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City of Riverside

March 18, 2021

Attn: Garrett Reynolds

Fritts Ford will honor the Piggy-back against your PO 213607, Bid No. 7789 for the 2021 Ford Rangers. We can honor this cost for the 2021 models until 4-28-21 or until Ford 2021 build out.

Thank you,

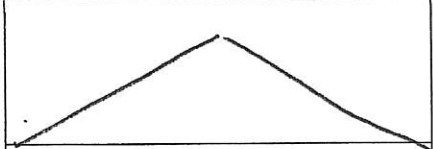
A handwritten signature in black ink, appearing to be "Vikiy Garay".

Vikiy Garay
Fritts Ford

EXHIBIT A
Scope of Goods

Two (2) current year model or newer model Ford Ranger, Crew Cab (R4E) shall meet the specifications be				
#	Specification Title	Specification Details	Meets Spec (Yes/No)	Comments/Exception Details
1	G.V.W.R.:	6050 lbs. (Minimum).	yes	
2	WHEEL BASE:	126.8" Wheel base.	yes	
3	SUSPENSION:	Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.73 axle ratio.	yes	
4	BRAKES:	Full power 4-wheel disk anti-locking brakes and standard parking brake.	yes	
5	CAB/BODY:	Crew Cab body with 5' bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (DB) Medium stone color full adjustable leather trimmed bucket seats with retractable seat belts. Carpet floor covering. (500A) Equipment group base model. Rear view camera system. Power mirrors, power locks and power windows. SYNC 3 911 Assist emergency communication system.	yes	Ford Factory Specs
6	ELECTRICAL:	150 amp alternator. 800 CCA, 80 AH (Minimum) maintenance free battery.	yes	
7	ENGINE:	2.3 4 cylinder EcoBoost engine meeting current California State and Federal emission standards.	yes	
8	FRAME:	Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.	yes	Ford Factory Spec
9	FUEL TANK:	To include 18 gallon fuel tank.	yes	
10	PAINT:	Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.	yes	Factory
11	STEERING:	Full power.	yes	
12	TIRES:	(STDTR) Five (5) P265/60R18 BSW A/S steel belted all season tread radials (One for spare).	yes	
13	WHEELS:	Five (5) 18" stealth grey aluminum wheels (One for spare).	yes	
14	TRANSMISSION:	Two (2) wheel drive. 10-speed Select shift auto.	yes	
15	MANUALS:	One (1) set driver's operational manual.	yes	
16	KEYS:	Unit shall come with a total of four (4) individual preprogrammed metal keys and / or key fobs.	yes	

Bid No. 7789

17	Four Corner LED Lower Zone Warning Package: (4) Whelen Model Number LINZ6 Surface mount high output 6 diode Super-LED. Front LED's shall be mounted on the furthest outboard and upper corners of the vehicle grill region, ensuring the light position is forward facing & 90 degrees to the street. Rear LED's shall be installed using Whelen # RBKT18 rear bed rail mount brackets, approximately 1" above tail / stop lights. Whelen Liberty II SOLO WeCan Series light bar with WCC92 controller. To include traffic advisor and amber color lights. Final location of lighting system mounting shall be approved by Garrett Reynolds, the City of Riverside Fleet Operations Manager at (951) 351-6157.		Yes
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#	Specification Title	Specification Details	Meets Spec (Yes/No)	Comments/Exception Details
1	G.V.W.R.: 6050 lbs. (Minimum).		Yes	
2	WHEEL BASE: 126.8" Wheel base.		Yes	
3	SUSPENSION: Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.73 axle ratio.		Yes	Factory Specs
4	BRAKES: Full power 4-wheel disk anti-locking brakes and standard parking brake.			
5	CAB/BODY: Super Cab body with 6" bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (S) Ebony color full adjustable vinyl bucket seats with retractable seat belts. Vinyl/rubber floor covering. (100A) Equipment group base model. Rear view camera system. Power mirrors, power locks and power windows. SYNC communication system. 586		Yes	
6	ELECTRICAL: 150 amp alternator. 700 CCA, 70 AH (Minimum) maintenance free battery.		Yes	
7	ENGINE: 2.3 4 cylinder EcoBoost engine meeting current California State and Federal emission standards.		Yes	
8	FRAME: Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.			Factory Standard
9	FUEL TANK: To include 18 gallon fuel tank.			
10	PAINT: Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.		Yes	Factory Standard
11	STEERING: Full power.		Yes	
12	TIRES: (STDTR) Five (5) P255/70R16 BSW A/S steel belted all season tread radials (One for spare).		Yes	
13	WHEELS: Five (5) 16" silver steel wheels (One for spare).		Yes	

One (1) current year model or newer Ford Ranger, Super Cab (RIE) shall meet the specifications below:

#	Specification Title	Specification Details	Meets Spec (Yes/No)	Comments/Exception Details
14	TRANSMISSION:	Two (2) wheel drive. 10-speed Select shift auto.	Yes	
15	MANUALS:	One (1) set driver's operational manual.	Yes	
16	KEYS:	Unit shall come with a total of four (4) individual preprogrammed metal keys and / or key fobs.	Yes	
	SAFETY LIGHTING:	Four Corner LED Lower Zone Warning Package: (4) Whelen Model Number LINZ6 Surface mount high output 6 diode Super-LED.		
		Front LED's shall be mounted on the furthest outboard and upper corners of the vehicle grill region, ensuring the light position is forward facing & 90 degrees to the street.		
		Rear LED's shall be installed using Whelen # RBKT18 rear bed rail mount brackets, approximately 1" above tail / stop lights.		
		Whelen Liberty II SOLO WeCan Series light bar with WCC92 controller. To include traffic advisor and amber color lights.		
17		Final location of lighting system mounting shall be approved by Garrett Reynolds, the City of Riverside Fleet Operations Manager at (951) 351-6157.		Yes Fuller-truck to supply

One (1) current year model or newer Ford F150, SuperCab (X1C)				
#	Specification Title	Specification Details	Meets Spec (Yes/No)	Comments/Exception Details
1	G.V.W.R.:	6900 lbs. (Minimum).	Yes	
2	WHEEL BASE:	145" Wheel base.	Yes	
3	SUSPENSION:	Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.15 axle ratio.	Yes	
4	BRAKES:	Full power 4-wheel disk anti-locking brakes and standard parking brake.	Yes	
	CAB/BODY:	SuperCab body with 6.5' bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (AGT) Medium earth gray color full adjustable vinyl 40/20/40 seat with retractable seat belts. Vinyl floor covering. (100A) Equipment group base model. Rear view camera system. (85A) XL power equipment group to include power mirrors, power locks and power windows. (52PT) SYNC enhanced voice communication. (18B) factory running boards in black.		No AC As Dark slate (52PT) 524 color
6	ELECTRICAL:	200 amp alternator. 610 CCA, 70 AH (Minimum) maintenance free battery.	Yes	

One (1) current year model or newer Ford F150, SuperCab (X1C)			Meets Spec (Yes/No)	Comments/Exception Details
#	Specification Title	Specification Details		
7	ENGINE:	5.0 V8 engine with E85 flex-fuel capacity meeting current California State and Federal emission standards (99P).	Yes	
8	FRAME:	Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.	Yes	
9	FUEL TANK:	To include 26gallon fuel tank. 23.1	Exc	23.1
10	PAINT:	Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.	Yes	Factory Standard
11	STEERING:	Full power.	Yes	
12	TIRES:	(STDTR) Five (5) P245/70R17 BSW AIS steel belted all season tread radials (One for spare).	Yes	
13	WHEELS:	(64C) Five (5) 17" silver steel wheels (One for spare).	Yes	
14	TRANSMISSION:	Two (2) wheel drive. 10-speed electronic, and column shift	Yes	
15	MANUALS:	One (1) set driver's operational manual.	Yes	
16	KEYS:	Unit shall come with a total of four (4) individual preprogrammed metal keys and / or key fobs.	Yes	
17	SAFETY	Four Corner LED Lower Zone Warning Package: (4) Whelen Model Number LINZ6 Surface mount	Yes	Yes - Fuller Truck to supply
	LIGHTING:	high output 6 diode Super-LED. Front LED's shall be mounted on the furthest outboard and upper corners of the vehicle grill region, ensuring the light position is forward facing & 90 degrees to the street. Rear LED's shall be installed using Whelen # RBKT18 rear bed rail mount brackets, approximately 1" above tail / stop lights. Whelen Liberty II SOLO WeCan Series light bar with WCC92 controller. To include traffic advisor and amber color lights. Final location of lighting system mounting shall be approved by Garrett Reynolds, the City of Riverside Fleet Operations Manager at (951) 351-6157.		

EXHIBIT C

Cost Summary

Bidder may propose current year model or newer within their Bid Response

1. Pricing Terms:

a. Unit Price:

- i. Including but not limited to transportation, offloading, registering units with DMV, providing exempt status license plates; includes all preparation, documentation, and transfer charges; includes environmental and disposal fees; no other costs will be considered.

b. Discounts:

- i. All applicable discounts shall be factored into the unit price.

c. Fixed Unit Prices:

- i. Prices are fixed through the delivery period for all units.

d. Government-Mandated Taxes and Fees:

- i. Must be included in unit prices.

e. CA Tire fee:

- i. Per tire fee that the State of California assess, which is subject to change.

f. Sales Tax:

- i. City will add the appropriate sales tax to each order.

g. Delivery

- i. Shipping and Handling charges

2. Disallowed Costs:

a. Business Permits, Licenses and Fees:

- i. Obtain, at Contractor's sole expense, all permits, and licenses required in connection with providing the required units and in Contractor's name.

3. Additional charges:

- a. Not allowed: No fuel surcharges, no mileage rates

Ford Ranger Crew Cab Vehicle Costs (R4E)						
#	Category	Unit of Measure (UOM)	Model Year	Unit Price	Quantity (Circle One)	Total Price (Unit Price x Quantity)
1	Ford Ranger Crew Cab truck (without sales tax)	Per Vehicle	2020	\$	1 or 2	\$
			2021	\$33,862.57	1 or (2)	\$ 67,725.14
2	CA Tire Fee w/ spare (no sales tax)	Per Tire	N/A	\$ 1.75	10	\$ 17.50
3	Shipping (no sales tax)	Per Vehicle	DMV N/A CVR	\$ 19.00	1	\$ 19.00
4	Handling (sales tax)	Per Vehicle	N/A	\$ 0	1	\$
5	Sub Total					\$ 67,761.64
6	8.75% CA State Sales Tax					\$ 5925.942
7	Fixed Price Total (Sub-Total + 8.75% Sales Tax)					\$ 73,687.58

Based on Factory Order

Bid No. 7789

Other Charges (Explain):	Unit Price	Quantity/ UOM	Extended Price
	\$		\$
	\$		\$
	\$		\$

Ford Ranger Super Cab Vehicle Costs (R1E)						
#	Category	Unit of Measure (UOM)	Unit Price	Model Year (Circle One)	Quantity	Total Price (Unit Price x Quantity)
1	Ford Ranger Super Cab truck (without sales tax)	Per Vehicle	\$ 26,990.57	2020 or 2021	1 or 2	\$ 26,990.57
2	CA Tire Fee w/ spare (no sales tax)	Per Tire	\$ 1.75	N/A	5	\$ 8.75
3	Shipping (no sales tax)	Per Vehicle	\$ 0	N/A	1	\$ 0
4	Handling (sales tax)	Per Vehicle	\$ 9.50	N/A	1	\$ 9.50
5	DMV/CVR Sub Total					\$ 27,008.82
6	8.75% CA State Sales Tax					\$ 2361.67
7	Fixed Price Total (Sub-Total + 8.75% Sales Tax)					\$ 29370.49

Other Charges (Explain):	Unit Price	Quantity/ UOM	Extended Price
	\$		\$
	\$		\$
	\$		\$

Vendor Name: Fritz Ford

Vendor Signature: [Signature]

Date: 10-8-20

Ford F150, Super Cab Vehicle Costs (X1C)						
#	Category	Unit of Measure (UOM)	Unit Price	Model Year (Circle One)	Quantity (Circle One)	Total Price (Unit Price x Quantity)
1	Ford F150 Super Cab truck (without sales tax)	Per Vehicle	\$ 29,687.57	2020 or 2021	(1) or 2	\$ 29,687.57
2	CA Tire Fee w/ spare (no sales tax)	Per Tire	\$ 1.75	N/A	5	\$ 8.75

Based on Factory Order

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3	Shipping (no sales tax)	Per Vehicle	\$ 0	N/A	1	\$ 0
4	Handling (sales tax)	Per Vehicle	\$ 9.52	N/A	1	\$ 9.52
5	DMV CYR					Sub Total \$ 29705.82
6						8.75% CA State Sales Tax \$ 2592.66
7						Fixed Price Total (Sub-Total + 8.75% Sales Tax) \$ 32,303.48

Other Charges (Explain):	Unit Price	Quantity/ UOM	Extended Price
	\$		\$
	\$		\$
	\$		\$

Based on Factory Order

89



Prepared by: Vikiy Garay
10/05/2020

Fritts Ford | 8000 Auto Drive Riverside California | 925044193

2021 F-150 4x2 SuperCab Styleside 6.5' box 145" WB XL (X1C)

Price Level: 120

As Configured Vehicle

Code	Description
Base Vehicle	
X1C	Base Vehicle Price (X1C)
Packages	
100A	Equipment Group 100A Standard <i>Includes:</i> - Transmission: Electronic 10-Speed Automatic Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail. - Tires: 245/70R17 BSW A/S - Wheels: 17" Silver Steel
Powertrain	
995	Engine: 5.0L V8 <i>Includes auto start-stop technology and flex-fuel capability.</i> <i>Includes:</i> - 3.15 Axle Ratio - GVWR: 6,900 lbs Payload Package
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail.</i>
X15	3.15 Axle Ratio
NONGV2	GVWR: 6,900 lbs Payload Package
Wheels & Tires	
STDTR	Tires: 245/70R17 BSW A/S
64C	Wheels: 17" Silver Steel
Seats & Seat Trim	
A	Vinyl 40/20/40 Front Seat
Other Options	
145WB	145" Wheelbase
582	Radio: AM/FM SiriusXM w/360L

LEV 3-
ULEV125

Bid No. 7789

EXHIBIT A
Scope of Goods

Two (2) current year model or newer model Ford Ranger, Crew Cab (R4E) shall meet the specifications be			
#	Specification Title	Meets Spec (Yes/No)	Comments/Exception Details
1	G.V.W.R.: 6050 lbs. (<i>Minimum</i>).		
2	WHEEL BASE: 126.8" Wheel base.		
3	SUSPENSION: Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.73 axle ratio.		
4	BRAKES: Full power 4-wheel disk anti-locking brakes and standard parking brake.		
5	CAB/BODY: Crew Cab body with 5' bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (DB) Medium stone color full adjustable leather trimmed bucket seats with retractable seat belts. Carpet floor covering. (500A) Equipment group base model. Rear view camera system. Power mirrors, power locks and power windows. SYNC 3 911 Assist emergency communication system.		
6	ELECTRICAL: 150 amp alternator. 800 CCA, 80 AH (<i>Minimum</i>) maintenance free battery.		
7	ENGINE: 2.3 4 cylinder EcoBoost engine meeting current California State and Federal emission standards.		
8	FRAME: Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.		
9	FUEL TANK: To include 18 gallon fuel tank.		
10	PAINT: Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.		
11	STEERING: Full power.		
12	TIRES: (STDTR) Five (5) P265/60R18 BSW A/S steel belted all season tread radials (<i>One for spare</i>).		
13	WHEELS: Five (5) 18" stealth grey aluminum wheels (<i>One for spare</i>).		
14	TRANSMISSION: Two (2) wheel drive. 10-speed Select shift auto.		
15	MANUALS: One (1) set driver's operational manual.		
16	KEYS: Unit shall come with a total of four (4) individual preprogrammed metal keys and / or key fobs.		

17 SAFETY LIGHTING: Four Corner LED Lower Zone Warning Package: (4) Whelen Model Number LINZ6 Surface mount high output 6 diode Super-LED. Front LED's shall be mounted on the furthest outboard and upper corners of the vehicle grill region, ensuring the light position is forward facing & 90 degrees to the street. Rear LED's shall be installed using Whelen # RBKT18 rear bed rail mount brackets, approximately 1" above tail / stop lights. Whelen Liberty II SOLO WeCan Series light bar with WCC92 controller. To include traffic advisor and amber color lights. Final location of lighting system mounting shall be approved by Garrett Reynolds, the City of Riverside Fleet Operations Manager at (951) 351-6157.		
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One (1) current year model or newer Ford Ranger, Super Cab (R1E) shall meet the specifications below:		
Specification Title	Specification Details	Meets Spec (Yes/No) Comments/Exception Details
1	G.V.W.R.: 6050 lbs. (Minimum).	
2	WHEEL BASE: 126.8" Wheel base.	
3	SUSPENSION: Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.73 axle ratio.	
4	BRAKES: Full power 4-wheel disk anti-locking brakes and standard parking brake.	
5	CAB/BODY: Super Cab body with 6' bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (S) Ebony color full adjustable vinyl bucket seats with retractable seat belts. Vinyl/rubber floor covering. (100A) Equipment group base model. Rear view camera system. Power mirrors, power locks and power windows. SYNC communication system.	
6	ELECTRICAL: 150 amp alternator. 700 CCA, 70 AH (Minimum) maintenance free battery.	
7	ENGINE: 2.3 4 cylinder EcoBoost engine meeting current California State and Federal emission standards.	
8	FRAME: Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.	
9	FUEL TANK: To include 18 gallon fuel tank.	
10	PAINT: Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.	
11	STEERING: Full power.	
12	TIRES: (STDTR) Five (5) P255/70R16 BSW A/S steel belted all season tread radials (One for spare).	
13	WHEELS: Five (5) 16" silver steel wheels (One for spare).	

One (1) current year model or newer Ford Ranger, Super Cab (R1E) shall meet the specifications below:

Specification		Meets Spec (Yes/No)	Comments/Exception Details
#	Title		
14	TRANSMISSION: Two (2) wheel drive. 10-speed Select shift auto.		
15	MANUALS: One (1) set driver's operational manual.		
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One (1) current year model or newer Ford F150, SuperCab (X1C)			
Specification		Meets Spec (Yes/No)	Comments/Exception Details
#	Title		
1	G.V.W.R.: 6900 lbs. (<i>Minimum</i>).		
2	WHEEL BASE: 145" Wheel base.		
3	SUSPENSION: Maximum production capacity with equivalent springs, shock absorbers and stabilizer bars for rating. Electronic locking rear end with 3.15 axle ratio.		
4	BRAKES: Full power 4-wheel disk anti-locking brakes and standard parking brake. CAB/BODY: SuperCab body with 6.5' bed. Aluminum body construction with safety glass all around. Safety padded dash, dual padded sun visors. Dual arm rests, driver and passenger side air bags. Power windows and door locks. Dual electric horn. Factory air conditioning with heater and defrosters. AM/FM Stereo radio. (AG) Medium earth gray color full adjustable vinyl 40/20/40 seat with retractable seat belts. Vinyl floor covering. (100A) Equipment group base model. Rear view camera system. (85A) XL power equipment group to include power mirrors, power locks and power windows. (52P) SYNC enhanced voice communication. (18B) factory running boards in black.		
6	ELECTRICAL: 200 amp alternator. 610 CCA, 70 AH (<i>Minimum</i>) maintenance free battery.		

One (1) current year model or newer Ford F150, SuperCab (X1C)		
Specification # Title	Specification Details	
		Meets Spec (Yes/No)
		Comments/Exception Details
7	ENGINE: 5.0 V8 engine with E85 flex-fuel capacity meeting current California State and Federal emission standards (99P).	
8	FRAME: Pressed steel channel main frame rails. Standard front bumper. Heavy-duty rear step bumper.	
9	FUEL TANK: To include 26gallon fuel tank.	
10	PAINT: Unit to be properly sealed then painted standard production Oxford White. Unit's paint shall be a high quality basecoat/clear coat or better.	
11	STEERING: Full power.	
12	TIRES: (STDTR) Five (5) P245/70R17 BSW A/S steel belted all season tread radials (One for spare).	
13	WHEELS: (64C) Five (5) 17" silver steel wheels (One for spare).	
14	TRANSMISSION: Two (2) wheel drive, 10-speed electronic, and column shift	
15	MANUALS: One (1) set driver's operational manual.	
16	KEYS: Unit shall come with a total of four (4) individual preprogrammed metal keys and / or key fobs. SAFETY LIGHTING: Four Corner LED Lower Zone Warning Package: (4) Whelen Model Number LINZ6 Surface mount high output 6 diode Super-LED.	
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