

## TASK ORDER No.: RPU- 03

**Date:** March 27, 2018

**Project Description:** RPU: Retail LED Buy Down Program

**Participating SCPPA Member(s) (if applicable):** Riverside Public Utilities

**Consultant:** GreenLite Lighting Corporation USA

**SCPPA Contract No.:** 2014-119

Consultant, SCPPA and the participating Member(s) ("Participant(s)") identified above (if any) agree that Consultant shall provide the Services specified herein pursuant to the terms and conditions of the Master Professional Services Agreement ("Agreement") between SCPPA and Consultant dated April 15, 2015 except as specifically modified herein.

### Scope of Services

This Task Order is effective from July 1, 2018 to June 30, 2019 with a not to exceed value of \$300,000.

Greenlite will utilize the implementation model which has been very successful Nationwide in many LED Upstream Lighting Programs. Greenlite plans to leverage all of their experience and retailer relationships to make the Riverside Public Utilities LED Instant Rebate Program extremely successful.

Greenlite Model	Model Description	RPU Rebate Per LED Bulb	Retailer's Cost	Retail Price to RPU Consumers
9W/LED/OMNI/D/30K	9W Dimmable LED Omnidirectional Bulb 60W Replacement	\$2.75	\$0.25	\$0.99
11W/LED/OMNI/D30K	11W Dimmable LED Omnidirectional Bulb 75W Replacement	\$4.00	\$0.25	\$0.99
15W/LED/OMNI/D30K	15W Dimmable LED Omnidirectional Bulb 100W Replacement	\$5.00	\$0.25	\$0.99
8W/LED/BR30/D/30K	8W Dimmable LED BR30 Floodlight 65W Replacement	\$3.50	\$0.25	\$0.99
7W/LEDX/OMNI/D/CL	7W LEDX Clear Filament Style Omnidirectional Bulb 60W Replacement	\$3.50	\$0.25	\$0.99
4.5W/LEDX/GLOBE/CL	4.5W LEDX Clear Filament Style Globe Bulb 40W Replacement	\$3.25	\$0.25	\$0.99
9W/LED/OMNI/D/30K/4	9W Dimmable LED Omnidirectional 4-PK 60W Replacement	\$11.00	\$1.00	\$2.99

RPU may purchase these five LED Bulbs at the following cost (these costs are exactly the same as Incentive + Retailer's Cost)

- 9W/LED/OMNI/D/30K - \$3.00
- 11W/LED/OMNI/D30K - \$4.25
- 15W/LED/OMNI/D30K - \$5.25
- 8W/LED/BR30-D/30K - \$3.75
- 7W/LEDX/OMNI/D/CL - \$3.75
- 4.5W/LEDX/GLOBE/CL - \$3.50

**Retail Packaging + Display + Header Card:**

- All Greenlite LED Bulbs in the RPU Program will include special RPU logo packaging.
- Greenlite packaging is 100% Recyclable and printed with Soya Ink.
- Individual LED Bulbs will be provided to RPU Retailers in a versatile, free-standing Energy Star® custom logo shipper display.
- Each shipper display includes a custom header card paying special recognition to RPU.
- All packaging will be designed and approved in coordination with RPU.

**Retailer Partners:**

- Greenlite will solicit retail partners that RPU will verify and approve.
- Each partner retailer will merchandise the LED Bulbs in a custom RPU Logo retail shipper display.
- Participating Retailers are required to sign the Participating Retailer Acknowledgement Form and provide to Greenlite sales data by model two times monthly.
- Greenlite will submit to RPU and SCPPA, two times monthly, sales data which will include: sales by model -by retailer - by period - and cumulative.
- Sales data submissions will be accompanied by a corresponding invoice.

**Payment Information:**

- Please bill SCPPA on the 10<sup>th</sup> of each month with POS results at each individual retail store and include kWh savings

## **Compensation and Schedule Representative(s) of Participating Member(s)**

Tyler Booth  
Account Manager  
Riverside Public Utilities  
3750 University Ave. 3<sup>rd</sup> Floor  
Riverside, CA 92051

## **Amendment(s) to the Agreement**

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties have signed this Task Order as of the date first written above.

**SOUTHERN CALIFORNIA PUBLIC POWER AUTHORITY**

By: \_\_\_\_\_  
MICHAEL S. WEBSTER  
Executive Director

and;

**GREENLITE LIGHTING CORPORATION USA**

By: \_\_\_\_\_  
TARANA N. GUPTA  
President & CEO

**Participant's Acknowledgement and Agreement**

By signing this Task Order, Participant agrees to reimburse SCPPA for all fees and expenses invoiced by Consultant and will be responsible for all payment obligations incurred by SCPPA in connection with the work performed at the direction of or on behalf of Participant. Participant agrees to hold SCPPA and all other SCPPA members harmless for payment for work performed at the direction of, and for the exclusive benefit of Participant.

**Riverside Public Utilities**

By: \_\_\_\_\_  
JOHN A. RUSSO  
City Manager

Certified as to Available of Funds:

APPROVED AS TO FORM:

By: \_\_\_\_\_  
Director of Finance

By: \_\_\_\_\_  
Assistant City Attorney

☐ Check here if Participant has indicated acknowledgement and agreement by letter addressed to SCPPA.