

City Council Memorandum

TO: HONORABLE MAYOR AND CITY COUNCIL DATE: SEPTEMBER 16, 2025

FROM: MUSEUM DEPARTMENT WARDS: ALL

SUBJECT: REQUEST FOR PROPOSALS NO. 2418 - PROFESSIONAL CONSULTANT

SERVICES AGREEMENT TO HOLDEN FILMS, LLC, OF PALM SPRINGS, CALIFORNIA, FOR PHASE 1 DOCUMENTARY FILMMAKING SERVICES FOR A DOCUMENTARY ABOUT THE HARADA FAMILY STORY AND REHABILITATION OF HARADA HOUSE FOR 27-MONTH TERM THROUGH DECEMBER 31, 2028, IN THE AMOUNT OF \$160,000 - SUPPLEMENTAL

APPROPRIATION

ISSUE:

Approve a Professional Consultant Services Agreement with Holden Films, LLC, of Palm Springs, California, from Request for Proposals No. 2418 for documentary filmmaking services for a documentary about the Harada family story and rehabilitation of Harada House for a 27-month term through December 31, 2028, in the amount of \$160,000.

RECOMMENDATIONS:

That the City Council:

- Approve the Professional Consultant Services Agreement with Holden Films, LLC, of Palm Springs, California, for Phase 1 documentary filmmaking services for a documentary about the Harada story and rehabilitation of Harada House, for a 27-month term through December 31, 2028, in the amount of \$160,000;
- 2. With at least five affirmative votes, authorize the Chief Financial Officer, or designee, to record an increase in revenue and an appropriation of expenditure in the amount of \$160,000 in the Grants and Restricted Programs Fund, Harada Documentary revenue and expenditure accounts fully funded from the Interest-Bearing Special Deposits Fund Museum Donations/Gifts and Harada House Donations accounts as detailed in the report; and
- 3. Authorize the City Manager, or his designee, to execute the Professional Consultant Services Agreement with Holden Films, LLC, including making minor and non-substantive changes.

BOARD RECOMMENDATION:

At its July 23, 2025, regular meeting, the Museum of Riverside Board voted unanimously to recommend that City Council accept donations from the Riverside Museum Associates in the amount of \$100,000 and donations from the Harada House Foundation in the amount of \$40,000 to support the documentary about the Harada family story and rehabilitation of Harada House.

BACKGROUND:

The National Historic Landmark Harada House (Harada House) was donated to the Museum Department (Museum) of the City of Riverside by Harada family heirs (deed recorded 2004) on the condition that it be preserved as a civil rights resource for the public. Jukichi Harada, his wife Ken, and their first son Masa Atsu settled in Riverside, California in 1905. They soon were operating a rooming house and the Washington Restaurant. Following the death of their first American-born son, Jukichi and Ken sought a home with healthier conditions for their family. Aware of the 1913 California Alien Land Law prohibiting immigrants such as themselves from owning property, in December 1915, Jukichi Harada purchased the house at 3356 Lemon Street in the names of his three American-born children, Mine, Sumi, and Yoshizo. In 1918, he prevailed in Riverside Superior Court in a landmark court battle to retain the home. The house was designated a National Historic Landmark in 1990 due to the history surrounding this legal case.

Since that time, funds have been expended to arrest further deterioration or respond to weather-related emergencies, as well as to offer interpretation of the Harada story. Due to the compromised structural condition of Harada House, it has never been open to the public. On January 22, 2019, City Council approved the accession of Harada House into the Museum's permanent collection.

In 2014, the City purchased the adjacent home, Robinson House, with privately donated funds. The purpose of the purchase was to use the property as an interpretive center for Harada House.

DISCUSSION:

On May 20, 2025, City Council approved a professional consultant services agreement with K+R Design, Inc. for architectural design services to rehabilitate Harada House and construct its Interpretive Center.

This project has been years in the making, and a documentary film will support the City's commitment to the Harada family to preserve the Harada family story and provide a record of the complex process to rehabilitate Harada House.

The documentary is anticipated to proceed in two phases, as funding is available. The current funding (\$160,000) will support Phase 1, which focuses on the family story, including review of archival materials, interviews, and the start of the rehabilitation. Phase 2 completes the filming of the rehabilitation process, additional filming of reenactments, editing and review, development of the musical score, final film editing, and a distribution plan. The Museum plans to seek grant funding and donations to support Phase 2 of the documentary and will pursue a contract amendment for Phase 2 upon securing sufficient funding and satisfactory completion of Phase 1.

The Riverside Museum Associates (RMA) is a 501(c)(3) incorporated as a private support group for the Museum in 1963. The RMA supports the Museum by 1) providing volunteers for outreach

and events, 2) providing and scheduling docents to lead tours of Heritage House, 3) fundraising and receiving donations to support Museum programs, and 4) assisting with collections care and the acquisition and conservation of objects.

At the April 10, 2025, regular board meeting, the RMA agreed to support the Museum's request for \$100,000 from the Harada House Stewardship fund to support a Harada documentary. This request included \$35,000 in grant funding that had been awarded to the RMA in 2022 and restricted to initiating this documentary and \$65,000 in gifts made to the fund restricted for Harada-related use.

The Harada House Foundation (HHF) is a non-profit 501(c)(3) incorporated in 2017 as a private support group focused on the National Historic Landmark Harada House. The mission of the HHF is, "To raise funds to protect and conserve the National Historic Landmark Harada House, its structure, archive, collection, and legacy by sharing the Harada family story and its relevant to immigration, housing, civil rights, and social justice." In response to a request from the Museum for support for the documentary, the HHF awarded \$40,000. A portion of this gift will be credited to the Mellon Foundation, which named the Harada House Foundation a sub-awardee of a grant to UC-Riverside, which is supporting a variety of Asian American cultural initiatives.

Request for Proposal (RFP) No.2418 was posted on the City's online bidding system, Planet Bids, on October 3, 2024, seeking prospective bidders to provide production services for a documentary film about the process of rehabilitating the National Historic Landmark Harada House and the story that lies behind the historic designation of the site.

The solicitation notification is summarized in the table below:

| Action | Number of Vendors |
|------------------------------------|-------------------|
| External Vendors Notified | 500 |
| City of Riverside Vendors Notified | 165 |
| Vendors who downloaded the RFP | 60 |
| Proposals received | 10 |

A mandatory pre-proposal meeting was held on October 16, 2024, with 26 vendors in attendance. RFP No. 2418 closed on November 19, 2024, with a total of ten (10) responses. Of the ten (10) responses six (6) were found to be responsive and responsible, with four (4) found non-responsive for not meeting minimum bidding requirements. Under the guidance of the purchasing department, three (3) City staff and four (4) individual(s) that are subject matter experts from outside City staff evaluated the proposals for two rounds, which resulted in Holden Films, LLC ranking No. 1. The evaluation criteria, total points and rankings for each evaluation round are summarized in the tables below.

Round 1

| Evaluation Criteria | Total Points |
|---|--------------|
| Approach and Methodology Specific to this Project | 30% |
| Prior Experience in designing similar facilities | 30% |
| Qualifications | 20% |
| Professional References | 10% |
| Pricing | 10% |

Evaluation Results

| Vendor | Location | Total Cost | Total Point | Rank |
|-------------------------------|----------------------|--------------|----------------|------|
| Holden Films, LLC | Palm Springs, CA | \$353,629.50 | 595.74 | 1 |
| Fire Starter Studios, LLC | Santa Clarita, CA | \$287,890.00 | 536.61 | 2 |
| VideoVets | Hughson, CA | \$103,745.00 | 492.02 | 3 |
| 336 Productions, LLC | Costa Mesa, CA | \$294,750.00 | 453.12 | 4 |
| The Safe Community Project | Huntington Beach, CA | \$494,800.00 | 427.16 | 5 |
| Fiat Luxx | Sacramento, CA | \$93,000.00 | 287.60 | 6 |
| *Black Diamond Pictures, Inc. | Santa Barbara, CA | \$250,000.00 | N/A | N/A |
| *InterSection Films | Los Angeles, CA | \$315,321.00 | N/A | N/A |
| *Flash Cuts Inc | Los Angeles, CA | \$315,322.00 | N/A | N/A |
| *57TH ST Media LLC | Silver Spring, MD | \$699,800.00 | N/A | N/A |

^{*}Non-responsive

The top three (3) consultants were within a competitive point range and were invited to move forward into Interviews (Round 2 Evaluation).

Round 2

| Evaluation Criteria | Total Points | |
|--|--------------|--|
| Approach and methodology specific to the Harada House story | 35% | |
| Look book/deck | 35% | |
| Experience conducting and using interviews as a storytelling element | 10% | |
| Experience using archival materials as a storytelling element | 10% | |
| Experience using a building/site as a storytelling element | 10% | |

Evaluation Results

| Vendor | Location | Total Cost | Total Point | Rank |
|---------------------------|-------------------|--------------|----------------|------|
| Holden Films, LLC | Palm Springs, CA | \$353,629.50 | 636.00 | 1 |
| Fire Starter Studios, LLC | Santa Clarita, CA | \$287,890.00 | 593.00 | 2 |
| VideoVets | Hughson, CA | \$103,745.00 | 223.00 | 3 |

Holden Films, LLC entered into negotiations with City staff and while they did not decrease pricing they agreed to split project into two phases. Originally priced at \$353,626, Phase 1 will be performed at a cost of \$160,000. Phase 2 will be addressed through a future amendment, in the amount up to \$241,129, to include the remaining scope at \$193,629 and could incorporate additional recommendations up to \$47,500.

Purchasing Resolution 24101, Section 508 Awards states, "Contracts procured through Formal Procurement shall be awarded by the Awarding Entity to the Lowest Responsive and Responsible, except that... (d) Contracts for Professional Services procured through Formal Procurement shall be awarded by the City Council."

The Purchasing Manager concurs that the recommended actions are in accordance with Purchasing Resolution 24101.

FISCAL IMPACT:

The fiscal impact of the award is \$160,000. The fiscal impact of the supplemental appropriation is an increase in revenues and expenditures of \$160,000. Upon City Council approval, an increase in revenue and an appropriation of expenditures will be recorded in the amount of \$160,000 as indicated in Table 1.

Table 1. Supplemental Appropriation/Funding Source

| Fund | Account Name | Account | Amount | |
|-----------------------------------|--|----------------|-------------|--|
| Interest Descripe | Deposit Account/Funding Source | | | |
| Interest-Bearing Special Deposits | Museum Donations/Gifts | 0000721-225250 | (\$140,000) | |
| Opecial Deposits | Harada House Donations | 0000721-225468 | (\$20,000) | |
| | | | | |
| | Revenue | | | |
| Grants & | Harada Documentary | 9930300-374222 | \$160,000 | |
| Restricted Programs Fund | Expenditures | | | |
| | Harada Documentary Professional Services | 9930300-421000 | \$160,000 | |

Prepared by: Ann Lovell, Manager of Operations

Approved by: Robyn G. Peterson, Ph.D., Museum Director

Certified as to

availability of funds: Kristie Thomas, Finance Director/Assistant Chief Financial Officer

Approved by: Kris Martinez, Assistant City Manager

Approved as to form: Rebecca McKee-Reimbold, Interim City Attorney

Attachments:

- 1. Museum of Riverside Board DRAFT Minutes 7-23-25
- 2. Award Recommendation
- 3. Agreement