

Riverside Municipal Airport West Side Development

General Services Department

Transportation Committee July 12, 2018

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RIVERSIDE AIRPORT

Proposed Development

- 1. Build-out 18 acres in 6 phases over 3 years
- 2. Construct 100-120 aircraft hangars
- 3. Construct full service Fixed Based Operator (FBO)
- 4. Fuel Farm
- 5. Potential restaurant or office space



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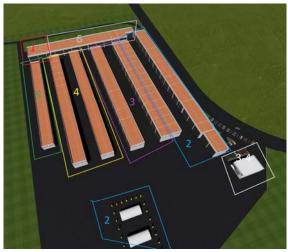


6 Phases in Proposed Project:

- 1. Phase 1:
 - a. Demonstration hangar/sales office
- 2. Phases 2-6: Hangars, FBO, Fuel Farm

Development will be a combination of privately owned and leased hangars

Mead & Hunt retained for project design/CM



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Development Concept

- Custom-built, turn-key hangars
- 2. Preferred vendors approved by City
- 3. Concierge Service for all tenants





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Concept of Fixed Based Operator Facility

Benefits to the City of Riverside

- 1. Tax on Fuel Sales: \$60,000 to \$96,000/year
- 2. Property tax on aircraft hangar sales: \$220,400/year
- 3. Property tax on aircraft: \$110,000/year
- 4. Employment during construction: 50-100
- 5. Full time FBO employees: 5-10
- 6. Potential office/restaurant employees: 12-25



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Benefits to the City of Riverside (cont.)

- 7. Ground lease payments to the Airport: \$116,000/year
- 8. Fuel flowage fees to Airport: \$20,000 \$30,000/year
- 9. Additional aircraft operations increase opportunities for Federal and state grants, and ensure long-term justification for air traffic control tower program
- 10.Restaurant creates additional reason for pilots to visit Riverside



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Proposed Tenants

- 1. Airport currently has 76 pilots on an aircraft hangar waiting list
- 2. A local airport has a wait list of over 120 pilots
- 3. A prospective tenant has a Douglas DC-3 and a Pilatus and has already shown interest



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Long-term Vision

- 1. Future leader in Electric Aircraft Sales
 - a. Pending FAA cert of Pipistrel Alpha Echo aircraft (currently certified in Europe and Australia)
- 2. Jet aircraft sales will provide additional tax revenue



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Investment

Overall project cost @ \$13.28m

- 1. \$7m in hangar purchases
- 2. \$2.38m in hangar construction costs
- 3. \$2.8m in ground work/permits, etc.
- 4. \$1.1m in FBO/fuel farm construction costs



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Ground Lease Agreement Terms

- 1. 30 year ground lease w/2 10 year options
- 2. No rent during design phase, not to exceed 6 mos.
- 3. \$0.01 rent during construction, not to exceed 12 mos.
- 4. \$0.03 rent on revenue producing land, @ \$115,000/yr
- 5. Airport assume maintenance costs for common use pavement, signs, lighting (use grants to maintain)



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RECOMMENDATION

That the Transportation Committee receive this report on Riverside Municipal Airport West Side Development and forward to the City Council for approval.



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