

Solution Summary

Upgrade and Convert Subscription (CP VMWare) - NCPA Contract

Customer: City of Riverside	Primary Contact: Steve Crunk
Ship To , Address:	Email: scrunk@riverside.ca.gov
Bill To Address: 3900 Main St Bsmt IT Riverside, CA 92522	Phone: 9518265579
Customer ID: CITRIV0001	National Account Manager Chrissy Carter
Customer PO:	Email: CCarter@convergeone.com
	Phone: +16517966788

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	\$712.04		One-Time		\$712.04
Software	\$175,077.60	\$175,077.60	Annual	\$525,232.80	\$875,388.00
Hardware	\$11,026.88		One-Time		\$11,026.88
Professional Services	\$290,311.00		One-Time		\$290,311.00
Maintenance					
Manufacturer Support*	\$5,882.64	\$5,882.64	Annual	\$17,647.92	\$29,413.20
Manufacturer Maintenance	\$17,807.64	\$17,807.64	Annual	\$53,422.92	\$89,038.20
Project Subtotal	\$500,817.80			\$596,303.64	\$1,295,889.32
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	\$500,817.80				\$1,295,889.32

*If the term includes an amount of time that is not a full 12 months, payment for the partial year will be included in the Price. After the initial payment, the remaining years of the term will be billed on an annual basis in advance. Customer agrees to pay the remaining payment(s) when invoiced.

This Solution Summary summarizes the documents(s) that are attached hereto and such documents are incorporated herein by reference (collectively, this "Order"). Customer's signature on this Order (or Customer's issuance of a purchase order in connection with this Order) shall represent Customer's agreement with each document in this Order and acknowledgement that such attached document(s) are represented accurately by this Solution Summary.

Unless otherwise specified in this Order, this Order shall be subject to the following terms and conditions (the "Agreement"): (i) the Master Sales Agreement or other applicable master agreement in effect as of the date hereof between ConvergeOne, Inc. and/or its subsidiaries and affiliates (collectively, "C1" or "ConvergeOne" or "Seller") and Customer; or (ii) if no such master agreement is currently in place between C1 and Customer, the Online General Terms and Conditions currently found on the internet at: <https://www.convergeone.com/online-general-terms-and-conditions/>. If Customer's Agreement is a master agreement entered into with one of ConvergeOne, Inc.'s predecessors, affiliates and/or subsidiaries ("Legacy Master Agreement"), the terms and conditions of such Legacy Master Agreement shall apply to this Order, subject to any modifications, located at: <https://www.convergeone.com/online-general-terms-and-conditions/>. In the event of a conflict between the terms and conditions in the Agreement and this Order, the order of precedence shall be as follows: (i) this Order (with the most recent and specific document controlling if there are conflicts between the Solution Summary and any applicable supporting document(s) incorporated into this Order), (ii) Attachment A to the Agreement (if applicable), and (iii) the main body of the Agreement.

This Order may include the sale of any of the following to Customer: (a) any hardware, third party software, and/or Seller software (collectively, "Products"); (b) any installation services, professional services, and/or third party provided support services that are generally associated with the Products and sold to customers by Seller (collectively, "Professional Services"); (c) any Seller-provided vendor management services, software release management services, remote monitoring services and/or, troubleshooting services (collectively, "Managed Services"); and/or (d) any Seller-provided maintenance services ordered by Customer to maintain and service Supported Products or Supported Systems at Supported Sites to ensure that they operate in conformance with their respective documentation and specifications (collectively, "Maintenance Services"). For ease of reference only, Professional Services, Managed Services and Maintenance Services may be referred to collectively as "Services." Unless otherwise defined herein, capitalized terms used herein will have the same meanings as set forth in the Agreement.

Products and/or Services not specifically itemized are not provided hereunder. This Order will be valid for a period of thirty (30) days following the date hereof. Thereafter, this Order will no longer be of any force and effect.

This Order is a configured order and/or contains software.

Solution Quote

#	Description	Public Sector Contract	Term	Qty	Unit List Price	Extended List	% Disc	Unit Price	Extended Price
10540 Magnolia Maintenance									
1	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
Maintenance Subtotal:						\$4,455.00			\$2,747.40
10540 Magnolia Subtotal:						\$4,455.00			\$2,747.40
1077 Orange Maintenance									
2	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20

1077 Orange Subtotal:	\$3,742.20	\$2,308.20
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19595 Orange Maintenance

3	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
19595 Orange Subtotal:						\$3,742.20			\$2,308.20

3900 Main St Software

4	CC BASIC VOICE LICENSE FIXED SUBS ADJ LP	NCPA 01-97	60	137	\$46.43	\$381,654.60	43.76 %	\$26.11	\$214,624.20
5	408957 - AWE R15.2 20.1 QUALITY MONITORING ACRA PACKAGE ENTITLE LIC:SR	NCPA 01-97		125	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
6	AWE ORDER FOR CM-MBT	NCPA 01-97		1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
7	403576 - CC CBA SUBSCRIPTION LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	5	\$36.00	\$10,800.00	44.67 %	\$19.92	\$5,976.00
8	407021 - CC WE QUAL MANGMNT PKG LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	125	\$36.00	\$270,000.00	62.00 %	\$13.68	\$102,600.00
9	NUANCE ASR/TTS LANGUAGE en-US	NCPA 01-97		2	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
10	UC CORE LICENSE FIXED SUBS ADJ LP	NCPA 01-97	60	2315	\$5.70	\$791,730.00	42.63 %	\$3.27	\$454,203.00
11	NUANCE 6 DIALOG MODULE-CORE 1ST LANGUAGE/E LIC:CU;SR	NCPA 01-97		24	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
12	403570 - CC AAEP SUBSCRIPTION LIC FIXED SUBS 5YR AN PREPD	NCPA 01-97	60	24	\$36.00	\$51,840.00	44.67 %	\$19.92	\$28,684.80
13	UC BASIC LICENSE FIXED SUBS ADJ LP	NCPA 01-97	60	525	\$3.85	\$121,275.00	42.86 %	\$2.20	\$69,300.00
14	AWE ACRA TRACKING	NCPA 01-97		1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
15	NUANCE VOCALIZER R7 1ST LANGUAGE/E LIC:CU;SR	NCPA 01-97		24	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
16	AWE 15.2 20.1 APPLICATION TRACKING CODE	NCPA 01-97		1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
17	409920 - AAEP R8 CM PER PORT CONNECT PLDS UPGRADE AUTHORIZATION LIC:CU	NCPA 01-97		24	\$33.50	\$804.00	36.69 %	\$21.21	\$509.04
Software Subtotal:						\$1,628,103.60			\$875,897.04

Professional Services

18	Professional Services	NCPA 01-97				\$0.00		\$290,311.00	\$290,311.00
Professional Services Subtotal:						\$0.00			\$290,311.00

Maintenance

19	SA PREFER SUPT AIXWE R15 ENTITLE	NCPA 01-97	60	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
20	351643 - SA PREFER SUPT AAEP R8 CM PER PORT CONNECT PLDS 3YR AN PREPD	NCPA 01-97	60	24	\$1.18	\$1,699.20	44.92 %	\$0.65	\$936.00
21	SA ON-SITE 24X7 CM SM SRV 5YPP	NCPA 01-97	60	1	\$49.01	\$2,940.60	38.32 %	\$30.23	\$1,813.80
22	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
23	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
24	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	2	\$74.25	\$8,910.00	38.32 %	\$45.80	\$5,496.00
25	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
26	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	2	\$74.25	\$8,910.00	38.32 %	\$45.80	\$5,496.00
27	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	5	\$62.37	\$18,711.00	38.32 %	\$38.47	\$11,541.00
Maintenance Subtotal:						\$54,535.80			\$33,525.00
3900 Main St Subtotal:						\$1,682,639.40			\$1,199,733.04

4102 Orange St

Maintenance

28	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
4102 Orange St Subtotal:						\$3,742.20			\$2,308.20

4600 La Sierra

Maintenance

29	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
4600 La Sierra Subtotal:						\$3,742.20			\$2,308.20

5215 La Sierra

Maintenance

30	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
5215 La Sierra Subtotal:						\$3,742.20			\$2,308.20

5950 Acorn

Maintenance

31	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
5950 Acorn Subtotal:						\$3,742.20			\$2,308.20

6927 Magnolia
Maintenance

32	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
6927 Magnolia Subtotal:						\$3,742.20			\$2,308.20

7020 Central
Maintenance

33	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
7020 Central Subtotal:						\$3,742.20			\$2,308.20

725 Central
Maintenance

34	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
725 Central Subtotal:						\$3,742.20			\$2,308.20

7950 Philbin
Maintenance

35	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
7950 Philbin Subtotal:						\$3,742.20			\$2,308.20

8267 Philbin
Maintenance

36	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
8267 Philbin Subtotal:						\$3,742.20			\$2,308.20

9556 Magnolia
Maintenance

37	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
9556 Magnolia Subtotal:						\$3,742.20			\$2,308.20

Alessandro

Maintenance

38	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Alessandro Subtotal:						\$3,742.20			\$2,308.20

Andrew
Maintenance

39	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Andrew Subtotal:						\$3,742.20			\$2,308.20

Arlington
Maintenance

40	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Arlington Subtotal:						\$3,742.20			\$2,308.20

Chicago Ave
Maintenance

41	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Chicago Ave Subtotal:						\$3,742.20			\$2,308.20

Cranford
Maintenance

42	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Cranford Subtotal:						\$3,742.20			\$2,308.20

Cypress
Maintenance

43	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Cypress Subtotal:						\$3,742.20			\$2,308.20

Eastridge
Maintenance

44	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Eastridge Subtotal:						\$3,742.20			\$2,308.20
Hole									
Maintenance									
45	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Hole Subtotal:						\$3,742.20			\$2,308.20
Indiana									
Maintenance									
46	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Indiana Subtotal:						\$3,742.20			\$2,308.20
Jackson									
Maintenance									
47	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Jackson Subtotal:						\$3,742.20			\$2,308.20
Jefferson									
Maintenance									
48	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
Maintenance Subtotal:						\$3,742.20			\$2,308.20
Jefferson Subtotal:						\$3,742.20			\$2,308.20
Lawrence St									
Software									
49	ASP RELEASE 4 VM STANDARD SOFTWARE	NCPA 01-97		2	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
Software Subtotal:						\$0.00			\$0.00
Hardware									
50	ASP 130 DELL R640 SERVER PROFILE 3 WITH VMS BUNDLE	NCPA 01-97		1	\$15,300.00	\$15,300.00	36.67 %	\$9,690.00	\$9,690.00
51	POWER CORD USA	NCPA 01-97		2	\$23.00	\$46.00	63.30 %	\$8.44	\$16.88

				Hardware Subtotal:	\$15,346.00			\$9,706.88
Maintenance								
52	346233 - SA PREFER SUPT ASP VM R4 STANDARD SOFTWARE 5YR PREPD	NCPA 01-97	60	2	\$24.23	\$2,907.60	44.99 %	\$1,599.60
53	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$2,747.40
				Maintenance Subtotal:		\$7,362.60		\$4,347.00
				Lawrence St Subtotal:		\$22,708.60		\$14,053.88
Lincoln								
Maintenance								
54	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$2,308.20
				Maintenance Subtotal:		\$3,742.20		\$2,308.20
				Lincoln Subtotal:		\$3,742.20		\$2,308.20
Madison								
Maintenance								
55	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$2,308.20
				Maintenance Subtotal:		\$3,742.20		\$2,308.20
				Madison Subtotal:		\$3,742.20		\$2,308.20
Mission Ave								
Maintenance								
56	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$2,308.20
				Maintenance Subtotal:		\$3,742.20		\$2,308.20
				Mission Ave Subtotal:		\$3,742.20		\$2,308.20
Mission Inn								
Maintenance								
57	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$2,308.20
				Maintenance Subtotal:		\$3,742.20		\$2,308.20
				Mission Inn Subtotal:		\$3,742.20		\$2,308.20
MLK								
Maintenance								
58	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$2,308.20
				Maintenance Subtotal:		\$3,742.20		\$2,308.20

MLK Subtotal:	\$3,742.20	\$2,308.20
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Mulberry

Maintenance

59	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
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Maintenance Subtotal:	\$3,742.20	\$2,308.20
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Mulberry Subtotal:	\$3,742.20	\$2,308.20
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Orange St- Public Utilities Co

Software

60	APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT	NCPA 01-97		1	\$150.00	\$150.00	64.67 %	\$53.00	\$53.00
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61	APPLIANCE VIRTUAL PLATFORM R8 UTILITIES VAPP ENABLEMENT	NCPA 01-97		1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
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62	APPLIANCE VIRTUAL PLTFRM R7+ SINGLE CPU EMBEDDED SERVER LIC:SR	NCPA 01-97		1	\$150.00	\$150.00	0.00 %	\$150.00	\$150.00
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Software Subtotal:	\$300.00	\$203.00
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Hardware

63	S8300E SERVER	NCPA 01-97		1	\$3,600.00	\$3,600.00	63.33 %	\$1,320.00	\$1,320.00
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Hardware Subtotal:	\$3,600.00	\$1,320.00
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Maintenance

64	230022 - SA PARTS NBD SUPT CM SMALL SERVER 5YR PREPD	NCPA 01-97	60	1	\$29.70	\$1,782.00	38.32 %	\$18.32	\$1,099.20
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65	UPGRADE ADVANTAGE AAVP R7 SINGLE CPU EMBD SRV 5YR PREPD	NCPA 01-97	60	1	\$0.00	\$0.00	0.00 %	\$0.00	\$0.00
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66	SA PREFER SUPT AAVP R7 SINGLE CPU EMBD SRV 5YR PREPD	NCPA 01-97	60	1	\$3.73	\$223.80	45.04 %	\$2.05	\$123.00
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Maintenance Subtotal:	\$2,005.80	\$1,222.20
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Orange St- Public Utilities Co Subtotal:	\$5,905.80	\$2,745.20
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RERC

Maintenance

67	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
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Maintenance Subtotal:	\$3,742.20	\$2,308.20
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RERC Subtotal:	\$3,742.20	\$2,308.20
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Riverside

Maintenance

68	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
						Maintenance Subtotal:	\$3,742.20		\$2,308.20
						Riverside Subtotal:	\$3,742.20		\$2,308.20
Sycamore									
Maintenance									
69	230166 - SA ON-SITE 24X7 CM SM GTWY 5YPP	NCPA 01-97	60	1	\$62.37	\$3,742.20	38.32 %	\$38.47	\$2,308.20
						Maintenance Subtotal:	\$3,742.20		\$2,308.20
						Sycamore Subtotal:	\$3,742.20		\$2,308.20
University									
Maintenance									
70	SA ON-SITE 24X7 CM MED GTWY 5YPP	NCPA 01-97	60	1	\$74.25	\$4,455.00	38.33 %	\$45.79	\$2,747.40
						Maintenance Subtotal:	\$4,455.00		\$2,747.40
						University Subtotal:	\$4,455.00		\$2,747.40
						Total:	\$1,839,914.20	\$303,339.18	\$1,295,889.32

