



PO Box 140, Orange City, IA 51041
Ph: 712-737-4016 Fax: 712-737-4148

May 31, 2019

City of Riverside-(Sourcewell Member ID #2410)
8095 Lincoln Avenue
Riverside, CA 92504-4311

Re: Sourcewell Contract No. 052417-EZL Purchase of EZ-Liner Model AL220-EZ
Truck Mounted Striping Machine-**Price Sheet**

<u>Item</u>	<u>Description</u>	<u>List Price</u>
18C	AL110 Base Unit	\$145,700.00
18C-02-01	Vacuum Bead Loading System	1,850.00
18C-07-01	Skip-Line Digital Speedometer	1,290.00
18C-07-03	(8) Light LED Work Light System	3,260.00
18C-07-04	1020F-4 Message Board	12,140.00
18C-07-04	Camera Guidance System	9,000.00
18C-07-06	Laser Guidance System	8,900.00
18C-08-02	Aluminum Toolbox	890.00
18C-10-05	Recommended Spare Parts Kit	6,280.00
Subtotal		\$189,310.00
3% Discount		(\$5,680.00)
Net Amount Published Pricing		\$183,630.00

Delivery

18C-10-03	Delivery Charge F.O.B. Destination within 1000 miles or more from Orange City, IA \$3.90 per mile x 1650 miles	\$ 6,435.00
-----------	--	--------------------

Chassis

Mitsubishi Fuso Model FE-160, 15,995# GVWR Gas Chassis	\$42,664.00
--	--------------------

Sourced Goods

Titan/Speeflo Model 441-325 SS HP Pump for Black	10,000.00
(1) white Paint Gun with Gun Raiser	3,150.00
(2) Black Paint Guns with Gun Raisers-\$3,150.00 ea. x 2	6,300.00
(2) Whelen LED Responder Mini Light Bars-\$1,322.00 ea. x 2	2,644.00
1000# Bead Tank ILO 750#	1,447.00
Deduct (2) 1 1/2" ARO LP Paint Pumps-\$6,192.00 ea. x 2	(12,384.00)
(3) 2" Wye Strainers-\$511.00 ea. x 3	1,533.00
(1) Remote Trigger Switch for MST-14 Timer	796.00
2 nd Model MST-14 Skip Line Timer	2,395.00
(2) Model GL3000-PM Carriage Positioning Lasers-\$3,452.00 ea.	6,904.00

(2) Additional Representatives for Factory PDI Trip-\$1,120.00 ea.

2,240.00

Total for Sourced Goods

\$25,025.00

TOTAL AMOUNT

\$257,754.00

Respectfully submitted,

EZ-Liner Industries



Norm Scholten
Truck Project Manager

FUSO - A Daimler Group Brand



Vogel Traffic Services dba EZ-Liner Industrie

ATTN: Norm Scholten

Midway Western Star, Inc.
7601 N. E. 38th Street
Kansas City, MO 64161
(402) 334-7387
(402) 670-8404

Presentation Date: 5/30/2019



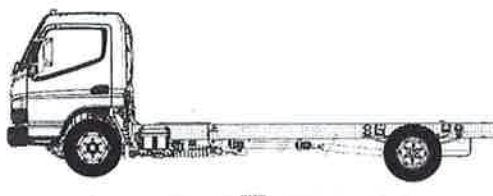
Weight Distribution



Developed For: Vogel Traffic Services dba EZ-Liner Industrie
1920 Albany Place South
Orange City IA, 51041

Telephone #: (712) 737-4016 x11908
Fax #: (712) 737-4148

Attention: Norm Scholten, Operations Manager



Axle Loads	Front (lb.)	Rear (lb.)	Total (lb.)	Dimensions	
Chassis Cab Weight	3570.0	2230.0	5800.0	Cab to Axle	148.6 in.
Body Weight (No Body)	0.0	0.0	0.0	Cab to Body (Setback)	0.0 in.
Driver & Passenger Weight	0.0	0.0	0.0	Max. Useable Cab to Axle	148.6 in.
Extra Equipment	0.0	0.0	0.0	Body Length	ft.
Point Loads	0.0	0.0	0.0	Body Width	in.
Total Curb Weight	3570.0	2230.0	5800.0	Body Height	in.
Payload - Waterlevel	2820.0	392.8	3212.8	Rear Overhang Body	-148.6 in.
Total Load Weight	6390.0	2622.8	9012.8	Rear Overhang Frame	47.0 in.
Axle Rating & GVWR	6390.0	12700.0	15995.0	Overall Length	65.0 in.
Axle Load Percentage	70.9 %	29.1 %	100.0 %		

Ryan Chart ®



Position From Front of Body (in.)

Point Load **Front (lb.)** **Rear (lb.)** **Total (lb.)**

Max. Payload
Load Center

Model Year: 2019
Truck Model: FE160 Gas/FEC7TS
Engine: PSI-GMPT V8
Transmission: Allison 1000 Electronic 6 automatic
Wheelbase: 169.3 H

Prepared By: A Kent Kuehn
Dealership: Midway Western Star, Inc.
Telephone #: (402) 334-7387
Reference #: S2149-E1E02
Date: 5/30/2019

Price Quotation



Developed For: Vogel Traffic Services dba EZ-Liner Industrie
1920 Albany Place South
Orange City IA, 51041
Attention: Norm Scholten, Operations Manager

Telephone #: (712) 737-4016 x11908
Fax #: (712) 737-4148

FE160 Gas/FEC7TS Equipped With:
Allison 1000 Electronic 6 automatic
Body (No Body)

UNIT TOTAL	\$42,664.00
General Sales Tax	\$0.00
Prov. Sales Tax (Canada Only)	\$0.00
Other Levies/Taxes	\$0.00
Estimated License	\$0.00
SALES PRICE PER UNIT	\$42,664.00
Number of Units	1
Sales Price Per Unit x1	\$42,664.00
Less Net Trade-In	(\$0.00)
Cash Down Payment	(\$0.00)
NET PRICE PER UNIT	\$42,664.00
TOTAL NET PRICE	\$42,664.00

Quotation valid for 30 days.

Delivery subject to Chassis availability at time of order.

Model Year: 2019
Truck Model: FE160 Gas/FEC7TS
Engine: PSI-GMPT V8
Transmission: Allison 1000 Electronic 6 automatic
Wheelbase: 169.3 H

Prepared By: A Kent Kuehn
Dealership: Midway Western Star, Inc.
Telephone #: (402) 334-7387
Reference #: S2149-E1E02
Date: 5/30/2019

Price Quotation



Developed For: Vogel Traffic Services dba EZ-Liner Industrie
1920 Albany Place South
Orange City IA, 51041

Telephone #: (712) 737-4016 x11908
Fax #: (712) 737-4148

Attention: Norm Scholten, Operations Manager

Chassis Cab	\$39,214.00
Equalized Freight	\$1,225.00
Chassis Options	\$2,225.00
CHASSIS CAB TOTAL	\$42,664.00

Body	\$0.00
Body Delivery Cost	\$0.00
Body Options	\$0.00
Miscellaneous Costs (Taxable)	\$0.00

UNIT TOTAL	\$42,664.00
General Sales Tax	\$0.00
Prov. Sales Tax (Canada Only)	\$0.00
Other Levies/Taxes	\$0.00
Estimated License	\$0.00
SALES PRICE PER UNIT	\$42,664.00
Number of Units	1
Sales Price Per Unit x1	\$42,664.00
Less Net Trade-In	(\$0.00)
Cash Down Payment	(\$0.00)
NET PRICE PER UNIT	\$42,664.00
TOTAL NET PRICE	\$42,664.00

Quotation valid for 30 days.

Delivery subject to Chassis availability at time of order.

Model Year: 2019
Truck Model: FE160 Gas/FEC7TS
Engine: PSI-GMPT V8
Transmission: Allison 1000 Electronic 6 automatic
Wheelbase: 169.3 H

Prepared By: A Kent Kuehn
Dealership: Midway Western Star, Inc.
Telephone #: (402) 334-7387
Reference #: S2149-E1E02
Date: 5/30/2019

Quotation Details



Reference #: S2149-E1E02

Date: 5/30/2019

Description	Price
<i>Optional Equipment</i>	
AM/FM Bluetooth Radio	\$260.00
Heated Mirrors	\$240.00
Floor Mat	\$65.00
LED Programming	\$25.00
Chrome Bumper	\$460.00
Chrome Grill	\$400.00
PTO Ready Transmission & LSD	\$775.00
Optional Equipment Total	\$2,225.00
Body: No Body	\$0.00
Body Delivery Cost	\$0.00
Body Total	\$0.00
Trade-In Value	\$0.00
Pay-Off Costs	\$0.00
Net Trade-In	(\$0.00)
Cash Down Payment	(\$0.00)

THE NEW FUSO FE GAS TRUCK

2019 MODEL YEAR SPECIFICATIONS



MODEL	FE160 GAS	MODEL	FE160 GAS
PRODUCT		AXLE DATA	
CAB CONFIGURATION	SINGLE & CREW	Ratings (front/rear) - pounds	6,835 / 13,230
VEHICLE WEIGHT CLASS	4	Type (rear)	Single-reduction hypoid
WEIGHT RATINGS		Ratio (rear)	5.285
GVWR/GCWR - pounds	15,995 / 23,710	Limited slip differential	Option
GAWR (Front/rear) - pounds	6,390 / 12,700	SUSPENSION	
BODY/PAYLOAD CAPACITY		Type (front & rear)	Laminated Leaf Springs
Maximum (estimated) - pounds	10,295 (single) 9,715 (crew)	TIRES & WHEELS	
DIMENSIONS		Configuration	Single front, dual rear
Wheelbase	133.9" (E) 151.6" (G) 169.3" (H) 187.0" (K)	Tire size/type	215/75R17.5 12PR LR-F hwy front / traction rear
Overall length (cab/chassis)	228.5" 246.3" 264.0" 281.7"	Wheel size - inches/type	17.5" x 6" / 6-lug
Overall height, est.	93.7"	BRAKES	
Overall width (not including mirrors)	84.4"	Service	Dual-caliper discs, vacuum/hydraulic
Usable cab to rear axle	104.9" 122.6" 140.3" 158.0" (single) 103.4" 121.1" (crew)	Parking	Drum/driveline, internal expanding shoe
Body sizes accommodated	12' to 20' (22' with FUSO review/approval)	ABS system	4-Channel
ENGINE		STEERING	
Model	FUSO PSI-GMPT, V8, 6.0L Gasoline	Type	Integral hydraulic boost
Type	Gasoline	Column adjustment	Tilt & telescoping
Displacement	6.0L (364 in ³)	Turning diameter (min, by WB) - feet	40.0, 44.6, 49.5, 54.1 (single) 49.5, 54.1 (crew)
Engine power - hp	297	ELECTRICAL	
Engine torque - lb-ft	361	Battery	Maintenance-free / 750 CCA
Cruise control	Standard	Alternator - amps	180
Alternative fuels	CNG and LPG capable in future models (option)	CONNECTIVITY/ENTERTAINMENT	
FUEL TANK		Verizon Connect Fleet Telematics	Standard
Capacity - gallons/location	40 / In-rail aft-axle	AM/FM/CD/USB, hands-free Bluetooth® radio	Option
TRANSMISSION		SAFETY & CONVENIENCE	
Brand & model	Allison 1000 Series™	Halogen headlamps	Standard
Type	6-speed automatic, torque converter with lockup clutch	Daytime running lights	Standard
Control system	Electronic, closed-loop with adaptive shift mapping	Front power-operated™, One-touch up/down windows****	Standard
PTO provision	Torque converter turbine-driven spur gear (Option)	Keyless entry	Standard
Shift selector	Dash-mounted	Red high visibility seat belts	Standard
FuelSense® 2.0, with DynActive™	Standard	Mobileye® 6 Series collision avoidance system	Option
FRAME		<p>SPECIFICATIONS SUBJECT TO CHANGE WITHOUT NOTICE. Chassis-cab dimensions, weights are +/- 3%. * Available 2019 ** Frame and frame-mounted components *** Driver and passenger side **** Driver's side only</p> <p>© 2018 MITSUBISHI FUSO TRUCK OF AMERICA, INC. All rights reserved. MFTA is a subsidiary of Mitsubishi Fuso Truck and Bus Corporation, Kawasaki, Japan. FUSO is a Daimler Group Brand. All terms and conditions in this flyer are based on the latest product information available at the time of print. We reserve the right to make any changes to this information at any time, without notice.</p>	
Type	C-Channel, straight		
Section modulus, per rail - in ³	7.08		
Yield strength - psi	56,565		
Resistance bending moment, per rail - lb-in	400,410		
Height/width - inches	32.8 / 33.5		
Powder-coated frame	Standard		
Premium anti-corrosion package™	Standard		



THE 2019 FUSO FE GAS TRUCK

Warranty Coverage and Complimentary Services

**FROM WARRANTY COVERAGE TO
ROADSIDE ASSISTANCE AND FREE SERVICES,
FUSO HELPS PROTECT YOUR INVESTMENT.**



By purchasing a new 2019 FUSO FE GAS truck, you get more than just a hard-working vehicle. You also get the security of dedicated FUSO programs designed to protect your productivity.

From free services, roadside assistance, warranty coverage and more, FUSO supports you — and your bottom line — with services that help you get down to business. We urge you to get acquainted with each service listed below, and contact your dealer with questions or schedule requests.

You purchased the most dependable medium-duty work truck available. We'll do all we can to help you keep it that way.

FREE OIL CHANGES

FUSO offers up to 10 free oil changes at a FUSO dealership during the first 5-years/75,000 miles for all 2019 model year trucks. This includes oil and filter changes every 7,500 miles for standard duty vehicles, or every 5,000 miles for severe duty applications. During each oil change visit, your truck will also receive a free, multi-point service inspection.

Get in and out quickly by scheduling your oil change directly with your FUSO dealership. To find your nearest service location, please visit mitfuso.com/dealerships.

FREE VERIZON CONNECT TELEMATICS FOR 1 YEAR

Put your truck's data to work. Your purchase includes 12 months of free telematics connectivity through Verizon Connect. You'll be contacted by Verizon with help in getting your vehicle connected and your reports customized. Then get ready to experience a new level of efficiency and data management.

FUSOFIRST™ PROGRAM MEMBERSHIP

Our free, FusoFirst owner's program provides comprehensive support for your vehicle. During the 3-year/36,000-mile basic warranty coverage, you'll receive 24/7 roadside assistance dispatch and towing service, fast dealer access and more. To begin your membership, simply download the free FusoFirst mobile app. This mobile-accessible site provides a wealth of technical and operational information about your FUSO FE GAS truck. It also provides quick access to the following free services:

•24/7 Roadside Assistance

Fast dispatch service is available 24/7/365 for towing, jump-starts, lockouts and more. Call 866-501-FUSO (3876) for assistance. Fees may apply after basic warranty coverage ends.

•Dealer Locator

When you need service or parts, you can find your dealership quickly and easily.

•Driver Assistance Videos

Instructions and tips for drivers regarding FusoFirst services and common roadside events.

You're already signed up. To learn more, visit FusoFirst.com for vehicle support or call 866-501-FUSO (3876) for Roadside Assistance.

NEW VEHICLE LIMITED WARRANTY

One of the Industry's Strongest Standard Warranties. And Then Some.

FUSO protects your new FE GAS investment with a generous warranty package†. We combine our 3-year/36,000-mile bumper-to-bumper, 5-year frame coverage, and 5-year/75,000-mile powertrain individual warranties into a single standard warranty. We even extend the Allison warranty to include transmission coverage for 5 years and unlimited mileage. **Here's what's included:**

•3-Year/36,000-Mile Basic Coverage

For the first 36 months or 36,000 miles, whichever comes first, any originally installed component of the truck (excluding batteries, tires, and custom-made rear bodies and accessories), under normal use and maintenance, will be repaired or replaced by an authorized dealer, using genuine FUSO parts, at no charge for parts and labor.

•5-Year Frame Coverage

Upon expiration of the 36-month/36,000 miles Basic Coverage, this New Vehicle Limited Warranty will continue to cover the frame up to a maximum of 60 months/unlimited mileage from the warranty start date.

•4-Year Anti-Corrosion Perforation Coverage

For the first 48 months after the warranty start date, regardless of mileage, any cab sheet metal panel found to have developed perforation (rust-through), under normal use and maintenance, will be repaired or replaced at no charge for parts and labor.

•5-Year/75,000-Mile Powertrain Limited Warranty

Upon expiration of the 36-month/36,000-mile Basic Coverage, the New Vehicle Limited Warranty will continue to cover the powertrain components listed in the "Detailed Coverage" section of your truck's Warranty Policy, for an additional 24 months or 39,000 miles.

•5-Year/Unlimited Mileage Transmission Warranty

We've added a 2-year extension to the standard 3-year Allison Transmission†† Warranty. Your truck's transmission is now covered by a 5-year/unlimited mileage warranty. See your local certified Allison Transmission Service Center for more details.

YOUR FUSO FE GAS TRUCK HAS GREAT COVERAGE. NOW IT'S TIME TO PUT IT TO WORK.

Don't hesitate to ask your FUSO dealer for more information about any of these protective support services. Your Service Manager has access to all of your truck's warranty terms and will help you keep track of scheduled maintenance. So go ahead. Put your new FUSO FE GAS truck to work knowing your investment is protected. We're here to help move your business forward, now and for years to come.

† Specific terms and conditions of the Mitsubishi Fuso Limited Warranty shall accompany owner's manual at time of purchase and may supersede the information provided herein. Please consult with your local FUSO dealership for warranty details and limitations.

†† Allison Transmissions are warranted separately by Allison and work is performed by Allison's authorized sales and service locations.



MITSUBISHI FUSO TRUCK OF AMERICA, INC.

2015 Center Square Road, Logan Township, NJ 08085 | 877-711-0707 | Customer Service

For the dealer nearest you, or for more information, visit our website at: MITFUSO.COM

©2018 MITSUBISHI FUSO TRUCK OF AMERICA, INC.

Quotation Acceptance



Developed For: Vogel Traffic Services dba EZ-Liner Industrie
1920 Albany Place South
Orange City IA, 51041

Telephone #: (712) 737-4016 x11908
Fax #: (712) 737-4148

Attention: Norm Scholten, Operations Manager

CHASSIS CAB

Model Year: 2019
Truck Model: FE160 Gas/FEC7TS
Engine: PSI-GMPT V8
Transmission: Allison 1000 Electronic 6 automatic
Wheelbase: 169.3 H
GVW Rating: 15995 lb.

OPTIONAL EQUIPMENT

AM/FM Bluetooth Radio
Heated Mirrors
Floor Mat
LED Programming
Chrome Bumper
Chrome Grill
PTO Ready Transmission & LSD

BODY

No Body

BODY OPTIONS

None

TOTAL COST PER UNIT	(Tax Excluded, Trade-In Included)	\$42,664.00
NUMBER OF UNITS		1
TOTAL AMOUNT DUE		\$42,664.00

Signature:

Norm Scholten

Title:

Date:

Signature:

Midway Western Star, Inc.
7601 N. E. 38th Street
Kansas City MO, 64161
(402) 334-7387

Title:

Outside Fleet Sales

Date: 5/30/2019