



Sole Source Justification Form

Complete and submit this form to the Purchasing Division when requesting exception to the competitive procurement process.

Sole source procurement refers to those purchases where there is only one supplier that can provide the product/service to the City. Please be as thorough and detailed with explanations to assist in the evaluation process.

Date:	06/09/2025	Division:	Fleet
Department:	General Services	Title:	Deputy GS Director
Name:	Jessica Gordon	Vendor ID:	
Requisition No:			
Vendor Name:	Voltu Motors Inc.		

Item Description/
Scope of Work:

Electric Vehicles

1. Why is the acquisition restricted to this good/service/supplier? (Explain why the acquisition cannot be competitively bid, and Include consequences that would occur from not contracting with this supplier.)

The Voltu 3 Electrified Dual Motor 4WD Crew Cab Truck is the first Class 3 all-electric pickup truck in the U.S. It integrates Voltu's proprietary electric powertrain components into a Ford F-350 chassis to deliver a 350-mile range, 17,000 pound towing capacity, and 4WD capabilities - solving the challenges that have limited EV adoption in this category. Additionally, it is the only Class 3 all-electric vehicle/truck on the market that is not a cabover truck. It is the only vehicle in its class that has a high tow rating and payload capacity compared to other four-door mass-produced electric trucks including the Chevrolet Silverado EV, Edison Future EF1-T, Ford Lightening F150e, GMC Sierra EV, Hummer EV, Ram 1500 REV, Rivian R1T, and the Tesla Cyber Truck. Although those vehicles have similar horsepower, they do not have the proper torque or tow-rating and are not adequate for municipal fleet use.

2. How was the price offered determined to be fair and reasonable? Explain what the basis was for comparison and include cost analyses as applicable. (Compare to vendor's previous or current offer to the City or to another agency/company, market research – or any other method of comparison that will substantiate fair and reasonable pricing in the absence of competition). Attach back-up documentation for reference.

Although Voltu is the sole provider of the specific electric vehicle configuration required, the price has been determined fair and reasonable based on a comparison with similar electric utility vehicles on the market. Voltu's pricing aligns with prior sales to other organizations and reflects the added value of proprietary features such as bidirectional charging, extended range, and grid compatibility, which are not available from other manufacturers.

3. Describe any cost savings realized or costs avoided by acquiring the goods/services from this supplier. Include consequences that would occur from not contracting with this supplier.

Voltu's electric vehicle platform offers significant long-term savings in fuel and maintenance costs compared to internal combustion engine (ICE) vehicles. With fewer moving parts and no fuel expenses, we estimate a reduction in operational costs over the life of the vehicle. Voltu vehicles come equipped with onboard energy storage and bi-directional charging capabilities. This reduces the need to invest in separate mobile battery systems or emergency power units. Voltu supports our green initiatives with higher efficiency and zero-emission vehicles tailored for our use case. Using an alternative would compromise our emissions reduction targets and could affect compliance with state or federal sustainability mandates. Voltu's technological edge, particularly in energy mobility and smart integration, supports our position as an innovation-driven organization. Not contracting with Voltu could result in a lost opportunity to deploy cutting-edge infrastructure and reduce our overall fleet lifecycle costs.

Certification of Responsibility:

I am aware of the City of Riverside requirements for competitive bidding and the established criteria for justification of single source purchasing. As an authorized Department representative, I have gathered the required technical information and have made a concentrated effort to review comparable/equal vendors or equipment. I hereby certify the validity of the information and feel confident this justification of single source meets the City's criteria and would withstand audit or vendor protest.

06/09/2025

Signature

Jessica Gordon

Digitally signed by Jessica Gordon
Date: 2025.06.09 16:28:27 -07'00'

Date

Department Head

Jennifer McCoy

Digitally signed by Jennifer McCoy
Date: 2025.06.09 19:17:36 -07'00'

Date

Purchasing Manager (Up to \$50,000)
Over \$50,000 - Must be submitted for City
Council Approval with Purchasing Manager
concurrence.

Date