



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: MARCH 17, 2020

FROM: GENERAL SERVICES WARD: 4

**SUBJECT: RFP NO. 1936 RIVERSIDE POLICE DEPARTMENT FIRING RANGE
MODIFICATION – CONSTRUCTION AGREEMENT WITH ACTION TARGET FOR
INSTALLATION OF FIXED LATERAL 360-DEGREE TARGET SYSTEM IN THE
AMOUNT OF \$72,300 AND CONTINGENCY OF \$7,000, FOR A TOTAL
CONTRACT AMOUNT NOT TO EXCEED \$79,300**

ISSUES:

Approve a Construction Agreement with Action Target, Inc. for installation of a Fixed Lateral 360-Degree Target system for the Riverside Police Department target range in the amount of \$72,300, plus a contingency in the amount of \$7,000, for a total contract amount not to exceed \$79,300.

RECOMMENDATIONS:

That the City Council:

1. Approve the Construction Agreement with Action Target located in Provo, Utah in the amount of \$72,300 for installation of a Fixed Lateral 360-degree target system at the City of Riverside Police Department firing range located at 8181 Lincoln Avenue;
2. Authorize a contingency in the amount of \$7,000 for the additional work, such as electrical, that is not included in Action Target's scope of work, for a total contract amount not to exceed \$79,300; and
3. Authorize the City Manager, or his designee, to execute the Construction Agreement with Action Target, including making minor and non-substantive changes.

BACKGROUND:

Request for Proposal No. 1936 – Riverside Police Department Firing Range Modification (RFP No. 1936) was prepared in conjunction with the Riverside Police Department (RPD), Purchasing Department and General Services Department. RFP No. 1936 was posted on PlanetBids on May 10, 2019 and closed on May 30, 2019. Seventeen vendors registered for RFP No. 1936 on PlanetBids, and two proposals were submitted. Both responses were evaluated by the criteria in RFP No.1936 and participated in a conference call interview with evaluators from RPD, and General Services. The evaluators independently selected Action Target as the recommended vendor.

DISCUSSION:

The condition of the Lincoln Police Station firing range has gradually deteriorated with time and lack of available replacement parts. The current firing range operating system was installed by Mancom, which is no longer in business. Parts for the current system are obsolete and are no longer manufactured. This severely limits firing range capabilities as well as restricts the content of courses, prohibiting trainers from running courses that include turning targets, since two of the lanes are completely non-operational.

With the new system, the firing range is being upgraded to current technology, thereby improving the capabilities of the system to greatly broaden the scope of future training. The system will operate on proprietary based software not dependent on Internet access, which provides additional security to the system. Action Target has installed targeting systems for several local police agencies, so replacement parts for the proposed system will likely be available for many years. The system comes with LED lighting technology and turning targets that move laterally, which allows the trainer to set up courses of fire that would challenge officers during qualifications. Being able to move targets in lateral positions allows hostage situations to be recreated, which is just one of the many training advantages of the new system.

The Purchasing Manager concurs that the recommendation to award RFP No. 1936 to Action Target is in compliance with the City of Riverside's Purchasing Resolution No. 23256. The Chief of Police concurs with this report.

FISCAL IMPACT:

The total fiscal impact of the action is \$72,300, plus \$7,000 contingency, for a total cost not to exceed \$79,300. There are available funds of \$64,000 in the Police Asset Forfeiture Acct. #3145401-462200 and the remaining balance of \$15,300, which includes the contingency of \$7,000 from State COPS Acct. #9339000102-44021000.

Prepared by: Carl Carey, General Services Director
Certified as to
availability of funds: Edward Enriquez, Chief Financial Officer/City Treasurer
Approved by: Moises Lopez, Deputy City Manager
Approved as to form: Gary G. Geuss, City Attorney

Attachments:

1. Action Target Proposal
2. Service Agreement between the City of Riverside and Action Target