



Reducing Procurement Costs Through Cooperative Purchasing

National IPA is a cooperative purchasing organization established with the specific purpose of reducing procurement costs by leveraging group volume.

National IPA aggregates the purchasing power of participants across the country in order to receive larger volume discounts from suppliers. This is an optional program with no fee to participate.

Serving Government & Educational Institutions

All cooperative agreements are competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. These lead agencies are considered some of the best public procurement organizations in the nation, and are available to answer questions or discuss the contracting process in detail.

By utilizing the National IPA portfolio of cooperative agreements, participants eliminate duplication of effort and save valuable time, resources and money.

Eligible participants include:

- ★ State Government
- ★ City/County/Local Government
- ★ Primary Education Systems
- ★ Higher Education Systems
- ★ Nonprofits/Churches
- ★ Agencies for Public Benefit

**REGISTER TO PARTICIPATE BY VISITING
WWW.NATIONALIPA.ORG**

Dedicated Team

The National IPA team of certified public procurement professionals, educational, supply chain and cooperative purchasing experts is committed to bringing value to you and your teams. By acting as advocates to drive efficiency, effectiveness and real savings within your organization, our team will work with you to enhance your procurement strategies.

Recognized as respected leaders in the discipline by their peers and suppliers, this team of tenured professionals has held key public procurement positions in state government, local government and education.

Cooperative Contracts

Cooperative agreements available through National IPA are established with the following process:

- ★ The lead public agency/governmental entity prepares a competitive solicitation, incorporating language that provides access by any agency in states that allow intergovernmental cooperative contract usage

National IPA is named in the solicitation as the national cooperative purchasing organization
- ★ The lead public agency issues the solicitation, any required amendments and notifications, and conducts pre-proposal conferences
- ★ After the suppliers respond to the solicitation, the lead public agency evaluates, negotiates final terms and conditions, awards, administers, and utilizes the resulting master agreement
- ★ All participants are eligible to utilize the contracts through National IPA

National IPA is committed to the integrity and transparency of the procurement process. Online access to solicitation and award documentation is always available in the documentation sections of each awarded agreement on the National IPA website.

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