

CATEGORY			DESCRIPTION	2016-17	2017-18	2018-19		2019-20		2020-21		2021-22		2022-23	
				ACTUALS	PROJECTED	PRELIM.	%	PRELIM.	%	PROJ.	%	PROJ.	%	PROJ.	%
RETAIL SALES	Projected customer usage & growth, includes impacts of proposed 5-year rate plan	Residential	117,661,960	120,531,558	116,689,000	-3.2%	120,144,000	3.0%	123,535,000	2.8%	127,259,000	3.0%	131,283,000	3.2%	
		Commercial	71,455,729	71,840,370	72,519,000	0.9%	75,270,000	3.8%	78,226,000	3.9%	81,479,000	4.2%	85,271,000	4.7%	
		Industrial	115,432,048	117,136,119	120,886,000	3.2%	126,694,000	4.8%	132,505,000	4.6%	138,614,000	4.6%	145,044,000	4.6%	
		Other	4,782,113	4,791,156	4,812,000	0.4%	4,819,000	0.1%	4,832,000	0.3%	4,844,000	0.2%	4,857,000	0.3%	
	TOTAL RETAIL SALES		309,331,850	314,299,204	314,906,000	0.2%	326,927,000	3.8%	339,098,000	3.7%	352,196,000	3.9%	366,455,000	4.0%	
TRANSMISSION REVENUES	Projected generation load and projected Transmission Revenue Requirement Rate	Transmission Revenue	35,496,649	35,264,632	36,202,799	2.7%	37,058,719	2.4%	37,758,000	1.9%	38,575,000	2.2%	39,422,000	2.2%	
		TOTAL TRANSMISSION REVENUES		35,496,649	35,264,632	36,202,799	2.7%	37,058,719	2.4%	37,758,000	1.9%	38,575,000	2.2%	39,422,000	2.2%
OTHER OPERATING REVENUES	Regulatory requirements/ rules, contractual agreements and historical revenues	Cap and Trade Auction Proceeds	6,880,935	6,360,000	7,807,000	22.8%	8,427,000	7.9%	4,405,000	-47.7%	-	N/A	-	N/A	
		Renewable Energy Credit Sales	1,837,500	660,000	1,969,000	N/A	2,415,000	22.7%	1,107,000	-54.2%	-	N/A	-	N/A	
		Miscellaneous Service Revenues	3,427,574	3,561,060	3,333,926	-6.4%	3,333,926	0.0%	3,400,605	2.0%	3,468,617	2.0%	3,537,989	2.0%	
		Scheduling Coordinator Services	734,326	750,952	752,164	0.2%	753,393	0.2%	764,694	1.5%	776,164	1.5%	787,807	1.5%	
		Other Operating Revenues	29,123	21,300	139,300	554.0%	139,300	0.0%	139,300	0.0%	139,300	0.0%	139,300	0.0%	
	TOTAL OTHER OPERATING REVENUES		12,909,458	11,353,312	14,001,390	23.3%	15,068,619	7.6%	9,816,599	-34.9%	4,384,081	-55.3%	4,465,096	1.8%	
NON-OPERATING REVENUES	Contractual agreements, past revenue history	Interest Income	1,808,522	4,396,100	5,451,800	24.0%	5,717,300	4.9%	6,540,000	14.4%	6,713,000	2.6%	6,811,000	1.5%	
		Property Lease Revenues	2,202,674	2,212,881	2,428,409	9.7%	2,430,422	0.1%	2,432,044	0.1%	2,433,699	0.1%	2,435,386	0.1%	
		Other Non-Operating Revenues	5,397,804	3,238,536	848,534	-73.8%	848,634	0.0%	853,602	0.6%	858,669	0.6%	863,838	0.6%	
	TOTAL NON-OPERATING REVENUES		9,409,000	9,847,517	8,728,743	-11.4%	8,996,356	3.1%	9,825,646	9.2%	10,005,368	1.8%	10,110,224	1.0%	
CAPITAL CONTRIBUTIONS	Projected trends in development	Capital Contributions - Cash	2,366,716	1,900,000	2,100,000	10.5%	2,300,000	9.5%	2,450,000	6.5%	2,550,000	4.1%	2,650,000	3.9%	
		TOTAL CAPITAL CONTRIBUTIONS		2,366,716	1,900,000	2,100,000	10.5%	2,300,000	9.5%	2,450,000	6.5%	2,550,000	4.1%	2,650,000	3.9%
PUBLIC BENEFITS	2.85% of Retail Sales	Public Benefits Charge	8,879,976	9,116,923	9,133,894	0.2%	9,443,790	3.4%	9,664,000	2.3%	10,038,000	3.9%	10,444,000	4.0%	
		TOTAL PUBLIC BENEFITS CHARGE		8,879,976	9,116,923	9,133,894	0.2%	9,443,790	3.4%	9,664,000	2.3%	10,038,000	3.9%	10,444,000	4.0%
OTHER FINANCING SOURCES	Bond Proceeds and Use of Reserves	Use of Bond Proceeds for CIP	-	-	22,429,000	N/A	27,586,000	23.0%	30,969,000	12.3%	35,013,000	13.1%	40,433,000	15.5%	
		Use of Electric Fund Reserves	21,226,339	17,207,859	15,162,869	19.7%	17,959,379	18.4%	22,358,536	24.5%	13,271,475	-40.6%	12,731,945	-4.1%	
		Use (Increase) of Public Benefit Fund Reserves	(1,277,883)	(64,333)	6,598,327	19.7%	6,207,446	-5.9%	-	N/A	-	N/A	-	N/A	
		Transfers from Undesignated Reserves:		-											
		Net transfers to Designated Reserves per Fiscal Policies	(13,106,000)	-											
		Transfer to Designated Bond Defeasance Reserve per CC	(11,245,000)	-											
		Net transfers to Restricted Reserves (legal & regulatory)	(5,542,000)	-											
TOTAL OTHER FINANCING SOURCES		(9,944,544)	17,143,526	44,190,196	157.8%	51,752,825	17.1%	53,327,536	3.0%	48,284,475	-9.5%	53,164,945	10.1%		
TOTAL REVENUES AND OTHER FINANCING SOURCES			368,449,105	398,925,114	429,263,022	7.6%	451,547,309	5.2%	461,939,781	2.3%	466,032,923	0.9%	486,711,265	4.4%	

CATEGORY			DESCRIPTION	2016-17	2017-18	2018-19		2019-20		2020-21		2021-22		2022-23	
				ACTUALS	PROJECTED	PRELIM.	%	PRELIM.	%	PROJ.	%	PROJ.	%	PROJ.	%
PERSONNEL	Based on Partership Compensation Model and Memorandums of Understanding	Salaries	32,954,008	36,373,768	43,406,208	19.3%	46,166,470	6.4%	48,171,736	4.3%	49,199,484	2.1%	49,579,393	0.8%	
		Overtime	4,244,378	3,898,410	3,862,564	-0.9%	3,991,087	3.3%	4,070,909	2.0%	4,152,326	2.0%	4,235,371	2.0%	
		CalPERS	9,776,650	10,886,291	12,725,988	16.9%	14,235,959	11.9%	15,857,299	11.4%	17,179,036	8.3%	18,434,617	7.3%	
		Benefits & Other	7,357,764	7,817,711	8,145,941	4.2%	8,754,274	7.5%	8,490,485	-3.0%	8,713,823	2.6%	8,922,122	2.4%	
	TOTAL PERSONNEL		54,332,800	58,976,180	68,140,701	15.5%	73,147,790	7.3%	76,590,429	4.7%	79,244,669	3.5%	81,171,503	2.4%	
POWER SUPPLY	Projected load, contractual agreements and projected energy prices	Transmission	58,883,839	60,745,970	61,223,000	0.8%	64,378,000	5.2%	65,913,000	2.4%	65,855,000	-0.1%	68,306,000	3.7%	
		Purchased Power	124,330,738	131,892,379	144,561,933	9.6%	152,914,491	5.8%	158,220,000	3.5%	151,119,000	-4.5%	152,814,000	1.1%	
	TOTAL POWER SUPPLY		183,214,577	192,638,349	205,784,933	6.8%	217,292,491	5.6%	224,133,000	3.1%	216,974,000	-3.2%	221,120,000	1.9%	
OPERATING & MAINTENANCE (O&M)	Includes increases based on historical CPI, internal policies, historical trends, contractual agreements, General Fund Cost Allocation Plan and Utilization Charges	Generating Plant Maintenance	2,122,910	3,053,000	3,497,987	14.6%	3,391,701	-3.0%	3,459,535	2.0%	3,528,726	2.0%	3,599,300	2.0%	
		Professional Services	3,891,042	6,500,705	6,906,722	6.2%	6,697,223	-3.0%	6,831,167	2.0%	6,967,791	2.0%	7,107,147	2.0%	
		Maintenance/Repair	3,927,147	5,381,436	5,276,730	-1.9%	5,333,495	1.1%	5,440,165	2.0%	5,548,968	2.0%	5,659,948	2.0%	
		Equipment Rental and Fuel Costs	1,407,194	1,335,736	1,489,862	11.5%	1,556,757	4.5%	1,587,892	2.0%	1,619,650	2.0%	1,652,043	2.0%	
		Building Rental	1,069,567	1,110,000	1,112,440	0.2%	1,167,138	4.9%	1,190,481	2.0%	1,214,290	2.0%	1,238,576	2.0%	
		Technology-Licences, Maint., Replacements and Supplies	1,104,573	2,616,900	2,866,636	9.5%	3,134,955	9.4%	3,552,307	13.3%	3,857,542	8.6%	4,767,053	23.6%	
		Insurance	885,010	950,692	1,382,029	45.4%	1,287,770	-6.8%	1,313,525	2.0%	1,339,796	2.0%	1,366,592	2.0%	
		Telephone and Utilities	1,043,057	1,228,486	1,310,721	6.7%	1,366,006	4.2%	1,393,326	2.0%	1,421,193	2.0%	1,449,616	2.0%	
		Maintenance/Safety/Special Department Supplies	794,523	1,016,618	1,245,367	22.5%	1,245,730	0.0%	1,270,645	2.0%	1,296,057	2.0%	1,321,979	2.0%	
		Printing and Postage	796,926	878,852	845,700	-3.8%	845,800	0.0%	862,716	2.0%	879,970	2.0%	897,570	2.0%	
		Meeting, Travel and Training	567,623	734,632	945,593	28.7%	945,593	0.0%	964,505	2.0%	983,795	2.0%	1,003,471	2.0%	
		Outside Legal Services	615,199	855,200	705,000	-17.6%	705,000	0.0%	719,100	2.0%	733,482	2.0%	748,152	2.0%	
		General Office Expense	322,378	351,897	384,050	9.1%	384,050	0.0%	391,731	2.0%	399,566	2.0%	407,557	2.0%	
		Periodicals and Dues	354,139	368,194	371,671	0.9%	376,156	1.2%	383,679	2.0%	391,353	2.0%	399,180	2.0%	
		Advertising	155,908	215,060	112,150	-47.9%	112,150	0.0%	114,393	2.0%	116,681	2.0%	119,014	2.0%	
		Community Support	235,907	187,600	174,333	-7.1%	174,333	0.0%	177,820	2.0%	181,376	2.0%	185,004	2.0%	
		Other Miscellaneous Operating	425,860	361,972	250,550	-30.8%	250,550	0.0%	255,561	2.0%	260,672	2.0%	265,886	2.0%	
		Allowance for Uncollectibles	551,637	900,000	900,000	0.0%	900,000	0.0%	1,017,000	13.0%	1,057,000	3.9%	1,099,000	4.0%	
		Mission Square Building - Replacement/Improvement	333,488	100,000	600,000	N/A	225,000	-62.5%	550,000	144.4%	-	-100.0%	-	N/A	
		Other Facilities - Replacement/Improvement	331,135	500,000	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A	
		Equipment Purchases/Replacements	701,354	638,715	-	N/A	-	N/A	765,000	N/A	460,000	-39.9%	792,000	72.2%	
		General Fund Allocation Charges	11,667,664	11,721,659	11,795,282	0.6%	12,788,865	8.4%	13,357,325	4.4%	13,963,903	4.5%	14,349,961	2.8%	
		Charges from Others	1,470,090	1,743,074	3,077,585	76.6%	3,200,559	4.0%	3,264,570	2.0%	3,329,862	2.0%	3,396,459	2.0%	
Charges to Others	(20,910,764)	(20,046,042)	(23,577,173)	17.6%	(24,670,442)	4.6%	(25,163,851)	2.0%	(25,667,128)	2.0%	(26,180,470)	2.0%			
TOTAL OPERATING & MAINTENANCE		13,863,567	22,704,386	21,673,235	-4.5%	21,418,389	-1.2%	23,698,593	10.6%	23,884,544	0.8%	25,645,035	7.4%		
CIP	Rate Proposal	Overhead			8,000,974	N/A	7,387,248	-7.7%	6,686,833	-9.5%	7,719,518	15.4%	7,524,313	-2.5%	
		Underground			6,476,984	N/A	5,657,391	-12.7%	8,402,797	48.5%	11,968,115	42.4%	15,434,003	29.0%	
		Substation			5,253,096	N/A	4,967,625	-5.4%	5,354,255	7.8%	4,261,624	-20.4%	5,385,639	26.4%	
		Recurring/Obligation to Serve			6,611,328	N/A	10,738,164	62.4%	11,044,201	2.8%	11,358,962	2.9%	11,682,693	2.9%	
		System Automation			6,048,570	N/A	5,666,095	-6.3%	6,980,115	23.2%	7,409,219	6.1%	8,406,330	13.5%	
		City-Wide IT Projects			266,713	N/A	235,079	-11.9%	82,678	-64.8%	-		-		
		Capital Expenditures	27,788,654	33,094,800											
TOTAL CAPITAL OUTLAY		27,788,654	33,094,800	32,657,665	-1.3%	34,651,602	6.1%	38,550,879	11.3%	42,717,438	10.8%	48,432,978	13.4%		
DEBT SERVICE	Annual principal & interest payments	Other Debt Related Charges	879,700	406,000	551,000	35.7%	692,000	25.6%	784,000	13.3%	798,000	1.8%	783,999	-1.8%	
		Bonds Principal	16,624,948	15,676,436	16,463,436	5.0%	19,014,596	15.5%	18,828,500	-1.0%	19,492,628	3.5%	23,150,699	18.8%	
		Bonds Interest	24,031,751	25,419,773	26,673,315	4.9%	28,070,373	5.2%	26,913,828	-4.1%	28,616,692	6.3%	30,283,702	5.8%	
		Capital Equipment Lease Principal	789,052	809,000	824,309	1.9%	829,532	0.6%	534,951	-35.5%	545,749	2.0%	363,637	-33.4%	
		Capital Equipment Lease Interest	92,063	75,000	56,807	-24.3%	38,600	-32.1%	24,001	-37.8%	13,203	-45.0%	2,712	-79.5%	
TOTAL DEBT SERVICE		42,417,514	42,386,209	44,568,867	5.1%	48,645,101	9.1%	47,085,280	-3.2%	49,466,272	5.1%	54,584,749	10.3%		
GENERAL FUND TRANSFER	11.5% of prior year operating revenues	General Fund Transfer	39,229,900	40,072,600	40,705,400	1.6%	40,740,700	0.1%	42,217,600	3.6%	43,708,000	3.5%	45,313,000	3.7%	
		TOTAL GENERAL FUND TRANSFER		39,229,900	40,072,600	40,705,400	1.6%	40,740,700	0.1%	42,217,600	3.6%	43,708,000	3.5%	45,313,000	3.7%
PUBLIC BENEFIT PROGRAM	Planned programs	Public Benefit Program	7,602,093	9,052,590	15,732,221	73.8%	15,651,236	-0.5%	9,664,000	-38.3%	10,038,000	3.9%	10,444,000	4.0%	
		TOTAL PUBLIC BENEFIT PROGRAM		7,602,093	9,052,590	15,732,221	73.8%	15,651,236	-0.5%	9,664,000	-38.3%	10,038,000	3.9%	10,444,000	4.0%
TOTAL EXPENDITURES AND TRANSFER-OUT			368,449,105	398,925,114	429,263,022	7.6%	451,547,309	5.2%	461,939,781	2.3%	466,032,923	0.9%	486,711,265	4.4%	
NET SURPLUS / (DEFICIT)			-	-	-		-		-		-		-		

CATEGORY		DESCRIPTION	2016-17	2017-18	2018-19		2019-20		2020-21		2021-22		2022-23	
			ACTUALS	PROJECTED	PRELIM.	%	PRELIM.	%	PROJ.	%	PROJ.	%	PROJ.	%
RESERVES	Unrestricted Cash Reserves	Undesignated Cash Reserves	175,181,410	167,167,000	170,937,000	2.3%	155,160,000	-9.2%	136,627,000	-11.9%	123,670,000	-9.5%	114,919,000	-7.1%
		Designated Cash Reserves												
		Customer deposits	4,385,324	4,385,000	4,385,000	0.0%	4,385,000	0.0%	4,385,000	0.0%	4,385,000	0.0%	4,385,000	0.0%
		Reliability reserve	54,242,459	62,258,000	60,809,000	-2.3%	59,997,000	-1.3%	59,081,000	-1.5%	49,994,000	-15.4%	40,552,000	-18.9%
		Mission Square improvement reserve	733,400	1,236,000	1,149,000	-7.0%	1,447,000	25.9%	1,431,000	-1.1%	1,976,000	38.1%	2,531,000	28.1%
		Capital repair/replacement reserve	3,118,959	4,919,000	6,000,000	22.0%	6,000,000	0.0%	6,000,000	0.0%	6,000,000	0.0%	6,000,000	0.0%
		Decommissioning reserve	6,589,535	8,171,000	9,752,000	19.3%	11,333,000	16.2%	12,914,000	14.0%	14,495,000	12.2%	16,076,000	10.9%
		Dark fiber reserve	-	1,800,000	1,800,000	0.0%	1,800,000	0.0%	1,800,000	0.0%	1,800,000	0.0%	1,800,000	0.0%
		Bond defeasance reserve	11,244,909	-	-	N/A	-	N/A	-	N/A	-	N/A	-	N/A
	TOTAL UNRESTRICTED CASH BALANCE		255,495,996	249,936,000	254,832,000	2.0%	240,122,000	-5.8%	222,238,000	-7.4%	202,320,000	-9.0%	186,263,000	-7.9%

Note: The 5-Year Plan reflects minor updates since the Budget Engagement Committee meeting on 4/5/18.