

**EXHIBIT “B”**

**COMPENSATION**

(Inserted behind this page)

<b>POSSE One-Time Software License (at Contract Signing)</b>	1	\$267,120
<b>Annual Support &amp; Maintenance (at Contract Signing)</b>	1	\$60,000
	<b>Month 1 total</b>	<b>\$327,120</b>
<b>Stage 1 – Plan / Initiate</b>		
<b>Project Plan and Project Kick-off</b>	2	\$40,000
<b>Phase 1 – Building and Interfaces</b>		
<b>Stage 2 - Installation and Initial Training</b>		
Install Dev/Test Environment (POSSE Software)	2	\$60,000
Orientation Training	2	\$25,000
	<b>Month 2 total</b>	<b>\$125,000.00</b>
<b>Stage 3 – Fit/Gap Analysis</b>		
Fit/Gap Analysis Document	3	\$35,000
System Design Document	3	\$35,000
	<b>Month 3 total</b>	<b>\$70,000.00</b>
<b>Stage 5 – Gap closure</b>		
Phase 1- Interfaces development completed	5	\$148,100
	<b>Month 5 total</b>	<b>\$148,100.00</b>
Phase 1 – Gap closure completed	6	\$123,000
Phase 1 – Reports development completed	6	\$30,000
	<b>Month 6 total</b>	<b>\$153,000.00</b>
<b>Stage 6 –User Acceptance Testing</b>		
User acceptance testing support completed	9	\$28,400
	<b>Month 9 total</b>	<b>\$28,400.00</b>
<b>Stage 7 – Implementation</b>	11	\$10,000
Go-Live completed		
	<b>Month 11 total</b>	<b>\$10,000.00</b>
<b>Phase 2 – Planning, Public Works, Utilities, Fire and Compliance and Enforcement.</b>		
<b>Stage 2 – Installation and Initial Training</b>		
Orientation Training	3	\$35,000
	<b>Month 3 total</b>	<b>\$35,000.00</b>
<b>Stage 3 – Fit/Gap Analysis</b>		
Fit/Gap Analysis Document	6	\$70,000

	Month 6 total	\$70,000.00
<b>Stage 3 – Fit/Gap Analysis</b>		
System Design Document	8	\$45,000
	Month 8 total	\$45,000.00
<b>Stage 5 – Gap closure</b>		
Phase 2 – Gap closure completed (Planning, Fire)	13	\$110,720
Phase 2 - Gap closure completed (Public Works & Utilities, CE)	13	\$109,900
Phase 2 – Reports development completed	13	\$20,200
	Month 13 total	\$240,820.00
<b>Stage 6 –User Acceptance Testing</b>		
User acceptance testing support completed	15	\$31,730
	Month 15 total	\$31,730.00
<b>Stage 7 – Implementation</b>	17	\$23,700
Go-Live completed		
	Month 17 total	\$23,700.00
<b>Total Costs (not to exceed):</b>		<b>\$1,307,870.00</b>

Computronix will provide an invoice to the City of Riverside of all services as of the last day of the month and each invoice will contain milestones achieved in that month. All payments are due within 30 days of receipt of an invoice from Computronix.

**EXHIBIT “C”**

**KEY PERSONNEL**

**Glenn Ogg – Vice President**

**Dale Johnson – Secretary/Treasurer**