

Quoted for: City of Riverside California
Customer Contact:
Phone: /**Fax:** /**Email:**
Quoted by: Kyle Alan Bailey
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Altec Account Manager: Mark Baldwin

REFERENCE ALTEC MODEL

AT237	Articulating Telescopic Aerial Device (Non-Insulated) Including Chassis	\$88,492
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT235-BASE	35' Boom Height (AT235)	-\$1,913
2	AT237-EDC	Secondary Stowage System	\$1,112
3	AT237-GAS	Gas Engine	-\$4,312
4			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	CH	Cone Holder, Fold Over Post Style	\$236
2	CEC	CALIFORNIA EMISSIONS CERTIFICATION from Chassis Supplier that States Engine Supplied is Legal in California	\$114
3	PSWI	PURE SINE WAVE INVERTER.1800 Watts Continuous.	\$2,117
4	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style - \$85 per compartment multiplied by 6 compartments)	\$510
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$86,355

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Custom unit controls and lights	
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom body in lieu of standard body	
4	BODY & CHASSIS ACC		
5	ELECTRICAL	Additional lights and Camera	
6	FINISHING	Gatorhyde cargo area	
7	CHASSIS		
8	OTHER	Lisencing Fee Requests	

OPEN MARKET OPTIONS TOTAL: \$8,928

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$95,283

Delivery to Customer: \$2,224

TOTAL FOR UNIT/BODY/CHASSIS: \$97,507

ESTIMATED TAX (7.75%): \$7,384

TOTAL (INCLUDING ESTIMATED TAX): \$104,892

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **300-330** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY