



# City Council Memorandum

City of Arts & Innovation

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**TO: HONORABLE MAYOR AND CITY COUNCIL      DATE: JUNE 6, 2023**

**FROM: PUBLIC WORKS DEPARTMENT      WARDS: ALL**

**SUBJECT: PURCHASE OF 12,900 AUTOMATED REFUSE (BROWN BINS), GREEN WASTE (GREEN BINS), AND RECYCLING CARTS (BLUE BINS) FROM TOTER, INC. OF STATESVILLE, NORTH CAROLINA, IN THE AMOUNT OF \$900,000 THROUGH JUNE 30, 2024**

**ISSUE:**

Authorization for the Public Works Department’s Solid Waste Division to purchase automated refuse, green waste, and recycling carts from Toter, Inc. of Statesville, North Carolina in the amount of \$900,000 through June 30, 2024.

**RECOMMENDATIONS:**

That the City Council:

1. Approve the purchase of 12,900 automated refuse, green waste, and recycling carts from Toter, Inc. of Statesville, North Carolina in the estimated amount of \$900,000; and
2. Authorize the City Manager, or designee, to execute purchase orders and change orders with Toter, Inc., including making any minor and non-substantive changes based on agreement extensions.

**BACKGROUND:**

The Public Works Department’s Solid Waste Division purchases automated carts for new residences and to replace damaged, lost, or stolen carts for City customers including those serviced by Burrtec Waste Industries, Inc. Currently, there are approximately 67,000 households in the City and based on an assessment of ongoing needs and previous purchase amounts, the Public Works Department anticipates purchasing 12,900 carts between July 1, 2023, and June 30, 2024.

**DISCUSSION:**

Toter Inc. is the current provider of automated carts and has proven to be a top-quality product with no warranty issues. Toter Inc. has earned a reputation for providing the toughest, most durable municipal garbage carts. Toter carts have an average service life of 15 to 20+ years,

providing superior value for the City's investment.

Toter, Inc. holds a Cooperative Agreement (Contract No. 041521-TOT) with Sourcewell through May 28, 2025. Purchasing Resolution 23914, Section 602 states that, "Competitive Procurement through Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) "When Cooperative Purchasing is available and undertaken or Goods can be obtained through Federal, State and/ or other public entity pricing contracts or price agreements".

The Purchasing Manager concurs that the purchase is compliant with Purchasing Resolution No. 23914.

### **STRATEGIC PLAN ALIGNMENT:**

This item contributes to **Strategic Priority 4 – Environmental Stewardship** and **Goal 4.4 – Implement measures and educate the community to responsibly manage goods, products, and services throughout their life cycle to achieve waste reduction outcomes.**

Furthermore, this project aligns with each of the five Cross-Cutting Threads as follows:

1. **Community Trust** – Purchase of additional bins will assist the Solid Waste Division in its objective to maintain quality service for residents requesting replacement bins.
2. **Equity** – The Riverside Public Works-Solid Waste Division distributes replacement bins on a first-come first-serve basis while addressing urgent requests as needed. The City is investing in additional equipment to expand its can delivery capabilities to reduce the current backlog of requests.
3. **Fiscal Responsibility** – The City is making use of the Cooperative Agreement through Sourcewell to secure competitive pricing and reduce processing times to purchase this much-needed equipment.
4. **Innovation** – The City provides the value our community expects to meet trash hauling needs by purchasing durable products that will have a longer and more efficient life cycle.
5. **Sustainability & Resiliency** – These containers will be used to continue the City's recycling and organics recycling programs.

### **FISCAL IMPACT:**

The fiscal impact of this action is \$900,000. Sufficient funds to cover the purchase are budgeted in the upcoming FY 2023/24 budget in the Refuse Fund, Solid Waste Collection, Special Department Supplies expenditure account number 4130100-426800, that will be brought forward to Council in June 2023 for adoption.

Prepared by: Gilbert Hernandez, Public Works Director

Certified as to

availability of funds:

Edward Enriquez, Interim Assistant City Manager/Chief Financial Officer/City Treasurer

Approved by: Kris Martinez, Assistant City Manager  
Approved as to form: Phaedra A. Norton, City Attorney

Attachments:

1. Contract 041521-TOT
2. Toter Pricing