

City Council Memorandum

City of Arts & Innovation

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: DECEMBER 4, 2018

FROM: FIRE DEPARTMENT WARDS: ALL

SUBJECT: BID NO. 7560 REV. 1 FOR THE PURCHASE OF A FOAM TENDER, IN THE

AMOUNT OF \$541,903.43, TO WESTERN STATES FIRE EQUIPMENT FOR

RIVERSIDE URBAN AREA SECURITY INITIATIVE

ISSUE:

Award Bid No. 7560 Rev. 1 to Western States Fire Equipment, of Fontana, CA, for the purchase of a Foam Tender for the Riverside Urban Area Security Initiative region in the amount of \$541,903.43.

RECOMMENDATIONS:

That the City Council award the Bid No. 7560 Rev. 1 to Western States Fire Equipment, of Fontana, CA, for the purchase of a Foam Tender for the Riverside Urban Area Security Initiative region in the amount of \$541,903.43.

BACKGROUND:

Riverside Urban Area Security Initiative (UASI) is procuring a new Foam Tender which will provide firefighting foam capabilities for applications that include aircraft fires, chemical spills, pipeline ruptures, over-the-road trailer emergencies, and fires caused by train derailments. The new vehicle features four-wheel drive and has a foam capacity of 1,000 gallons. The City of Riverside is an active participant in the California Master Mutual Aid System and is available throughout the UASI region for various emergencies.

DISCUSSION:

On May 4, 2018, the City issued Bid No. 7560, Fire Department Foam Tender. Bids were scheduled to be opened on May 31, 2018, however, no bids were received. On June 8, 2018, the City posted Bid No. 7560 Rev. 1, Fire Department Foam Tender. On July 6, 2018, one bid was received from Western States Fire Equipment in the amount of \$687,735, which exceeded the budgeted amount of \$498,302.

To reduce the purchase price, the Fire Department negotiated with the vendor to remove equipment and reduce extended warranty periods. The total cost of the purchase is

\$541,903.43, which includes the Foam Tender in the amount of \$498,302 and sales tax in the amount of \$43,601.43.

The City of Riverside Fire Department will donate equipment surplus from nine fire engines to outfit the UASI Foam Tender, making the new vehicle fully operational and to the Department's standard. Through the use of donated equipment, the Fire Department will avoid the cost of purchasing new equipment, estimated at \$60,300, to outfit the Foam Tender.

The Purchasing Manager concurs that the recommended action is in compliance with Purchasing Resolution 23256.

FISCAL IMPACT:

The total fiscal impact for the purchase of the Foam Tender is \$541,903.43. Funding in the amount of \$498,302 is available in UASI FY2017 budget account number 9161410861-440453, pending carryover of FY 2017/18 unexpended grant funds. Funding for the cost of sales tax in the amount of \$43,601.43 will be covered by Fire Department budget account numbers 3510000-426300, 3510000-422200, and 3515000-426800.

Prepared by: Michael D. Moore, Fire Chief

Certified as to

availability of funds: Edward Enriquez, Interim Chief Financial Officer/City Treasurer

Approved by: Lea Deesing, Assistant City Manager

Approved as to form: Gary G. Geuss, City Attorney

Attachment: Bid Award Recommendation