



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: OCTOBER 16, 2018

FROM: INNOVATION & TECHNOLOGY DEPARTMENT WARDS: ALL

SUBJECT: SUB-PARTICIPATING ADDENDUM PURSUANT TO THE STATE OF CALIFORNIA PARTICIPATING ADDENDUM UNDER THE NASPO VALUEPOINT WIRELESS COMMUNICATION SERVICES AND EQUIPMENT REQUEST FOR PROPOSAL 1907 WITH AT&T MOBILITY NATIONAL ACCOUNTS LLC – IN THE ESTIMATED AMOUNT OF \$420,000 ANNUALLY PLUS USAGE AND NEW LINES OF SERVICE CHARGES.

ISSUE:

Approve the Sub-Participating Addendum pursuant to the State of California Participating Addendum under the NASPO Valuepoint Wireless Communication Services and Equipment Request for Proposal (RFP) 1907 with AT&T Mobility National Accounts LLC – in the estimated amount of \$420,000 annually plus usage and new lines of service charges.

RECOMMENDATIONS:

That the City Council:

1. Approve the Sub-Participating Addendum pursuant to the State of California Participating Addendum under the NASPO Valuepoint Wireless Communication Services and Equipment RFP 1907 with AT&T Mobility National Accounts LLC – in the estimated amount of \$420,000 annually plus usage and new lines of service charges; and
2. Authorize the City Manager, or designee, to execute the Addendum and necessary additional documents and instruments to complete the transaction relating to the Addendum, including releasing funds from an Annual Purchase Order for equipment procurement pursuant to the pricing on the sub-participating addendum, changes to lines of service to accommodate City's needs, making minor non-substantive changes and approving annual renewals.

BACKGROUND:

The City is currently obtaining AT&T Mobility Services and Equipment pursuant to the State of California Participating Addendum under the NASPO Valuepoint Wireless Communication Services and Equipment RFP 1907. This agreement provides enterprise-wide pricing for several cellular wireless equipment devices and related cellular voice, text, and data services for the City. These services are used by all departments of the City, including critical 24x7 operations

in Fire, Police, Public Utilities, and Public Works. The current lines of service are broken down as follows:

Type of Device	Current Number of Lines*
Smart Phone	420
iPad	154
Broadband/MiFi	173
Voice-only	68
Total	815

* Total number of lines subject to change to support adds, moves, and changes

The Sub-Participating Addendum pursuant to the State of California Participating Addendum under the NASPO Valuepoint Wireless Communication Services and Equipment Master Service Agreement provides for a variety of mobile service plan offerings, including various pricing tiers of pooled data plans for smartphones, plans for feature phones (i.e., voice service only), various pricing tiers of pooled plans for data-only devices, unlimited plans for smartphones, unlimited plans for data-only devices, and unlimited plans with tethering.

DISCUSSION:

By executing this sub-participating addendum, the City will be converting to the FirstNet network and receive custom discounted pricing for cellular equipment and service charges. The FirstNet mission is to deploy, operate, maintain, and improve the first high-speed, nationwide wireless broadband network dedicated to public safety. This reliable, highly secure, interoperable, and innovative public safety communications platform will bring 21st century tools to public safety agencies and first responders. The tools will allow first responders to get more information quickly and help them to make faster and better decisions in dynamic urgent or emergent situations.

FirstNet provides priority and preemption capabilities for the first responders at all times, and the ability to add other City responders during an emergency. Lives depend on first responders being able to communicate without interruption during emergencies. It is vital that our law enforcement officers, firefighters, paramedics, and other responders have quality of service, priority and preemption for their daily and emergency communication needs. The priority and preemption feature guarantees that in the event of cellular network congestion, as expected during a major emergency, first responders in the City will get priority routing of calls, texts, and data. FirstNet is deploying a wireless broadband network dedicated to public safety in order to achieve these guarantees.

Additionally, other City staff will be configured such that in the event of an emergency their line of service can get moved, by the City, to the cellular network priority and preemption service. Once the emergency is resolved, that line of service will fall back to standard priority.

Within AT&T's system, the City will be configured in three groups: Police, Fire, and all other general City staff. Power users within both Police and Fire will be trained and have capabilities to identify lines of service for their respective departments and extend temporary priority and preemption to other general City staff in the event of an emergency.

Each line of service can be configured under the various mobile service plan offerings and pricing. This allows the City to configure appropriate mobile services on a case-by-case or

situation-by-situation basis. IT will work collaboratively with the requesting department to configure the line of service in order to meet the needs of the departmental business unit.

Purchasing Resolution No. 23256, Section 702(r), states that competitive procurement shall not be required if the procurement is for the renewal of maintenance, license(s), support, or a similar need for existing technology systems, including hardware, and the items are procured from a vendor/reseller that was originally selected based on the City's procurement standards, provided that 1) the vendor has been used consecutively since then and 2) if there are any non-substantive changes to the procurement, the Manager is satisfied that the best price, terms, and conditions have been negotiated.

The City's Purchasing Manager concurs that these recommendations are in compliance with Purchasing Resolution No. 23256, Section 702(r).

FISCAL IMPACT:

The total fiscal impact of the proposed action is estimated to be \$420,000 annually plus usage and new lines of service charges. These amounts are allocated among the various City Departments and are included in the bi-annual budget for Fiscal Years 2018-2019 and 2019-2020. Staff anticipates that the new Addendum will result in a cost savings of approximately \$969 per month or \$11,700 annually.

Prepared by:	George Khalil, Chief Innovation Officer
Certified as to availability of funds:	Edward Enriquez, Acting Chief Financial Officer / City Treasurer
Approved by:	Lea Deesing, Assistant City Manager
Approved as to form:	Gary G. Geuss, City Attorney

Attachments:	Sub-Participating Addendum pursuant to the State of California Participating Addendum under the NASPO Valuepoint Wireless Communication Services and Equipment RFP 1907
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