



## **RFP NO. 2289 – AGREEMENT FOR ASPHALT AND CONCRETE REPAIR SERVICES FOR WATER SYSTEM MAINTENANCE**

### **Public Works and Public Utilities**

**City Council**  
July 2, 2024

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## **BACKGROUND**

1. RPU's Water Division operates and maintains 993 miles of main line and over 67,000 service laterals
2. On average, the Water Division performs 1,200 routine and emergency repairs annually, most requiring asphalt and/or concrete repair services
3. Replacing the temporary asphalt patches with permanent improvements helps restore the road, curb, and/or sidewalk to its full capacity which helps it meet its full useful service life
4. Expediting permanent asphalt and concrete repairs are critical to best maintain and protect these facilities while restoring access and improving public safety in the community



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## DISCUSSION

1. Water Crews are not equipped to perform street paving and concrete therefore rely on the PW Street Division (PW Crews) to perform the asphalt and concrete repair work
2. In recent years repair work has outpaced the Public Works Department's capacity, in part due to proactive repair work
3. There are over 4,000 outstanding repair locations requiring restorative services for water system maintenance
4. To minimize disruptions, staff from Public Works and RPU collaborated on ways to address the backlog to restore the asphalt and concrete. It was recommended that the best solution would be to hire a contractor to handle outstanding and future repairs, on an on-call as needed basis



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## DISCUSSION

1. On June 28, 2021, the Board of Public Utilities recommended approval of an agreement from Request for Proposals (RFP) No. 1946 for asphalt and concrete repair services for water system maintenance
2. It was necessary to cancel RFP No. 1946 and initiate a new procurement process, since the vendor was unable to hold their pricing. A good faith meet and confer process with the union representatives was necessary, which took more than two years
3. On September 26, 2023, the City's Purchasing Division issued RFP No. 2289 for a qualified vendor to perform asphalt and concrete repair services, in an amount not to exceed \$1,500,000 annually for a three-year term, with an option to extend for one additional two-year term
4. Seven Proposals were received on October 19, 2023, and a five-member panel comprised of staff from both RPU & Public Works reviewed and evaluated the proposals
5. On June 10, 2024, the Board of Public Utilities approved the award of RFP-2289 to Hardy & Harper, Inc., and recommended the City Council approve the award as well

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## RFP NO. 2289 RESULTS

The proposals submitted for RFP No. 2289 are summarized in the table below, along with the respective scores:

Vendor Name	City Location	Proposed Fee (Annually)	Weighted Score Evaluations						Rank
			Approach and Methodology (15%)	Experience (25%)	Professional References (10%)	Qualifications (35%)	Pricing (15%)	Total Proposal Score	
Hardy & Harper, Inc.	Lake Forest, CA	\$1,559,700	141.00	235.00	88.00	308.00	88.82	860.82	1
Access General Contracting, Inc.	Corona, CA	\$1,548,767	105.00	170.00	62.00	259.00	89.44	685.44	2
Gentry General Engineering, Inc.	Rancho Cucamonga, CA	\$1,753,250	27.00	190.00	42.00	217.00	79.01	555.01	3
CT&T Concrete Paving, Inc.	Diamond Bar, CA	\$3,683,230	99.00	140.00	68.00	210.00	37.61	554.61	4
Onyx Paving Company, Inc.	Anaheim, CA	\$1,369,000	21.00	135.00	68.00	224.00	101.19	549.19	5
We R Builders, Inc.	Glendale, CA	\$923,510	78.00	105.00	54.00	161.00	150.00	548.00	6
NPL Construction	Eastvale, CA	\$3,918,050	66.00	125.00	52.00	168.00	35.36	446.36	7

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## DISCUSSION

1. Purchasing requested a Best and Final Offer (BAFO) from the top scoring Proposer, Hardy and Harper, Inc., who responded with reduced unit pricing resulting in a new overall annual proposed fee of \$1,503,415, a \$56,285 or 3.6% reduction to the original fee submitted
2. The RFP stipulated that the vendor's compensation will be based on actual work performed, which may be more or less than the quoted fee for the assumed scope of work, but not more than \$1,500,000 each year. Pricing is to remain firm for the initial contract term (three-years), if both parties agree on the one-time two- year extension, a CPI increase may be considered
3. PW Inspection staff have the expertise overseeing paving contractors and will partner with RPU to lead and oversee the work of the on-call paving contract. This will include collaboration with RPU Water for locations, scope of work, and quantities

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## BENEFITS OF CONTRACTOR SERVICES

1. Dedicated personnel to address the 4,000 locations in need of repair
2. Install permanent restoration to minimize impacts to the community and improve the quality of the streets throughout the City
3. May work evenings, nights, or weekends to address priority or sensitive areas (schools, retail centers, etc.)
4. May possess newer or specialized equipment to facilitate repairs
5. Reduces 311 calls to the City and elected officials



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## STRATEGIC PLAN ALIGNMENT



### Strategic Priority No. 5 High-Performance Government

**Goal No. 5.2** – Utilize technology, data, and process improvement strategies to increase efficiencies, guide decision making, and ensure services are accessible and distributed equitably throughout all geographic areas of the City.

**Goal No. 5.4** – Achieve and maintain financial health by addressing gaps between revenue and expenditures and aligning resources with strategic priorities to yield the greatest impact.

### Cross-Cutting Threads



Community Trust



Fiscal Responsibility



Sustainability &amp; Resiliency



Equity



Innovation

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## STRATEGIC PLAN ALIGNMENT



### Strategic Priority No. 6 Infrastructure, Mobility and Connectivity

**Goal No. 6.1** – Provide, expand, and ensure equitable access to sustainable modes of transportation that connect people to opportunities such as employment, education, healthcare, and community amenities.

**Goal No. 6.2** – Maintain, protect, and improve assets and infrastructure within the City's built environment to ensure and enhance reliability, resiliency, sustainability, and facilitate connectivity.

### Cross-Cutting Threads



Community Trust



Fiscal Responsibility



Sustainability & Resiliency



Equity



Innovation



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## RECOMMENDATIONS

That the City Council:

1. Approve an Agreement for RFP No. 2289 for On-Call Asphalt and Concrete Repair Services for Water System Maintenance with Hardy & Harper, Inc. of Lake Forest, California, in an amount not-to-exceed \$1,500,000 each fiscal year for a three-year term with the option to extend for one additional two-year term;
2. With at least five affirmative votes, adopt a resolution exempting the individual assignments under this On-Call Asphalt and Concrete Repair Services Agreement from competitive bidding requirements of City Charter Section 1109; and
3. Authorize the City Manager, or designee, to execute the Agreement with Hardy & Harper, Inc. and any other documents necessary to effectuate the work described herein, including making minor and non-substantive changes and to execute the optional two-year extension subject to funding availability, need, and acceptable performance.



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