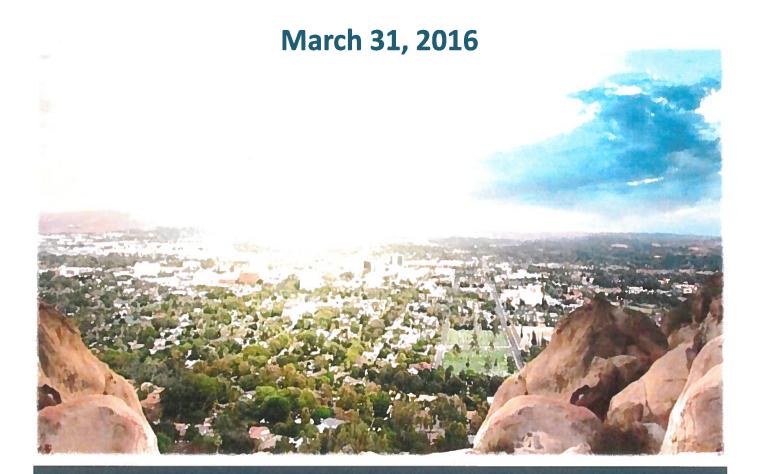


## QUARTERLY FINANCIAL REPORT



RiversidePublicUtilities.com

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#### MARCH FINANCIAL REPORT EXECUTIVE SUMMARY

#### **BACKGROUND:**

These financial statements provide the Public Utilities Board with information about the operating performance and financial condition of Riverside Public Utilities. The Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position and Statements of Cash Flows are presented in the Annual Report format. The Income Statement Analysis schedule which displays the relationship between revenues, expenses and the budget is also included. Each quarter, this analysis compares current year activity to the budget and the prior year. Attached is a PowerPoint graphic presentation of the financial results for the nine months ended March 31, 2016.

#### Electric Utility: Comparison to prior year

Retail sales were \$235.5 million and were \$4.8 million (2.1%) higher than prior year due to a 1.0% increase in residential and commercial load due to weather, partially offset by a decrease industrial load. (Graphs A-2 and A-5)

Transmission revenue of \$24.2 million was \$1.2 million (5.2%) higher than prior year due to an increase in Riverside's high voltage utility specific rate per the annual filing with FERC, effective January 1, 2016, as well as a 1.0% increase in load. (Page 3 and 6)

Other non-operating revenues of \$12.8 million increased by \$10.6 million from prior year mainly due to the \$7.2 million SONGS insurance settlement, \$1.3 million Clearwater solar project settlement and a \$1.5 million insurance settlement related to the Harvey Lynn Substation. (Pages 3 and 6)

Capital contributions increased by \$5.4 million primarily due to a donated easement made by California Baptist University for general access to electrical system assets. (Pages 3 and 6)

Power supply costs of \$140.5 million were \$5.9 million (4.0%) lower than prior year primarily due to lower generation costs as a result of decreased market prices. The lower generation costs were offset by an increase in transmission costs as a result of an increase in the access charge rate applied by the California Independent System Operator (CAISO). (Graph A-3)

Distribution operating expenses of \$40.0 million are \$1.9 million (5.0%) higher than prior year primarily due to an increase in personnel costs, mainly as a result of an increase in benefit costs and overtime. (Graph A-4)

On March 22, 2016, the City Council adopted a new cash reserve policy providing a defined level on unrestricted designated and undesignated reserves. This policy provides a target minimum balance of \$126.2 million and a maximum of \$197.5 million in the undesignated reserve to migrate risk and maintain financial stability. Total cash balances of \$387.9 million decreased by \$33.3 million primarily due to the purchase of the Mission Square Building on October 13, 2015 for \$37.4 million as approved by the Board and City Council. The purchase was made with a combination of undesignated reserves and bond proceeds supported by the private versus public use of the building. In addition, there was an increase of \$4.1 million related to positive operating results and settlement recoveries offset by the funding of capital projects with bond proceeds. (Graph A-6)

Utility plant assets increased by \$47.3 million primarily due to the purchase of the Mission Square office building, as well as the completion of significant capital projects such as substation upgrades, electronic security monitoring and technology upgrades, offset by current year depreciation. (Page 4)

Regulatory assets decreased by \$6.6 million due to the recognition of SONGS replacement power as an expense as of June 30, 2015. (Page 4)

Total net position increased by \$34.8 million primarily due to positive operating results and settlement recoveries. (Page 5)

Long-term obligations, including the current portion, decreased by \$16.9 million primarily due to principal payments made and amortization of bond premiums. (Page 5)

Nuclear decommissioning liability, including the current portion, decreased by \$8.1 million due to the decommissioning related payments made on SONGS. (Page 5)

#### **Electric Utility: Comparison to budget**

Retail sales were slightly lower than budget because of a lower than anticipated load. (Graphs A-2 and A-5)

Power supply costs were \$18.3 million (11.5%) lower than budget primarily due to lower than anticipated market prices and load, offset by higher than anticipated CAISO transmission access charges. (Graph A-3)

Distribution operating expenses were \$10.5 million (20.7%) below budget mainly due to timing of certain expenditures and savings in personnel costs, professional services and other general operating expenses. (Graph A-4)

With 75% of the year completed, the Electric Utility spent 63% of its authorized operating budget. (Page 3)

#### **Electric Utility: Overall financial condition**

Comparative financial ratios are shown in Graphs A-8 through A-11. Overall, the Electric Utility financial metrics are stable and liquidity levels are strong.

#### Water Utility: Comparison to prior year

Retail sales of \$37.9 million were \$6.7 million (15.0%) lower than prior year due to a 16.5% decrease in consumption as a result of water conservation measures enacted due to current drought conditions. (Graphs A-13 and A-15)

Distribution operating expenses of \$25.9 million were slightly lower than prior year due to a reduction in professional services and expenses related to pumping and production associated with the lower consumption levels. (Graph A-14)

On March 22, 2016, the City Council adopted a new cash reserve policy providing a defined level on unrestricted designated and undesignated reserves. This policy provides a target minimum balance of \$32.9 million and a maximum balance of \$50.8 million in the undesignated reserve to migrate risk and maintain financial stability. Overall total cash balances of \$83.3 million decreased by \$13.3 million primarily due to the use of undesignated reserves for capital projects offset by an increase in recycled water reserve resulting from the receipt of \$3.3 million from the second of three payments from a settlement agreement with the City. (Graph A-16)

Utility plant assets increased by \$11.0 million due to the completion of transmission and distribution system assets, offset by current year depreciation. (Page 11)

Other receivables, including the current portion, decreased by \$3.3 million, reflecting the second of three annual payments received in June 2015 from the settlement agreement against the City. The funds received, reduced by related legal costs, have been set aside in an unrestricted designated account reserved for recycled water projects. The offsetting deferred regulatory charge also decreased by \$3.3 million. (Pages 11, 12 and 15)

Long-term obligations, less the current portion, decreased by \$5.8 million due to principal payments made on outstanding debt. (Page 12)

Notes payable, including the current portion, of \$11.7 million is the result of the purchase of land with a subsequent lease back to Hillwood Enterprises for their development of the land site and well relocations. (Page 12)

#### Water Utility: Comparison to budget

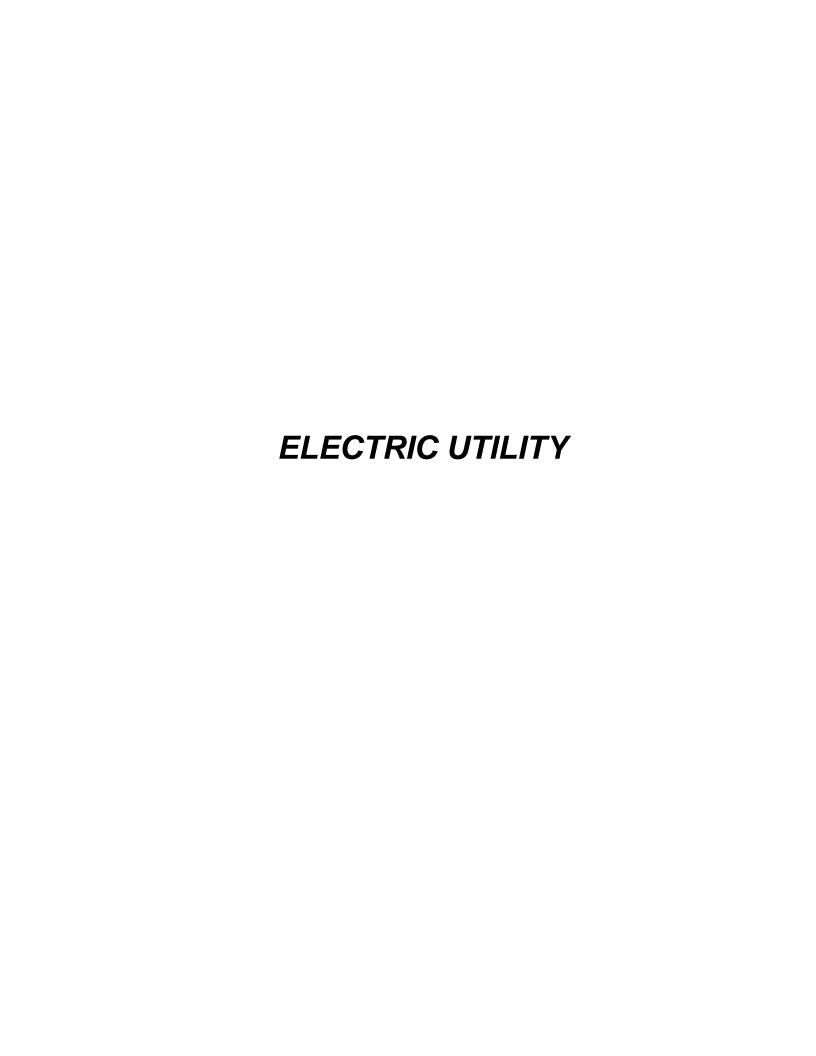
Retail sales were \$5.1 million (11.8%) lower than budget due to a lower-than-anticipated consumption as a result of conservation measures taken by customers. (Graphs A-13 and A-15)

Distribution operating expenses were \$7.2 million (21.7%) lower than anticipated levels due to savings in water pumping and production costs as a result of lower consumption levels and reducing controllable expenses resulting in savings in personnel costs, professional services and other general operating expenses. (Graph A-14)

With 75% of the year completed, the Water Utility spent 60% of its authorized operating budget. (Page 10)

#### Water Utility: Overall financial condition

Comparative financial ratios are shown in Graphs A-18 through A-21. The Water Utility financial metrics are stable and liquidity levels remain strong.



#### CITY OF RIVERSIDE ELECTRIC UTILITY INCOME STATEMENT ANALYSIS

#### FOR THE PERIOD ENDED MARCH 31, 2016

(75% of the year completed)

		QUARTERLY				Y	EAR-TO-DAT	<b>E</b>
		(in thousands)			CURRENT		(in thousands)	
					YTD			
				TOTAL	AS % OF			
	CURRENT	BUDGET	PRIOR	BUDGET	TOTAL	CURRENT	BUDGET	PRIOR
	Jan-Mar 2016	Jan-Mar 2016	Jan-Mar 2015	FY 15/16	BUDGET	Mar 2016	Mar 2016	Mar 2015
OPERATING REVENUES:						2010	2010	20.0
RESIDENTIAL SALES	\$ 24,523	\$ 25,742	\$ 24,042	\$ 116,283	80%	\$ 93,275	\$ 90,451	\$ 89,622
COMMERCIAL SALES	15,705	16,627	15,410	72,421	73%	53,171	54,537	52,041
INDUSTRIAL SALES	25,978	27,265	25,354	120,338	71%	85,512	90,704	84,843
OTHER SALES	1,175	1,179	1,307	4,761	75%	3,588	3,561	4,231
WHOLESALE SALES	2	1,170	1,007	4,701	0%	3	0,001	46
TRANSMISSION REVENUE	7,342	7,166	6,604	32,000	76%	24,221	24,483	23,019
OTHER OPERATING REVENUE	2,117	2,074	1,609	8,020	75%	6,021	6,141	5,967
PUBLIC BENEFIT PROGRAMS	1,958	2,025	1,924	8,973	76%	6,823	6,841	6,672
TOTAL OPERATING REVENUES,	1,956	2,025	1,924	6,973	7076	0,623	0,041	0,072
BEFORE UNCOLLECTIBLES	78,800	82,078	76,250	362,796	75%	272,614	276,718	266,441
BEI ORE UNCOLLECTIBLES	70,000	02,070	70,230	302,730	1370	272,014	270,710	200,441
ESTIMATED UNCOLLECTIBLES	(300)	(298)	(152)	(1,194)	75%	(894)	(895)	(899)
TOTAL OPERATING REVENUES,								
NET OF UNCOLLECTIBLES	78,500	81,780	76,098	361,602	75%	271,720	275,823	265,542
OPERATING EXPENSES:								
MANAGEMENT SERVICES	1,207	2,369	1,232	9,476	41%	3,890	7,107	3,711
UTILITY BUS SUPPORT	512	682	573	2,729	56%	1,532	2,047	1,447
BILLING SERVICES	118	197	33	787	44%	349	590	314
FIELD SERVICES	858	1,138	765	4,550	55%	2,495	3,413	2,444
CUSTOMER SERVICES	913	1,154	973	4,617	62%	2,880	3,463	2,941
MARKETING/COMMUNICATIONS	490	690	491	2,759	55%	1,531	2,069	1,566
PRODUCTION AND OPERATIONS	2,013	2,070	1,659	8,279	72%	5,972	6,209	5,327
FIELD OPERATIONS	3,267	4,010	3,008	16,040	59%	9,452	12,030	9,070
ENERGY DELIVERY ENGINEERING	1,728	2,001	1,460	8,005	63%	5,019	6,004	4,828
POWER RESOURCES	2,465	2,522	2,187	10,088	68%	6,907	7,566	6,476
PURCHASED POWER:								
TRANSMISSION	13,940	14,419	13,344	57,676	75%	43,182	43,257	39,137
GENERATION	28,573	37,692	29,208	156,201	62%	97,334	115,520	107,282
PUBLIC BENEFIT PROGRAMS	1,049	3,966	1,402	15,865	19%	3,081	11,899	3,717
DEPRECIATION	7,554	7,554	7,024	30,215	75%	22,661	22,661	21,065
TOTAL OPERATING EXPENSES	64,687	80,464	63,359	327,287	63%	206,285	243,835	209,325
OPERATING INCOME	13,813	1,316	12,739	34,315	191%	65,435	31,988	56,217
NON-OPERATING REVENUES (EXPENSES):								
INVESTMENT INCOME	1,041	1,032	1,113	4,127	66%	2,730	3,095	3,238
INTEREST EXPENSE	(6,532)	(7,148)	(6,733)	(28,591)	69%	(19,612)	(21,443)	(19,978)
GENERAL FUND CONTRIBUTIONS	(9,105)	(9,590)	(9,545)	(38,360)	75%	(28,770)	(28,770)	(28,634)
GAIN ON SALE OF ASSETS	91	138	14	553	65%	361	415	160
OTHER	3,038	1,392	668	5,569	230%	12,801	4,177	2,238
TOTAL NON-OPERATING EXPENSES	(11,467)	(14,176)	(14,483)	(56,702)	57%	(32,490)	(42,526)	(42,976)
INCOME (LOSS) BEFORE								
CAPITAL CONTRIBUTIONS	2,346	(12,860)	(1,744)	(22,387)	-147%	32,945	(10,538)	13,241
o	2,040	(12,000)	(1,1-1-1)	(22,007)	70	32,040	(.0,000)	.0,2-11
CAPITAL CONTRIBUTIONS	551	1,608	529	6,430	107%	6,870	4,823	1,458

(11,252) \$

2,897 \$

**NET INCOME (LOSS)** 

(1,215)

(15,957)

-250%

39,815 \$

(5,715) \$

14,699

STATEMENTS OF NET POSITION	March 31			
	2016	2015		
		ousands)		
Assets and deferred outflows of resources	,	,		
Noncurrent assets:				
Utility plant:	\$ 989,357	\$ 914,573		
Less accumulated depreciation	(341,560)	(312,428)		
	647,797	602,145		
Land	17,012	8,717		
Intangibles	10,651	10,651		
Construction in progress	65,625	72,226		
Total utility plant	741,085	693,739		
Restricted assets:				
Cash and investments at fiscal agent	99,140	152,536		
Other non-current assets:	F 404	5.000		
Advances to other funds of the City	5,131	5,800		
Unamortized purchased power	6,443	4,441		
Regulatory assets	10,639	17,254		
Total other non-current assets	22,213	27,495		
Total non-current assets	862,438	873,770		
Current assets:				
Unrestricted assets:	044.640	220 04 4		
Cash and cash equivalents	244,642	230,014		
Accounts receivable, less allowance for doubtful accounts	24.265	22.050		
2016 \$1,010; 2015 \$829	31,265 247	32,958 765		
Advances to other funds of the City  Accrued interest receivable	1,102	874		
	1,102	1,202		
Inventory Propaid expenses	18,599	19,035		
Prepaid expenses Unamortized purchased power	496	19,035 496		
Total unrestricted current assets	297,448	285,344		
Restricted assets:	<u> </u>	<u> </u>		
Cash and cash equivalents	29,618	26,835		
Public Benefit Programs - cash and cash equivalents	14,516	11,774		
Public Benefit Programs receivable	918	887		
Total restricted current assets	45,052	39,496		
Total current assets	342,500	324,840		
Total assets	1,204,938	1,198,610		
Deferred outflows of resources:				
Pension contributions	11,541	11,560		
Changes in derivative values	26,128	23,913		
Loss on refunding	11,076	12,191		
Total deferred outflows of resources	48,745	47,664		
Total assets and deferred outflows of resources	\$ 1,253,683	\$ 1,246,274		

STATEMENTS OF NET POSITION				
	March 31			
	2016 2015			
	(in thousands)			
Net position and liabilities				
Net position:				
Net investment in capital assets	\$	198,655	\$	189,296
Restricted for :				
Regulatory requirements		10,794		6,377
Debt service		18,823		20,457
Public Benefit Programs		15,293		12,683
Unrestricted		194,987		174,903
Total net position		438,552		403,716
Long-term obligations, less current portion		561,997		576,381
Other non-current liabilities:				
Compensated absences		578		830
Net pension liability		71,773		69,216
Capital leases payable		677		973
Derivative instruments		31,639		29,685
		63,799		77,623
Nuclear decommissioning liability  Advances from other funds of the City-pension obligation		10,084		10,719
Postemployment benefits payable		6,617		5,749
Total other non-current liabilities		185,167		194,795
Current liabilities payable from restricted assets:				
Accrued interest payable		10,109		12,120
Public Benefit Programs payable		158		-
Nuclear decommissioning liability		5,714		-
Current portion of long-term obligations		13,320		15,825
Total current liabilities payable from restricted assets		29,301		27,945
Current liabilities:				
Accounts payable and other accruals		12,437		12,671
Customer deposits		5,209		4,445
Unearned revenue		337		468
Total current liabilities		17,983		17,584
Total liabilities		794,448		816,705
Deferred inflows of resources:				
Net difference between projected and actual earnings				
on pension plan investments		20,683		25,853
Total deferred inflows of resources		20,683		25,853
Total net position and liabilities	\$	1,253,683	\$	1,246,274

STATEMENTS OF REVENUES, EXPENSES AND		
CHANGES IN NET POSITION For the Nine Months Ended	Marc	ch 31
Tot the Mile Month's Ended		
	2016	2015 usands)
Operating revenues:	(1111100	isanus)
Residential sales	\$ 93,275	\$ 89,622
Commercial sales	53,171	52,041
Industrial sales	85,512	84,843
Other sales	3,588	4,231
Wholesale sales	3	46
Transmission revenue	24,221	23,019
Other operating revenue	6,021	5,967
Public Benefit Programs	6,823	6,672
Total operating revenues before uncollectibles	272,614	266,441
Estimated uncollectibles, net of bad debt recovery	(894)	(899)
Total operating revenues net of uncollectibles	271,720	265,542
Operating expenses:		
Production and purchased power	98,790	108,165
Transmission	43,182	39,137
Distribution	38,571	37,241
Public Benefit Programs	3,081	3,717
Depreciation	22,661	21,065
Total operating expenses	206,285	209,325
Operating income	65,435	56,217
Non-operating revenues (expenses):		
Investment income	2,730	3,238
Interest expense and fiscal charges	(19,612)	(19,978)
Gain on sale of assets	361	160
Other	12,801	2,238
Total non-operating expenses	(3,720)	(14,342)
Income before capital contributions and transfers out	61,715	41,875
Capital contributions	6,870	1,458
Transfers out - contributions to the City's general fund	(28,770)	(28,634)
Total capital contributions and transfers out	(21,900)	(27,176)
Increase in net position	39,815	14,699
Net position, July 1	398,737	389,017
Net position, March 31	\$ 438,552	\$ 403,716

STATEMENTS OF CASH FLOWS For the Nine Months Ended	March 31			
Tot the Mile Month's Ended				
	2016	2015		
CASH FLOWS FROM OPERATING ACTIVITIES:		(in thousands)		
Cash received from customers and users	\$ 275,712	\$ 269,668		
Cash paid to suppliers and employees	(198,250)	(189,741)		
Other receipts	12,801	2,238		
Net cash provided by operating activities	90,263	82,165		
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:	(00.770)	(00.004)		
Transfers out - contributions to the City's general fund	(28,770)	(28,634)		
Payment on advances from other funds of the City - pension obligation  Cash received on advances to other funds of the City	(635) 1,082	(565) 149		
Net cash used by non-capital financing activities	(28,323)	(29,050)		
Net oash asea by hon capital intaholing activities	(20,020)	(20,000)		
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:				
Purchase of utility plant	(56,337)	(23,389)		
Proceeds from the sale of utility plant	361	160		
Principal paid on long-term obligations	(16,361)	(15,513)		
Interest paid on long-term obligations	(14,846)	(13,572)		
Capital contributions	1,828	1,707		
Net cash used by capital and related financing activities	(85,355)	(50,607)		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchase of investment securities	(828)	2,584		
Income from investments	2,513	3,491		
Net cash provided by investing activities	1,685	6,075		
Net (decrease) increase in cash and cash equivalents	(21,730)	8,583		
CASH AND CASH EQUIVALENTS, JULY 1	317,525	321,057		
CASH AND CASH EQUIVALENTS, MARCH 31	\$ 295,795	329,640		
RECONCILIATION OF OPERATING INCOME TO NET CASH				
PROVIDED BY OPERATING ACTIVITIES:				
Operating income	\$ 65,435	\$ 56,217		
Adjustments to reconcile operating income to net cash provided by operating activities:				
Depreciation	22,661	21,065		
Increase in allowance for uncollectible accounts	201	182		
Decrease in accounts receivable	3,094	3,343		
Decrease in inventory Decrease in prepaid expenses	105 2,232	2 702		
Increase in unamortized purchased power	(1,396)	3,792 (1,422)		
Decrease in accounts payable and other accruals	(1,426)	(6,488)		
Decrease in Public Benefit Programs payable	(236)	(154)		
(Decrease) increase in unearned revenue	(131)	468		
Increase in customer deposits	697	600		
(Decrease) increase in decommissioning liability	(3,774)	2,324		
Other receipts	12,801	2,238		
Net cash provided by operating activities	\$ 90,263	82,165		
SCHEDULE OF NON-CASH INVESTING, CAPITAL AND FINANCING ACTIVITIES:				
Capital contributions - capital assets	5,000	-		
·	•			

#### SCHEDULES OF CASH AND CASH EQUIVALENTS

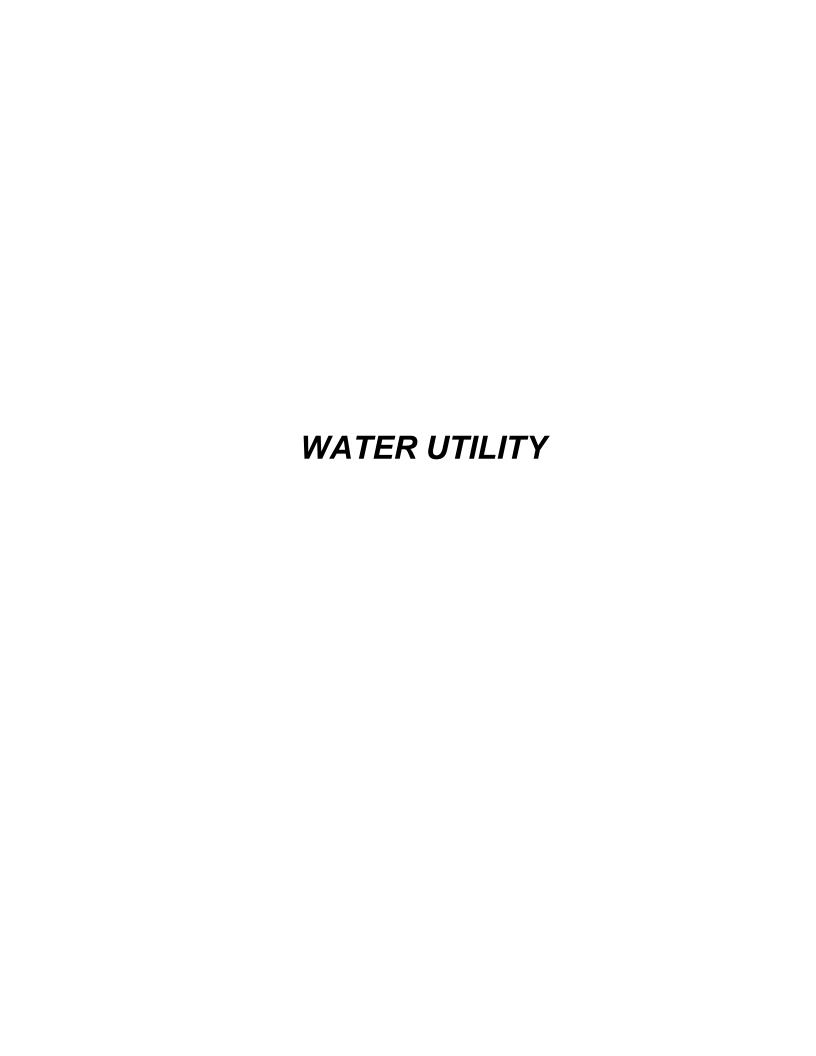
	M	arch 31
	2016	2015
	(in th	nousands)
Unrestricted cash and cash equivalents:		
Operating cash	\$ -	\$ 51,051
Undesignated reserve	190,348	-
Regulatory risk reserve	-	15,000
Energy risk reserve	-	30,000
Customer deposits reserve	3,569	-
Capital repair and replacement reserve	2,000	-
Electric reliability fund reserve	43,939	-
Mission Square improvement fund reserve	240	-
Operating reserve	-	131,031
Additional decommissioning liability reserve	4,546	2,932
Total unrestricted cash and cash equivalents	244,642	230,014
Legally restricted cash and cash equivalents:		
Reserved for debt service	18,823	20,457
Reserved for bond construction	7,020	61,018
Reserved for regulatory requirements	10,794	6,377
Reserved for Public Benefit Programs	14,516	11,774
Total legally restricted cash and cash equivalents	51,153	99,626
Total cash and cash equivalents	295,795	329,640
Cash and investments at fiscal agent:		
Reserved for decommissioning liability	79,289	79,162
Reserved for other cash at fiscal agent	2,025	1,548
Reserved for debt service	10,805	10,808
Total cash and investments at fiscal agent	92,119	91,518
Total unrestricted and restricted cash	\$ 387,914	\$ 421,158

TABLE I
CITY OF RIVERSIDE - ELECTRIC UTILITY
FINANCIAL PERFORMANCE INDICATORS

-	Industry Median*	3/31/16	3/31/15	6/30/15	6/30/14	6/30/13	6/30/12	6/30/11
Operating Ratio	71.2%	67.6%	70.9%	73.5%	72.5%	67.7%	69.6%	72.3%
Debt Ratio	60.5%	65.0%	67.6%	67.7%	60.9%	62.3%	62.6%	63.7%
Unrestricted Current Ratio **	2.1	16.5	16.2	14.4	13.0	10.9	10.8	11.0
Debt Service Coverage	1.85	3.14	2.51	2.39	2.16	2.73	2.24	2.21

<sup>\*</sup> Industry median obtained from the APPA Survey published in November 2015 (based on customer size class of more than 100,000)

<sup>\*\*</sup> Includes Unrestricted Cash Reserves.



#### CITY OF RIVERSIDE WATER UTILITY

#### **INCOME STATEMENT ANALYSIS** FOR THE PERIOD ENDED March 31, 2016

QUARTERLY

(75% of the year completed)

YEAR-TO-DATE

2,435

CURRENT (in thousands) (in thousands) YTD TOTAL AS % OF CURRENT BUDGET **PRIOR** BUDGET TOTAL CURRENT BUDGET PRIOR Jan-Mar 2016 Jan-Mar 2016 Jan-Mar 2015 FY 15/16 BUDGET Mar 2016 Mar 2016 Mar 2015 OPERATING REVENUES: RESIDENTIAL SALES 6,203 \$ 6,481 \$ 6,751 \$ 35,102 68% 23,993 \$ 26,573 \$ 28,403 3,153 **COMMERCIAL SALES** 3.387 12.643 3.524 19.293 66% 14.844 14.745 OTHER SALES 342 405 367 2.101 61% 1,273 1.581 1,436 WATER CONVEYANCE REVENUE 960 720 704 2.881 97% 2,804 2,161 1,356 WATER CONSERVATION PROGRAMS 152 387 419 70% 1,079 1.161 1,199 1,548 1,750 OTHER OPERATING REVENUE 653 89% 1,575 1,321 398 440 1.762 TOTAL OPERATING REVENUES, **BEFORE UNCOLLECTIBLES** 11,208 11,820 12,418 62,687 69% 43,367 47,641 48,889 **ESTIMATED UNCOLLECTIBLES** 74% (53)(52)(46)(210)(156)(157)(158)TOTAL OPERATING REVENUES, **NET OF UNCOLLECTIBLES** 11,155 11,768 12,372 62,477 69% 43,211 47,484 48,731 OPERATING EXPENSES: FIELD OPERATIONS 3.449 4.070 3.412 16.280 63% 10.217 12.210 9.820 PRODUCTION AND OPERATIONS 2.700 4.279 3,021 19.067 54% 10,387 14.012 10,862 **ENGINEERING** 1.857 2.279 2.124 9.115 58% 5,281 6,836 6,052 WATER CONSERVATION PROGRAMS 174 1,216 458 4,865 35% 1,688 3,649 1,284 DEPRECIATION 3,343 3,343 3,227 13,374 75% 10,030 10,030 9,680 **TOTAL OPERATING EXPENSES** 11,523 15,187 12,242 62,701 60% 37,603 46,737 37,698 **OPERATING INCOME** (368)(3,419)130 (224)-2504% 5,608 747 11,033 NON-OPERATING REVENUES (EXPENSES): INVESTMENT INCOME 156 149 246 596 83% 497 447 514 INTEREST EXPENSE (2,208)(2,913)(2,226)(11,654)55% (6,410)(8,740)(6,445)**GENERAL FUND CONTRIBUTIONS** (1,570) (1,607) (1,775)(6,430)75% (4,822)(4,822)(5,324)**GAIN ON SALE OF ASSETS** 28 71 71 114% 82 18 81 OTHER 517 415 145 1,661 80% 1,337 1,246 428 **TOTAL NON-OPERATING EXPENSES** (3,077)(3,938)(3,539)(15,756)59% (9,317)(11,816)(10,745)INCOME (LOSS) BEFORE CAPITAL CONTRIBUTIONS (3,445)(7,357)(3,409) (15,980)23% (3,709)(11,069)288 **CAPITAL CONTRIBUTIONS** 487 420 861 1,643 116% 1,911 1,268 2,147 **NET INCOME (LOSS)** (14,337) (2,958) \$ (6,937) \$ (2,548) \$ 13% (1,798) \$ (9.801) \$

STATEMENTS OF NET POSITION		Mana	h 04	
		March 31 2016		
		2015		
Assets and deferred outflows of resources		(in thou	isai ius)	
Noncurrent assets:				
Utility plant	\$	607,088	\$	583,813
Less accumulated depreciation	Ψ	(201,643)	•	(189,633)
2000 0000		405,445		394,180
Land		20,484		20,484
Construction in progress		22,361		22,661
Intangibles		10,841		10,841
Total utility plant		459,131		448,166
Restricted assets:		<u> </u>		
Cash and investments at fiscal agent		-		629
Other non-current assets:				
Other non-current receivables		_		3,333
Regulatory assets		525		887
Total other non-current assets		525		4,220
Total non-current assets		459,656		453,015
Current assets:				
Unrestricted assets:				
Cash and cash equivalents		73,469		86,001
Accounts receivable, less allowance for doubtful accounts 2016 \$204; 2015 \$193		7,420		7,663
Accrued interest receivable		329		313
Advances to other funds of the City		106		328
Prepaid expenses		-		15
Other receivables		3,333		3,333
Total unrestricted current assets		84,657		97,653
Restricted assets:				
Cash and cash equivalents		6,555		6,700
Water Conservation Programs -cash and cash equivalents		3,315		3,280
Water Conservation Programs receivable		101		161
Total restricted current assets		9,971		10,141
Total current assets		94,628		107,794
Total assets		554,284		560,809
Deferred outflows of resources:				
Pension contributions		4,186		4,193
Changes in derivative values		6,614		5,668
Loss on refunding		7,294		7,822
Total deferred outflows of resources		18,094		17,683
Total assets and deferred outflows of resources	_\$	572,378	\$	578,492

#### STATEMENTS OF NET POSITION

	March 31				
	<u> </u>	2016		2015	
		(in tho	usands)		
Net position, liabilities and deferred inflows of resources					
Net position:					
Net investment in capital assets	\$	259,358	\$	246,065	
Restricted for:					
Debt service		6,555		6,700	
Water Conservation Programs		3,375		3,413	
Unrestricted		31,600		43,772	
Total net position	-	300,888		299,950	
Long-term obligations, less current portion		191,657		197,335	
Other non-current liabilities:					
Advances from other funds of the City - pension obligation		4,338		4,612	
Postemployment benefits payable		2,787		2,445	
Net pension liability		26,032		25,105	
Compensated absences		308		333	
Derivative instrument		11,467		10,810	
Note payable		10,839		9,482	
Total other non-current liabilities		55,771		52,787	
Current liabilities payable from restricted assets:					
Accrued interest payable		3,801		3,905	
Water Conservation Programs payable		13		5	
Current portion of long-term obligations		5,180		5,260	
Total current liabilities payable from restricted assets		8,994		9,170	
Current liabilities:					
Accounts payable and other accruals		2,694		2,632	
Current portion of long-term obligations		150		150	
Customer deposits		547		424	
Note payable		843		-	
Total current liabilities		4,234		3,206	
Total liabilities		260,656		262,498	
Deferred inflows of resources:					
Net difference between projected and actual earnings on pension plan investments		7,501		9,377	
Regulatory charges	-	3,333		6,667	
Total deferred inflows of resources		10,834		16,044	
Total net position, liabilities and deferred inflows of resources	\$	572,378	\$	578,492	

## STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For the Nine Months Ended

For the Nine Months Ended	March 31				
		2016		2015	
			ısands)		
Operating revenues:					
Residential sales	\$	23,993	\$	28,403	
Commercial sales		12,643		14,745	
Other sales		1,273		1,436	
Water conveyance revenue		2,804		1,356	
Water Conservation Programs		1,079		1,199	
Other operating revenue		1,575		1,750	
Total operating revenues before uncollectibles		43,367		48,889	
Estimated uncollectibles, net of bad debt recovery		(156)		(158)	
Total operating revenues, net of uncolectibles		43,211		48,731	
Operating expenses:					
Operations		19,373		19,564	
Maintenance		3,179		3,520	
Purchased energy		3,333		3,650	
Water Conservation Programs		1,688		1,284	
Depreciation		10,030		9,680	
Total operating expenses		37,603		37,698	
Operating income		5,608		11,033	
Non-operating revenues (expenses):					
Investment income		497		514	
Interest expense and fiscal charges		(6,410)		(6,445)	
Gain on sale of assets		81		82	
Other		1,337		428	
Total non-operating revenues (expenses)		(4,495)		(5,421)	
Income before capital contributions and transfers		1,113		5,612	
Capital contributions		1,911		2,147	
Transfers out - contributions to the City's general fund		(4,822)		(5,324)	
Total capital contributions and transfers		(2,911)		(3,177)	
(Decrease) Increase in net position		(1,798)		2,435	
Net position, July 1		302,686		297,515	
Net position, March 31	\$	300,888	\$	299,950	

#### STATEMENTS OF CASH FLOWS For the Nine Months Ended

	March 31			
		2016		2015
		(in thou	ısands)	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from customers and users	\$	47,239	\$	49,919
Cash paid to suppliers and employees	,	(30,791)	,	(32,341)
Other receipts		557		428
Net cash provided by operating activities		17,005		18,006
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES:				
Transfers out - contributions to the City's general fund		(4,822)		(5,324)
Cash received on advances to other funds of the City		155		64
Payment on advances from other funds of the City-pension obligation		(274)		(243)
Net cash used for non-capital financing activities		(4,941)		(5,503)
		( , , ,		, , ,
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:				
Purchase of utility plant		(11,805)		(15,001)
Proceeds from the sale of utility plant		81		82
Principal paid on long-term obligations		(5,261)		(5,015)
Interest paid on long-term obligations		(4,132)		(4,265)
Capital contributions		1,986		2,574
Net cash used for capital and related financing activities		(19,131)		(21,625)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Income from investments		479		630
Net cash provided by investing activities		479		630
Net decrease in cash and cash equivalents		(6,588)		(8,492)
CASH AND CASH EQUIVALENTS, JULY 1		89,927		105,102
CASH AND CASH EQUIVALENTS, MARCH 31	\$	83,339	\$	96,610
RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERAT	ING AC	TIVITIES:		
Operating income	\$	5,608	\$	11,033
Adjustments to reconcile operating income to net cash provided by operating activities:	,	-,	,	,
Depreciation		10,030		9,680
Increase in allowance for uncollectible accounts		53		61
Decrease in accounts receivable		3,717		1,480
Decrease in prepaid expenses		2		2
Decrease in accounts payable and other accruals		(2,555)		(4,129)
Decrease in Water Conservation Programs payable		(517)		(38)
Decrease in Water Conservation Programs prepaid expenses		8		-
Increase (decrease) in customer deposits		102		(511)
Other receipts		557		428
Net cash provided by operating activities	\$	17,005	\$	18,006

#### SCHEDULES OF CASH AND CASH EQUIVALENTS

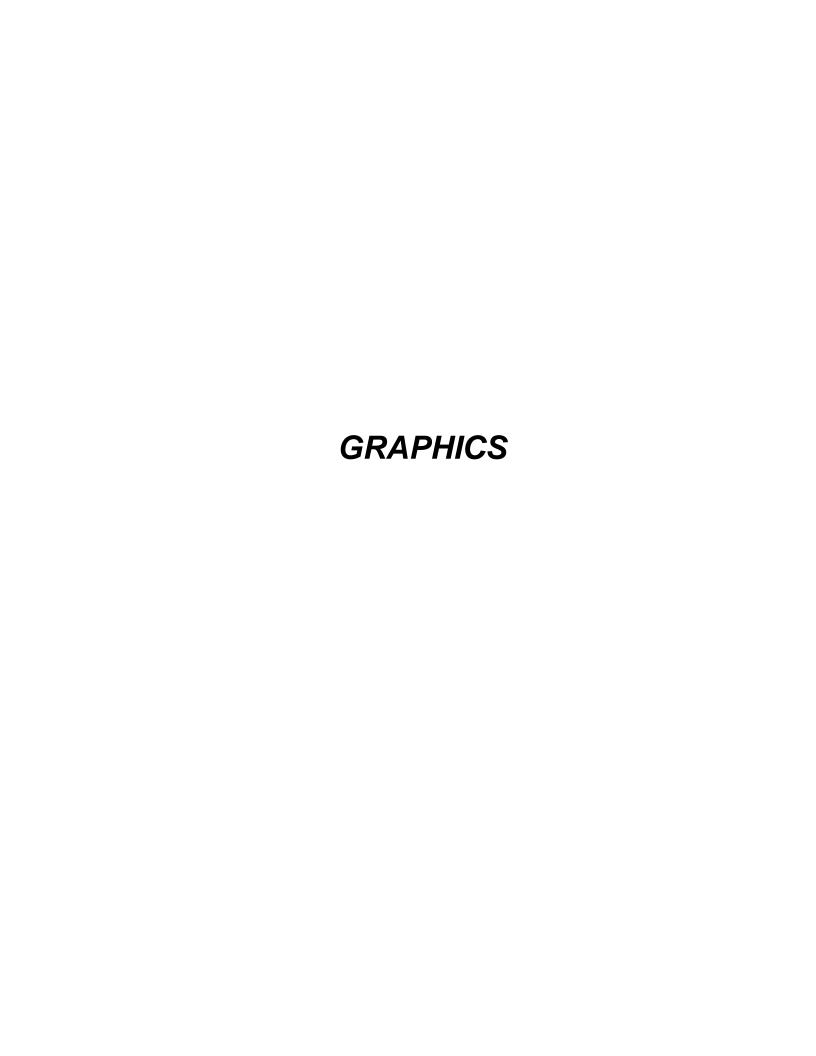
	March 31			
	2016		2015	
	(in thousands)			
Unrestricted cash and cash equivalents :				
Operating cash	\$	-	\$	21,431
Undesignated reserve		39,927		-
Operating cash reserve		-		35,435
Recycled water cash reserve	6,467			3,133
Property reserve		26,004		26,002
Customer deposits reserve		321		-
Capital repair and replacement reserve		750		
Total unrestricted cash and cash equivalents		73,469		86,001
Legally restricted cash and cash equivalents:				
Reserved for debt service		6,555		6,700
Reserved for bond construction		-		629
Water Conservation Programs		3,315		3,280
Total legally restricted cash and cash equivalents		9,870		10,609
Total unrestricted and restricted cash	\$	83,339	\$	96,610

TABLE I
CITY OF RIVERSIDE - WATER UTILITY
FINANCIAL PERFORMANCE INDICATORS

Industry <u>6/30/</u>14 6/30/12 Median\* 3/31/15 6/30/15 3/31/16 6/30/13 6/30/11 Operating Ratio 77.8% 63.8% 57.5% 62.5% 54.2% 55.7% 58.1% 56.2% Debt Ratio 38.4% 47.4% 48.1% 47.7% 42.9% 43.1% 44.0% 43.7% Unrestricted Current Ratio \*\* 1.6 20.0 30.5 14.4 15.3 18.1 12.6 11.4 **Debt Service Coverage** 2.30 1.87 2.33 2.22 2.56 2.61 2.82 3.49

<sup>\*</sup> Industry median for California water utilities obtained from the most recent data from Moody's Investor Services.

<sup>\*\*</sup> Includes Unrestricted Cash Reserves.



## Electric Utility Flow of Funds - Actual

(For the Nine Months Ended March 31, 2016)

#### **BEGINNING CASH BALANCES - \$317.5M**



**SOURCES - \$293.4M** -

Cash Sales - \$275.7M Investment Income - \$1.7M Other - \$14.2M Capital Contributions - \$1.8M

## **OPERATING EXPENSES, PURCHASED POWER, & OTHER PAYMENTS - \$(198.2)M**

**BALANCE - \$95.2 M** 

**DEBT SERVICE - \$(31.8)M** 

**CAPITAL/EQUIPMENT - \$(56.3)M** 

Bonds \$(41.4)M Cash \$(14.9)M

**GENERAL FUND TRANSFER - \$(28.8)M** 

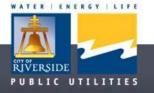
**NET DECREASE TO CASH BALANCES – (\$21.7)** 

Unrestricted – \$17.2M

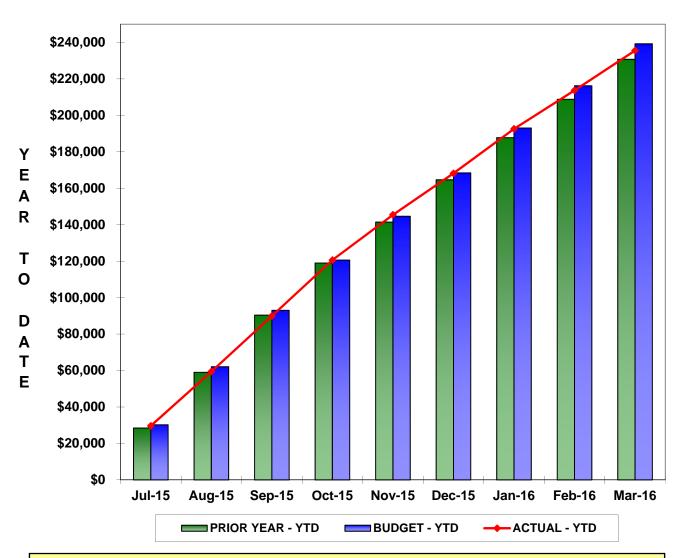
\*Restricted - \$(33.9)M

#### **ENDING CASH BALANCES - \$295.8M**

\*Excludes legally restricted cash and investments at fiscal agent of \$92.1M



# ELECTRIC UTILITY RETAIL SALES REVENUE FOR THE PERIOD ENDED MARCH 31, 2016 (In Thousands)

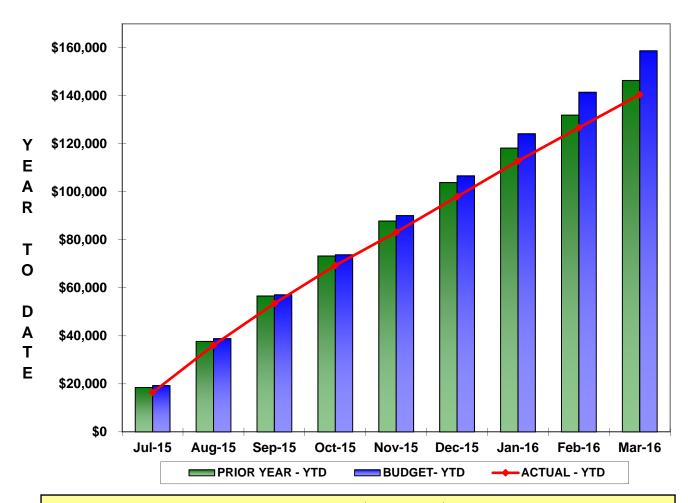


<u>Actual to Prior:</u> Year-to-date retail sales are \$235.5M and are \$4.8M (2.1%) higher than prior year due to a 1.0% increase in load.

<u>Actual to Budget:</u> Year-to-date actual retail sales are \$3.7M (1.6%) lower than budget due to lower than expected load.

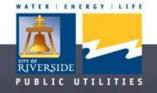


# ELECTRIC UTILITY POWER SUPPLY EXPENSES FOR THE PERIOD ENDED MARCH 31, 2016 (In Thousands)

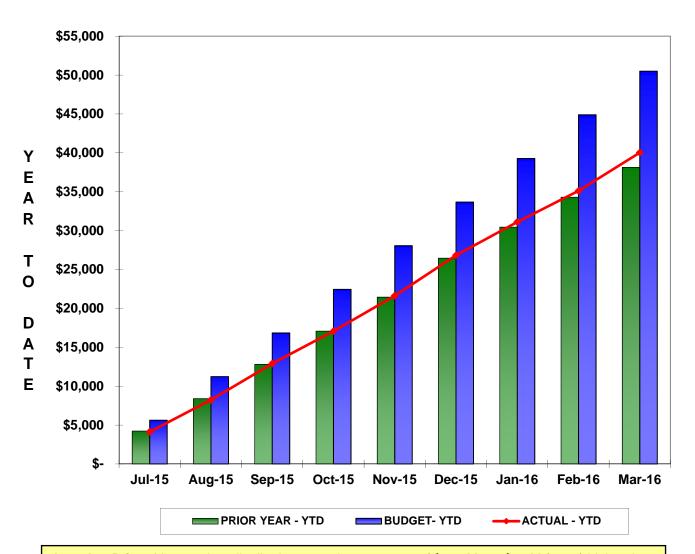


Actual to Prior: Year-to-date power supply costs of \$140.5M are \$5.9M (4.0%) lower than prior year primarily due to decreased market prices, offset by increased transmission charges.

<u>Actual to Budget:</u> Year-to-date power supply costs are \$18.3M (11.5%) lower than budget primarily due to lower than anticipated market prices and load, offset by increased transmission charges.



# ELECTRIC UTILITY DISTRIBUTION OPERATING EXPENSES FOR THE PERIOD ENDED MARCH 31, 2016 (In Thousands)

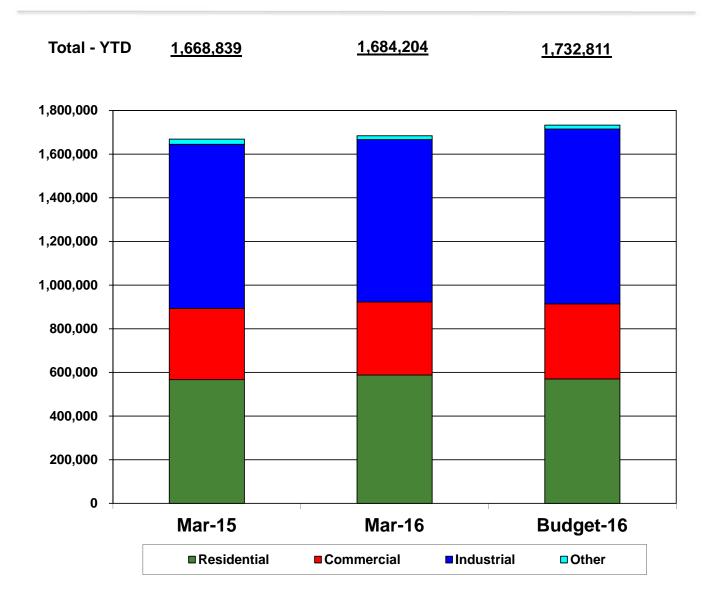


<u>Actual to Prior:</u> Year-to-date distribution operating expenses of \$40.0M are \$1.9M (5.0%) higher than prior year primarily due to an increase in personnel costs, mainly as a result of an increase in benefit costs and overtime.

<u>Actual to Budget:</u> Year-to-date operating expenses are \$10.5M (20.7%) below anticipated levels primarily due to timing of certain expenditures and savings in personnel costs, professional services, and other general operating expenses.



## ELECTRIC UTILITY RETAIL KWH SALES (In Thousands) FOR THE PERIOD ENDED MARCH 31, 2016



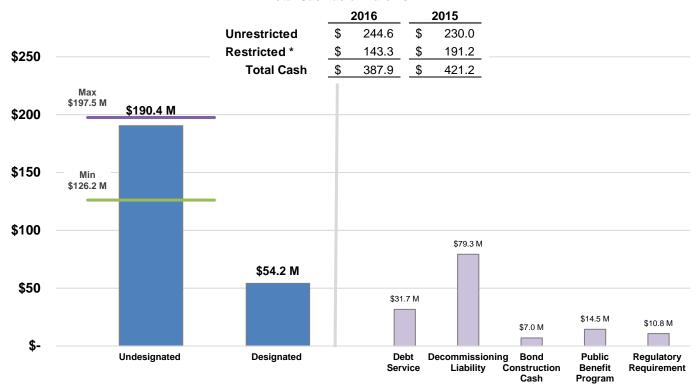
<u>Actual to Prior:</u> Retail kWh sales are 1.0% higher than prior year due to an increase in consumption in residential and commercial classes.

<u>Actual to Budget:</u> Retail kWh sales are 2.8% below budget primarily due to lower than anticipated industrial and commercial consumption.



#### ELECTRIC UTILITY CASH BALANCE MARCH 31, 2016 (In Millions)

#### Total Cash as of March 31:



<sup>\*</sup> Legally restricted for specific purposes.

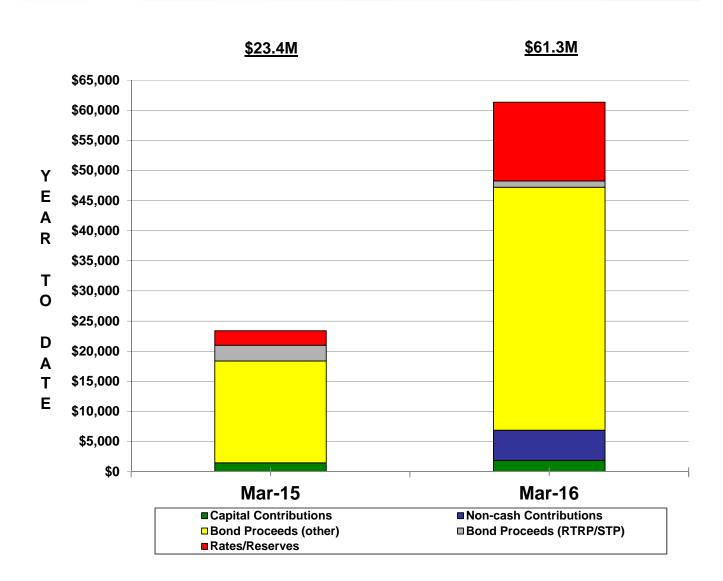
The components of Unrestricted Designated Reserves are:

	<u> </u>	15/16
Electric Reliability Fund	\$	43.9
Add'l Decommissioning Liability Reserve	\$	4.5
Customer Deposits Reserve	\$	3.6
Capital Repair/Replacement Reserve	\$	2.0
Mission Square Improvement Fund		0.2
Total Designated Reserves	\$	54.2

On March 22, 2016, the City Council approved a new cash reserve policy. Prior year amounts are not comparable in specific categories due to the new unrestricted designated and undesignated reserve structure. Overall cash balances are \$33.3M lower than prior year primarily due to the purchase of the Mission Square Building on October 13, 2015 for \$37.4M as approved by the Board and City Council. The purchase was made with a combination of undesignated reserves and bond proceeds supported by the private versus public use of the building.. In addition, there was an increase of \$4.1 million related to positive operating results and settlement recoveries offset by the funding of capital projects with bond proceeds



# ELECTRIC UTILITY CAPITAL/EQUIPMENT FUNDING MARCH 31, 2015 AND 2016 (In Thousands)



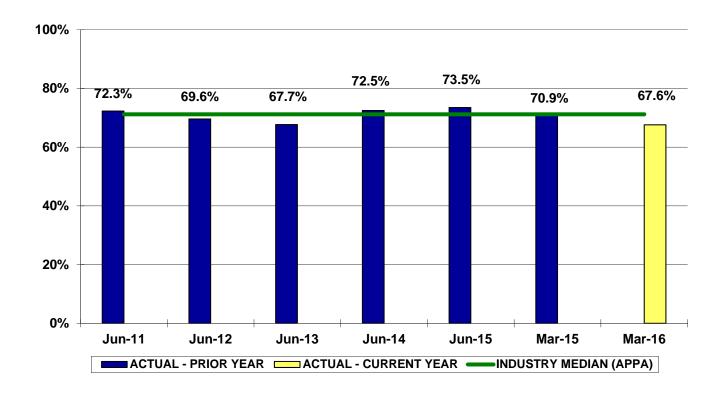
Current year capital expenses (projects + equipment) of \$61.3M are \$37.9M higher than prior year primarily due to the \$38M acquisition of the Mission Square building in October 2015.

In November 2015, the Electric Utility received a \$5M easement donation from California Baptist University, recognized as a non-cash contribution, for general access to electric system assets.



## **ELECTRIC UTILITY OPERATING RATIO**

The Operating Ratio reflects the Utility's Operating and Maintenance costs to operating revenues. A lower ratio indicates positive results. Industry Median = 71.2%



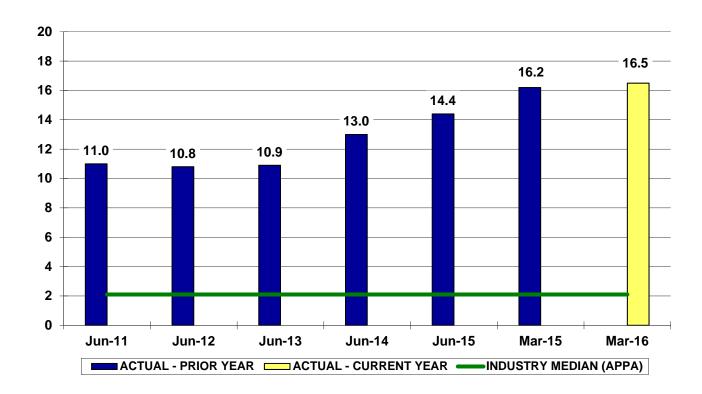
The Utility's Operating Ratio shows a 6.0 point (favorable) change from last fiscal year-end. This ratio also reflects a 3.3 point (favorable) change from prior year primarily due to lower power supply costs and an increase in retail revenues.

The Operating Ratio of 67.6% is 3.6 points lower (favorable) than the industry median of 71.2%.



### ELECTRIC UTILITY UNRESTRICTED CURRENT RATIO

The Unrestricted Current Ratio indicates the Utility's ability to meet short-term liabilities. A higher ratio indicates positive results. Industry Median = 2.1



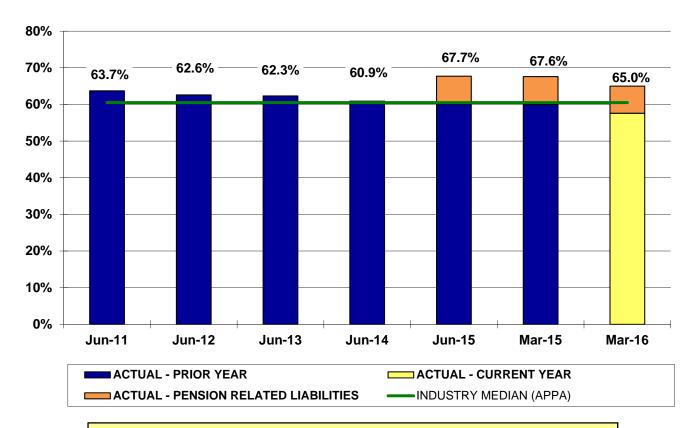
The Utility's Unrestricted Current Ratio shows a 2.1 point (favorable) change from last fiscal year-end. This ratio also reflects a .03 point change (favorable) compared to prior year due to the timing of accounts payable.

The Unrestricted Current Ratio of 16.5 is 14.5 points higher (favorable) than the industry median of 2.1, which indicates strong liquidity and positive operating results.



### ELECTRIC UTILITY DEBT RATIO

The Debt Ratio indicates what proportion of debt the Utility has in relation to Utility assets. This ratio is favorable when it is lower. Industry Median = 60.5%



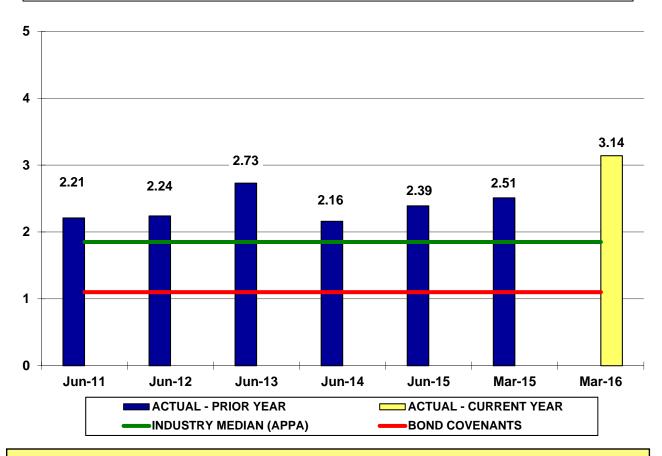
The Utility's Debt Ratio of 65.0% is 2.7 points lower (favorable) than last fiscal yearend and 2.6 points lower (favorable) than prior year primarily due to principal payments on outstanding debt.

The Debt Ratio of 65.0% is 4.5 points higher (unfavorable) than the industry median of 60.5%. Excluding pension liability, the ratio is below the industry median. The industry median does not reflect the effect of the addition of the net pension liability required of municipal agencies under new financial accounting standards, which was effective July 1, 2014. The most recent electric industry data reflects the fiscal year 2013-14.



### ELECTRIC UTILITY DEBT SERVICE COVERAGE RATIO

The Debt Service Coverage Ratio is used as a benchmark to measure the Utility's ability to produce enough cash to cover our debt service payments. A higher ratio is more favorable. Industry Median = 1.85



The Utility's Debt Service Coverage Ratio of 3.14 indicates that sufficient revenues are available to cover debt service. This ratio is higher than last fiscal year-end's ratio of 2.39 and prior year's ratio of 2.51 primarily due to positive operating results and the receipt of \$10.0M in insurance and project settlements. This ratio is higher than the industry median of 1.85.

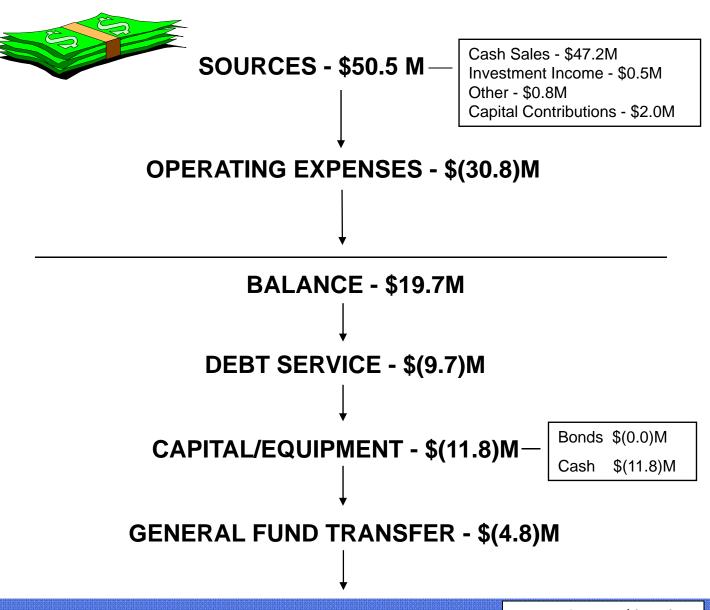
\*The 2003 Electric Refunding bond issue and all subsequent bond issues allowed for a new springing provision resulting in changes to the Debt Service Coverage Ratio calculation. This provision is only for the purposes of determining compliance with the Utility's Bond Covenants of 1.10. Under this method, the Debt Service Coverage Ratio would be 14.54 compared to the traditional calculation of 3.50.



## Water Utility Flow of Funds - Actual

(For the Nine Months Ended March 31, 2016)

#### **BEGINNING CASH BALANCES - \$89.9M**



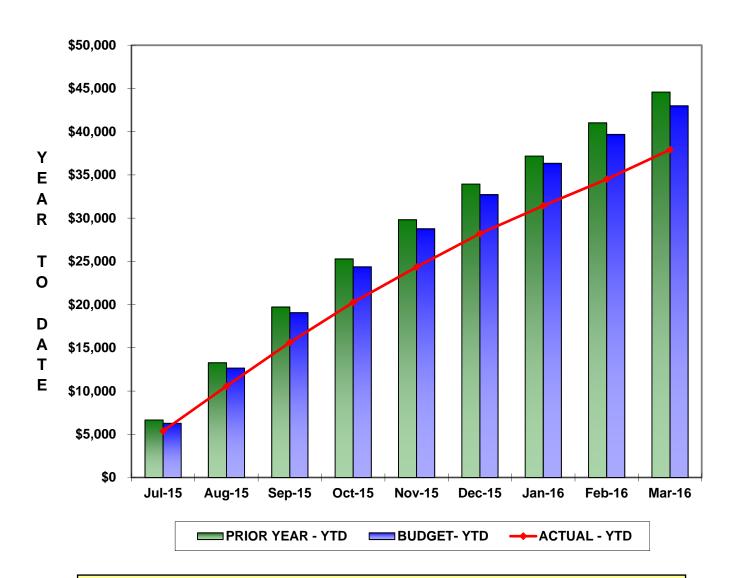
**NET DECREASE TO CASH BALANCES- (\$6.6M)** 

Unrestricted – \$(10.4)M Restricted – \$3.8M

**ENDING CASH BALANCES - \$83.3M** 



## WATER UTILITY RETAIL SALES REVENUE FOR THE PERIOD ENDED MARCH 31, 2016 (In Thousands)

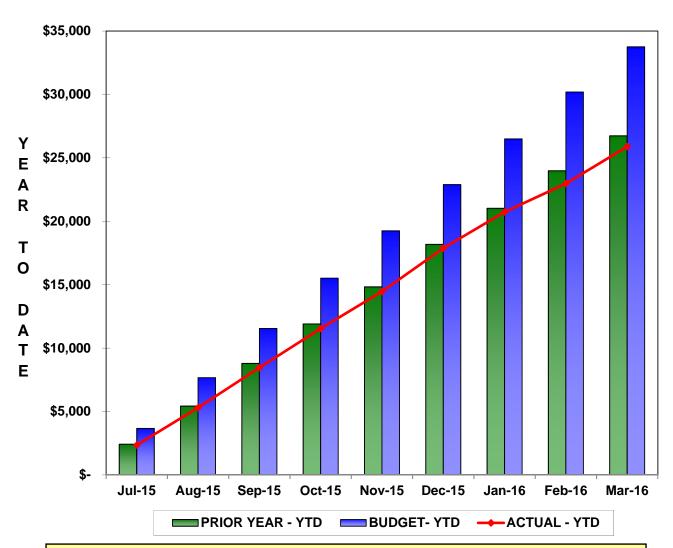


<u>Actual to Prior:</u> Year-to-date actual retail sales of \$37.9M are \$6.7M (15.0%) lower than prior year primarily due to a 16.5% decrease in consumption as a result of water conservation measures enacted due to the current drought conditions.

<u>Actual to Budget:</u> Year-to-date actual retail sales are \$5.1M (11.8%) lower than budget due to lower-than-anticipated consumption levels as a result of conservation measures taken by customers.



# WATER UTILITY DISTRIBUTION OPERATING EXPENSES FOR THE PERIOD ENDED MARCH 31, 2016 (In Thousands)

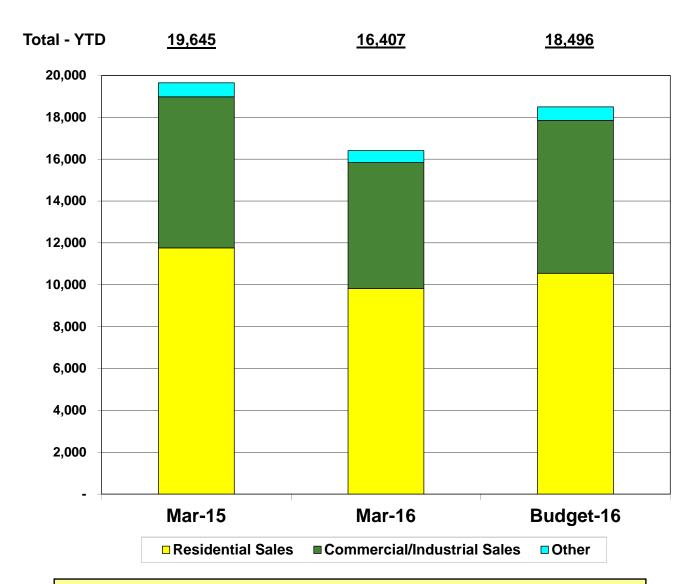


<u>Actual to Prior:</u> Year-to-date distribution operating expenses of \$25.9M are \$0.8M (3.2%) lower than prior year due to a reduction in professional services and expenses related to water pumping and production costs associated with the lower consumption levels.

<u>Actual to Budget:</u> Year-to-date operating expenses are \$7.2M (21.7%) below anticipated levels due to savings in water pumping and production costs as a result of lower consumption levels and reducing controllable expenses resulting in savings in personnel costs, professional services, and other general operating expenses.



## WATER UTILITY CCF SALES (In Thousands) FOR THE PERIOD ENDED MARCH 31, 2016



<u>Actual to Prior:</u> Retail CCF sales are 16.5% lower than prior year due to water conservation measures enacted for the current drought conditions.

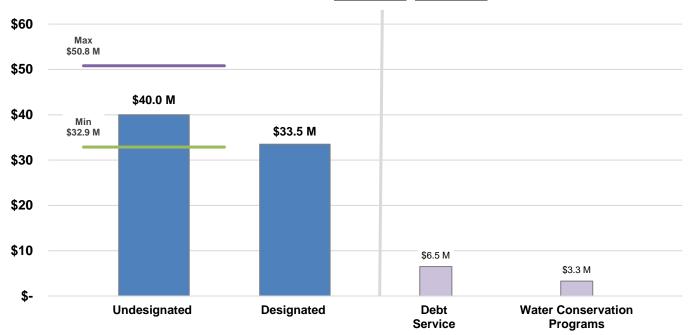
<u>Actual to Budget:</u> Retail CCF sales are 11.3% below budget due to lower-than-anticipated consumption levels as a result of conservation measures taken by customers.



#### WATER UTILITY CASH BALANCE MARCH 31,2016 (In Millions)

#### Total Cash as of March 31:

	2016		2015		
Unrestricted	\$	73.5	\$	86.0	
Restricted *	\$	9.8	\$	10.6	
Total Cash	\$	83.3	\$	96.6	



\* Legally restricted for specific purposes.

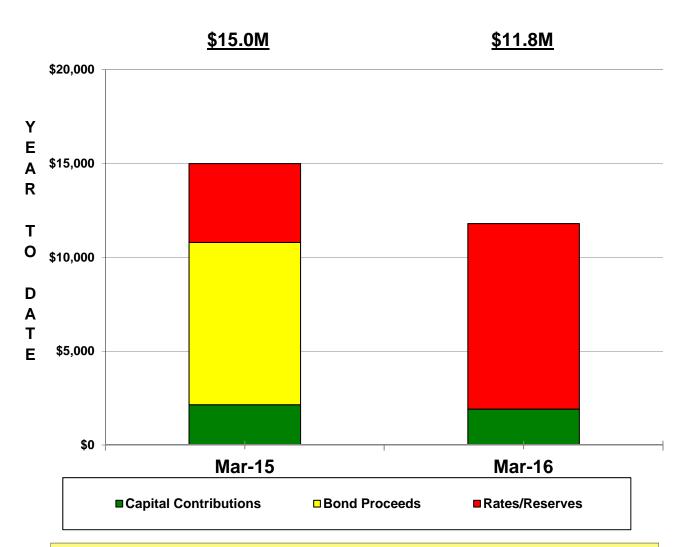
The components of Unrestricted Designated Reserves are:

	FY 15/16	
Property Reserve	\$	26.0
Recycled Water Reserve	\$	6.5
Capital Repair/Replacement Reserve	\$	0.7
Customer Deposits Reserve	\$	0.3
Total Designated Reserves	\$	33.5

On March 22, 2016, the City Council approved a new cash reserve policy. Prior year amounts are not comparable due to the new unrestricted designated and undesignated structure. Overall cash balances are \$13.3M lower than prior year primarily due to the use of undesignated reserve for capital projects customarily funded by bonds. Staff is currently analyzing the Water Utility's future infrastructure needs including the source of funding. With the City Council approved Reimbursement Resolution, use of undesignated reserve currently for capital projects may be reimbursed by future bond proceeds should the City decide that a bond issuance will be beneficial for capital financing.



# WATER UTILITY CAPITAL/EQUIPMENT FUNDING MARCH 31, 2015 AND 2016 (In Thousands)

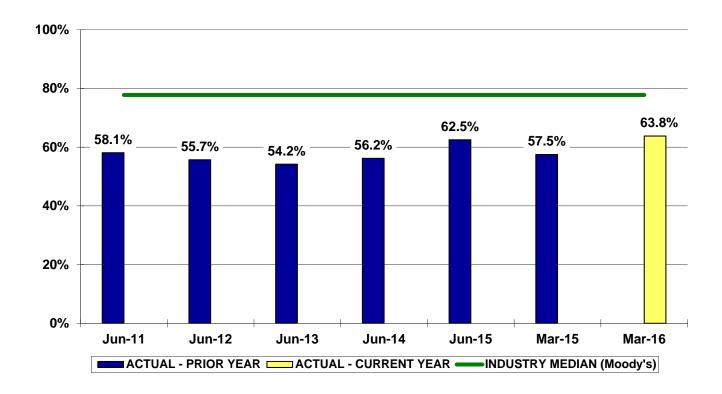


Current year capital expenses (capital projects + equipment) of \$11.8M are \$3.2M lower than prior year mainly due to a reduction in main replacements as staff continues to monitor cash reserve levels as a response to the decrease in revenues due to the severe drought.



### WATER UTILITY OPERATING RATIO

The Operating Ratio compares the Utility's Operating and Maintenance costs to operating revenues. A lower ratio indicates positive results. Industry Median = 77.8%



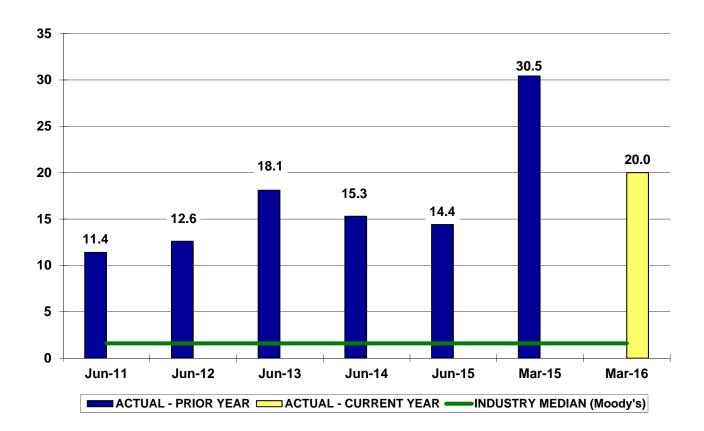
The Utility's Operating Ratio shows a 1.3 point (unfavorable) change from last fiscal year-end. This ratio also reflects a 6.3 point (unfavorable) change from prior year primarily due to a decrease in operating revenues as a result of conservation measures mandated by the State.

The Operating Ratio of 63.8% is 14.0 points lower (favorable) than the industry median of 77.8% which indicates strong operating results, as compared to other peer utilities.



### WATER UTILITY UNRESTRICTED CURRENT RATIO

The Unrestricted Current Ratio indicates the Utility's ability to meet short-term liabilities. A higher ratio indicates positive results. Industry Median = 1.6



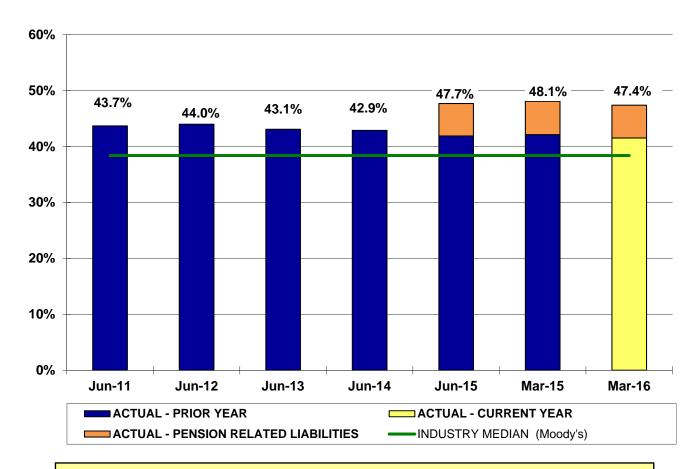
The Utility's Unrestricted Current Ratio shows a 5.6 point (favorable) increase from last fiscal year-end. This ratio also reflects a 10.5 point (unfavorable) change from prior year due to a decrease in cash and cash equivalents, due to the use of reserves on capital projects which are customarily funded by bonds.

The Unrestricted Current Ratio of 20.0 is 18.4 points higher (favorable) than the industry median of 1.6 which indicates strong liquidity and positive operating results, as compared to other peer utilities.



### WATER UTILITY DEBT RATIO

The Debt Ratio indicates what proportion of debt the Utility has in relation to Utility assets. This ratio is favorable when it is lower. Industry Median = 38.4%



The Utility's Debt Ratio of 47.4% is 0.3 points lower (favorable) than last fiscal year-end and 0.7 points lower (favorable) than prior year primarily due to principal payments on outstanding debt.

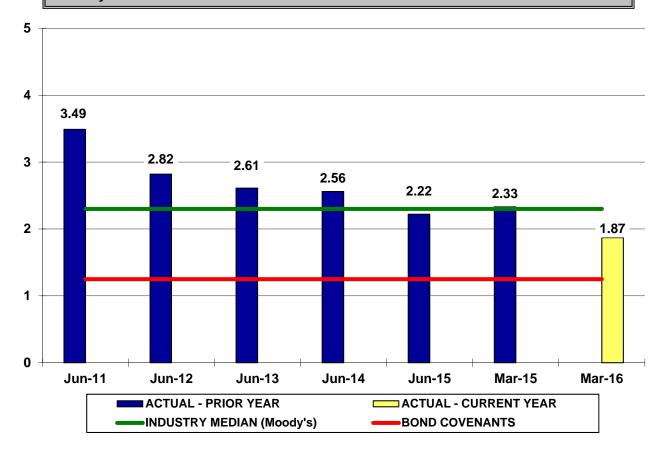
The Debt Ratio is 9.0 points higher (unfavorable) than the industry median of 38.4%. The industry median does not reflect the effect of the addition of the net pension liability required of municipal agencies under new financial accounting standards, which was effective July 1, 2014. The most recent water industry data reflects the fiscal year 2013-14.



### WATER UTILITY DEBT SERVICE COVERAGE RATIO

The Debt Service Coverage Ratio is used as a benchmark to measure the Utility's ability to produce enough cash to cover our debt service payments. A higher ratio is more favorable.

Industry Median = 2.3



The Debt Service Coverage Ratio of 1.87 indicates that sufficient revenues are available to cover debt service. This ratio is lower than last fiscal year-end's ratio of 2.22 and prior year's ratio of 2.33 as a result of lower operating revenues due to water conservation measures.

This ratio is higher than the Utility's Bond Covenants of 1.25.

