

CROWN VICTORIA POLICE VEHICLE REFURBISHMENT PROGRAM

General Services Department

City Council June 18, 2019

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BACKGROUND EXISTING VEHICLES REFURBISHED

- 1. April 2017: Three existing vehicles refurbished by RTC for \$50,733.37, \$16,911.12 each.
- 2. September 2017: Eight vehicles refurbished for \$142,620.90, \$17,827.61 each.
- 3. October 2017: Two vehicles refurbished for \$48,557.42, \$24,278.71 each.



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BACKGROUND ADDITIONAL VEHICLES PURCHASED & REFURBISHED

- 1. August 2018: Fleet purchased 13 donor vehicles for \$16,542.50, \$1,272.50 each.
- 2. January 2019: RFP No. 1875 was issued for vehicle refurbishment services on 13 donor vehicles lowest proposal is \$364,464.00, \$28,035.69 each (\$29,308.10 each including the cost to purchase vehicles).
- 3. Authorize a 10 percent change order authority of \$36,446.40, \$2,803.57 per vehicle for unforeseen condition of donor vehicles.

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ACTUAL TO-DATE PROGRAM EXPENDITURES

Date	Vehicle Expense	Cost Per Vehicle	Notes
April 5, 2017	\$ 5,238.95	\$ 2,619.48	RTC Labor only to refurbish two 2011 CV vehicles. Existing RPD vehicle, no outfitting required.
April 20, 2017	\$ 2,619.48	\$ 2,619.48	RTC Labor only to refurbish one 2011 CV vehicle. Existing RPD vehicle, no outfitting required.
April 2017	\$42,874.94	\$14,291.64	Parts from Raceway Ford, paint and body work from Maaco and upholstery services from Barajas for three vehicles.
Subtotal	\$50,733.37	\$16,911.12	Refurbishment cost per vehicle for three vehicles, no outfitting required.
September 12, 2017	\$142,620.90	\$17,827.61	Refurbish eight CV. \$88,659.88/parts (Raceway Ford PO 182346), \$15,985.64 labor (RTC PO 182311), paint / upholstery \$37,975.38.
October 4, 2017	\$ 48,557.42	\$24,278.71	Refurbish two vehicles (Wild Rose PO 182368) General Services/Fleet. No outfitting required.
To Date Expenditures	\$241,911.69	\$18,608.59	Average refurbishment cost per vehicle for 13 existing vehicles, no outfitting required.

PROPOSED REFURBISHMENT COSTS

Date	Vehicle Expense	Cost Per Vehicle	Notes
August 26, 2018	\$ 16,542.50	\$ 1,272.50	Purchase 13 CV donor vehicles from the City of Santa Ana
January 11, 2019	\$364,464.00	\$ 28,035.69	Award RFP 1875 to Fritts Ford to refurbish 13 vehicles
	\$104,000.00	\$ 8,000.00	Cost to outfit 13 CV vehicles. Staff to return to Council at a later date
	\$ 36,446.40	\$ 2,803.57	Authorize a ten (10) percent change order authority to address unforeseen conditions.
Subtotal	\$521,452.90	\$40,111.57	Proposed cost to refurbish 13 vehicles, including donor vehicles, labor, parts and outfitting



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NEW VEHICLE PURCHASE COSTS

Description	Per Unit Cost	Outfitting	Total Cost per Vehicle
2019 Ford Interceptor	\$33,292.82	\$8,000	\$41,292.82
2019 Chevrolet Tahoe	\$39,454.91	\$8,000	\$47,454.91



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OPTIONS FOR CONSIDERATION

Option	Title	Fiscal Impact	Comments
A	Reject all proposals for RFP No. 1875 and purchase new Police vehicles as needed.	0	Liquidate the 13 CV donor vehicles and discontinue the CV refurbishment program.
В	Award RFP No. 1875, Outfit Vehicles and continue the Program.	\$400,910.40	 This option would award RFP No. 1875 to Fritts Ford in the amount of \$364,464.00, including a 10% change order authority of \$36,446.40 to refurbish 13 vehicles; Outfitting of vehicles is an additional cost of \$104,000 and staff will return to Council for award. Total cost per vehicle to include donor, refurbishment, outfitting and change order authority in the amount of \$40,111.76.
C	Award RFP No.1875 and discontinue the Program.	\$400,910.40	



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FISCAL IMPACT

The fiscal impact for Option A is \$0 with no impact to the General Fund. The Police Department currently has an adequate number of Police vehicles and does not anticipate the purchase of new vehicles until fiscal year 2020.



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RECOMMENDATION

That the City Council reject all proposals for Request for Proposals No. 1875 and discontinue the Crown Victoria Police Vehicle Refurbishment Program.



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