

Contracted Xerox Technology under MSO # 7012773-001
City of Riverside - Current State Analysis

New Map #	Make	Model	New Device Category *	Department	Current Xerox Mo. Cost	Xerox Lease End Date Verified	Xerox MEC Verified	Number of Months Remaining as of April 2019	Total ETC after March 2019 Return
C059	Xerox	W7225PT	Category #4	Fire - EOC	\$413.07	10/29/20	\$ 117.94	18	\$2,122.92
C045	Xerox	W7830PT	Category #3	Airport	\$418.78	09/22/19	\$ 160.67	5	\$803.35
C002	Xerox	W7970P	Category #1	General Services	\$2,927.31	01/24/21	\$ 238.51	21	\$5,008.71
C057	Xerox	W7855PT	Category #3	Community Development	\$652.28	01/30/22	\$ 349.67	33	\$11,539.11
C033	Xerox	W7855PT	Category #3	RPU - Utility Operations Center	\$667.86	01/31/22	\$ 349.67	34	\$11,888.78
C022	Xerox	W7855PT	Category #3	RPU - Riverside Public Utilities	\$879.30	01/30/22	\$ 349.67	33	\$11,539.11
C011	Xerox	W7855PT	Category #3	Human Resources	\$775.69	12/04/21	\$ 343.38	32	\$10,988.16
C015	Xerox	W7855PT	Category #2	FIN-CITYHALL-6TH FLOOR	\$1,430.79	10/29/20	\$ 330.28	18	\$5,945.04
C031	Xerox	W7855PT	Category #3	RPU - RERC	\$599.81	10/29/20	\$ 211.88	18	\$3,813.84
C013	Xerox	WC7775P	Category #2	Community Development	\$1,504.22	10/28/19	\$ 485.90	6	\$2,915.40
C009	Xerox	WC7775P	Category #2	Public Works	\$942.94	10/23/19	\$ 447.27	6	\$2,683.62
C046	Xerox	WC7775P	Category #2	Parks & Rec	\$1,272.79	10/23/19	\$ 527.77	6	\$3,166.62
C026	Xerox	WC7775P	Category #2	City Attorney	\$1,640.44	10/28/19	\$ 427.20	6	\$2,563.20
C014	Xerox	WC7775P	Category #2	Community Development	\$1,053.20	10/28/19	\$ 473.18	6	\$2,839.08
C016	Xerox	WC7775P	Category #2	City Hall 7th Floor	\$2,365.04	07/08/19	\$ 510.95	3	\$3,065.70
					\$17,543.53				\$ 80,882.64

5 Year Cost without Early Termination of Xerox future lease end contracts					
Mo. Of Extra ETC Payments	Current Xerox Mo. Cost	Reaming Xerox Term Cost	Sharp Mo. Cost without ETC	Sharp Term Cost after XRX Term End	Total 5 Year Cost without ETC
42	\$413.07	\$ 7,435.32	\$ 167.26	\$ 7,025.01	\$ 14,460.33
55	\$418.78	\$ 2,093.92	\$ 150.25	\$ 8,263.72	\$ 10,357.65
39	\$2,927.31	\$ 61,473.60	\$ 1,506.77	\$ 58,764.20	\$ 120,237.80
27	\$652.28	\$ 21,525.25	\$ 181.11	\$ 4,889.99	\$ 26,415.24
26	\$667.86	\$ 22,707.13	\$ 189.18	\$ 4,918.76	\$ 27,625.89
27	\$879.30	\$ 29,017.01	\$ 299.15	\$ 8,076.96	\$ 37,093.97
28	\$775.69	\$ 24,822.24	\$ 248.74	\$ 6,964.78	\$ 31,787.02
42	\$1,430.79	\$ 25,754.25	\$ 606.17	\$ 25,459.04	\$ 51,213.29
42	\$599.81	\$ 10,796.54	\$ 181.35	\$ 7,616.64	\$ 18,413.18
54	\$1,504.22	\$ 9,025.33	\$ 603.76	\$ 32,603.00	\$ 41,628.33
54	\$942.94	\$ 5,657.63	\$ 332.00	\$ 17,927.99	\$ 23,585.61
54	\$1,272.79	\$ 7,636.73	\$ 461.92	\$ 24,943.47	\$ 32,580.20
54	\$1,640.44	\$ 9,842.64	\$ 705.97	\$ 38,122.51	\$ 47,965.15
54	\$1,053.20	\$ 6,319.21	\$ 375.80	\$ 20,293.35	\$ 26,612.56
57	\$2,365.04	\$ 7,095.11	\$ 1,038.60	\$ 59,200.25	\$ 66,295.36
\$ 17,543.53 \$251,201.92 \$ 7,048.04					\$ 576,271.58

Early Termination ROI Calculation

5 Year Cost with Escalation of Xerox Lease Termination				
New Monthly Sharp Cost with ETC Charge	Monthly Savings Year 1	Annual Savings Year #1	5 Year Savings with ETC	5 Year Sharp Cost with ETC
\$ 209.30	\$203.78	\$2,445.33	\$ 1,902.57	\$ 12,557.76
\$ 166.16	\$252.63	\$3,031.55	\$ 388.30	\$ 9,969.35
\$ 1,605.95	\$1,321.37	\$15,856.41	\$ 23,881.00	\$ 96,356.80
\$ 409.59	\$242.70	\$2,912.34	\$ 1,840.14	\$ 24,575.11
\$ 424.58	\$243.28	\$2,919.31	\$ 2,151.04	\$ 25,474.86
\$ 527.62	\$351.68	\$4,220.19	\$ 5,436.71	\$ 31,657.27
\$ 466.31	\$309.39	\$3,712.65	\$ 3,808.55	\$ 27,978.46
\$ 723.88	\$706.91	\$8,482.94	\$ 7,780.52	\$ 43,432.77
\$ 256.86	\$342.95	\$4,115.34	\$ 3,001.42	\$ 15,411.76
\$ 661.48	\$842.74	\$10,112.85	\$ 1,939.28	\$ 39,689.05
\$ 385.14	\$557.80	\$6,693.63	\$ 477.49	\$ 23,108.13
\$ 524.62	\$748.17	\$8,978.08	\$ 1,103.29	\$ 31,476.91
\$ 756.72	\$883.72	\$10,604.60	\$ 2,561.72	\$ 45,403.42
\$ 432.02	\$621.19	\$7,454.23	\$ 691.57	\$ 25,920.99
\$ 1,099.30	\$1,265.73	\$15,188.80	\$ 337.25	\$ 65,958.10
\$ 8,649.51	\$ 8,894.02	\$ 106,728.25	\$ 57,300.85	\$ 518,970.73