

TREE POWER PROGRAM

Public Utilities - Public Benefits Division

Board of Public Utilities January 14, 2019

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CURRENT TREE POWER PROGRAM

- 1. Since 1999
- 2. Program Goals:
 - a. Conserve energy (164 kWh/tree)
 - b. Reduce summer cooling costs
 - c. Enhance the City's green spaces
- 3. RPU electric customers:
 - a. \$25 per qualified shade tree
- 4. Customers receive up to six trees
 - a. Five trees through regular rebate
 - b. One through March back of bill











Dual Marketing Approach



Tree Power Rebate Program
(up to 5 trees per year)

Free Shade Tree Coupon Campaign
(1 free tree per year)



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BACK-OF-BILL CAMPAIGN

Originally Launched in 2001 Program Goals:

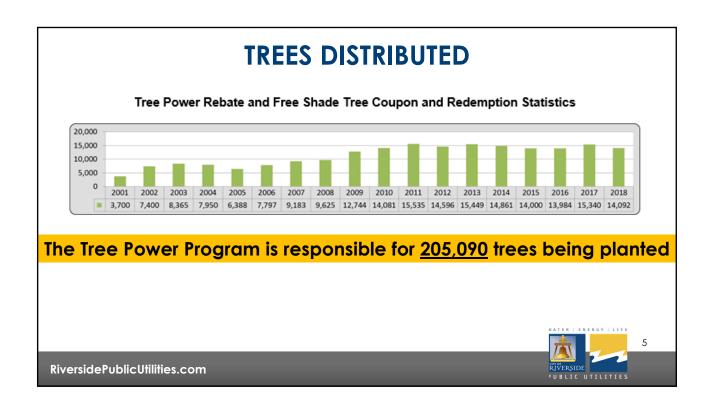
- 1. Reach all residential customers
- 2. Increase program participation
- 3. Spur local economic stimulus

Coupon printed on the back of the March bill for redemption at:

- 1. Louie's Nursery
- 2. Parkview Chicago
- 3. Parkview Jackson
- 4. Moon Valley Nurseries no longer participating due to loss of location

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2018 ENERGY SAVINGS

| 2018 Reported Energy Savings and Resource Costs per Program | | | | | | |
|---|-----------|--------------|--|--|--|--|
| Residential Program | kWh Saved | \$/kWh Saved | | | | |
| A/C Tune-Ups | 147,815 | \$0.06 | | | | |
| LED BuyDown | 240,727 | \$0.13 | | | | |
| Tree Power | 2,294,196 | \$0.15 | | | | |
| WiFi Thermostats | 93,811 | \$0.23 | | | | |
| Energy Star Appliances | 183,698 | \$1.08 | | | | |

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PROPOSED PROGRAM CHANGE

The increase in incentive level for the Tree Power Program is based on:

- 1. Consumer Price Index
- 2. Industry Best Practice

RPU electric customers will now receive \$35 per tree up to six trees per year

| Peer Utility Programs | | | | | | |
|----------------------------|-----------------|---------------------------|--|--|--|--|
| Agency | Incentive Level | Incentive Type | | | | |
| Anaheim Public Utilities* | \$20.00 | Rebate | | | | |
| Riverside Public Utilities | \$25.00 | Rebate and Coupon | | | | |
| Pasadena Water & Power | \$35.00 | Rebate | | | | |
| Roseville Electric Utility | \$40.00 | Rebate | | | | |
| City of Banning | \$50.00 | Rebate | | | | |
| LADWP* | \$63.00 | Free tree given at events | | | | |

^{*} Agencies offer more robust tree programs that include consultations and tree delivery



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PURCHASE ORDERS FOR PARTICIPATING NURSERIES

| | 3 Year Average | | Estimated 2018/19 | | Fiscal Year 2018/19 |
|------------------|----------------|------------|-------------------|------------|---------------------|
| Nursery | Coupons (\$25) | Funding | Coupons (\$35) | Funding | Purchase Order |
| Louie's | 1,906 | \$ 47,642 | 1,950 | \$ 68,250 | \$ 75,000 |
| Parkview Chicago | 5,966 | \$ 149,142 | 7,000 | \$ 245,000 | \$ 255,000 |
| Parkview Jackson | 4,648 | \$ 116,208 | 4,500 | \$ 157,500 | \$ 165,000 |
| | | \$ 312,992 | | \$ 470,750 | \$ 495,000 |





RIVERSIDE PUBLIC UTILITIES

2020 PROGRAM EVALUATION

The Public Benefits Division has begun a program portfolio review. The Tree Power Program review will include:

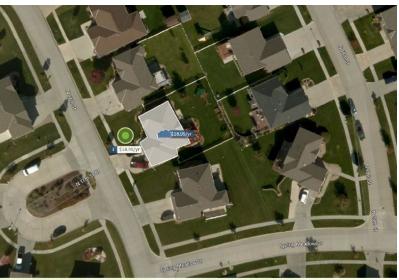
- 1. Procuring a web-based tool to manage the Tree Power Program
- 2. Engaging community groups and individuals
- 3. Review of peer utility programs
- 4. Consulting other City Departments
- 5. Proposing program changes

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WEB-BASED TOOL EXAMPLE





RECOMMENDATIONS

That the Board of Public Utilities recommend that the City Council:

- 1. Approve an increase in the incentive for the Tree Power Program from \$25 to \$35 per tree for both the Tree Power Rebate Program and the Tree Power Program's Free Shade Tree Coupon Campaign; and
- 2. Approve the issuance of purchase orders to Parkview Nursery, 4377 Chicago Avenue; Parkview Nursery, 3841 Jackson Street; and Louie's Nursery, 18550 Van Buren Boulevard and make changes to the purchase order amounts based on the variable product demand of each nursery for the Tree Power Program's Free Shade Tree Coupon Campaign in a collective amount of \$485,000.