



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL **DATE: JULY 18, 2023**

FROM: FIRE DEPARTMENT **WARDS: ALL**

SUBJECT: APPROVE THE PURCHASE OF FIRE DEPARTMENT PROCARE LIFEPAK 15 AND 1000 PREVENTATIVE MAINTENANCE SERVICE PLANS FROM STRYKER SALES, LLC IN THE AMOUNT OF \$56,822 AND APPROVE THE EXCEPTION OF THE COMPETITIVE PROCUREMENT PER RESOLUTION 23914 SECTION 602(F)

ISSUE:

Approve the purchase of the Fire Department ProCare LIFEPAK 15 and 1000 preventative maintenance service plans from Stryker Sales, LLC from Kalamazoo, Michigan, in the amount of \$56,822 and approve the exception of the competitive procurement per Section 602(f) of Purchasing Resolution No. 23914.

RECOMMENDATIONS:

That the City Council:

1. Approve the purchase of the Fire Department ProCare LIFEPAK 15 and 1000 preventative maintenance service plans from Stryker Sales, LLC of Kalamazoo, Michigan, in the amount of \$56,822; and
2. Approve the exception of the competitive procurement per Section 602 (f) of Purchasing Resolution No. 23914.

BACKGROUND:

On average, the Fire Department responds to over 40,000 calls annually, of which approximately 70% are for emergency medical incidents. LIFEPAK 15 and 1000 monitors/defibrillators (monitors and defibrillators) are used routinely on all EMS calls to monitor patient vital signs and relay critical information directly to hospitals, improving outcomes for heart attack, stroke, and trauma patients.

DISCUSSION:

On December 6, 2016, the City Council approved the submittal of an application to the Department of Homeland Security, Assistance to Firefighters Grant Program requesting \$1,070,632 for the

purchase of 25 cardiac monitor/defibrillators. On July 21, 2017, the Fire Department received notification that the application was selected and awarded funding. In 2018, the department purchased two additional LIFEPAK 1000 defibrillators for the Paramedic Program. The 5-year maintenance service plan for the devices, which was purchased in 2018, expires in 2023.

The Riverside Fire Department is requesting to utilize Stryker Sales, LLC, of Kalamazoo, Michigan, for the purchase of the ProCare LIFEPAK 15 and 1000 monitor/defibrillators preventative maintenance service plans. The maintenance plans will provide unlimited repairs including parts, labor, and battery coverage for 25 LIFEPAK 15 defibrillator monitors and 2 LIFEPAK 1000 AED defibrillator units. Stryker Sales is providing the preventative maintenance service plans at the contract pricing per the NASPO cooperative master agreement number OK-SW-300.

The LIFEPAK 15 and 1000 monitor/defibrillators are trusted in emergency cardiac situations during emergencies. The LIFEPAK 15 and 1000 monitor/defibrillators meet the Riverside Emergency Medical Services Agency (REMSA) required specifications and adhering to all current applicable and relevant REMSA policies and protocols.

Purchasing Resolution No. 23914 Section 602 (f) states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ... (f) When Cooperative Purchasing is available and undertaken or when Goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements".

The Purchasing Manager concurs that the recommended action is in compliance with Purchasing Resolution 23914, Section 602(f).

STRATEGIC PLAN ALIGNMENT:

This item contributes to Strategic Priority No. 2 *Community Well-Being* and Goal No. 2.3 – Strengthen neighborhood identifies and improve community health and the physical environment through amenities and programs that foster an increased sense of community and enhanced feelings of pride and belonging citywide.

This item aligns with each of the five Cross-Cutting Threads as follows:

1. **Community Trust** – The Emergency Medical Services has increased the capabilities and capacities of our first responders for over a decade increasing community trust in our emergency medical response efforts.
2. **Equity** – The Riverside Fire Department strives to serve the community with duty and honor by protecting and preserving life, property, and the environment through prevention, education, medical, rescue, and fire suppression services.
3. **Fiscal Responsibility** – To provide a timely response, with the highest quality emergency services to the community. The departments' goal is to optimize these services through fiscal responsibility.
4. **Innovation** – Emergency Medical Services is the most efficient and effective standard for the rapid delivery of medical services. The goals are to create and maintain services that are receptive to change and seek to improve critical care we delivery to the community.

5. **Sustainability & Resiliency** – Virtually every firefighter in the department receives medical training as a part of their normal training agenda. Emergency Medical Services provide the community with a sense a well-being by providing basic CPR and to use of critical care and life support devices.

FISCAL IMPACT:

The total fiscal impact of the action is \$56,822. Sufficient funds are available in the Fire Operations Paramedic Program Account No.3510100-426800.

Prepared by: Michael D. Moore, Fire Chief
Certified as to
availability of funds: Kristie Thomas, Finance Director/Assistant Chief Financial Officer
Approved by: Mike Futrell, City Manager
Approved as to form: Phaedra A. Norton, City Attorney

Attachments:
1. Quote