

RIVERSIDE PUBLIC UTILITIES

Board Memorandum

BOARD OF PUBLIC UTILITIES

DATE: JANUARY 9, 2017

ITEM NO: 12

SUBJECT: MAINTENANCE AND SUPPORT AGREEMENT WITH STANLEY CONVERGENT SECURITY SOLUTIONS, INC., NAPERVILLE, ILLINOIS, FOR ELECTRONIC SECURITY PROJECT INVOLVING MULTIPLE ELECTRIC AND COMMUNICATION FACILITIES - IN THE AMOUNT OF \$589,000 - APPROVAL OF WORK ORDER NO. 1704116 FOR \$600,000

ISSUES:

Approve a Maintenance and Support Agreement with Stanley Convergent Security Solutions, Inc., for reliable operation of Electronic Security Monitoring and Access Control System protecting Riverside Public Utilities' Critical Infrastructure, in the amount of \$588,656.16 and approve Work Order No. 1704116 for \$600,000.

RECOMMENDATIONS:

That the Board of Public Utilities:

1. Approve the Maintenance and Support Agreement with Stanley Convergent Security Solutions, Inc. in the amount \$588,656.16;
2. Approve Work Order No. 1704116 for \$600,000; and
3. Authorize the City Manager or designee to execute the necessary Agreement.

BACKGROUND:

On September 16, 2011, Riverside Public Utilities (RPU) Board approved a Design-Build Agreement with Baker Electric, Inc., in the amount of \$3,482,762 to install an Electronic Security Monitoring and Access Control System at electric substations, generation facilities, radio sites, and the Utilities Operations Center. Baker Electric selected Stanley Convergent Security Solutions (Stanley) to design, install, program and configure a custom proprietary security control system to address RPU's physical security needs at those locations, including lighting, motion sensors, video cameras and access controls.

Prior to the installation of the new security system, RPU experienced a number of thefts and vandalism to these facilities. These instances significantly impacted the reliability of the power system, reduced the safety of RPU crews working at the facilities, and increased operating and maintenance costs. Since finalizing the installation of the new system in February 2015, there have been no instances of vandalism or theft reported at these locations. In addition, RPU recently conducted a physical security assessment which noted strengths in lighting and intrusion detection at these facilities.

DISCUSSION:

Stanley provided maintenance and support for its proprietary systems throughout the project and for the warranty period extending one year after project completion. To continue to meet current security standards for RPU, as well as future requirements of the Western Electricity Coordinating Council and the North American Electric Reliability Corporation, staff is recommending continuing services provided by Stanley Convergent Security Solutions, Inc. (Stanley) for the term of four (4) years. The Maintenance and Service Agreement will provide RPU support service for existing installed security system, scheduled preventative maintenance on a semi-annual basis for all system components, replacement parts and repairs, and software support and updates.

This is a direct negotiation with a selected vendor and a Request for Proposals has not been issued. The Maintenance and Support Agreement is sole source procurement for goods and services for the proprietary security system developed and installed by Stanley. Under Section 201(c) of City Council Resolution No. 22576, formal competitive procurement is not required if the procurement can only be obtained from a sole source or timely from a single source and the City's Purchasing Services Manager is satisfied that the best price, terms and conditions for the procurement have been negotiated. Here, the procurement can only be obtained from a single source, for the reasons noted above, and the City's Purchasing Services Manager is satisfied that the best price, terms and conditions for the procurement have been negotiated.

The project breakdown is proposed as follows:

Project Breakdown	
Engineering Performed By:	Stanley Convergent Security, Inc.
Electrical Work Performed By:	Stanley Convergent Security, Inc.
Anticipated Start Date:	1/30/2017
Anticipated Duration:	4 years or 48 months
Coordination Required With:	RPU, IT, and General Services staff
Reimbursements:	None

The expenditure for Work Order No. 1704116 is summarized in the following table:

Work Order Breakdown	Amount (\$)	% of Total
Preventative Maintenance Agreement and On Call Technical Service per agreement.	\$588,657	98.5%
Service Rate Charges, Overtime or Holidays, if needed.	\$11,343	2.5%
Total	\$600,000	100%

The Purchasing Services Manager concurs that the recommended actions comply with the City of Riverside's Purchasing Resolution No. 22576.

FISCAL IMPACT:

The total fiscal impact is \$600,000. Sufficient funds are available in Public Utilities' Electric Professional Services Accounts 6100000-421000, 6105000-421000, 6120130-421000, and 6120140-421000. Any water facility related costs will be determined and allocated to the Water Division in conjunction with year-end entries.

Prepared by: George R. Hanson, Utilities Assistant General Manager/Energy Delivery
 Approved by: Girish Balachandran, Utilities General Manager
 Approved by: John A. Russo, City Manager
 Approved as to form: Gary G. Geuss, City Attorney

Certifies availability

of funds:

Laura Chavez-Nomura, Utilities Assistant General Manager/Finance

Attachments:

1. Stanley Convergent Security Solutions, Inc. - Maintenance and Service Agreement
2. Presentation