

**ANNUAL REPORT
On the
Riverside Downtown Parking and Business Improvement Area**

**Renewal of the BID levy
For the year January 1 – December 31, 2018**

Prepared by the
**Advisory Board
Of the Riverside Downtown Parking
And Business Improvement Area**



STROLL. DINE. SHOP. EXPLORE.
It's all in Downtown Riverside—
www.RiversideDowntown.org

**Advisory Board of the
Riverside Downtown Parking and Business Improvement Area**

A. Introduction

The Advisory Board of the Riverside Downtown Parking and Business Improvement Area (“RDPBIA”) has caused this Annual Report to be prepared and they have reviewed and approved it at their meeting held on August 9, 2017. The purpose of this Annual Report is to comply with the provisions of the State of California Streets and Highways Code Division 18, Part 6, City of Riverside Ordinance No. 5303, and the Riverside Municipal Code Chapter 3.46, all of which require preparation of this Annual Report.

The RDPBIA was established on January 1, 1986 with the boundaries of Tequesquite Arroyo on the South, First Street on the North, the 91 Freeway on the east and generally the first tier of lots on the west side of Brockton Avenue on the West. The boundaries of the RDPBIA have been changed twice since that date to extend the boundaries East past the 91 Freeway to the railway tracks, North from 6th Street to 1st Street, and South from University Avenue to 14th Street, and then to include both sides of Market Street from First Street to the 60 Freeway. The current boundaries of the RDPBIA are as indicated on the attached map.

The assessment levy of the RDPBIA has been at the 100% statutorily authorized level since July 1, 2000, which means the base business license tax levied by the City of Riverside is increased by 100%.

B. JANUARY 1 – DECEMBER 31, 2018 PROGRAM

In accord with the above-noted State Code (specifically Section 36533), the Annual Report shall contain the following:

(1) Any proposed changes in the boundaries of the parking and business improvement area or in any benefit zones within the area.

There is no proposed change in the RDPBIA boundaries for the 2018 year.

(2) The improvement and activities to be provided for the year.

In accordance with City Ordinance No. 5303 and Chapter 3.46 of the Riverside Municipal Code, we have outlined the activities, improvements, and new efforts being recommended for the year 2018. In order to better understand the recommended activities, improvements, and efforts for 2018, this report also provides details of the activities and programs of the RDPBIA in 2017.

The recommended activities are planned based upon the 100% tax assessment as it currently exists, and within the boundaries of the RDPBIA as indicated in Section B (1) above.

Overview

The RDPBIA is administered by the Riverside Downtown Partnership (RDP), a non-profit organization that was formed in 1981 by a group of downtown business owners and stakeholders. RDP was charged with the responsibility for the RDPBIA when it was created in 1986. At the time the RDPBIA was established, RDP determined six areas on which to focus its efforts. These areas were parking activities, beautification, public events, music in public places, promotion of business activities, and security.

In 2006, the RDP Board of Directors adopted a vision for downtown Riverside, and a new mission for RDP to reflect that vision.

RDP's vision for downtown Riverside is that: "Downtown Riverside is the regional destination for businesses and service industries. With employment opportunities and attractive locations for growth, downtown Riverside is recognized for the quality of its cultural life, concentration of arts, educational programs, and urban living opportunities".

RDP's mission is that: "The Riverside Downtown Partnership will promote, represent, and manage an environment to support downtown Riverside as a regional destination for economic, arts, cultural, and residential uses."

RDP's goals are to:

- Promote downtown Riverside as a destination for residents and regional visitors.
- Develop and enhance RDP's influence and activities with downtown stakeholders.
- Promote Riverside as a regional center for private sector commercial and residential development.

The vision and mission drove the development of goals and a strategic plan for the future. The last strategic plan was adopted in December 2013 to cover the three year period from 2014 to 2016. As no substantive change is being made to the vision and mission or to the goals and tactics, a strategic plan was not prepared for the three year period 2017 to 2019. Instead, RDP is preparing a multi-year operational plan as a long-term guide for the organization. Adjustments to the plan will be made as appropriate.

Parking Activities



Adequate, safe parking is important to the growth and development of any downtown. The RDPBIA is involved with downtown parking with maps to assist visitors, patrolling of downtown parking garages and lots through the Ambassador Program, and input to the City on specific issues.

To assist visitors in finding their way around downtown, the RDPBIA partnered with the City and with the Riverside Convention and Visitors Bureau to produce a downtown directory map. The map is distributed in a number of locations including the Jury Room, downtown hotels, the Riverside Convention Center, and the map stands located on Main Street which are stocked by the RDPBIA.

Under the Ambassador Program, uniformed personnel patrol the downtown core in an electric vehicle seven days a week from 9 am to 5 pm weekdays, 6:30 pm to 2:30 pm evenings Monday to Friday, and from 10:30 am to 2:30 am on weekends. Evenings and weekends are focused on patrolling the downtown parking garages and lots with the majority of funding provided through a separate contract. During the weekdays, Ambassadors patrol downtown garages and lots as a part of their downtown route. A portion of the evening and weekend patrols and all of the weekday patrols are funded through the RDPBIA.

One key function of the RDPBIA is to work with the City to provide convenient and accessible parking for downtown visitors and patrons. The RDPBIA provides input to the City Council and the City's Transportation Committee on parking issues such as public parking supply and also provides suggestions for the improvement of parking overall. The RDPBIA also works with the City's Public Parking Services Department on issues relevant to businesses and visitors.

The RDPBIA will continue the above noted parking activities through 2018. Other parking initiatives may be considered as proposed by the RDP Land Use Committee in response to issues and concerns raised by downtown businesses.

Beautification

The RDPBIA's past beautification efforts included the purchase of a large sidewalk sweeper for use by the City in maintaining Main Street and surrounding sidewalks. The RDPBIA will continue to provide the sweeper for use in 2018.

The RDPBIA also provides support for ad hoc projects such as the repair of the historic pergola on Mission Inn Avenue near Lime. These projects are addressed as they come up, and monitored through the RDP Land Use Committee.

Public Events

The RDPBIA provides funding and support for downtown events through several ways; direct financial sponsorship, allocation of internal resources, and promotion of events through print and electronic media. A monthly calendar of events is produced and posted in various locations downtown as well as on the RDPBIA website.

A number of downtown events such as Lunar Fest, the Riverside Dickens Festival, the Mission Inn Run, and the Chanukah Festival have received cash sponsorships annually for a number of years. The activities of the RDPBIA in this area reflect the emphasis on partnering to better leverage available funds and to help other organizations be more successful. The RDPBIA also supports events that do not occur each year such as the Long Night of Arts and Innovation. The RDPBIA will continue this support in 2018.



Music in Public Places



The RDPBIA continued the lunchtime concert series, Concerts at City Hall, in 2017. The concert series featured local performers and drew county employees and jurors to the City Hall area and the surrounding restaurants. The concert series will continue in 2018 but due to the heat will move to the Benjamin Franklin Stage near Ninth to take advantage of the City Hall breezeway.

The RDPBIA sponsored the 2017 Rhythm of Riverside summer concerts in Fairmount Park as well as the videotaping of the Riverside Sings competition. The RDPBIA will continue to support the summer concerts in Fairmount Park in 2018.



The RDPBIA partnered with the Riverside Arts Council to integrate the former Mayor's Ball and the Summer Street Jam into the inaugural Riverside Art and Music on Saturday, September 17th from 3 pm to 10 pm. The festival celebrated arts and music and closed University from Lemon to Market in downtown Riverside.



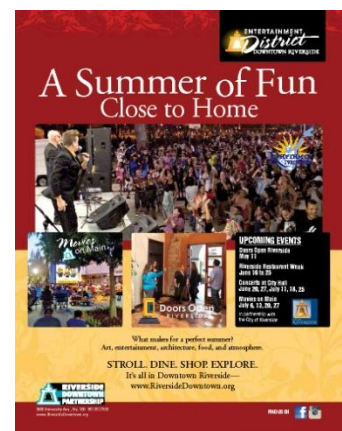
The Festival will return for its second year on Saturday, September 9th. Due to RTA's new grid system and University being a major bus route for downtown, the event will move and close Ninth Street from Lemon to the alley way before Market Street. The stage will be located at the intersection of Orange and Ninth with audience viewing area on Orange back to University. Cultural performances will be featured on the stage until 7 pm when local bands will play until 10 pm. Art and cultural exhibits will be on Ninth Street from Lemon to just before City Hall and will feature local artists and arts group offering demonstrations, workshops, and sales.

Promotion of business activities

The RDPBIA promotes downtown Riverside as a destination for residents and regional visitors and through that, promotes downtown businesses. The RDPBIA promotes downtown, downtown businesses, and downtown attractions and offerings through print media, electronic media, and other communications and marketing methods.

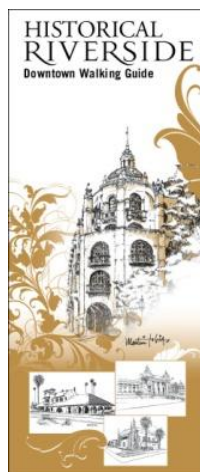


Destination marketing ads showcasing downtown Riverside as an affordable destination are placed in select magazines in target areas and scheduled in 'pulses' through the spring and fall shoulder seasons to create maximum awareness and have maximum impact. The ads are intended to raise awareness of downtown Riverside as



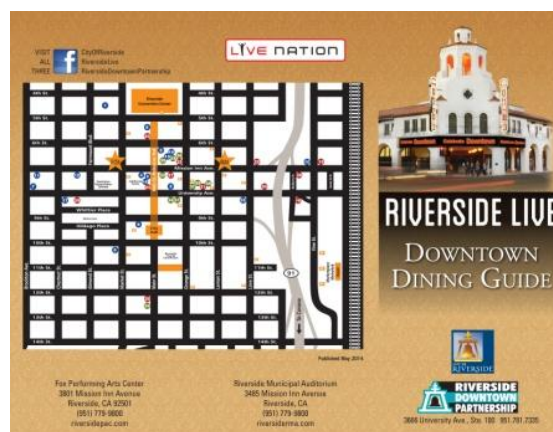
a destination and drive people to the website for more information. The destination marketing campaign will continue in 2018.

The RDPBIA produces a Pocket and Dining Guide that lists all downtown shops and most services, and provides information on downtown restaurants by category. The Guide is provided to the Convention and Visitors Bureau, the City's concierge desk in City Hall, downtown hotels and shops, attractions such as museums, and to the Jury Room in the Justice Center. The guide can be downloaded from www.riversidedowntown.org. The RDPBIA will continue to produce the Guide in 2018.

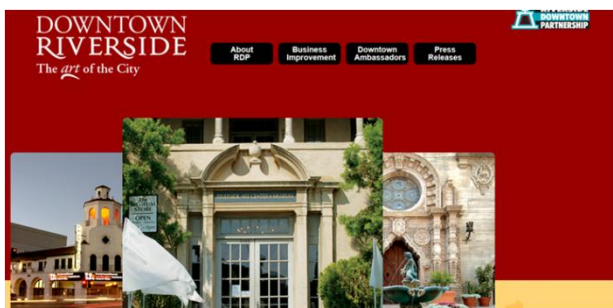


The RDPBIA produces Historical Riverside Downtown Walking Guide which is a self-guided tour of historic downtown buildings with illustrations by noted Riverside artist, Marty Tobias. The Walking Guide is available free of charge to visitors to the City's concierge desk in City Hall, the Mission Inn Museum, the downtown Public Library, the Metropolitan Museum, and through the Convention and Visitors Bureau, and is available for download from www.riversidedowntown.org. The RDPBIA will continue to distribute the Walking Guide in 2018 to downtown visitors.

The RDPBIA also produces a special dining guide targeted toward patrons of the Fox Performing Arts Center and the Riverside Municipal Auditorium. The guide shows downtown restaurants in proximity to both venues and categorizes them by pre and post show offerings. This special dining guide will continue to be distributed in 2018.



Electronic media efforts by the RDPBIA include a website to promote downtown and its attractions. The RDPBIA website is mobile friendly with a mapping feature. The RDPBIA also increased its social media efforts, particularly on Facebook and the pages for the organization and specific events. These electronic media efforts will continue in 2018.

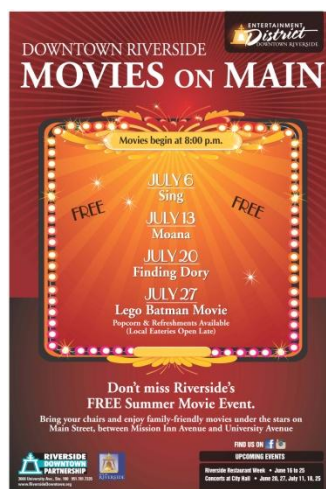




Communication and marketing methods include press releases to various media outlets on downtown attractions, editorial content on downtown activities in selected magazines, and a monthly newsletter distributed to all businesses in the RDPBIA to communicate items of interest and importance and to help build business capacity. The newsletter includes information on events and issues, updates from the Ward One and Ward Two council members, plus business tips and strategies and security updates.

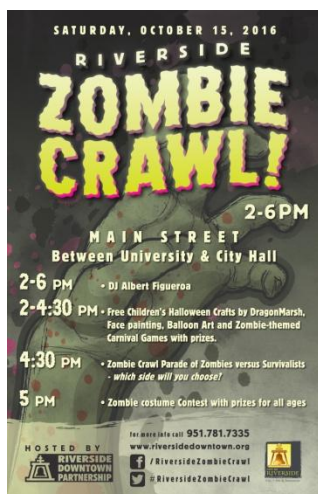


The RDPBIA also produces a monthly calendar of downtown events and distributes a monthly event notice through Constant Contact.



The RDPBIA produces several seasonal events to draw visitors in targeted demographic groups to downtown Riverside. These events include Movies on Main with family oriented movies shown in the Civic Plaza on a large outdoor screen in July.

Four movies were shown in 2017 and the RDPBIA intends to do the same in 2018.



The other seasonal event is the Riverside Zombie Crawl, launched by the RDPBIA in 2011 to complement the California Riverside Ballet's Ghostwalk and help brand downtown Riverside as Halloween Central.

The event has grown increasingly popular with entire families coming dressed up as either Zombies or Survivalists. It is the only event of its nature in the region. The 2017 event is expected to attract approximately 1,000 people. The RDPBIA plans to continue the event in 2018.



Doors Open Riverside was introduced in May 2016. The event was a partnership between the City of Riverside, the Mission Inn Museum and Foundation, the Old Riverside Foundation, the Riverside Arts Council, and the RDPBIA. An estimated 1,000 people took the opportunity to tour historic churches and buildings including several private buildings not normally open to the public.



The success of the inaugural event led to the second annual Doors Open Riverside with several new additions including the Camp Anza Officers Club and Evergreen Historic Cemetery. Doors Open Riverside has the distinction of currently being the only event of its type in



California. The event will be continued in 2018.

The RDPBIA's retail initiative was launched in 2012 to build the brand of downtown Riverside as a destination fashion district for the Inland Empire and promote downtown retailers and salons.



There are two shows each year, both in partnership with local health organizations to highlight women's health issues. In February, the RDPPBIA is part of the Riverside Community Hospital's Red Dress Fashion Show and Luncheon in support of women's heart health.



The October show is a partnership with The Pink Ribbon Place, a program of the Riverside Community Health Foundation in support of breast cancer awareness.



Both fashion shows will continue in 2018.

The RDPBIA launched Downtown Riverside celebrates Restaurant Week in June 2013 to raise awareness of downtown Riverside as a dining destination and to encourage patrons to visit downtown restaurants during the slower summer months. In 2014 the City of Riverside, the Arlington Business Partnership, and the RDPBIA partnered to expand the promotion city wide with significant online and radio advertising.

Riverside Restaurant Week was continued in 2017. Plans are to continue the promotion in 2018 with an analysis and assessment of the benefit to both the City and participants.



CALIFORNIA CREDIT TAX CREDIT

PRESENTATION

RIVERSIDE

July 16, 2017
2:30 - 3:30 pm
City of Riverside
Council Chambers
3000 Main Street
Riverside, CA 92522

Don't Leave Money on the Table: State of California Offering Over \$200 Billion in Tax Credits to Businesses of All Sizes

The opportunity is here to let us, on-line, open up all business owner, free and coming your way. Join senior officials from the Governor's Office of Business and Economic Development (GO-Biz) for a free one hour business development presentation in your area and get local industry leaders on how to apply for this tax credit program.

Register at www.business.ca.gov

The RDPBIA works with other organizations to promote downtown businesses. These efforts include working with the Riverside Convention and Visitors Bureau to and special offers to conventioners to support bids for conventions and They also include working with the council to cross market venues and the monthly Arts Walk. These efforts



The Ambassador program is the most significant security effort of the RDPBIA. The Ambassadors patrol the downtown core weekdays from 9 am to 5 pm, providing a visible safety presence and acting as the eyes and ears of the police with respect to panhandling and other security issues. The Ambassadors also patrol weeknights from 6:30 pm to 2:30 am, and weekends from 10:30 am to 2:30 am with specific focus on downtown City parking garages and parking lots

The RDPBIA also coordinates information meetings for hospitality establishments. A meeting was held in March to discuss security and other concerns including the designated driver program under RADD. Another meeting is planned for August. The RDPBIA intends to hold several meetings in 2018.



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safety. The Safety Patrol will also include security patrols through downtown City Parking Garages between 9 PM and 5 AM from Thursday through Sunday. Those patrols will be in addition to those provided by the RDP Downtown Ambassadors.

The RDPBIA's Board of Directors approved a \$50,000 financial contribution to Year 1 and subject to the renewal of the Business Improvement District (BID), a \$50,000 financial contribution to Year 2 of the Streetplus Safety Patrol. This funding is in support of the City's funding of \$338,172 annually.

City Match Monies

Each year the City of Riverside provides \$100,000 in matching funds under a 10 year agreement that runs from 2010 to 2020. The City Match monies are used by the RDPBIA for a number of purposes, ranging from marketing programs, events, and security programs and equipment. The RDPBIA does not take any contribution to overhead or administration from the City Match monies, instead using 100% of the monies for the designated purpose.

In 2017, the RDPBIA used the City Match monies for print and other promotion, City sponsored events such as Rhythm of Riverside, retail promotional events, security, and other economic purposes. RDPBIA will continue the use of these funds for the same purposes in 2018.

(3) An estimate of the cost of providing the improvements and the activities for the year.

An estimate of the cost of providing the activities and the improvements for the year 2018 is shown in the accompanying table. The cost of providing all improvements and activities in 2018 is based on anticipated business tax levy revenue for that year.

Activity	2018 Cost
Parking	\$10,000
Beautification	\$7,500
Events	\$15,000
Music	\$25,000
Promotion	\$200,000
Security	\$110,000
Total	\$367,500

Additional revenue received during 2018 will be used to fund additional efforts in the areas of Public Events, Promotion of Business Activities, and Security.

(4) The method and basis for levying the assessment in sufficient detail to allow each business owner to estimate the amount of the assessment to be levied against his or her business for the year.

It is proposed that the existing 100% business tax assessment be continued within the existing boundaries of the RDPBIA. The method for levying this 100% tax assessment is to take the base business tax levied by the City of Riverside and increase it by 100%. In order to allow each

business owner to estimate the amount of the assessment to be levied against his or her business for the year 2018, the following example has been provided:

100% ASSESSMENT: EXAMPLE BUSINESS TAX PAYMENT				
<i>Base Amount Paid to City</i>		<i>100% amount Paid to RDPBIA</i>		<i>Total Paid by BID Business Owner</i>
\$100	+	\$100	=	\$200

To provide information to new and renewing business owners on the benefits of the RDPBIA, a handout has been prepared for the Business Tax Department to distribute with business license and tax applications. The handout is attached to this report for reference.

(5) The amount of any surplus or deficit revenues to be carried over from a previous year.

An operational surplus of approximately \$70,961 was reported at the fiscal year-end of June 2017. The budget adopted by the RDPBIA for the fiscal year of July 1, 2016 to June 30, 2017 reflected a balanced budget for the year. The operational surplus reported was due largely to higher than anticipated BID levy income of \$62,823 during the year.

The RDPBIA Board approved a balanced budget for the fiscal year of July 1, 2017 to June 30, 2018. As a result, it is anticipated that there will be no significant operational surplus or deficit carried over from calendar year 2017, other than that due to timing of income and/or expenses.

(6) The amount of any contributions to be made from sources other than assessments levied pursuant to this part.

The Board of Directors of the Riverside Downtown Partnership, a California non-profit corporation, acts as the Advisory Board for the RDPBIA and has caused this report to be prepared. In addition to funds from the 100% tax assessment, the Riverside Downtown Partnership receives funds and contributions from sources other than from tax assessments. The contribution sources are listed below. Said funds are in addition to the assessments described above and covered by this part, however, they are spent on improvements and activities within the RDPBIA.

- Parking Security Contract
- Membership Dues
- Sponsorships, Promotions and Events

TOTAL CONTRIBUTIONS FROM OTHER SOURCES

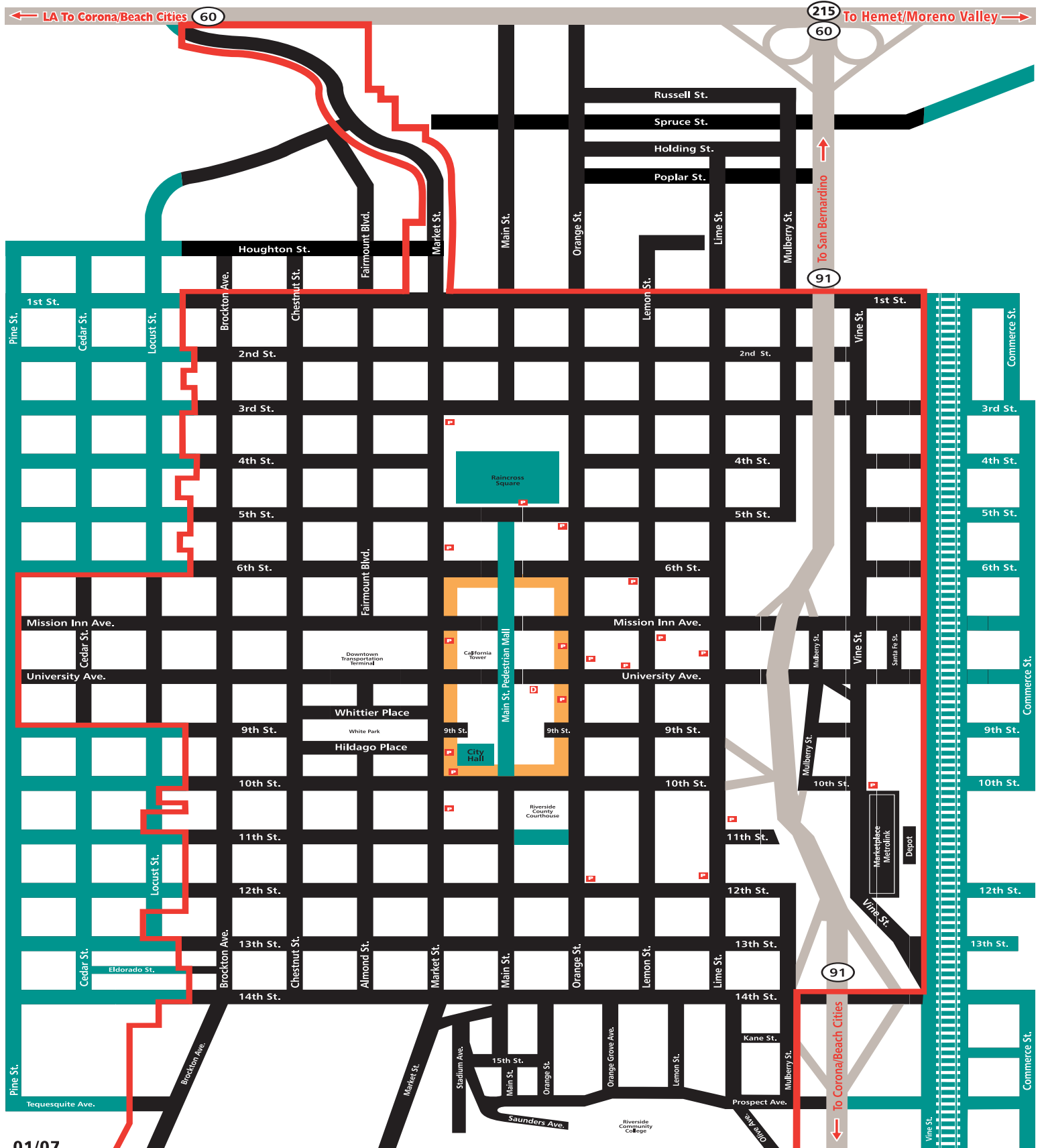
\$108,160

Respectively submitted,

Advisory Board
Riverside Downtown Parking and Business Improvement Area



BID BOUNDARIES



Overview of the Riverside Downtown Partnership

History

The Riverside Downtown Partnership was formed in 1981 when downtown business owners and others saw a need for an organization to oversee promoting and managing the downtown area. When the Downtown Parking and Business Improvement District was created in 1986, the Riverside Downtown Association was charged with the responsibility of managing the District, commonly referred to as the Downtown BID. RDP still continues to manage the Downtown BID. The BID Assessment, equal to 100% of the Business Tax, must be approved by the City Council for the beginning of each calendar year.

Goals

RDP has three broad goals:

- Promote downtown Riverside as a destination for residents and regional visitors.
- Develop and enhance RDP's influence and activities with downtown stakeholders.
- Promote Riverside as a regional center for private sector commercial and residential development.

Downtown BID Operations

As the Manager of the Downtown BID, we implement activities and programs funded by the BID levies. There are six main areas of focus: parking, beautification, public events, music in public places, promotion of business activities, and security.

Parking - Our Ambassadors patrol the downtown core including parking garages and lots in an electric vehicle seven days a week from 9 am to 5 pm and then from 6:30 pm to 2:30 am Monday to Friday and then from 10:30 am to 2:30 am on Saturday and Sunday.

Beautification – We provide a large sidewalk sweeper for use by the City in maintaining Main Street and surrounding sidewalks on a regular basis.

Promotion of Public Events – We provide funding and support for events through direct sponsorship and through promotion of events through print and electronic media.

Music in public places – We sponsor the Rhythm of Riverside summer concerts in Fairmount Park, a popular concert event produced by Park and Recreation, as well as the Concerts at City Hall.

Promotion of business activities – We promote downtown Riverside as a destination through a marketing campaign, leveraging downtown Riverside's unique collection of businesses as the urban get-away right next door. We also produce a number of seasonal events to draw visitors to downtown to patronize our shops and restaurants and other amenities. These include two unique annual events; Doors Open Riverside and the Riverside Zombie Crawl.

Downtown Security – Our Ambassador patrol provides a visible safety presence and alerts the police on security issues. We also work with the Riverside Police Department to distribute security bulletins and updates to downtown businesses through various means. We also contribute towards the Streetplus Safety Patrol for the downtown entertainment district.

For more information on the Riverside Downtown Partnership and our activities, contact us at 3666 University Avenue, Suite 100 or at 951-781-7335 or at rdpoffice@sbcglobal.net



Revised August 2017