

*City of Arts & Innovation*

# City Council Memorandum

**TO: HONORABLE MAYOR AND CITY COUNCIL      DATE: SEPTEMBER 15, 2020**

**FROM: POLICE DEPARTMENT      WARDS: ALL**

**SUBJECT: PROFESSIONAL CONSULTANT AGREEMENT (TECHNOLOGY SERVICES) WITH WATCHGUARD VIDEO, INC. FOR INSTALLATION AND CONFIGURATION OF WATCHGUARD VIDEO SYSTEM WHICH INCLUDES TWO HUNDRED WATCHGUARD BODY WORN CAMERAS, ONE HUNDRED WATCHGUARD IN-VEHICLE VIDEO SYSTEMS AND MISCELLANEOUS ACCESSORIES, INCLUDING SOFTWARE, LICENSING AND WARRANTY IN ACCORDANCE WITH PURCHASING RESOLUTION NO. 23256, SECTION 602(g) AND SECTION 702(g) IN THE TOTAL AMOUNT OF \$1,367,743.31**

## **ISSUE:**

Approve the Professional Consultant Agreement (Technology Services) with WatchGuard Video, Inc., for the installation and configuration of the WatchGuard Video System which includes 200 WatchGuard body worn cameras, 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and a five-year warranty in the total amount of \$1,367,743.31.

## **RECOMMENDATIONS:**

That the City Council:

1. Approve the Professional Consultant Agreement (Technology Services) with WatchGuard Video, Inc., for the installation and configuration of the WatchGuard Video System which includes 200 WatchGuard body worn cameras, 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and five-year warranty from WatchGuard Video, Inc. of Allen Texas in the amount of \$1,367,743.31 in accordance with Purchasing Resolution No. 23256, Section 602(g) and Section 702(g); and
2. Authorize the City Manager, or designee, to execute the Professional Consultant Services Agreement (Technology Services) with WatchGuard Video, Inc., including making minor, non-substantive changes, and all other documents and instruments necessary to complete this transaction.

## **BACKGROUND:**

The Riverside Police Department (RPD) has been utilizing Coban in-vehicle video systems since 2007 and Coban Body Worn Cameras (BWC) since 2013. During this period, Coban has lost over 1,000 RPD videos due to Coban hardware and software issues. Current software technology that

is utilized by Coban is outdated, increasing the likelihood of exploitable vulnerabilities and data errors. Coban has not updated the software since the date of procurement and the current platform is outdated.

Due to the increasing amount of lost video data and Coban's inability to update its software technology, RPD decided to explore other vendors before the Coban licenses and warranty expire in October 2020.

One of the vendors that RPD researched was WatchGuard. WatchGuard was recently purchased by Motorola and is now the most advanced BWC and in-car recording system being deployed by police departments nationwide. Their system works hand-in-hand with RPD's Motorola Premier One System, which includes the Motorola Computer Aided Dispatch (CAD) and Motorola Records Management System (RMS). In addition, the cameras are significantly more advanced, which reduces liability to Riverside's police officers and the City.

### **DISCUSSION:**

The RPD, in conjunction with the Innovation Technology Department, would like to replace the Coban cameras and system with WatchGuard. WatchGuard has offered RPD a 34% or \$709,440 discount for 200 WatchGuard body worn cameras, 100 WatchGuard in-vehicle video systems, and miscellaneous accessories, including software, licensing and five-year warranty.

WatchGuard is providing RPD with a substantially greater discount than the 20% the Department would normally receive through the Houston-Galveston Area Council (H-GAC) cooperative agreement (Contract No. EF-04-19). RPD would like to purchase these items in accordance with Purchasing Resolution No. 23256, Section 602(g) and Section 702(g), that states competitive procurement through the informal and formal procurement process shall not be required when goods or services can be procured from a contractor who offers the same or better price, terms and conditions as the contractor previously offered as the lowest responsive bidder under competitive procurement provided that, in the opinion of the Manager, it is in the best interests of the City to do so.

The Purchasing Manager concurs with the recommendation and that this purchase is in compliance with Purchasing Resolution No. 23256, Section 602(g) and 702(g).

### **FISCAL IMPACT:**

The total fiscal impact of the action is \$1,367,743.31 over a five-year period. Sufficient funds in the amount of \$273,548.66 for Fiscal Year 2020/21 are available in the following accounts:

Account Description	Account Number	Amount
PD Field Operations Special Department Supplies	3115000-426800	\$50,000.00
2018 Justice Assistance Grant Program Account	9163410651-44011000	\$23,850.00
State COPS Account	9341300102-44021000	\$199,698.66
<b>TOTAL:</b>		<b>\$273,548.66</b>

Funding in the amount of \$1,094,194.65 for the four (4) subsequent years will be included during budget development for those years.

Prepared by: Larry V. Gonzalez, Chief of Police  
Certified as to  
availability of funds: Edward Enriquez, Chief Financial Officer/City Treasurer  
Approved by: Lea Deesing, Assistant City Manager  
Approved as to form: Gary G. Geuss, City Attorney

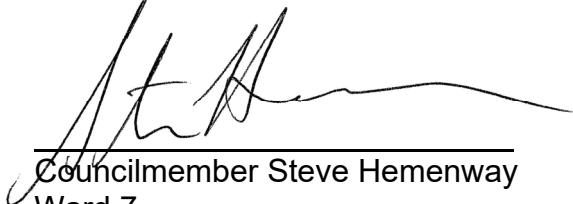
Concurs with:



Councilmember Chuck Conder  
Ward 4



Councilmember Jim Perry  
Ward 6



Councilmember Steve Hemenway  
Ward 7

Attachment: Professional Consultant Agreement for Technology Services