

Quoted for: City of Riverside
Customer Contact:
Phone: /Fax: /Email:
Quoted by: Blake Mendoza
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Altec Account Manager: Mark Baldwin

REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$86,068
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT37-G-EDC	Secondary Stowage System	\$1,112
2	AT37-G-GAS	Gas Engine	\$4,508
3	AT37-G-HYBRID	JEMS Hybrid Solution	\$29,183
4			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style)	\$510
2	PSWI	PURE SINE WAVE INVERTER.1800 Watts Continuous. 100-VAC Outlet at Rear of Body.	\$2,117
3	SPOT3	FOUR (4) POINT STROBE SYSTEM (Recessed, LED)	\$477
4	FE	FORD POWER EQUIPMENT (Power Locks and Power Windows)	\$945
5	FCD	FORD CD PLAYER, CRUISE CONTROL & TILT STEERING	\$508
6	CHOCKS	Rubber wheel chocks and holders (Qty. two)	\$51
7			
8			

NJPA OPTIONS TOTAL: \$30,394

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	2019 MY Altec AT37G	\$3,883
2	UNIT & HYDRAULIC ACC	N/A	\$0
3	BODY	2019 Altec LGS-108 Custom Line Body, Compartment top Boxes, Tailshelf Through Storage, Ladder Box	\$9,868
4	BODY & CHASSIS ACC	N/A	\$0
5	ELECTRICAL	Hamsar Body Lighting, Whelen Super LED Beacon, Lightbar, Sparton Remote Spot Lights, Back up Camera System	\$5,832
6	FINISHING	N/A	\$0
7	CHASSIS	2019 MY Ford F550	\$5,387
8	OTHER	SMOG certification, Documentation Fees	\$130

OPTIONS TOTAL: \$25,100

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$141,562

Delivery to Customer: \$3,310

Taxes @ 8.75% (Estimate only) \$12,387

TOTAL FOR UNIT/BODY/CHASSIS: \$157,259

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 330-360 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Western Final Assembly. Dixon, CA