 | AT237-GAS  | Gas Engine              | -\$8,341 |
| 3 |            |                         |          |
| 4 |            |                         |          |

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

|                                  |       |   |           |
|----------------------------------|-------|---|-----------|
| 1                                | CH    | Cone Holder, Fold Over Post Style   | \$415     |
| 2                                | SPOT6 | Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote | \$1,066   |
| 3                                | SPOT6 | Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote | \$1,066   |
| 4                                | DLB2  | Directional Light Bar (Amber, 47"L, Super-LED)  | \$2,254   |
| 5                                | CMLB2 | Cab Mounted Light Bar (Amber, LED)  | \$2,960   |
| 6                                | VRI   | 120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure  | \$365     |
| 7                                | FE    | POWER EQUIPMENT (Power Locks and Power Windows)   | \$1,352   |
| 8                                | PSWI  | PURE SINE WAVE INVERTER.1800 Watts Continuous. GFCI Outlet at Rear  | \$3,833   |
| <b>SOURCEWELL OPTIONS TOTAL:</b> |       |   | \$163,711 |

(B.) OPEN MARKET ITEMS (Customer Requested)

|                                   |                      |                                 |          |
|-----------------------------------|----------------------|---------------------------------|----------|
| 1                                 | UNIT                 |                                 | \$0      |
| 2                                 | UNIT & HYDRAULIC ACC |                                 | \$0      |
| 3                                 | BODY                 | Custom Body ILO Stock           | \$21,320 |
| 4                                 | BODY & CHASSIS ACC   | Cable Step                      | \$592    |
| 5                                 | ELECTRICAL           | Strobe Beacons                  | \$463    |
| 6                                 | FINISHING            | Gatorhyde                       | \$1,373  |
| 7                                 | CHASSIS              | Custom 2027 F450 ILO Stock F550 | \$7,237  |
| 8                                 | OTHER                |                                 | \$0      |
| <b>OPEN MARKET OPTIONS TOTAL:</b> |                      |                                 | \$30,985 |

**SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$194,696**  
**Delivery to Customer: \$7,122**  
**CA Doc/Admin/Tire Fees: \$136.00**  
**Estimated Taxes (8.75%): \$17,036.00**  
**TOTAL FOR UNIT/BODY/CHASSIS: \$218,990.00**

(C.) ADDITIONAL ITEMS (items are not included in total above)

|   |  |  |  |
|---|--|--|--|
| 1 |  |  |  |
| 2 |  |  |  |
| 3 |  |  |  |

\*\*Pricing valid for 45 days\*\*

**NOTES**

**PRICING:** Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

**PAINT COLOR:** White to match chassis, unless otherwise specified

**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

**TO ORDER:** To order, please contact the Altec Account Manager listed above.

**CHASSIS:** Per Altec Commercial Standard

**DELIVERY:** No later than **55-58** months ARO, FOB Customer Location

**TERMS:** Net 30 days

**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

**TRADE-IN:** Please ask your Altec Account Manager for more information

**BUILD LOCATION:** Mt. Airy, NC