



City of Arts & Innovation

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: OCTOBER 21, 2025

FROM: INNOVATION & TECHNOLOGY DEPARTMENT WARDS: ALL

SUBJECT: PURCHASE OF GOODS AND SERVICES UNDER NASPO COOPERATIVE CONTRACT #MA176 WITH T-MOBILE USA, INC.

ISSUE:

Approve the purchase of goods and services under NASPO Cooperative Contract #MA176 with T-Mobile USA, Inc., in the estimated amount of \$220,000 annually plus usage and new lines of service charges.

RECOMMENDATIONS:

That the City Council:

1. Approve the purchase of goods and services under NASPO Cooperative Contract #MA176 with T-Mobile USA, Inc., in the estimated amount of \$220,000 annually plus usage and new lines of service charges; and
2. Authorize the City Manager, or his designee, to execute the Addendum and necessary additional documents and instruments to complete the transaction, including releasing funds from an Annual Purchase Order for equipment procurement pursuant to the pricing on the Sub-Participating Addendum, making minor non-substantive changes, and approving annual renewals.

BACKGROUND:

The City currently obtains wireless communication services through NASPO ValuePoint agreements with AT&T and Verizon. These contracts provide enterprise-wide pricing and support for cellular devices and related services used across all departments, including critical 24x7 operations in Police, Fire, Public Utilities, and Public Works. To strengthen the City's communications infrastructure, diversify carrier options, and enhance resiliency, the Innovation and Technology Department seeks approval to purchase goods and services through the NASPO Cooperative Contract #MA176, via the State of California Participating Addendum #PA-2022-WDV-TMUS. This agreement, effective through May 22, 2027, with a two-year extension option, allows local government entities to leverage statewide-negotiated terms and pricing while expanding access to advanced wireless services.

DISCUSSION:

The Sub-Participating Addendum with T-Mobile offers the City an opportunity to add a new vendor with unique capabilities that complement the existing AT&T and Verizon contracts. Through this agreement, T-Mobile introduces its T-Priority platform, which provides priority data, network access, and preemption for first responders and critical City staff. This ensures that during times of congestion, emergency personnel receive uninterrupted connectivity, faster speeds, and a dedicated network slice to support urgent communication needs. Independent testing confirms that T-Mobile's nationwide 5G network delivers download speeds more than twice as fast as AT&T or Verizon, offering the capacity required for data-intensive applications such as high-resolution video and real-time operations. In addition, T-Mobile's T-Satellite service, developed in partnership with Starlink, extends coverage to remote and disaster-impacted areas where no terrestrial wireless provider can reach. This capability allows City personnel to send and receive text messages even during major outages, enhancing resiliency and continuity of operations. By adopting T-Mobile as an additional NASPO vendor, the City will strengthen its communication network, improve reliability for public safety and emergency response, and ensure that essential services remain connected under all circumstances.

Each line of service can be configured under the various mobile service plan offerings and pricing. This allows the City to configure appropriate mobile services on a case-by-case or situation-by-situation basis. IT will work collaboratively with the requesting department to configure the line of service to meet the needs of the departmental business unit.

Purchasing Resolution No. 24101, Article Six: Acquisition of Goods, Section 602 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ...(f) When Cooperative Purchasing is available and undertaken or when Goods can be obtained through Federal, State and/or other public entity pricing contracts or price agreements."

Purchasing Resolution No. 24101, Article Seven: Acquisition of Services, Section 702 Exceptions states, "Competitive Procurement through the Informal Procurement and Formal Procurement process shall not be required in any of the following circumstances: ...(f) When Cooperative Purchasing is available and undertaken or when Services can be obtained through Federal, State and/or other public entity pricing contracts or price agreements."

The Purchasing Manager concurs that the recommendations to authorize the purchases are in compliance with Purchasing Resolution 24101, Sections 602 and 702.

FISCAL IMPACT:

The total fiscal impact of the proposed action is estimated to be \$220,000 annually plus usage and new lines of service charges. These amounts are allocated among the various City Departments and are included in the adopted budget for the current FY 2025/26. Future years costs will be incorporated into budget development for FYs 2026-2028.

Prepared by:	Stephanie Gallegos, Administrative Services Manager
Approved by:	George Khalil, Chief Innovation Officer
Certified as to availability of funds:	Kristie Thomas, Finance Director/Assistant Chief Financial Officer
Approved by:	Edward Enriquez, Assistant City Manager/Chief Financial Officer/City Treasurer
Approved as to form:	Rebecca McKee-Reimbold, Interim City Attorney

Attachment:	Sub-Participating Addendum pursuant to the State of California Participating Addendum under NASPO ValuePoint Wireless Data, Voice, and Accessories Cooperative Contract #MA176 with T-Mobile USA, Inc.
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