

Quoted for: City of Riverside

Customer Contact:

Phone: / Email:

Quoted by: Jason Boblit

Phone: / Email:

Altec Account Manager: Chris Campbell

REFERENCE ALTEC MODEL	Sourcewell Price
AT237 Articulating Telescopic Aerial Device (Non-Insulated)	\$160,905

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT237-US35	35' Boom Height (AT235)	-\$2,164
2	AT237-GAS	Gas Engine	-\$8,341
3			
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	CH	Cone Holder, Fold Over Post Style	\$415
2	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,066
3	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls And Programmable Wireless Remote	\$1,066
4	DLB2	Directional Light Bar (Amber, 47"L, Super-LED)	\$2,254
5	CMLB2	Cab Mounted Light Bar (Amber, LED)	\$2,960
6	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
7	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$1,352
8	PSWI	PURE SINE WAVE INVERTER.1800 Watts Continuous. GFCI Outlet at Rear	\$3,833
SOURCEWELL OPTIONS TOTAL:			\$163,711

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Custom Body ILO Stock	\$21,320
4	BODY & CHASSIS ACC	Cable Step	\$592
5	ELECTRICAL	Strobe Beacons	\$463
6	FINISHING	Gatorhyde	\$1,373
7	CHASSIS	Custom 2027 F450 ILO Stock F550	\$7,237
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$30,985

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$194,696
Delivery to Customer: \$7,122
CA Doc/Admin/Tire Fees: \$136.00
Estimated Taxes (8.75%): \$17,036.00
TOTAL FOR UNIT/BODY/CHASSIS: \$218,990.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. For a quoted chassis model year beyond the current open order bank, chassis model year, specifications and price should be considered estimates only and subject to change. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **55-58** months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Mt. Airy, NC