

Quoted for: City of Riverside
Customer Contact: Jessica Gordon
Phone: / **Email:** JGordon@riversideca.gov
Quoted by: Brooklyn Russell
Phone: 270-505-1691 / **Email:** brooklyn.russell@altec.com
Altec Account Manager: Mark Baldwin

REFERENCE ALTEC MODEL

AT237	Articulating Telescopic Aerial Device (Non-Insulated)	\$102,793
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT237-US35	35' Boom Height (AT235)	-\$1,914
2	AT237-GAS	Gas Engine	-\$4,313
3			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$993
2	DLB2	Directional Light Bar (Amber, 47"L, Super-LED)	\$1,531
3	CMLB2	Cab Mounted Light Bar (Amber, LED)	\$2,010
4	SPOT6	Remote Spot Light, LED, Permanent Mount, With Wireless Dash Mounted Controls	\$1,446
5	VCAM	Backup Camera System	\$852
6	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$248
7	RH	Receiver Hitch, 2" Class 5	\$580
8	CH	Cone Holder, Fold Over Post Style	\$283
	LR	Ladder Rack	\$1,107
SOURCEWELL OPTIONS TOTAL:			\$105,616

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Joystick Controls ILO Toggle	\$4,998
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom Steel Body ilo Stock Body	\$11,797
4	BODY & CHASSIS ACC	Class 3 Hitch ILO class 5, Cable Step	-\$206
5	ELECTRICAL	Additional Post Mount Strobe, PTO Hour Meter	\$430
6	FINISHING	GatorhydeCustom 2021 Chassis ILO Stock Chassis	\$1,420
7	CHASSIS	Custom 2021 Chassis ILO Stock Chassis	-\$3,472
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$14,967

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$120,583

Estimated Taxes (@8.75%) \$10,551

Deliver to Customer \$4,126

TOTAL FOR UNIT/BODY/CHASSIS (QTY 1): \$135,260

TOTAL FOR UNIT/BODY/CHASSIS (QTY 2): \$270,520

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **360-390** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY