



Altec Industries, Inc.

Opportunity Number: 1055739

Quotation Number: 466224

Sourcewell Contract #: 012418-ALT

Date: 12/11/2018

**Quoted for:** City of Riverside**Customer Contact:****Phone: / Email:****Quoted by:** Elizabeth Martin**Phone: / Email:** 707-693-2575/ beth.martin@altec.com**Altec Account Manager:** Mark Baldwin**REFERENCE ALTEC MODEL**

<b>AT37G</b>	<b>Articulating Telescopic Aerial Device (Insulated)</b>	<b>\$102,639</b>
--------------	--	------------------

**(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)**

1	AT37G-HYBRID	JEMS Hybrid Solution	\$30,259
2	AT37G-GAS	Gas Engine	-\$4,312
3			
4			

**(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)**

1	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls A	\$709
2	SPOT5	Spotlight, LED, Mounted to Truck, Can Be Directed Wherever Required.	\$410
3	VCAM	Backup Camera System	\$835
4	CH	Cone Holder, Fold Over Post Style	\$277
5	BK	WATER CASK (Includes Bracket)	\$206
6	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$243
7	PSWI	PURE SINE WAVE INVERTER.1800 Watts Continuous. GFCI Outlet at Rear	\$2,551
8			

**SOURCEWELL OPTIONS TOTAL:** \$133,817**(B.) OPEN MARKET ITEMS (Customer Requested)**

1	UNIT	Hydraulic coupling quick disconnects ILO Altec standard	\$20,813
2	UNIT & HYDRAULIC ACC	Electric shifted PTO	
3	BODY	Custom Master body locking system	
4	BODY & CHASSIS ACC	Cone holder, ladder rack, water cask	
5	ELECTRICAL	Strobe light, Remote spot light, back up camera, 120 Volt receptacle, 1800 inverter	
6	FINISHING	Non-Focus Factory Build	
7	CHASSIS	Ford F550 2019 Gas	

**OPEN MARKET OPTIONS TOTAL:** \$20,813**SUB-TOTAL FOR UNIT/BODY/CHASSIS:** \$154,630.00**Estimated Sales Tax:** \$13,715.97**Delivery to Customer:** \$1,200.00**TOTAL FOR UNIT/BODY/CHASSIS:** \$169,545.97**(C.) ADDITIONAL ITEMS (items are not included in total above)**

1			
2			
3			
4			

\*\*Pricing valid for 45 days\*\*

**NOTES****PAINT COLOR:** White to match chassis, unless otherwise specified**WARRANTY:** Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.**TO ORDER:** To order, please contact the Altec Account Manager listed above.**CHASSIS:** Per Altec Commercial Standard**DELIVERY:** No later than **360** days ARO, FOB Customer Location**TERMS:** Net 30 days**BEST VALUE:** Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.**TRADE-IN:** Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.**BUILD LOCATION:** Dixon, CA

Sourcewell (formerly NJPA) Quote Template 11-28-2018.xlsx