



# EXCLUSIVE FRANCHISE FOR RESIDENTIAL AND COMMERCIAL SOLID WASTE COLLECTION SERVICES

Public Works Department

City Council  
May 23, 2023

RiversideCA.gov

1

## BACKGROUND

1. Total Residential Solid waste accounts: 63,484
2. Total Commercial Accounts: 7,408
3. The City services 2/3 of Residential accounts: 42,323
4. Burrtec Services 1/3 of Residential accounts: 21,161



2

RiversideCA.gov

2

## BACKGROUND

5. Commercial Solid Waste Collection Services are provided through non-exclusive Franchise Agreements with Burrtec Waste Industries, Arakelian Enterprises dba Athens Services, and CR&R Environmental Services.
6. Residential Solid Waste Collection Services are provided by Burrtec Waste industries through an exclusive agreement.
7. These agreements have been in place since 2001. The Residential and Commercial Franchise Agreements expire on June 30, 2023.



3

RiversideCA.gov

3

## BACKGROUND

7. The City has a transfer service agreement with Agua Mansa Transfer Station/Material Recovery Facility (MRF) to handle all trash, recyclable material, and organic recyclable material which includes source-separated food waste.
8. The transfer agreement, effective through March 30, 2029, requires all haulers to transfer these commodities to the MRF.



4

RiversideCA.gov

4

## DISCUSSION

1. The proposed Exclusive Franchise Agreement is for a 15-year term through June 30, 2038, with options to extend up to 5 years, through June 30, 2043.
  - This term is reduced compared to the prior commercial contract, and accounts for the required 5 year continuation of services window.
2. Pursuant to Public Resources Code Section 49520:
  - Issuing a Notice of Termination to the current commercial hauling contractors;
  - Providing for a 5-year continuation of services period effective July 1, 2023, and limiting the expansion or solicitation of new business during this time until June 30, 2028.
  - At the end of this 5-year transitional period, Athens Services will take over exclusively all of the commercial accounts.



5

RiversideCA.gov

5

## DISCUSSION

3. Request for Proposal No. 2219 (RFP 2219):
  - Initial RFP was developed in collaboration with R3 consulting and refined by staff
  - Issued on August 18, 2022
    - Mandatory pre-proposal meeting on September 14, 2022
    - Bid Due Date on November 18, 2022
    - Selection Evaluation Process on January 20, 2023
  - A committee was convened to score proposals



6

RiversideCA.gov

6

# DISCUSSION

The scoring criteria for both the proposal round and the presentation round were as follows. Criteria were set to ensure the City secures high-quality services and are similar to those used in other City procurements.

- A. Qualifications (35%)
- B. Pricing (25%)
- C. Experience (20%)
- D. Professional References (10%)
- E. Approach and Methodology (10%).

| Rank | Commercial Hauling Proposer               | Location         | Score |
|------|---|------------------|-------|
| 1    | Arakelian Enterprises dba Athens Services | La Puente        | 91.25 |
| 2    | CR&R Environmental Services               | Stanton          | 85.75 |
| 3    | Valley Vista Services                     | City of Industry | 84.75 |

| Rank | Residential Hauling Proposer              | Location         | Score |
|------|---|------------------|-------|
| 1    | Arakelian Enterprises dba Athens Services | La Puente        | 86.50 |
| 2    | Valley Vista Services                     | City of Industry | 84.25 |



# STRATEGIC PLAN ALIGNMENT



## Strategic Priority 4 – Environmental Stewardship

**Goal 4.4** – Implement measures and educate the community to responsibly manage goods, products, and services throughout their life cycle to achieve waste reduction outcomes.

### Cross-Cutting Threads



Community Trust



Fiscal Responsibility



Sustainability & Resiliency



Equity



Innovation



## RECOMMENDATIONS

That the City Council:

1. Conduct a Public Hearing to receive comments relative to an Exclusive Franchise Agreement for Residential and Commercial Solid Waste Garbage, Recyclable Material, and Organic Waste Collection Services;
2. Introduce and subsequently adopt an ordinance granting an exclusive franchise to Arakelian Enterprises, Inc. doing business as Athens Services, Inc., to provide residential and commercial solid waste, garbage, recyclable material, and organic waste collection services in the City of Riverside for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043;



9

RiversideCA.gov

9

## RECOMMENDATIONS

3. Following adoption of the Ordinance, authorize the City Manager, or designee, to execute the Exclusive Franchise Agreement for residential garbage, recyclable material, and organic waste collection services with Arakelian Enterprises, Inc. doing business as Athens Services, Inc., for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043, and making minor and non-substantive changes; and
4. Following adoption of the Ordinance, authorize the City Manager, or designee, to execute the Exclusive Franchise Agreement for commercial solid waste garbage, recyclable material, and organic waste collection services with Arakelian Enterprises, Inc. doing business as Athens Services, Inc., for a fifteen-year term through June 30, 2038, with an option to extend for an additional five years through June 30, 2043, and making minor and non-substantive changes.



10

RiversideCA.gov

10