



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL **DATE: JUNE 28, 2016**
FROM: PUBLIC WORKS DEPARTMENT **WARDS: ALL**
SUBJECT: PURCHASE OF COMPRESSED NATURAL GAS (CNG) REGENERATIVE AIR STREET SWEEPER FOR \$341,791.90

ISSUE:

The issue for City Council consideration is the approval to purchase the demonstration model of the CNG Regenerative Air Street Sweeper from Mar-Co Equipment Company in the amount of \$341,791.90.

RECOMMENDATION:

That the City Council approve the purchase of the demonstration model of the CNG Regenerative Air Street Sweeper from Mar-Co Equipment Company, of Pomona, California, for the amount of \$341,791.90.

BACKGROUND:

On July 14, 2015, BID 7326 for a CNG Regenerative Air Sweeper was awarded to Mar-Co Equipment Company in the amount of \$354,291.90. Adding the regenerative air sweeper to the street sweeping program allows for removal of various types of debris that the current broom sweepers cannot process such as fine sand, silt, pine needles, and large piles of leaves. The system uses a controlled blast of air to dislodge debris from the surface, then the debris is picked up by a heavy duty suction head.

In April 2016, Mar-Co Equipment Company conducted a demonstration for the City using a similar unit. The demonstration sweeper was very effective and the Public Works Department has been provided the opportunity to purchase the demonstration sweeper at a reduced cost.

The demonstration sweeper is like new with about 6,000 miles and 327 hours on it. Additionally, it will be modified to meet the same specifications as those stated in BID 7326 and it will have a full warranty as if it were purchased new. The cost will be \$341,791.90 which is a savings of approximately \$12,500. Furthermore, the demonstration model of the sweeper will be available thirty days after the purchase order is created as an alternative to the standard nine month turnaround time for a new unit. Therefore, in lieu of purchasing a new Compressed Natural Gas Regenerative Air Sweeper, the Public Works Department recommends purchasing the demonstration unit as described herein.

This purchase is in accordance with Purchasing Resolution No. 22576, Section 201(g), allowing

for purchase when goods or services can be procured from a contractor who offers the same or better price as previously offered under competitive procurement.

The Purchasing Services Manager and General Services Director concur with the recommendation above.

FISCAL IMPACT:

There is no fiscal impact to the General Fund. The total vehicle cost of \$341,791.90 will be funded by the Street Sweeping equipment budget. Sufficient funds are available in the Public Works Department Account No. 4130400-462100 to cover this purchase.

Prepared by: Kris Martinez, Public Works Director
Certified as to
availability of funds: Scott G. Miller, Interim Finance Director/Treasurer
Approved by: Al Zelinka, FAICP, Assistant City Manager
Approved as to form: Gary G. Geuss, City Attorney